## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)								
	T PURSUANT TO SECTION 13 O d ended March 28, 2020	• •	EXCHANGE ACT OF 1934					
		OR						
	T PURSUANT TO SECTION 13 C d from to	OR 15(d) OF THE SECURITIES I	EXCHANGE ACT OF 1934					
	Con	mmission file number 001-11406						
	K	ADANT INC						
		name of registrant as specified in its charte						
Delaware			52	2-176232				
(State or other jurisdiction of incomparison o	rporation or organization)		(I.R.S. Employer Identi					
	W	One Technology Park Drive Vestford, Massachusetts 01886 f principal executive offices, including zip	code)					
	(Registr	(978) 776-2000 rant's telephone number, including area coo	de)					
	Securities registered pursuan	t to Section 12(b) of the Securities	s Exchange Act of 1934:					
<u>Title o</u>	f each class	Trading Symbol(s)	Name of each exchange on which register	<u>red</u>				
Common Sto	ck, \$.01 par value	KAI	New York Stock Exchange	New York Stock Exchange				
	nths (or for such shorter period that		ion 13 or 15(d) of the Securities Exchange Act o such reports), and (2) has been subject to such fi					
			a File required to be submitted pursuant to Rule 4 eriod that the registrant was required to submit so					
	See the definitions of "large acceler		on-accelerated filer, a smaller reporting company naller reporting company", and "emerging growt					
Large accelerated filer	$\boxtimes$		Accelerated filer					
Non-accelerated filer			Smaller reporting company					
			Emerging growth company					
	pany, indicate by check mark if the ining standards provided pursuant to s		e extended transition period for complying with t. $\Box$	any new				
Indicate by check mark who	ether the registrant is a shell compar	ny (as defined in Rule 12b-2 of the	e Exchange Act). Yes □ No ⊠					
As of April 24, 2020, the re	gistrant had 11,469,515 shares of co	ommon stock outstanding.						

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## PART 1 – FINANCIAL INFORMATION

## <u>Item 1 – Financial Statements</u>

# **KADANT INC.**Condensed Consolidated Balance Sheet

(Unaudited)

(In thousands, except share and per share amounts)		March 28, 2020	De	cember 28, 2019
(In thousands, except share and per share amounts)	— —	2020		2013
Assets				
Current Assets:				
Cash and cash equivalents	\$	60,012	\$	66,786
Restricted cash		2,063		1,487
Accounts receivable		93,850		98,438
Less: allowance for credit losses		2,712		2,698
Accounts receivable, net	·	91,138		95,740
Inventories		102,718		102,715
Unbilled revenue		12,194		13,162
Other current assets		19,556		17,686
Total Current Assets		287,681	-	297,576
Property, Plant, and Equipment, at Cost	<u></u>	179,639		181,341
Less: accumulated depreciation and amortization		95,891		95,309
Property, Plant, and Equipment, at Cost, Net		83,748		86,032
Other Assets		39,932		45,851
Intangible Assets, Net (Note 1)		166,690		173,896
Goodwill (Note 1)		330,997		336,032
Total Assets	\$	909,048	\$	939,387
Total Assets	Ψ	303,040	Ψ	333,307
Liabilities and Stockholders' Equity				
Current Liabilities:				
Current maturities of long-term obligations (Note 4)	\$	2,687	\$	2,851
Accounts payable		41,196		45,852
Accrued payroll and employee benefits		22,036		31,968
Customer deposits		25,588		24,012
Advanced billings		8,335		11,280
Other current liabilities		30,057		30,206
Total Current Liabilities		129,899		146,169
Long-Term Obligations (Note 4)		292,689		298,174
Other Long-Term Liabilities		62,188		67,965
_				
Commitments and Contingencies (Note 11)				
Stockholders' Equity:				
Preferred stock, \$.01 par value, 5,000,000 shares authorized; none issued		_		_
Common stock, \$.01 par value, 150,000,000 shares authorized; 14,624,159 shares issued		146		146
Capital in excess of par value		105,457		106,698
Retained earnings		445,027		435,249
Treasury stock at cost, 3,154,644 and 3,214,888 shares		(77,302)		(78,778)
Accumulated other comprehensive items (Note 7)		(50,554)		(37,620)
Total Kadant Stockholders' Equity		422,774		425,695
Noncontrolling interest		1,498		1,384
Total Stockholders' Equity		424,272		427,079
1 5				939,387

# Condensed Consolidated Statement of Income (Unaudited)

		Three Months Ended						
(In thousands, except per share amounts)		March 28, 2020						
(In modulus, except per since amounts)								
Revenue (Notes 1 and 10)	\$	159,127	\$	171,316				
Costs and Operating Expenses:								
Cost of revenue		90,804		100,801				
Selling, general, and administrative expenses		45,592		49,319				
Research and development expenses		3,076		2,621				
		139,472		152,741				
Operating Income		19,655		18,575				
Interest Income		51		56				
Interest Expense		(2,459)		(3,504)				
Other Expense, Net		(32)		(99)				
Income Before Provision for Income Taxes		17,215		15,028				
Provision for Income Taxes (Note 3)		4,559		3,963				
Net Income		12,656		11,065				
Net Income Attributable to Noncontrolling Interest		(125)		(165)				
Net Income Attributable to Kadant	<u>\$</u>	12,531	\$	10,900				
Earnings per Share Attributable to Kadant (Note 2)								
Basic	\$	1.10	\$	0.98				
Diluted	\$	1.09	\$	0.96				
Weighted Average Shares (Note 2)								
Basic		11,432		11,133				
Diluted		11,508		11,385				

 $The \ accompanying \ notes \ are \ an \ integral \ part \ of \ these \ condensed \ consolidated \ financial \ statements.$ 

# Condensed Consolidated Statement of Comprehensive (Loss) Income (Unaudited)

		nths I	ths Ended		
(In thousands)		March 28, 2020		March 30, 2019	
Net Income	\$	12,656	\$	11,065	
Other Comprehensive Items:				_	
Foreign currency translation adjustment		(12,574)		(465)	
Pension and other post-retirement liability adjustments, net (net of tax of \$20 and \$8)		50		21	
Effect of other post-retirement plan settlement		(119)		_	
Deferred loss on cash flow hedges (net of tax of \$119 and \$104)		(302)		(237)	
Total other comprehensive items		(12,945)		(681)	
Comprehensive (Loss) Income	,	(289)		10,384	
Comprehensive Income Attributable to Noncontrolling Interest		(114)		(132)	
Comprehensive (Loss) Income Attributable to Kadant	\$	(403)	\$	10,252	

# Condensed Consolidated Statement of Cash Flows (Unaudited)

	Three Months Ended					
(In thousands)	N	March 28, 2020		/Iarch 30, 2019		
Operating Activities						
Net income attributable to Kadant	\$	12,531	\$	10,900		
Net income attributable to noncontrolling interest		125		165		
Net income		12,656	-	11,065		
Adjustments to reconcile net income to net cash provided by operating activities:		•		ŕ		
Depreciation and amortization		7,598		8,231		
Stock-based compensation expense		1,639		1,553		
Provision for losses on accounts receivable		103		64		
Gain on sale of property, plant, and equipment		(10)		(200)		
Other items, net		(877)		596		
Changes in current assets and liabilities, net of effects of acquisition:		, ,				
Accounts receivable		1,929		(1,190)		
Unbilled revenue		844		(1,055)		
Inventories		(3,735)		(3,263)		
Other current assets		(1,107)		(189)		
Accounts payable		(3,440)		3,872		
Other current liabilities		(9,431)		(9,608)		
Net cash provided by operating activities		6,169		9,876		
Investing Activities						
Acquisition, net of cash acquired		_		(175,288)		
Purchases of property, plant, and equipment		(2,686)		(2,168)		
Proceeds from sale of property, plant, and equipment		14		293		
Net cash used in investing activities		(2,672)		(177,163)		
Financing Activities						
Proceeds from issuance of long-term obligations				189,000		
Repayment of long-term obligations		(2,969)		(6,404)		
Dividends paid		(2,628)		(2,444)		
Tax withholding payments related to stock-based compensation		(2,318)		(2,647)		
Proceeds from issuance of Company common stock		913		723		
Payment of debt issuance costs		_		(36)		
Net cash (used in) provided by financing activities	_	(7,002)		178,192		
Exchange Rate Effect on Cash, Cash Equivalents, and Restricted Cash		(2,693)		153		
(Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash		(6,198)		11,058		
Cash, Cash Equivalents, and Restricted Cash at Beginning of Period		68,273		46,117		
Cash, Cash Equivalents, and Restricted Cash at End of Period	\$	62,075	\$	57,175		

See  $\underline{\text{Note 1}}$ , under the heading  $Supplemental\ Cash\ Flow\ Information$  for further details.

# Condensed Consolidated Statement of Stockholders' Equity (Unaudited)

Three Months Ended March 28, 2020 Treasury Common Accumulated Capital in Excess of Par Value Other Comprehensive Items Stock Total Stockholders' Noncontrolling (In thousands, except share and per Retained share amounts) Shares Amount Earnings Shares Amount Interest Equity Balance at December 28, 2019 14,624,159 106,698 \$ 435,249 3,214,888 \$ (78,778) 1,384 427,079 146 (37,620) 12,531 125 12,656 Net income Dividend declared - Common (2,753)Stock, \$0.24 per share (2,753)(1,241)(60,244)1,476 235 Activity under stock plans Other comprehensive items (12,934) (11) (12,945) \$ 445,027 424,272 Balance at March 28, 2020 14,624,159 146 105,457 3,154,644 (77,302)(50,554)1,498

	Three Months Ended March 30, 2019														
	Common Stock		Capital in			Treasury Stock			Accumulated Other					Total	
(In thousands, except share and per share amounts)	Shares	A	mount	Ex	cess of Par Value	Retained Earnings	Shares	F	Amount	Comprehensive Items		N	Noncontrolling Interest	St	ockholders' Equity
Balance at December 29, 2018	14,624,159	\$	146	\$	104,731	\$ 393,578	3,514,163	\$	(86,111)	\$	(39,376)	\$	1,603	\$	374,571
Net income	_		_		_	10,900	_		_		_		165		11,065
Adoption of ASU No. 2016-02, Leases	_		_		_	(17)	_		_		_		_		(17)
Dividend declared – Common Stock, \$0.23 per share	_		_		_	(2,570)	_		_		_		_		(2,570)
Activity under stock plans	_		_		(1,951)	_	(64,435)		1,579		_		_		(372)
Other comprehensive items	_		_		_	_	_		_		(648)		(33)		(681)
Balance at March 30, 2019	14,624,159	\$	146	\$	102,780	\$ 401,891	3,449,728	\$	(84,532)	\$	(40,024)	\$	1,735	\$	381,996

Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 1. Nature of Operations and Summary of Significant Accounting Policies

### Nature of Operations

Kadant Inc. was incorporated in Delaware in November 1991 and trades on the New York Stock Exchange under the ticker symbol "KAI."

Kadant Inc. (together with its subsidiaries, the Company) is a global supplier of high-value, critical components and engineered systems used in process industries worldwide. Its products, technologies, and services play an integral role in enhancing process efficiency, optimizing energy utilization, and maximizing productivity in resource-intensive industries.

#### COVID-19

On March 11, 2020, the World Health Organization designated the novel coronavirus (COVID-19) a global pandemic. The future impact of the COVID-19 pandemic and any resulting economic impact of the pandemic are rapidly evolving and largely unknown. It is possible that the COVID-19 pandemic, the measures taken by the governments throughout the world, and the resulting economic impact may materially and adversely affect the Company's results of operations, cash flows and financial position. The Company is closely monitoring the impact of COVID-19 on all aspects of its business.

#### Interim Financial Statements

The interim condensed consolidated financial statements and related notes presented have been prepared by the Company, are unaudited, and, in the opinion of management, reflect all adjustments of a normal recurring nature necessary for a fair statement of the Company's financial position at March 28, 2020 and its results of operations, comprehensive (loss) income, cash flows, and stockholders' equity for the three-month periods ended March 28, 2020 and March 30, 2019. Interim results are not necessarily indicative of results for a full year or for any other interim period.

The condensed consolidated balance sheet presented as of December 28, 2019 has been derived from the consolidated financial statements contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2019. The condensed consolidated financial statements and related notes are presented as permitted by the SEC rules and regulations for Form 10-Q and do not contain certain information included in the annual consolidated financial statements and related notes of the Company. The condensed consolidated financial statements and notes included herein should be read in conjunction with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2019, filed with the SEC.

#### Financial Statement Presentation

In the first quarter of 2020, the Company realigned its business segments into three new reportable operating segments: Flow Control, Industrial Processing, and Material Handling. The Company previously reported its financial results by combining its operating entities into three reportable operating segments: Papermaking Systems, Wood Processing Systems, and Material Handling Systems, and a separate product line, Fiber-based Products. Financial information for 2019 has been recast to conform to the new segment presentation. See <a href="Note 10">Note 10</a>, Business Segment Information, for further detail regarding the Company's segments.

### Use of Estimates and Critical Accounting Policies

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Although the Company makes every effort to ensure the accuracy of the estimates and assumptions used in the preparation of its condensed consolidated financial statements or in the application of accounting policies, if business conditions were different, or if the Company were to use different estimates and assumptions, it is possible that materially different amounts could be reported in the Company's condensed consolidated financial statements.

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Notes 1 and 3 to the consolidated financial statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2019 describe the significant accounting estimates and policies used in preparation of the consolidated financial statements. There have been no material changes in the Company's significant accounting policies during the three months ended March 28, 2020, except that the Company no longer considers its policy with respect to accounting for pension benefits to be a critical accounting policy due to the settlement of its U.S. pension plan in December 2019.

Supplemental Cash Flow Information

		nths Ended			
(In thousands)	March 28, 2020			March 30, 2019	
Cash Paid for Interest	\$	2,212	\$	2,782	
Cash Paid for Income Taxes, Net of Refunds	\$	4,698	\$	4,679	
Non-Cash Investing Activities:					
Post-closing acquisition adjustment	\$	_	\$	1,567	
Liabilities assumed of acquired business	\$	_	\$	29,664	
Non-cash additions to property, plant, and equipment	\$	128	\$	193	
Non-Cash Financing Activities:					
Issuance of Company common stock upon vesting of restricted stock units	\$	3,670	\$	3,278	
Dividends declared but unpaid	\$	2,753	\$	2,570	

#### Restricted Cash

The Company's restricted cash serves as collateral for banker's acceptance drafts issued in China and bank guarantees associated with providing assurance to customers that the Company will fulfill certain customer obligations entered into in the normal course of business. The majority of the bank guarantees will expire over the next twelve months.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the Company's condensed consolidated balance sheet that are shown in aggregate in the accompanying condensed consolidated statement of cash flows:

(In thousands)	March 28, 2020		March 30, 2019	D	ecember 28, 2019	December 29, 2018	
Cash and cash equivalents	\$ 60,012	\$	56,478	\$	66,786	\$	45,830
Restricted cash	2,063		697		1,487		287
Total Cash, Cash Equivalents, and Restricted Cash	\$ 62,075	\$	57,175	\$	68,273	\$	46,117

## Inventories

The components of inventories are as follows:

(In thousands)	N	March 28, 2020		ecember 28, 2019
Raw Materials	\$	49,617	\$	49,332
Work in Process		14,495		15,344
Finished Goods		38,606		38,039
	\$	102,718	\$	102,715

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Intangible Assets, Net

Acquired intangible assets by major asset class are as follows:

(In thousands)	Gross		Accumulated Amortization		Currency Translation	Net
March 28, 2020					 	 
Definite-Lived						
Customer relationships	\$	171,583	\$	(55,194)	\$ (6,077)	\$ 110,312
Product technology		56,011		(28,776)	(2,096)	25,139
Tradenames		6,527		(2,551)	(458)	3,518
Other		17,964		(13,416)	(605)	3,943
		252,085		(99,937)	(9,236)	142,912
Indefinite-Lived						
Tradenames		24,100		_	(322)	23,778
Acquired Intangible Assets	\$	276,185	\$	(99,937)	\$ (9,558)	\$ 166,690
December 28, 2019						
Definite-Lived						
Customer relationships	\$	171,583	\$	(51,798)	\$ (4,141)	\$ 115,644
Product technology		56,011		(27,819)	(1,709)	26,483
Tradenames		6,527		(2,421)	(427)	3,679
Other		17,964		(13,295)	(593)	4,076
		252,085		(95,333)	 (6,870)	 149,882
Indefinite-Lived						
Tradenames		24,100		_	(86)	24,014
Acquired Intangible Assets	\$	276,185	\$	(95,333)	\$ (6,956)	\$ 173,896

Intangible assets are initially recorded at fair value at the date of acquisition. Subsequent impairment charges are reflected as a reduction in the gross balance, as applicable. Definite-lived intangible assets are stated net of accumulated amortization and currency translation in the accompanying condensed consolidated balance sheet. The Company amortizes definite-lived intangible assets over lives that have been determined based on the anticipated cash flow benefits of the intangible asset.

#### Goodwill

The changes in the carrying amount of goodwill by segment are as follows:

	Flow Control		Industrial		Material			Tatal	
(In thousands)	FIOW	Control	Processing		Handling			Total	
Balance at December 28, 2019 (a)									
Gross balance	\$	97,680	\$	207,536	\$	116,325	\$	421,541	
Accumulated impairment losses		_		(85,509)		_		(85,509)	
Net balance		97,680		122,027		116,325		336,032	
2020 Adjustment								_	
Currency translation		(1,552)		(3,182)		(301)		(5,035)	
Total 2020 adjustment		(1,552)		(3,182)		(301)		(5,035)	
Balance at March 28, 2020						_			
Gross balance		96,128		204,354		116,024		416,506	
Accumulated impairment losses		_		(85,509)		_		(85,509)	
Net balance	\$	96,128	\$	118,845	\$	116,024	\$	330,997	
			_		_		_		

<sup>(</sup>a) Goodwill balances as of December 28, 2019 have been recast to conform to the current period presentation. See Note 10, Business Segment Information, for further details regarding the Company's change in reportable operating segments.

Notes to Condensed Consolidated Financial Statements (Unaudited)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Impairment of Indefinite-Lived Assets

The Company evaluates the recoverability of goodwill and indefinite-lived intangible assets as of the end of each fiscal year or more frequently if events or changes in circumstances indicate that it is more likely than not that the carrying value of an asset might be impaired. Potential impairment indicators include a significant decline in sales, earnings, or cash flows, material adverse changes in the business climate, and a significant decline in the Company's market capitalization due to a sustained decrease in its stock price.

In March 2020, the Company experienced a significant decrease in market capitalization due to a decline in the Company's stock price. During that time, the overall U.S. stock market also declined significantly amid market volatility driven by the uncertainty surrounding the outbreak of COVID-19. Based on these occurrences, the Company concluded that a triggering event had occurred related to the indefinite-lived assets within its material handling reporting unit. As a result, the Company prepared a quantitative impairment analysis (Step 1) for the material handling reporting unit, which indicated that its fair value exceeded its carrying value and the indefinite-lived assets were not impaired. The Company will continue to monitor for impairment indicators throughout 2020 and will conduct an interim period impairment analysis as required.

## Warranty Obligations

The Company's contracts covering the sale of its products include warranty provisions that provide assurance to its customers that the products will comply with agreed-upon specifications during a defined period of time. The Company negotiates the terms regarding warranty coverage and length of warranty depending on the products and applications.

The changes in the carrying amount of accrued warranty costs included in other current liabilities in the accompanying condensed consolidated balance sheet are as follows:

		nths En	ded	
(In thousands)	March 28, 2020			
Balance at Beginning of Year	\$	6,467	\$	5,726
Provision charged to expense		1,270		1,076
Usage		(1,365)		(925)
Acquisition		_		295
Currency translation		(162)		(3)
Balance at End of Period	\$	6,210	\$	6,169

## Revenue Recognition

The Company recognizes revenue under Accounting Standards Codification (ASC) Topic 606, *Revenue from Contracts with Customers*. Most of the Company's revenue is recognized at a point in time for each performance obligation under the contract when the customer obtains control of the goods or service. Most of the Company's parts and consumables products and its capital products with minimal customization are accounted for at a point in time. The Company has made a policy election to not treat the obligation to ship as a separate performance obligation under the contract and, as a result, the associated shipping costs are reflected in cost of revenue when revenue is recognized.

The remaining portion of the Company's revenue is recognized on an over time basis based on an input method that compares the costs incurred to date to the total expected costs required to satisfy the performance obligation. Contracts are accounted for on an over time basis when they include products which have no alternative use and an enforceable right to payment over time. Most of the contracts recognized on an over time basis are for large capital projects. These projects are highly customized for the customer and, as a result, would include a significant cost to rework in the event of cancellation.

Notes to Condensed Consolidated Financial Statements (Unaudited)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

The following table presents revenue by revenue recognition method:

		Three Months Ended					
	March 28,			March 30,			
(In thousands)		2020		2019			
Point in Time	\$	136,092	\$	148,276			
Over Time		23,035		23,040			
	\$	159,127	\$	171,316			

The transaction price includes estimated variable consideration where applicable. Such variable consideration relates to certain performance guarantees and rights to return the product. The Company estimates variable consideration as the most likely amount to which it expects to be entitled based on the terms of the contracts with customers and historical experience, where relevant. For contracts with multiple performance obligations, the transaction price is allocated to each performance obligation based on the relative stand-alone selling price.

The Company disaggregates its revenue from contracts with customers by reportable operating segment, product type and geography as this best depicts how its revenue is affected by economic factors.

The following table presents the disaggregation of revenue by product type and geography:

		Three Months Ended				
	1	March 28,		March 30,		
(In thousands)		2020		2019		
Revenue by Product Type:						
Parts and Consumables	\$	105,098	\$	112,850		
Capital		54,029		58,466		
	\$	159,127	\$	171,316		
Revenue by Geography:						
North America	\$	93,823	\$	100,876		
Europe		36,014		38,985		
Asia		15,908		17,078		
Rest of World		13,382		14,377		
	\$	159,127	\$	171,316		

See Note 10, Business Segment Information, for information on the disaggregation of revenue by reportable operating segment.

The following table presents contract balances from contracts with customers:

(In thousands)	March 28, 2020	December 28, 2019		
Accounts Receivable	\$ 91,138	\$	95,740	
Contract Assets	\$ 12,194	\$	13,162	
Contract Liabilities	\$ 35,663	\$	37,216	

Contract assets represent unbilled revenue associated with revenue recognized on contracts accounted for on an over time basis, which will be billed in future periods based on the contract terms. Contract liabilities consist of customer deposits, advanced billings, and deferred revenue. Deferred revenue is included in other current liabilities in the accompanying condensed consolidated balance sheet. Contract liabilities will be recognized as revenue in future periods once the revenue recognition criteria are met. The majority of the contract liabilities relate to advance payments on contracts accounted for at a point in time. These advance payments will be recognized as revenue when the Company's performance obligations have been satisfied, which typically occurs when the product has shipped and control of the asset has transferred to the customer. The Company recognized revenue of \$19,708,000 in the first three months of 2020 and \$19,095,000 in the first three months of 2019 that was included in the contract liabilities balance at the beginning of 2020 and 2019. The majority of the Company's contracts for capital equipment have an original expected duration of one year or less. For contracts with an original expected duration of over one year, the aggregate amount of the transaction price allocated to the remaining partially unsatisfied

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

performance obligations as of March 28, 2020 was \$13,194,000. The Company will recognize revenue for these performance obligations as they are satisfied, approximately 89% of which is expected to occur within the next twelve months.

Customers in China will often settle their accounts receivable with a banker's acceptance draft, in which case cash settlement will be delayed until the draft matures or is settled prior to maturity. For customers outside of China, final payment for the majority of the Company's products is received in the quarter following the product shipment. Certain of the Company's contracts include a longer period before final payment is due, which is typically within one year of final shipment or transfer of control to the customer.

The Company includes in revenue amounts invoiced for shipping and handling with the corresponding costs reflected in cost of revenue. Provisions for discounts, warranties, returns and other adjustments are provided for in the period in which the related sale was recorded. Sales taxes, value-added taxes, and certain excise taxes collected from customers and remitted to governmental authorities are accounted for on a net basis and therefore are excluded from revenue.

#### Accounts Receivable and Allowance for Credit Losses

The Company's accounts receivable arise from sales on credit to customers, are recorded at the invoiced amount, and do not bear interest. The Company establishes an allowance for credit losses to reduce accounts receivable to the net amount expected to be collected. The Company exercises judgment in determining its allowance for credit losses, which is based on its historical collection and write-off experience, adjusted for current macroeconomic trends and conditions, credit policies, specific customer collection issues, and accounts receivable aging categories. The Company performs ongoing credit evaluations of its customers and adjusts credit limits based upon payment history and each customer's current creditworthiness. The Company continuously monitors collections and payments from its customers. Account balances are charged off against the allowance when the Company believes it is probable the receivable will not be recovered. In some instances, the Company utilizes letters of credit to mitigate its credit exposure.

The changes in the allowance for credit losses are as follows:

	Three Months Ended				
(In thousands)	Marcl	h 28, 2020	Marc	h 30, 2019	
Balance at Beginning of Period	\$	2,698	\$	2,897	
Provision charged to expense		103		64	
Accounts written off		(26)		(17)	
Currency translation		(63)		7	
Balance at End of Period	\$	2,712	\$	2,951	

## Banker's Acceptance Drafts included in Accounts Receivable

The Company's Chinese subsidiaries may receive banker's acceptance drafts from customers as payment for their trade accounts receivable. The drafts are noninterest-bearing obligations of the issuing bank and mature within six months of the origination date. The Company's Chinese subsidiaries may sell the drafts at a discount to a third-party financial institution or transfer the drafts to vendors in settlement of current accounts payable prior to the scheduled maturity date. These drafts, which totaled \$3,329,000 at March 28, 2020 and \$5,230,000 at December 28, 2019, are included in accounts receivable in the accompanying condensed consolidated balance sheet until the subsidiary sells the drafts to a bank and receives a discounted amount, transfers the banker's acceptance drafts in settlement of current accounts payable prior to maturity, or obtains cash payment on the scheduled maturity date.

#### Recently Adopted Accounting Pronouncements

Financial Instruments - Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-13, which changes the way entities recognize impairment of financial assets measured at amortized costs, such as accounts receivable, by requiring immediate recognition of estimated credit losses expected to occur over their remaining lives. During 2018 and 2019, the FASB issued additional guidance and clarification. The Company adopted this ASU using a modified retrospective method at the beginning of fiscal 2020. The adoption of this ASU did not have a material impact on the Company's condensed consolidated financial statements. See Accounts Receivable and Allowance for Credit Losses in this section for further information on the Company's allowance for credit losses.

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Recent Accounting Pronouncements Not Yet Adopted

Reference Rate Reform (Topic 848), Facilitation of the Effects of Reference Rate Reform on Financial Reporting. In March 2020, the FASB issued ASU No. 2020-04, which provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions affected by the discontinuation of reference rates, such as the London Interbank Offered Rate (LIBOR), if certain criteria are met. Generally, contract modifications related to reference rate reform may be considered an event that does not require remeasurement or reassessment of a previous accounting determination at the modification date. The guidance in this ASU is applicable to the Company's existing contracts and hedging relationships that reference LIBOR, and may be adopted by the Company prospectively beginning March 12, 2020 through December 31, 2022. The Company is currently evaluating the effects that the adoption of this ASU will have on its consolidated financial statements.

*Income Taxes* (*Topic 740*), *Simplifying the Accounting for Income Taxes*. In December 2019, the FASB issued ASU No. 2019-12, which simplifies the accounting for income taxes by removing certain exceptions to the general principles in Topic 740 and by clarifying and amending existing guidance, including the recognition of franchise tax, the treatment of a step up in the tax basis of goodwill, and the timing for recognition of enacted changes in tax laws or rates in the interim period annual effective tax rate computation. This new guidance is effective for the Company in fiscal 2021, with early adoption permitted. The Company is currently evaluating the effects that the adoption of this ASU will have on its consolidated financial statements.

## 2. Earnings per Share

Basic and diluted earnings per share (EPS) are calculated as follows:

		nths Ended			
(In thousands, except per share amounts)	March 28, 2020			March 30, 2019	
Net Income Attributable to Kadant	\$ 12,531			10,900	
Basic Weighted Average Shares		11,432		11,133	
Effect of Stock Options, Restricted Stock Units and Employee Stock Purchase Plan Shares		76		252	
Diluted Weighted Average Shares		11,508		11,385	
Basic Earnings per Share	\$	1.10	\$	0.98	
Diluted Earnings per Share	\$	1.09	\$	0.96	

The effect of outstanding and unvested restricted stock units (RSUs) of the Company's common stock totaling 43,000 shares in the first three months of 2020 and 44,000 shares in the first three months of 2019 was not included in the computation of diluted EPS for the respective periods as the effect would have been antidilutive or, for unvested performance-based RSUs, the performance conditions had not been met as of the end of the reporting periods.

Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 3. Provision for Income Taxes

The provision for income taxes was \$4,559,000 in the first three months of 2020 and \$3,963,000 in the first three months of 2019. The effective tax rate of 26% in the first three months of 2020 was higher than the Company's statutory rate of 21% primarily due to nondeductible expenses, state taxes, the distribution of the Company's worldwide earnings, and tax expense associated with Global Intangible Low-Taxed Income (GILTI) provisions. This incremental tax expense was offset in part by the reversal of tax reserves associated with uncertain tax positions. The effective tax rate of 26% in the first three months of 2019 was higher than the Company's statutory tax rate of 21% primarily due to nondeductible expenses, the distribution of the Company's worldwide earnings, state taxes, and tax expense associated with GILTI. This incremental tax expense was offset in part by a decrease in tax related to the net excess income tax benefits from stock-based compensation arrangements.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) was signed into law and provides a substantial stimulus and assistance package intended to address the impact of the COVID-19 pandemic, including tax relief. The enactment of the CARES Act did not have a material impact on the Company's provision for income taxes in the first three months of 2020. The Company continues to monitor any effects that may result from the new law.

### 4. Long-Term Obligations

Long-term obligations are as follows:

(In thousands)	March 28, 2020		December 28, 2019
Revolving Credit Facility, due 2023	\$ 260,485	\$	265,419
Commercial Real Estate Loan, due 2020 to 2028	19,163		19,425
Senior Promissory Notes, due 2023 to 2028	10,000		10,000
Finance Leases, due 2020 to 2025	2,079		2,308
Other Borrowings, due 2020 to 2023	3,773		4,000
Unamortized Debt Issuance Costs	(124)		(127)
Total	295,376		301,025
Less: Current Maturities of Long-Term Obligations	(2,687)		(2,851)
Long-Term Obligations	\$ 292,689	\$	298,174

See Note 8, Derivatives, for the fair value information related to the Company's long-term obligations.

### Revolving Credit Facility

In 2018, the Company entered into a second amendment (Second Amendment) to its existing amended and restated five-year, unsecured multi-currency revolving credit facility, dated as of March 1, 2017 (as amended, the Credit Agreement). Pursuant to the Second Amendment, the Company has a borrowing capacity of \$400,000,000, with an uncommitted unsecured incremental borrowing facility of \$150,000,000 under its Credit Agreement, with a maturity date of December 14, 2023. Interest on borrowings outstanding accrues and is payable in arrears calculated at one of the following rates selected by the Company: (i) the Base Rate, plus an applicable margin of 0% to 1.25%, or (ii) LIBOR (with a zero percent floor), as defined, plus an applicable margin of 1% to 2.25%. The Base Rate is calculated as the highest of (a) the federal funds rate plus 0.50%, (b) the prime rate as published by Citizens Bank, N.A. (Citizens) and (c) thirty-day U.S. dollar LIBOR (USD LIBOR), as defined, plus 0.50%. The applicable margin is determined based upon the ratio of the Company's total debt, net of unrestricted cash up to \$30,000,000 and certain debt obligations, to earnings before interest, taxes, depreciation, and amortization as defined in the Credit Agreement.

The obligations of the Company under the Credit Agreement may be accelerated upon the occurrence of an event of default, which includes customary events of default under such financing arrangements. In addition, the Credit Agreement contains negative covenants applicable to the Company and its subsidiaries, including financial covenants requiring the Company to maintain a maximum consolidated leverage ratio of 3.75 to 1.00, or for the quarter during which a material acquisition occurs and for the three fiscal quarters thereafter, 4.00 to 1.00, and limitations on making certain restricted payments (including dividends and stock repurchases).

Loans under the Credit Agreement are guaranteed by certain domestic subsidiaries of the Company. In addition, one of the Company's foreign subsidiaries entered into a separate guarantee agreement limited to certain obligations of two foreign subsidiary borrowers.

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 4. Long-Term Obligations (continued)

As of March 28, 2020, the outstanding balance under the Credit Agreement was \$260,485,000, and included \$59,713,000 of euro-denominated borrowings and \$30,771,000 of Canadian dollar-denominated borrowings. As of March 28, 2020, the Company had \$141,467,000 of borrowing capacity available under its Credit Agreement, which was calculated by translating its foreign-denominated borrowings using borrowing date foreign exchange rates.

See Note 8, Derivatives, under the heading *Interest Rate Swap Agreements*, for information relating to the swap agreements used to hedge the Company's exposure to movements in the three-month USD LIBOR on its U.S. dollar-denominated debt borrowed under the Credit Agreement.

The weighted average interest rate for the outstanding balance under the Credit Agreement was 2.44% as of March 28, 2020.

#### Commercial Real Estate Loan

In 2018, the Company and certain domestic subsidiaries borrowed \$21,000,000 under a ten-year promissory note (Real Estate Loan), which is repayable in quarterly principal installments of \$262,500 with the remaining principal balance of \$10,500,000 due July 6, 2028. Interest accrues and is payable quarterly in arrears at a fixed rate of 4.45% per annum. Any future voluntary prepayments are subject to a 2% prepayment fee if paid on or prior to July 6, 2020 and are subject to a 1% prepayment fee if paid in the twelve months following July 6, 2020. Thereafter, no prepayment fee will be applied to voluntary prepayment by the Company.

The Real Estate Loan is secured by real estate and related personal property of the Company and certain of its domestic subsidiaries, pursuant to mortgage and security agreements (Mortgage and Security Agreements). The obligations of the Company under the Real Estate Loan may be accelerated upon the occurrence of an event of default under the Real Estate Loan and the Mortgage and Security Agreements, which includes customary events of default for financings of this type. In addition, a default under the Credit Agreement or any successor credit facility would be an event of default under the Real Estate Loan. The effective interest rate for the Real Estate Loan, including amortization of debt issuance costs, was 4.60% as of March 28, 2020.

#### Senior Promissory Notes

In 2018, the Company entered into an uncommitted, unsecured Multi-Currency Note Purchase and Private Shelf Agreement (Note Purchase Agreement). Simultaneous with the execution of the Note Purchase Agreement, the Company issued senior promissory notes (Initial Notes) in an aggregate principal amount of \$10,000,000, with a per annum interest rate of 4.90% payable semiannually, and a maturity date of December 14, 2028. The Company is required to prepay a portion of the principal of the Initial Notes beginning on December 14, 2023 and each year thereafter, and may optionally prepay the principal on the Initial Notes, together with any prepayment premium, at any time (in a minimum amount of \$1,000,000, or the foreign currency equivalent thereof, if applicable) in accordance with the Note Purchase Agreement. The obligations of the Initial Notes may be accelerated upon an event of default as defined in the Note Purchase Agreement, which includes customary events of default under such financing arrangements.

In accordance with the Note Purchase Agreement, the Company may also issue additional senior promissory notes (together with the Initial Notes, the Senior Promissory Notes) up to an additional \$115,000,000 until the earlier of December 14, 2021 or the thirtieth day after written notice to terminate the issuance and sale of additional notes pursuant to the Note Purchase Agreement. The Senior Promissory Notes are *pari passu* with the Company's indebtedness under the Credit Agreement, and any other senior debt of the Company, subject to certain specified exceptions, and participate in a sharing agreement with respect to the obligations of the Company and its subsidiaries under the Credit Agreement. The Senior Promissory Notes are guaranteed by certain of the Company's domestic subsidiaries.

#### Debt Compliance

As of March 28, 2020, the Company was in compliance with the covenants related to its debt obligations.

#### Finance Leases

The Company's finance leases primarily relate to contracts for its vehicles.

Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 4. Long-Term Obligations (continued)

#### **Other Borrowings**

Other borrowings include a sale-leaseback financing arrangement for a manufacturing facility in Germany. Under this arrangement, the quarterly lease payment includes principal, interest, and a payment to the landlord toward a loan receivable. The interest rate on the outstanding obligation is 1.79%. The secured loan receivable, which is included in other assets in the accompanying condensed consolidated balance sheet, was \$952,000 at March 28, 2020. The lease arrangement provides for a fixed price purchase option, net of the projected loan receivable, of \$1,471,000 at the end of the lease term in 2022. If the Company does not exercise the purchase option for the facility, the Company will receive cash from the landlord to settle the loan receivable. As of March 28, 2020, \$3,638,000 was outstanding under this obligation.

#### 5. Stock-Based Compensation

The Company recognized stock-based compensation expense of \$1,639,000 in the first three months of 2020 and \$1,553,000 in the first three months of 2019 within selling, general, and administrative (SG&A) expenses in the accompanying condensed consolidated statement of income. The Company recognizes compensation expense for all stock-based awards granted to employees and directors based on the grant date estimate of fair value for those awards. The fair value of RSUs is based on the grant date price of the Company's common stock, reduced by the present value of estimated dividends foregone during the requisite service period. For time-based RSUs, compensation expense is recognized ratably over the requisite service period for the entire award based on the grant date fair value, and net of actual forfeitures recorded when they occur. For performance-based RSUs, compensation expense is recognized ratably over the requisite service period for each separately vesting portion of the award based on the grant date fair value, net of actual forfeitures recorded when they occur, and remeasured each reporting period until the total number of RSUs to be issued is known. Unrecognized compensation expense related to stock-based compensation totaled approximately \$9,588,000 at March 28, 2020, and will be recognized over a weighted average period of 2.1 years.

#### Performance-based RSUs

On March 2, 2020, the Company granted to certain of its officers performance-based RSUs, which represented, in aggregate, the right to receive 35,808 shares (the target RSU amount), with an aggregate grant date fair value of \$3,184,000. The RSUs are subject to adjustment based on the achievement of the performance measure selected for the 2020 fiscal year, which is a specified target for adjusted earnings before interest, taxes, depreciation, and amortization (adjusted EBITDA) generated from operations for the 2020 fiscal year. The RSUs are adjusted by comparing the actual adjusted EBITDA for the performance period to the target adjusted EBITDA. Actual adjusted EBITDA between 50% and 100% of the target adjusted EBITDA results in an adjustment using a straight-line linear scale between 100% and 150% of the RSU amount. Actual adjusted EBITDA for the 2020 fiscal year, these performance-based RSUs will be forfeited. The Company recognizes compensation expense based on the probable number of performance-based RSUs expected to vest. Following the adjustment, the performance-based RSUs will be subject to additional time-based vesting, and will vest in three equal annual installments on March 10 of 2021, 2022, and 2023, provided that the officer is employed by the Company on the applicable vesting dates.

## Time-based RSUs

On March 2, 2020, the Company also granted time-based RSUs representing 33,600 shares to its officers and employees with an aggregate grant date fair value of \$2,988,000. These time-based RSUs generally vest in three equal annual installments on March 10 of 2021, 2022, and 2023, provided that a recipient remains employed by the Company on the applicable vesting dates.

# Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 6. Retirement Benefit Plans

The Company includes the service cost component of net periodic benefit cost in operating income and all other components are included in other expense, net in the accompanying condensed consolidated statement of income.

In 2018, the Company's board of directors and its compensation committee approved amendments to freeze and terminate the Company's U.S. pension plan (Retirement Plan) and its restoration plan (Restoration Plan). In the fourth quarter of 2019, the Company settled its Retirement Plan obligation. In the first quarter of 2020, the Company settled its Restoration Plan obligation of \$2,427,000 by paying a lump sum to its plan participants. The components of net periodic benefit cost are as follows:

	Three Months Ended March 28, 2020									
(In thousands, except percentages)	Non-U	.S. Pension		Other Post- Retirement	Ţ	J.S. Pension	Non	-U.S. Pension		Other Post- Retirement
Service Cost	\$	44	\$	2	\$		\$	43	\$	1
Interest Cost		23		9		283		29		38
Expected Return on Plan Assets		(16)		(1)		(249)		(17)		(1)
Recognized Net Actuarial Loss		11		4		8		5		3
Amortization of Prior Service Cost		2		_		_		_		_
	\$	64	\$	14	\$	42	\$	60	\$	41
The weighted average assumptions used to determine	ne net pe	riodic benef	it co	ost are as follows:						
Discount Rate		2.25%		3.92%		4.10%		2.80%		4.44%
Expected Long-Term Return on Plan Assets		7.21%		7.21%		4.10%		9.22%		9.22%
Rate of Compensation Increase		3.23%		5.57%		—%		2.98%		5.57%

The Company does not plan to make any other material cash contributions to its other pension and post-retirement plans in 2020.

## 7. Accumulated Other Comprehensive Items

Comprehensive (loss) income combines net income and other comprehensive items, which represent certain amounts that are reported as components of stockholders' equity in the accompanying condensed consolidated balance sheet.

Changes in each component of accumulated other comprehensive items (AOCI), net of tax, are as follows:

(In thousands)	Foreign Currency Translation Adjustment	В	Pension and Other Post- Retirement enefit Liability Adjustments	De	eferred Loss on Cash Flow Hedges	Total
Balance at December 28, 2019	\$ (36,145)	\$	(831)	\$	(644)	\$ (37,620)
Other comprehensive (loss) income before reclassifications	(12,563)		38		(345)	(12,870)
Reclassifications from AOCI	_		(107)		43	(64)
Net current period other comprehensive items	(12,563)		(69)		(302)	(12,934)
Balance at March 28, 2020	\$ (48,708)	\$	(900)	\$	(946)	\$ (50,554)

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 7. Accumulated Other Comprehensive Items (continued)

Amounts reclassified from AOCI are as follows:

	Three Mor	nths Ended	
(In thousands)	March 28, March 30, 2020 2019		Statement of Income Line Item
Retirement Benefit Plans (a)			
Recognized net actuarial loss	\$ (15)	\$ (16	Other expense, net
Amortization of prior service cost	(2)	_	Other expense, net
Total expense before income taxes	 (17)	(16	<del>)</del>
Income tax benefit	124	4	Provision for income taxes
	107	(12	<u> </u>
Cash Flow Hedges (b)			
Interest rate swap agreements	(34)	20	Interest expense
Forward currency-exchange contracts	(23)	_	Cost of revenue
Total (expense) income before income taxes	(57)	20	
Income tax benefit (provision)	14	(5	) Provision for income taxes
	(43)	15	
Total Reclassifications	\$ 64	\$ 3	

- (a) Included in the computation of net periodic benefit cost. See Note 6, Retirement Benefit Plans, for additional information.
- (b) See Note 8, Derivatives, for additional information.

#### 8. Derivatives

### Interest Rate Swap Agreements

The Company has entered into interest rate swap agreements to hedge its exposure to movements in USD LIBOR on its U.S. dollar-denominated debt. In 2018, the Company entered into an interest rate swap agreement (2018 Swap Agreement) with Citizens which has a \$15,000,000 notional value and expires on June 30, 2023. On a quarterly basis, the Company receives three-month USD LIBOR, which is subject to a zero percent floor, and pays a fixed rate of interest of 3.15% plus an applicable margin as defined in the Credit Agreement. In 2015, the Company entered into an interest rate swap agreement (2015 Swap Agreement) with Citizens which had a \$10,000,000 notional value and expired on March 27, 2020. Under the 2015 Swap Agreement, the Company received three-month USD LIBOR and paid a fixed rate of interest of 1.5% plus an applicable margin as defined in the Credit Agreement.

The interest rate swap agreements have been designated as cash flow hedges and the Company structured its interest rate swap agreements to be 100% effective. Unrealized gains and losses related to the fair values of the swap agreements were recorded to AOCI, net of tax. In the event of early termination of the 2018 Swap Agreement, the Company will receive from or pay to the counterparty the fair value of the interest rate swap agreement, and the unrealized gain or loss outstanding will be recognized in earnings.

The counterparty to the 2018 Swap Agreement could demand an early termination of that agreement if the Company were to be in default under the Credit Agreement, or any agreement that amends or replaces the Credit Agreement in which the counterparty is a member, and if the Company were to be unable to cure the default (See Note 4, Long-Term Obligations).

## Forward Currency-Exchange Contracts

The Company uses forward currency-exchange contracts that have maturities of twelve months or less to hedge exposures resulting from fluctuations in currency exchange rates. Such exposures result from assets and liabilities that are denominated in currencies other than the functional currencies.

Forward currency-exchange contracts that hedge forecasted accounts receivable or accounts payable are designated as cash flow hedges and unrecognized gains and losses are recorded to AOCI, net of tax. Deferred gains and losses are recognized in the statement of income in the period in which the underlying transaction occurs. The fair values of forward currency-

## Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 8. Derivatives (continued)

exchange contracts that are designated as fair value hedges and forward currency-exchange contracts that are not designated as hedges are recognized currently in earnings.

The Company recognized within SG&A expenses in the accompanying condensed consolidated statement of income losses of \$34,000 in the first three months of 2020 and losses of \$37,000 in the first three months of 2019 associated with forward currency-exchange contracts that were not designated as hedges.

The following table summarizes the fair value of the Company's derivative instruments in the accompanying condensed consolidated balance sheet:

		March 28, 2020				Decembe	r 28,	2019	
(In thousands)	Balance Sheet Location	Ass	set (Liability) (a)	Notional Amount (b)		Ass	set (Liability) (a)	No	tional Amount
Derivatives Designated as Hedging Instruments:					_				
Derivatives in an Asset Position:									
Forward currency-exchange contract	Other Current Assets	\$	72	\$	1,328	\$	_	\$	_
2015 Swap Agreement	Other Current Assets	\$	_	\$	_	\$	11	\$	10,000
Derivatives in a Liability Position:									
Forward currency-exchange contracts	Other Current Liabilities	\$	(52)	\$	842	\$	(75)	\$	4,825
2018 Swap Agreement	Other Long-Term Liabilities	\$	(1,275)	\$	15,000	\$	(770)	\$	15,000
Derivatives Not Designated as Hedging Instruments:									
Derivatives in an Asset Position:									
Forward currency-exchange contracts	Other Current Assets	\$	_	\$	_	\$	3	\$	387
Derivatives in a Liability Position:									
Forward currency-exchange contracts	Other Current Liabilities	\$	(8)	\$	1,032	\$	(43)	\$	2,545

- (a) See Note 9, Fair Value Measurements and Fair Value of Financial Instruments, for the fair value measurements relating to these financial instruments.
- (b) The total 2020 notional amounts are indicative of the level of the Company's recurring derivative activity.

The following table summarizes the activity in AOCI associated with the Company's derivative instruments designated as cash flow hedges as of and for the three months ended March 28, 2020:

(In thousands)	Interest Rate Swap Agreements	Total	
Unrealized Loss, Net of Tax, at December 28, 2019	\$ (589)	\$ (55)	\$ (644)
Loss reclassified to earnings (a)	26	17	43
(Loss) gain recognized in AOCI	(403)	58	(345)
Unrealized (Loss) Gain, Net of Tax, at March 28, 2020	\$ (966)	\$ 20	\$ (946)

(a) See Note 7, Accumulated Other Comprehensive Items, for the income statement classification.

As of March 28, 2020, the Company expects to reclassify losses of \$268,000 from AOCI to earnings over the next twelve months based on the estimated cash flows of the 2018 Swap Agreement and the maturity dates of the forward currency-exchange contracts.

## Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 9. Fair Value Measurements and Fair Value of Financial Instruments

Fair value measurement is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy is established, which prioritizes the inputs used in measuring fair value into three broad levels as follows:

- Level 1—Quoted prices in active markets for identical assets or liabilities.
- Level 2—Inputs, other than quoted prices in active markets, that are observable either directly or indirectly.
- Level 3—Unobservable inputs based on the Company's own assumptions.

The following table presents the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis:

	Fair Value as of March 28, 2020								
(In thousands)	<u>-</u>	Level 1		Level 2	Level 3			Total	
Assets:									
Money market funds and time deposits	\$	6,689	\$	_	\$	_	\$	6,689	
Banker's acceptance drafts (a)	\$	_	\$	3,329	\$	_	\$	3,329	
Forward currency-exchange contract	\$	_	\$	72	\$	_	\$	72	
Liabilities:									
2018 Swap Agreement	\$	_	\$	1,275	\$	_	\$	1,275	
Forward currency-exchange contracts	\$	_	\$	60	\$	_	\$	60	
			Fair Value as of December 28, 2019						
(In thousands)		Level 1		Level 2		Level 3		Total	
Assets:		_						_	
Money market funds and time deposits	\$	9,920	\$	_	\$	_	\$	9,920	
Banker's acceptance drafts (a)	\$	_	\$	5,230	\$	_	\$	5,230	
2015 Swap Agreement	\$	_	\$	11	\$	_	\$	11	
Forward currency-exchange contracts	\$	_	\$	3	\$	_	\$	3	
Liabilities:									
2018 Swap Agreement	\$	_	\$	770	\$	_	\$	770	
Forward currency-exchange contracts	\$	_	\$	118	\$	_	\$	118	

(a) Included in accounts receivable in the accompanying condensed consolidated balance sheet.

The Company uses the market approach technique to value its financial assets and liabilities, and there were no changes in valuation techniques during the first three months of 2020. The Company's banker's acceptance drafts are carried at face value which approximates their fair value due to the short-term nature of the negotiable instrument. The fair values of the Company's forward currency-exchange contracts are based on quoted forward foreign exchange rates at the reporting date. The fair values of the Company's interest rate swap agreements are based on LIBOR yield curves at the reporting date. The forward currency-exchange contracts and interest rate swap agreements are hedges of either recorded assets or liabilities or anticipated transactions and represent the estimated amount the Company would receive or pay upon liquidation of the contracts. Changes in values of the underlying hedged assets and liabilities or anticipated transactions are not reflected in the table above.

Notes to Condensed Consolidated Financial Statements (Unaudited)

## 9. Fair Value Measurements and Fair Value of Financial Instruments (continued)

The carrying value and fair value of the Company's debt obligations, excluding lease obligations and other borrowings, are as follows:

	March	28, 20	)20		Decembe	r 28, 2019		
Car	Fair Value		Carrying Value			Fair Value		
\$	260,485	\$	260,485	\$	265,419	\$	265,419	
	19,163		21,656		19,425		20,541	
	10,000		10,662		10,000		10,803	
\$	289,648	\$	292,803	\$	294,844	\$	296,763	
		Carrying Value  \$ 260,485	Carrying Value F  \$ 260,485 \$ 19,163 10,000	\$ 260,485 \$ 260,485 19,163 21,656 10,000 10,662	Carrying Value         Fair Value         Carrying Value           \$ 260,485         \$ 260,485         \$ 19,163           \$ 10,000         \$ 10,662	Carrying Value       Fair Value       Carrying Value         \$ 260,485       \$ 260,485       \$ 265,419         19,163       21,656       19,425         10,000       10,662       10,000	Carrying Value       Fair Value       Carrying Value         \$ 260,485       \$ 260,485       \$ 265,419         19,163       21,656       19,425         10,000       10,662       10,000	

The carrying value of the Company's revolving credit facility approximates the fair value as the obligation bears variable rates of interest, which adjust frequently, based on prevailing market rates. The fair values of the commercial real estate loan and senior promissory notes are primarily calculated based on quoted market rates plus an applicable margin available to the Company at the respective period ends, which represent Level 2 measurements.

### 10. Business Segment Information

The Company previously reported its financial results by combining its operating entities into three reportable operating segments: Papermaking Systems, Wood Processing Systems, and Material Handling Systems, and a separate product line, Fiber-based Products. During the first quarter of 2020, the Company realigned its reportable operating segments consistent with the Company's strategic initiatives to grow both organically and through acquisitions. Such growth and diversification have resulted in a change in the internal organization of the Company and how its chief operating decision maker makes operating decisions, assesses the performance of the business, and allocates resources. Accordingly, the Company's financial results are reported in three new reportable operating segments: Flow Control, Industrial Processing, and Material Handling. The Flow Control segment consists of the Company's fluid-handling and doctoring, cleaning, & filtration product lines; the Industrial Processing segment consists of the Company's wood processing and stock-preparation product lines (excluding baling products); and the Material Handling segment consists of the Company's conveying and screening, baling, and fiber-based product lines. Financial information for 2019 has been recast to conform to the new segment presentation. A description of each segment follows.

- Flow Control Custom-engineered products, systems, and technologies that control the flow of fluids used in industrial and commercial
  applications to keep critical processes running efficiently in the packaging, tissue, food processing, metals, and other industrial sectors. The
  Company's products include rotary sealing devices, steam systems, expansion joints, doctor systems, roll and fabric cleaning devices, and filtration
  and fiber recovery systems.
- *Industrial Processing* Equipment, machinery, and technologies used to recycle paper and paperboard and process timber for use in the packaging, tissue, paper, wood products and alternative fuel industries, among others. The Company's primary products include stock preparation systems and recycling equipment, debarkers, stranders, chippers, and logging machinery.
- *Material Handling* Products and engineered systems used to handle bulk and discrete materials for secondary processing or transport in the mining, aggregates, food processing, waste management, and pulp and paper industries, among others. The Company's primary products include conveying and vibratory equipment and balers. In addition, the Company manufactures and sells biodegradable, absorbent granules used as carriers in agricultural applications and for oil and grease absorption.

The following table presents financial information for the Company's reportable operating segments:

	Three Months Ended					
	March 28,			March 30,		
(In thousands)	2020			2019		
Revenue						
Flow Control	\$	57,149	\$	61,144		
Industrial Processing		64,709		72,274		
Material Handling		37,269		37,898		
	\$	159,127	\$	171,316		

Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 10. Business Segment Information (continued)

		Three Mo	nths Ended		
	N	Iarch 28,		March 30,	
(In thousands)		2020		2019	
Income Before Provision for Income Taxes					
Flow Control	\$	13,330	\$	12,984	
Industrial Processing		9,436		11,854	
Material Handling (a)		4,134		731	
Corporate (b)		(7,245)		(6,994)	
Total operating income		19,655		18,575	
Interest expense, net (c)		(2,408)		(3,448)	
Other expense, net (c)		(32)		(99)	
	\$	17,215	\$	15,028	
Capital Expenditures					
Flow Control	\$	821	\$	471	
Industrial Processing		1,464		1,363	
Material Handling		398		333	
Corporate		3		1	
	\$	2,686	\$	2,168	

- (a) Includes \$4,151,000 of acquisition-related expenses in the three-month period ended March 30, 2019. Acquisition-related expenses include amortization expense associated with acquired profit in inventory and backlog and acquisition transaction costs.
- (b) Corporate primarily includes general and administrative expenses.
- (c) The Company does not allocate interest and other expense, net to its segments.

### 11. Commitments and Contingencies

## Right of Recourse

In the ordinary course of business, the Company's subsidiaries in China may receive banker's acceptance drafts from customers as payment for their trade accounts receivable. The drafts are noninterest-bearing obligations of the issuing bank and mature within six months of the origination date. The Company's subsidiaries in China may use these banker's acceptance drafts prior to the scheduled maturity date to settle outstanding accounts payable with vendors. Banker's acceptance drafts transferred to vendors are subject to customary right of recourse provisions prior to their scheduled maturity dates. The Company had \$5,307,000 at March 28, 2020 and \$7,003,000 at December 28, 2019 of banker's acceptance drafts subject to recourse, which were transferred to vendors and had not reached their scheduled maturity dates. Historically, the banker's acceptance drafts have settled upon maturity without any claim of recourse against the Company.

#### Litigation

From time to time, the Company is subject to various claims and legal proceedings covering a range of matters that arise in the ordinary course of business. Such litigation may include, but is not limited to, claims and counterclaims by and against the Company for breach of contract or warranty, canceled contracts, product liability, or bankruptcy-related claims. For legal proceedings in which a loss is probable and estimable, the Company accrues a loss based on the low end of the range of estimated loss when there is no better estimate within the range. If the Company were found to be liable for any of the claims or counterclaims against it, the Company would incur a charge against earnings for amounts in excess of legal accruals.

### Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

When we use the terms "we," "us," "our," and the "Company," we mean Kadant Inc., a Delaware corporation, and its consolidated subsidiaries, taken as a whole, unless the context otherwise indicates.

This Quarterly Report on Form 10-Q and the documents we incorporate by reference in this report include forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act), and Section 27A of the Securities Act of 1933, as amended. These forward-looking statements are not statements of historical fact, and may include statements regarding possible or assumed future results of operations. Forward-looking statements are subject to risks and uncertainties and are based on the beliefs and assumptions of our management, using information currently available to our management. When we use words such as "believes," "expects," "anticipates," "intends," "plans," "estimates," "seeks," "should," "likely," "will," "would," "may," "continue," "could," or similar expressions, we are making forward-looking statements.

Forward-looking statements are not guarantees of performance. They involve risks, uncertainties, and assumptions. Our future results of operations may differ materially from those expressed in the forward-looking statements. Many of the important factors that will determine these results and values are beyond our ability to control or predict. You should not put undue reliance on any forward-looking statements. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. For a discussion of important factors that may cause our actual results to differ materially from those suggested by the forward-looking statements, you should read carefully *Risk Factors* included in Part II, Item 1A, within this report and the section captioned *Risk Factors*, in Part I, Item 1A, of our Annual Report on Form 10-K for the fiscal year ended December 28, 2019, as filed with the Securities and Exchange Commission (SEC) and as may be further amended and/or restated in subsequent filings with the SEC.

#### Overview

## Company Background

We are a global supplier of high-value, critical components and engineered systems used in process industries worldwide. Our products, technologies, and services play an integral role in enhancing process efficiency, optimizing energy utilization, and maximizing productivity in resource-intensive industries.

We previously reported our financial results by combining operating entities into three reportable operating segments: Papermaking Systems, Wood Processing Systems, and Material Handling Systems, and a separate product line, Fiber-based Products. During the first quarter of 2020, we realigned our reportable operating segments consistent with our strategic initiatives to grow both organically and through acquisitions. See Note 10, Business Segment Information, in the accompanying condensed consolidated financial statements for further detail regarding our segments. Accordingly, our financial results are reported in three new reportable operating segments: Flow Control, Industrial Processing, and Material Handling. The Flow Control segment consists of our fluid-handling and doctoring, cleaning, & filtration product lines; the Industrial Processing segment consists of our wood processing and stock-preparation product lines (excluding our baling products); and the Material Handling segment consists of our conveying and screening, baling, and fiber-based product lines. Financial information for 2019 has been recast to conform to the new segment presentation. A description of each segment follows.

- Flow Control Custom-engineered products, systems, and technologies that control the flow of fluids used in industrial and commercial
  applications to keep critical processes running efficiently in the packaging, tissue, food processing, metals, and other industrial sectors. Our
  products include rotary sealing devices, steam systems, expansion joints, doctor systems, roll and fabric cleaning devices, and filtration and fiber
  recovery systems.
- *Industrial Processing* Equipment, machinery, and technologies used to recycle paper and paperboard and process timber for use in the packaging, tissue, paper, wood products and alternative fuel industries, among others. Our products include stock preparation systems and recycling equipment, debarkers, stranders, chippers, and logging machinery.
- *Material Handling* Products and engineered systems used to handle bulk and discrete materials for secondary processing or transport in the mining, aggregates, food processing, waste management, and pulp and paper industries, among others. Our products include conveying and vibratory equipment and balers. In addition, we manufacture and sell biodegradable, absorbent granules used as carriers in agricultural applications and for oil and grease absorption.

#### Overview (continued)

Business Outlook and Update on COVID-19

In March 2020, the World Health Organization designated the novel coronavirus (COVID-19) as a global pandemic. The Company was designated as a critical infrastructure company by the U.S. Department of Homeland Security. Management has focused their efforts on:

- · safeguarding our workplaces and protecting our employees;
- · serving the needs of our customers to ensure that customers are able to provide the critical supplies needed in response to the pandemic;
- · working closely with our supply chain to minimize any potential disruption; and
- preserving our balance sheet and liquidity position

From the onset of the outbreak in China, we have taken precautions to protect the health and safety of our employees and their families around the world, including working remotely when possible, implementing social distancing and sanitizing measures within our facilities, travel restrictions and other safeguards.

As the global pandemic spread, there was a deterioration in the general economic environment. Our first quarter results were impacted by customer-requested delays on certain capital projects and service work, which we expect to continue into the second quarter and possibly for the remainder of the year. Consolidated bookings decreased 4% to \$175.6 million in the first quarter of 2020 compared to \$183.6 million in the first quarter of 2019.

Within our Flow Control segment, bookings increased 5% during the first quarter of 2020 compared with the first quarter of 2019. Our operating businesses within the Flow Control segment expect relatively stable demand for our parts and consumables products in the near term as many of our packaging, food processing, and tissue customers are experiencing increased demand. However, we expect to see reduced demand for our capital equipment as our customers delay or reduce capital spending, as well as installation and repair activities as a result of COVID-19.

Within our Industrial Processing segment, bookings decreased 17% during the first quarter of 2020 compared with the first quarter of 2019 primarily due to decreased demand for our capital equipment products. For our parts and consumables products, demand in our stock preparation businesses is expected to be relatively stable in the near term as many of our packaging and tissue customers are experiencing increased demand. Our wood processing businesses may encounter a slowdown in their parts and consumables orders as a number of the mills we supply are idle or operating at reduced capacity, and some customers previously placed orders in anticipation of supply interruptions. Additionally, many large companies in the forestry industry have announced reduced capital spending for the remainder of 2020 or have delayed delivery of new capital machines until service technicians are able to conduct installation and commissioning.

Within our Material Handling segment, bookings increased 6% during the first quarter of 2020 compared with the first quarter of 2019 primarily due to increased demand for underground conveyor systems for mining applications. We expect demand for our parts and consumables products in this segment will remain relatively stable in 2020. Demand for our conveying equipment is expected to remain steady in the near term as a result of large capital projects that were in place at the end of 2019. We expect demand for our baler products will be adversely impacted by COVID-19, as well as from the challenging economic conditions in Europe.

Our liquidity position as of March 28, 2020 consisted of over \$60 million of cash and cash equivalents, approximately \$141 million of unused available borrowing capacity, and \$265 million of uncommitted borrowing capacity. We are conserving cash by reducing our discretionary operating expenses, managing working capital, suspending our discretionary debt obligation payments in the near term, and reducing our current capital spending. We are also evaluating the potential for utilizing legislative provisions, such as deferring certain tax payments and job retention subsidies, where available and appropriate.

We continue to evaluate the impact of COVID-19 on our business and will take further actions that are in the best interests of our employees, customers, and stockholders, as necessary, or as mandated by governmental authorities. The impact on our results of operations, financial condition and cash flows will depend on certain developments, including the duration of the pandemic and its impact on our customers and suppliers, which are uncertain at this time. Accordingly, we cannot predict the extent of the impact that COVID-19 may have on our business for the remainder of fiscal 2020.

For more information on risks related to health epidemics on our business, including COVID-19, please see *Risk Factors* included in Part II, <u>Item 1A</u>, of this report.

#### Overview (continued)

#### Global Trade

In 2018, the United States began imposing tariffs on certain imports from China, which has and will continue to increase the cost of some of the equipment that we import. Although we are working to mitigate the impact of tariffs through pricing and sourcing strategies, we cannot be sure how our customers and competitors will react to certain actions we take. For more information on risks associated with our global operations, including tariffs, please see Part I, Item 1A. *Risk Factors*, included in our Annual Report on Form 10-K for the fiscal year ended December 28, 2019, and as may be further amended and/or restated in subsequent filings with the SEC.

### International Sales and Foreign Currency

Slightly more than half of our sales are to customers outside the United States, mainly in Europe, Asia, and Canada. As a result, our financial performance can be materially affected by currency exchange rate fluctuations between the U.S. dollar and foreign currencies. To mitigate the impact of currency rate fluctuations, we generally seek to charge our customers in the same currency in which our operating costs are incurred. Additionally, we may enter into forward currency exchange contracts to hedge certain firm purchase and sale commitments denominated in currencies other than our subsidiaries' functional currencies. We currently do not use derivative instruments to hedge our exposure to exchange rate fluctuations created by the translation into the U.S. dollar of our foreign subsidiaries' results that are in functional currencies other than the U.S. dollar.

#### Acquisitions

We expect that a significant driver of our growth over the next several years will be the acquisition of businesses and technologies that complement or augment our existing products and services or may involve entry into a new process industry. We continue to pursue acquisition opportunities. Our significant acquisition in 2019 is described below.

On January 2, 2019, we acquired Syntron Material Handling Group, LLC and certain of its affiliates (SMH) for approximately \$176.9 million, net of cash acquired. SMH, which is included in our Material Handling segment, is a leading provider of conveying and vibratory equipment and systems to various process industries, including mining, aggregates, food processing, packaging, and pulp and paper. This acquisition extended our current product portfolio and we expect that it will strengthen SMH's relationships in the pulp and paper markets.

### Application of Critical Accounting Policies and Estimates

Management's discussion and analysis of financial condition and results of operations is based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenue and expenses, and related disclosure of contingent liabilities. Our critical accounting policies are defined as those that entail significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. Management evaluates its estimates on an ongoing basis based on historical experience, current economic and market conditions, and other assumptions management believes are reasonable. Our actual results may differ from these estimates under different assumptions or conditions. We believe that our most critical accounting policies which are significant to our consolidated financial statements, and which involve the most complex or subjective decisions or assessments, are those described in "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the section captioned "Application of Critical Accounting Policies and Estimates" in Part II, Item 7, of our Annual Report on Form 10-K for the fiscal year ended December 28, 2019. There have been no material changes to these critical accounting policies since the end of fiscal 2019 that warrant disclosure, except that management no longer considers our policy with respect to accounting for pension benefits to be a critical accounting policy due to the settlement of our U.S. pension plan in December 2019.

### **Results of Operations**

### First Quarter 2020 Compared With First Quarter 2019

#### Revenue

The following table presents change in revenue by segment between the first quarters of 2020 and 2019, and those changes excluding the effect of foreign currency translation. We refer to the change in revenue excluding the effect of currency translation as a change in organic revenue. The presentation of the change in organic revenue is a non-GAAP measure. We believe this non-GAAP measure helps investors gain an understanding of our underlying operations consistent with how management measures and forecasts its performance, especially when comparing such results to prior periods. This non-GAAP measure should not be considered superior to or a substitute for the corresponding GAAP measure.

Revenue by segment for the first quarters of 2020 and 2019 was as follows:

(Non-GAAP)

Three Months Ended											Change in Org	ganic Revenue
(In thousands, except percentages)	N	/Jarch 28, 2020	N	/Jarch 30, 2019	Tot	al Decrease	Currency % Change Translation			Decrease		% Change
Flow Control	\$	57,149	\$	61,144	\$	(3,995)	(7)%	\$	(1,310)	\$	(2,685)	(4)%
Industrial Processing		64,709		72,274		(7,565)	(10)%		(883)		(6,682)	(9)%
Material Handling		37,269		37,898		(629)	(2)%		(361)		(268)	(1)%
Consolidated Revenue	\$	159,127	\$	171,316	\$	(12,189)	(7)%	\$	(2,554)	\$	(9,635)	(6)%

Consolidated revenue in the first quarter of 2020 decreased by 7%, while consolidated organic revenue declined 6% principally due to lower revenue at our Industrial Processing and Flow Control segments as described below. We expect to experience a sequential decline in revenue in the second quarter of 2020, largely driven by the impact of the COVID-19 pandemic.

Revenue from our Flow Control segment decreased 7% in the first quarter of 2020, while organic revenue declined by 4%. Organic revenue declined primarily due to lower parts and consumables revenue at our European fluid-handling business due to a general weakening of the European economy and a relatively strong first quarter of 2019. Also contributing to this decline was lower capital equipment revenue at our North American and Chinese operations due to the timing of orders and customer-requested deferrals of equipment installations as a result of COVID-19.

Revenue from our Industrial Processing segment decreased 10% in the first quarter of 2020, while organic revenue declined by 9%. Organic revenue declined due to weaker demand for our parts and consumables products at our North American stock-preparation business and our capital equipment products at our European stock-preparation business due in part to delays resulting from COVID-19. Organic revenue from our wood processing businesses decreased primarily due to weakness in the lumber and oriented strand board industries, which negatively impacted our capital equipment and parts and consumables revenue, and customer-requested deferrals of equipment installations as a result of COVID-19.

Revenue from our Material Handling segment decreased 2% in the first quarter of 2020, while organic revenue decreased 1%. Decreased demand in our baler product line was offset by increased demand for our fiber-based products.

## Gross Profit Margin

Gross profit margin by segment for the first quarters of 2020 and 2019 was as follows:

	Three Mon	ths Ended
	March 28, 2020	March 30, 2019
Flow Control	52.9%	51.2%
Industrial Processing	38.4%	38.9%
Material Handling	35.5%	29.3%
Consolidated Gross Profit Margin	42.9%	41.2%

Consolidated gross profit margin increased in the first quarter of 2020 primarily due to \$2.3 million of amortization of acquired profit in inventory related to the SMH acquisition, which lowered consolidated gross profit margin in the first quarter of 2019 by 1.3 percentage points.

### **Results of Operations (continued)**

The gross profit margin for our Flow Control segment increased in the first quarter of 2020 primarily due to improved margins on capital equipment projects.

The gross profit margin for our Industrial Processing segment declined in the first quarter of 2020 due to a decrease in capital equipment margins and a higher proportion of lower-margin capital equipment revenue at our North American stock preparation business.

The gross profit margin for our Material Handling segment in the first quarter of 2019 was negatively affected by \$2.3 million of amortization of acquired profit in inventory, which lowered the gross profit margin for this segment by 6.1 percentage points. Excluding the impact of the amortization of acquired profit in inventory in the 2019 period, the gross profit margin for this segment was relatively unchanged in the first quarter of 2020 compared to the first quarter of 2019.

#### Selling, General, and Administrative Expenses

Selling, general, and administrative (SG&A) expenses by segment for the first quarters of 2020 and 2019 were as follows:

(In thousands, except percentages)	March 28, 2020		% of Revenue		March 30, 2019	% of Revenue	Increase (Decrease)	% Change
Flow Control	\$	15,942	28%	\$	17,267	28%	\$ (1,325)	(8)%
Industrial Processing		13,820	21%		15,177	21%	(1,357)	(9)%
Material Handling		8,681	23%		9,962	26%	(1,281)	(13)%
Corporate		7,149	N/A		6,913	N/A	236	3%
Consolidated SG&A Expenses	\$	45,592	29%	\$	49,319	29%	\$ (3,727)	(8)%

Consolidated SG&A expenses as a percentage of revenue remained unchanged at 29% in the first quarters of 2020 and 2019.

SG&A expenses as a percentage of revenue for our Flow Control segment were 28% in the first quarters of 2020 and 2019. SG&A expenses in the first quarter of 2020 were positively affected by incremental currency gains of \$0.8 million, primarily on U.S. dollar-denominated cash at our Mexican operations, and \$0.4 million from the favorable effect of currency translation.

SG&A expenses as a percentage of revenue for our Industrial Processing segment were 21% in the first quarters of 2020 and 2019. SG&A expenses in the first quarter of 2020 were positively affected by incremental currency gains of \$0.7 million primarily on U.S. dollar denominated cash at this segment's Canadian and Chinese operations, and \$0.2 million from the favorable effect of currency translation.

SG&A expenses as a percentage of revenue for our Material Handling segment decreased to 23% in the first quarter of 2020, compared to 26% in the first quarter of 2019. The first quarter of 2019 included \$1.0 million of amortization of acquired backlog and \$0.8 million of acquisition-related costs associated with the SMH acquisition. Excluding these acquisition-related costs, our Material Handling segment's SG&A expenses as a percentage of revenue were 21% in the first quarter of 2019.

SG&A expenses for Corporate increased slightly in the first quarter of 2020 compared with the first quarter of 2019 primarily due to increased professional services fees.

## Interest Expense

Interest expense decreased to \$2.5 million in the first quarter of 2020 from \$3.5 million in the first quarter of 2019 primarily due to lower outstanding debt and a lower weighted-average interest rate.

### Provision for Income Taxes

Our provision for income taxes increased to \$4.6 million in the first quarter of 2020 from \$4.0 million in the first quarter of 2019 and represented 26% of pre-tax income in both periods. The effective tax rate of 26% was higher than our statutory tax rate of 21% in both periods primarily due to nondeductible expenses, state taxes, the distribution of our worldwide earnings, and tax expense associated with the Global Intangible Low-Taxed Income provisions. This incremental tax expense was offset in part by the reversal of tax reserves associated with uncertain tax positions in the first quarter of 2020 and by net excess income tax benefits from stock-based compensation arrangements in the first quarter of 2019.

#### **Results of Operations (continued)**

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) was signed into law and provides a substantial stimulus and assistance package intended to address the impact of the COVID-19 pandemic, including tax relief. The enactment of the CARES Act did not have a material impact on our provision for income taxes for the first quarter of 2020. We continue to monitor any effects that result from the new law.

#### Net Income

Net income increased \$1.6 million to \$12.7 million in the first quarter of 2020 from \$11.1 million in the first quarter of 2019 due to a \$1.1 million increase in operating income and a decrease in interest expense of \$1.0 million, offset in part by a \$0.6 million increase in provision for income taxes (see discussions above for further details).

### Recent Accounting Pronouncements

See Note 1, Nature of Operations and Summary of Significant Accounting Policies, under the headings *Recently Adopted Accounting Pronouncements* and *Recent Accounting Pronouncements Not Yet Adopted*, in the accompanying condensed consolidated financial statements for further details.

### **Liquidity and Capital Resources**

Consolidated working capital was \$157.8 million at March 28, 2020, compared with \$151.4 million at December 28, 2019. Included in working capital were cash and cash equivalents of \$60.0 million at March 28, 2020, compared with \$66.8 million at December 28, 2019. Cash and cash equivalents held by our foreign subsidiaries was \$56.1 million at March 28, 2020 and \$58.9 million at December 28, 2019.

Cash Flows

Cash flow information for the first quarters of 2020 and 2019 was as follows:

	Three Months Ended				
(In thousands)		March 28, 2020		March 30, 2019	
Net Cash Provided by Operating Activities	\$	6,169	\$	9,876	
Net Cash Used in Investing Activities		(2,672)		(177,163)	
Net Cash (Used in) Provided by Financing Activities		(7,002)		178,192	
Exchange Rate Effect on Cash, Cash Equivalents, and Restricted Cash		(2,693)		153	
(Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash	\$	(6,198)	\$	11,058	

## **Operating Activities**

Cash provided by operating activities decreased to \$6.2 million in the first quarter of 2020 from \$9.9 million in the first quarter of 2019. Our operating cash flows result primarily from cash received from our customers, offset by cash payments for such items as inventory, employee compensation, operating leases, income taxes and interest payments on our outstanding debt obligations. The decrease in cash provided by operating activities in the first quarter of 2020 was primarily due to incremental cash used for working capital, which included a final payment of \$2.4 million in 2020 to settle current liabilities associated with our post-retirement restoration plan. The incremental cash used for working capital also included changes in accounts payable, which used cash of \$3.4 million in the first quarter of 2020 compared with providing cash of \$3.9 million in the 2019 period primarily due to payments related to inventory purchases for large capital orders. These uses of cash were offset in part by collections on accounts receivable that provided cash of \$1.9 million in the first quarter of 2020 compared to using cash of \$1.2 million in the first quarter of 2019 due to the timing of cash collections.

#### **Investing Activities**

Our investing activities used cash of \$2.7 million in the first quarter of 2020 compared with \$177.2 million in the first quarter of 2019. The 2019 quarter included a use of cash of \$175.3 million for the purchase of SMH.

### **Liquidity and Capital Resources (continued)**

#### **Financing Activities**

Our financing activities used cash of \$7.0 million in the first quarter of 2020 compared with providing cash of \$178.2 million in the first quarter of 2019. The 2019 quarter included \$189.0 million of U.S. dollar-denominated borrowings under our revolving credit facility primarily used for the purchase of SMH. We used cash of \$3.0 million primarily for payments on our outstanding debt obligations in the first quarter of 2020 compared with \$6.4 million in 2019. We did not borrow any funds from our revolving credit facility in the first quarter of 2020 and, beginning in March 2020, did not make additional discretionary principal payments on our outstanding debt obligations to conserve our global cash resources for short-term cash needs that may develop as a result of the COVID-19 pandemic.

### Exchange Rate Effect on Cash, Cash Equivalents, and Restricted Cash

The exchange rate effect on cash, cash equivalents, and restricted cash represents the impact of translation of cash balances at our foreign subsidiaries. The \$2.7 million reduction in cash in the first quarter of 2020 is primarily related to the strengthening of the U.S. dollar, particularly against the Mexican peso, Canadian dollar and Brazilian real.

#### **Debt Obligations**

Under our revolving credit facility, we have a borrowing capacity of \$400 million, of which \$141.5 million was available to borrow as of March 28, 2020, along with an additional uncommitted unsecured incremental borrowing facility of \$150 million. In addition, under our uncommitted Multi-Currency Note Purchase and Private Shelf Agreement (Note Purchase Agreement), we may issue up to an additional \$115 million of senior promissory notes. Under these agreements, our leverage ratio must be less than 3.75. As of March 28, 2020, our leverage ratio was 2.04 and we were in compliance with our debt covenants. With the exception of quarterly payments of \$0.3 million on our real estate loan and principal payments under lease obligations, we have no mandatory principal payments on our debt obligations until 2023. See Note 4, Long-Term Obligations, in the accompanying condensed consolidated financial statements for additional information regarding our debt obligations.

## Additional Liquidity and Capital Resources

On May 15, 2019, our board of directors approved the repurchase of up to \$20 million of our equity securities during the period from May 15, 2019 to May 15, 2020. We have not repurchased any shares of our common stock under this authorization.

We plan to make expenditures of approximately \$4 million to \$5 million during the remainder of 2020 for property, plant, and equipment. We have currently reduced our anticipated capital expenditures as part of our effort to conserve our global cash resources for any short-term cash needs that may develop as a result of the COVID-19 pandemic.

We paid cash dividends of \$2.6 million in the first quarter of 2020. On March 3, 2020, we declared a quarterly cash dividend of \$0.24 per share totaling \$2.8 million that was paid on May 5, 2020. Future declarations of dividends are subject to our board of directors' approval and may be adjusted as business needs or market conditions change. The declaration of cash dividends is subject to our compliance with the covenant in our revolving credit facility related to our consolidated leverage ratio.

As of March 28, 2020, we had approximately \$241.3 million of total unremitted foreign earnings. It is our intent to indefinitely reinvest \$233.4 million of these earnings to support the current and future capital needs of our foreign operations,

including debt repayments, if any. In the first quarter of 2020, we recorded withholding taxes on the earnings in certain foreign subsidiaries that we plan to repatriate in the foreseeable future. The foreign withholding taxes that would be required if we were to remit the indefinitely reinvested foreign earnings to the United States would be approximately \$5.8 million.

In the future, our liquidity position will be affected by the level of cash flows from operations, cash paid to service our debt obligations, acquisitions, capital projects, dividends, and stock repurchases. We believe that our existing resources, together with the borrowings available under our revolving credit facility and available through our Note Purchase Agreement, as well as the cash we expect to generate from operations, will be sufficient to meet the capital requirements of our current operations for the foreseeable future.

#### Liquidity and Capital Resources (continued)

#### Contractual Obligations and Other Commercial Commitments

There have been no significant changes to our contractual obligations and other commercial commitments during the three months ended March 28, 2020, compared with those disclosed in Management's Discussion and Analysis of Financial Condition and Results of Operations, set forth in Part II, Item 7, of our Annual Report on Form 10-K for the fiscal year ended December 28, 2019.

#### Item 3 – Quantitative and Qualitative Disclosures About Market Risk

Our exposure to market risk from changes in interest rates and foreign currency exchange rates has not changed materially from our exposure as disclosed in Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 28, 2019.

### Item 4 - Controls and Procedures

### Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of March 28, 2020. The term "disclosure controls and procedures," as defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by the company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based upon the evaluation of our disclosure controls and procedures were effective at the reasonable assurance level.

#### Changes in Internal Control over Financial Reporting

There have not been any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended) during the fiscal quarter ended March 28, 2020 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II - OTHER INFORMATION

## Item 1A - Risk Factors

Except for the revised risk factors below regarding "Our global operations subject us to various risks that may adversely affect our results of operations" and "We have significant international sales and operations and face risks related to health epidemics, including the coronavirus (COVID-19) which has and continues to adversely affect our business and results of operations," there have been no material changes from the risk factors disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 28, 2019 (Form 10-K). The COVID-19 pandemic has led to general uncertainty and adverse changes in global economic conditions and heightened, and in some cases manifested, certain of the risks we normally face in operating our business, including those disclosed in the Form 10-K. The risk factor disclosure in the Form 10-K is qualified by the information relating to COVID-19 that is described in this Quarterly Report on Form 10-Q, including the revised risk factors set forth below.

#### <u>Item 1A – Risk Factors (continued)</u>

Our global operations subject us to various risks that may adversely affect our results of operations.

We are a leading global supplier of equipment and critical components used in process industries worldwide. We sell our products globally, including sales to customers in China, South America, Russia and India, and operate multiple manufacturing operations worldwide, including operations in Canada, China, Europe, Mexico, and Brazil. International revenues and operations are subject to a number of risks which vary by geographic region, including the following:

- agreements may be difficult to enforce and receivables difficult to collect through a foreign country's legal system;
- foreign customers may have longer payment cycles;
- foreign countries may impose additional withholding taxes or otherwise tax our foreign income, impose tariffs, adopt other restrictions on foreign trade, impose currency restrictions or enact other protectionist or anti-trade measures;
- economic sanctions, trade embargoes, or other adverse trade regulations;
- environmental and other regulations can adversely impact our ability to operate our facilities;
- disruption from climate change, natural disaster, including earthquakes and/or tornadoes, fires, war, terrorist activity, and other force majeure
  events beyond our control;
- changes in zoning laws that may require relocation of our manufacturing operations;
- · disruption from fast-spreading health epidemics which have and may continue to result in widespread interruption of business operations;
- worsening economic conditions may result in worker unrest, labor actions, and potential work stoppages;
- political unrest may disrupt commercial activities of ours or our customers;
- fluctuations in foreign currency exchange rates and foreign interest rates beyond our control;
- it may be difficult to repatriate funds, due to unfavorable domestic and foreign tax consequences or other restrictions or limitations imposed by foreign governments; and
- the protection of intellectual property in foreign countries may be more difficult to enforce.

Operating globally subjects us to various risks that may adversely affect our results of operations in the future.

We have significant international sales and operations and face risks related to health epidemics, including the novel coronavirus (COVID-19) which has and continues to adversely affect our business and results of operations.

Our business and operations have been and may continue to be adversely affected by the effects of a widespread outbreak of a contagious disease and other adverse public health developments, including disruptions or restrictions on our employees' and other service providers' ability to travel, temporary closures of our facilities or the facilities of our customers, suppliers, or other vendors in our supply chain, potentially including single source suppliers, and other disruptions in the supply chain. In addition, an outbreak of a contagious disease could impact global trade and reduce demand for our products, and adversely affect the U.S. or global economy and capital markets.

In December 2019, COVID-19 was first reported in China, and in March 2020, COVID-19 was declared a pandemic by the World Health Organization and a national emergency by the U.S. government. The pandemic has negatively affected the U.S. and global economy, disrupted global supply chains, resulted in significant travel and transport restrictions, including mandated closures and orders to "shelter-in-place," and created significant disruption of the financial markets. The COVID-19 pandemic has adversely affected, and may continue to adversely affect in the future, our business and results of operations, as government authorities have imposed temporary mandatory closures of our facilities, travel restrictions, work-from-home orders and social distancing protocols and other restrictions that have impacted our ability to adequately staff and maintain our operations at normal levels. Additionally, our financial results have been adversely impacted and may be adversely impacted in the future by decreased levels of bookings and customer-requested delays on certain capital projects and service work, which has affected and may adversely affect in the future our ability to recognize revenue for sales of such products and services. In March 2020, we experienced a significant decrease in market capitalization due to a decline in our stock price, and the overall U.S. stock market also declined significantly amid market volatility driven by the uncertainty surrounding the outbreak of COVID-19.

The COVID-19 pandemic has evolved and continues to evolve rapidly. As a result, we cannot reasonably estimate the scope of the impact of COVID-19 on our business and the adverse effect and impact COVID-19 may ultimately have on our business and our stock price. For instance, we may face additional requests from customers to delay the production or delivery of our products, particularly capital equipment products, which would affect our ability to recognize revenue for sales of such products. Other customers may decide not to proceed with large capital equipment orders in order to conserve their cash. A delay on our part of the production of our products may lead to liquidated damages owed to our customers. Further implementation or extension of government-mandated closure or "shelter-in-place" orders related to the COVID-19 pandemic

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#### KADANT INC.

#### Item 1A - Risk Factors (continued)

may create further disruption to our operations, our workforce, the supply chain, and our customer and vendor operations. The effect of the COVID-19 pandemic on the global economy is uncertain, and we may be further adversely affected by general economic conditions, even as the spread of COVID-19 is contained and government mandates are repealed. The future impact of COVID-19 could include further disruption and volatility in the global capital markets, which, depending on future developments, could impact our capital resources and liquidity in the future.

In addition, if the current COVID-19 outbreak continues and results in a further prolonged period of travel, commercial and other similar restrictions, we could experience global supply disruptions and may incur costs to mitigate such disruptions, which could be significant. New information may emerge concerning the severity of COVID-19, the pace and method through which it is transmitted, contained and/or treated, and the nature of the approach of the local governments in the jurisdictions in which we operate to handling the outbreak, any of which could impact our employees, operations, suppliers, customers and/or operating and financial results, including our ability to determine our quarterly results. Although we have worked and continue to work diligently to ensure that our global facilities can operate with minimal disruption, mitigate the impact of the outbreak on our employees' health and safety, and address potential supply chain impact on ourselves and our customers, the full extent to which COVID-19 has affected and will affect the global economy and our results will depend on future developments and factors that cannot be predicted.

## <u>Item 6 – Exhibits</u>

Exhibit Number	Description of Exhibit
10.1*	Summary of non-employee director compensation of the Registrant.
10.2	Third Amendment, dated as of March 16, 2020, to the Amended and Restated Credit Agreement dated as of March 1, 2017 by and among the Registrant, the Foreign Subsidiary Borrowers from time to time parties thereto, the several banks and other financial institutions or entities from time to time parties thereto, Citizens Bank, N.A., as Administrative Agent and Multicurrency Administrative Agent.
31.1	Certification of the Principal Executive Officer of the Registrant Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
31.2	Certification of the Principal Financial Officer of the Registrant Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
32**	Certification of the Chief Executive Officer and the Chief Financial Officer of the Registrant Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

<sup>\*</sup> Indicates management contract or compensatory plan or arrangement.

<sup>\*\*</sup> Furnished herewith.

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## KADANT INC.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KADANT INC.

Date: May 6, 2020 /s/ Michael J. McKenney

Michael J. McKenney Executive Vice President and Chief Financial Officer (Principal Financial Officer)

# SUMMARY OF NON-EMPLOYEE DIRECTOR COMPENSATION (Effective March 2020)

#### **Cash Compensation**

Directors of Kadant Inc. (the "company") who are not employees are paid the following fees for serving on our board of directors:

- An annual retainer of \$65,000.
- An additional annual retainer for our non-executive chairman of the board of \$60,000.
- An additional annual retainer for chairmen of the following committees:
  - audit committee \$10.000:
  - compensation committee \$7,500;
  - nominating and corporate governance committee \$5,000; and
  - risk oversight committee \$5,000.
- · Reimbursement of out-of pocket expenses incurred in attending or participating in meetings of our board of directors or its committees.

We do not provide any meeting fees to our directors for their board service. All annual retainers are paid in equal monthly installments and may be prorated to the next full month based on applicable service.

#### **Restricted Stock Units**

Each of our non-employee directors also receives an annual award, as determined by the Board of Directors, of stock-settled restricted stock units ("RSUs"), distributable in shares of common stock upon vesting. The RSUs vest as determined by the Board of Directors.

All awards are made under our company's stockholder-approved equity incentive plans. The vesting of all awards accelerates in the event of a change in control of our company. Any awards, to the extent not previously vested, are forfeited if the recipient is no longer a member of our board of directors on the vesting dates for any reason other than a change-in-control of the company. The terms and conditions governing these awards are stated in the form of restricted stock unit award agreement for non-employee directors filed as an exhibit to the company's periodic reports filed with the Securities and Exchange Commission.

## **Stock Ownership Guidelines**

Under our stock ownership guidelines adopted in March 2011, our directors are required to hold shares of our company's common stock equivalent in value to three times their annual cash retainer. Compliance with the guidelines is measured annually following the close of the fiscal year, and directors have five years from the later of adoption of our stock ownership guidelines or their appointment as a director to attain compliance.

### THIRD AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT

This THIRD AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT (this "<u>Third Amendment</u>"), dated as of March 16, 2020 and, made by and among KADANT INC., a Delaware corporation (the "<u>Borrower</u>"), the Subsidiary Guarantors parties hereto, the Foreign Subsidiary Borrowers parties hereto, the several banks and other financial institutions or entities parties hereto (the "<u>Lenders</u>"), CITIZENS BANK, N.A., as administrative agent (the "<u>Administrative Agent</u>") and CITIZENS BANK, N.A., as multicurrency administrative agent (the "<u>Multicurrency Administrative Agent</u>"; together with the Administrative Agent, the "<u>Agents</u>").

## **Background**

The Borrower, the Subsidiary Guarantors, the Foreign Subsidiary Borrowers, the Agents and the Lenders entered into an Amended and Restated Credit Agreement dated as of March 1, 2017, as amended by that certain First Amendment dated as of May 24, 2017, that certain Limited Consent dated as of December 9, 2018, and that certain Second Amendment to Amended and Restated Credit Agreement dated as of December 14, 2018 (the "Original Credit Agreement"), as amended by this Third Amendment and as further amended, modified or supplemented from time to time, the "Credit Agreement".

The Borrower has requested that the Agents and the Lenders amend the Original Credit Agreement in the manner set forth herein.

Capitalized terms not defined herein shall have the meanings given such terms in the Original Credit Agreement. This Third Amendment constitutes a Loan Document for all purposes under the Credit Agreement and the other Loan Documents.

NOW, THEREFORE, in consideration of the promises and the agreements, provisions and covenants herein contained, the Borrower, the Subsidiary Guarantors, the Foreign Subsidiary Borrowers, the Agents and the Lenders hereby agree as follows:

- 1. <u>Amendments to Original Credit</u>. Subject to the terms and conditions herein contained and in reliance on the representations and warranties of the Borrower herein contained, effective upon satisfaction of the conditions precedent contained in <u>Section 2</u> below, the following amendments are incorporated into the Original Credit Agreement:
- **(A)** The second sentence of Section 4.13 of the Original Credit Agreement is hereby amended by deleting it in its entirety and replacing it with the following:

"No termination of a Single Employer Plan has occurred (other than the termination of each of a noncontributory defined benefit retirement plan for eligible employees at one of the Borrower's U.S. divisions and its corporate office and a supplemental benefit plan for certain executive officers as disclosed in the Borrower's Quarterly Report on Form 10-Q for the fiscal quarter year ended September 29, 2018 and updated in subsequent filings with the U.S. Securities and Exchange Commission), and no Lien in favor of the PBGC or a Plan has arisen, during such five-year period."

The foregoing amendments are limited to those set forth herein and is not a commitment or agreement to grant any amendment in the future.

2. <u>Conditions Precedent.</u>

The provisions of this Third Amendment shall be effective as of the date on which all of the following conditions shall be satisfied:

- (a) the Borrower, each Subsidiary Guarantor and each Foreign Subsidiary Borrower shall have delivered to the Agents an executed counterpart of this Third Amendment;
- (b) the Agents and the Lenders shall have indicated their consent and agreement by executing this Third Amendment; and
- (c) the Borrower shall have paid all of the Agents' fees and expenses and all amounts required under the Loan Documents.

## 1. <u>Miscellaneous</u>.

- (a) <u>Ratification</u>. The terms and provisions set forth in this Third Amendment shall modify and supersede all inconsistent terms and provisions set forth in the Original Credit Agreement and except as expressly modified and superseded by this Third Amendment, the terms and provisions of the Original Credit Agreement and the other Loan Documents are ratified and confirmed and shall continue in full force and effect. The Borrower, the Subsidiary Guarantors, the Foreign Subsidiary Borrowers, the Agents and the Lenders agree that the Original Credit Agreement as amended hereby and the other Loan Documents shall continue to be legal, valid, binding and enforceable in accordance with their respective terms. For all matters arising prior to the effective date of this Third Amendment, the Original Credit Agreement (as unmodified by this Third Amendment) shall control.
- (b) <u>Representations and Warranties</u>. The Borrower hereby represents and warrants to the Agents that the representations and warranties set forth in the Loan Documents, after giving effect to this Third Amendment, are true and correct in all material respects (or all respects to the extent already qualified by materiality or the occurrence of a Material Adverse Effect) on and as of the date hereof, with the same effect as though made on and as of such date except with respect to any representations and warranties limited by their terms to a specific date. The Borrower further represents and warrants to the Agents and the Lenders that the execution and delivery of this Third Amendment (i) are within the Borrower's, each Subsidiary Guarantor's and each Foreign Subsidiary Borrower's organizational power and authority; (ii) have been duly authorized by all necessary organizational action of the Borrower, each Subsidiary Guarantor and each Foreign Subsidiary Borrower; (iii) is not in contravention of any provision of the Borrower's, any Subsidiary Guarantor's or any Foreign Subsidiary Borrower's Organizational Documents; (iv) do not violate any law or regulation, or any order or decree of any Governmental Authority; (v) do not conflict with or result in the breach or termination of, constitute a default under or accelerate any performance required by, any material indenture, mortgage, deed of trust, lease, agreement or other material instrument to which either the Borrower, any Subsidiary Guarantor or any Foreign Subsidiary Borrower is a party or by which Borrower, any Subsidiary Guarantor, any Foreign Subsidiary Borrower or any of their property is bound. All representations and warranties made in this Third Amendment shall survive the execution and delivery of this Third Amendment.
- (c) <u>Expenses of the Agent</u>. As provided in the Credit Agreement, the Borrower agrees to pay all reasonable costs and expenses incurred by the Agents in connection with the preparation, negotiation, and execution of this Third Amendment, including without limitation, the reasonable costs and fees of the Agents' legal counsel.
- (d) <u>Severability</u>. Any provision of this Third Amendment held by a court of competent jurisdiction to be invalid or unenforceable shall not impair or invalidate the remainder of this

Third Amendment and the effect thereof shall be confined to the provision so held to be invalid or unenforceable.

- (e) <u>Applicable Law</u>. This Third Amendment shall be governed by and construed in accordance with the laws of the State of New York.
- (f) <u>Successors and Assigns</u>. This Third Amendment is binding upon and shall inure to the benefit of the Agents, the Lenders and the Borrower, the Subsidiary Guarantors, the Foreign Subsidiary Borrowers and their respective successors and assigns.
- (g) <u>Counterparts</u>. This Third Amendment may be executed in one or more counterparts and on facsimile counterparts or other electronic transmission, as permitted under the Original Credit Agreement, each of which when so executed shall be deemed to be an original, but all of which when taken together shall constitute one and the same agreement.
- (h) <u>Headings</u>. The headings, captions, and arrangements used in this Third Amendment are for convenience only and shall not affect the interpretation of this Third Amendment.
- (i) <u>ENTIRE AGREEMENT</u>. THIS THIRD AMENDMENT EMBODIES THE ENTIRE AGREEMENT AMONG THE PARTIES HERETO WITH RESPECT TO THE SUBJECT MATTER THEREOF, AND SUPERSEDES ANY AND ALL PRIOR REPRESENTATIONS AND UNDERSTANDINGS, WHETHER WRITTEN OR ORAL, RELATING TO THIS AMENDMENT. THERE ARE NO ORAL AGREEMENTS AMONG THE PARTIES HERETO WITH RESPECT TO THE SUBJECT MATTER HEREOF.
- (j) <u>Acknowledgement and Reaffirmation</u>. Each of the Borrower, as a guarantor, and Kadant Black Clawson LLC, Kadant International Holdings LLC and Kadant Johnson LLC (collectively, the "<u>Subsidiary Guarantors</u>" and together with the Borrower, the "<u>Guarantors</u>"), hereby acknowledges the consents granted, and amendments effected, pursuant to this Third Amendment and reaffirms its guaranty of the Borrower Obligations and the Foreign Subsidiary Borrower Obligations (each as defined in the Guarantee) pursuant to that certain Amended and Restated Guarantee Agreement, dated as of March 1, 2017 (as amended, supplemented or otherwise modified from time to time, the "<u>Guarantee</u>"), among the Guarantors and the Administrative Agent.

[Remainder of Page Intentionally Left Blank]

IN WITNESS WHEREOF, the parties hereto have caused this Third Amendment to be duly executed and delivered by their proper and duly authorized officers as of the day and year first above written.

## KADANT INC.

By: <u>/s/ Jeffrey L. Powell</u>

Name: Jeffrey L. Powell Title: President and CEO

## KADANT U.K. LIMITED

By: /s/ Jeffrey L. Powell

Name: Jeffrey L Powell

Title: Director

## KADANT CANADA CORP.

By: /s/ Orrin H. Bean

Name: Orrin H. Bean Title: Treasurer

## KADANT JOHNSON EUROPE B.V.

By: /s/ Eric T. Langevin

Name: Eric T. Langevin

Title: Director

## KADANT INTERNATIONAL LUXEMBOURG S.C.S.

By: /s/ Stacy D. Krause

Name: Stacy D. Krause

Title: Manager

[Signature Page - Third Amendment to Amended and Restated Credit Agreement] (S-1)

## KADANT LUXEMBOURG S.À R.L.

as the Foreign Subsidiary Borrower

By: /s/ Thomas A. Martin

Name: Thomas A. Martin Title: Class A Manager

By: /s/ Florence Gerardy

Name: Florence Gerardy Title: Class B Manager

## KADANT JOHNSON DEUTSCHLAND GmbH

By: <u>/s/ Eric T. Langevin</u> Name: Eric T. Langevin

Title: Director

## **Subsidiary Guarantors:**

Kadant Black Clawson LLC

By: <u>/s/ Orrin H. Bean</u> Name: Orrin H. Bean Title: Treasurer

Kadant International Holdings LLC

By: <u>/s/ Orrin H. Bean</u> Name: Orrin H. Bean Title: Treasurer

Kadant Johnson LLC

By: <u>/s/ Orrin H. Bean</u> Name: Orrin H. Bean Title: Treasurer

[Signature Page-Third Amendment to Amended and Restated Credit Agreement] (S-2)

# CITIZENS BANK, N.A., as Administrative Agent and as a Lender

By: <u>/s/ Robert Anastasio</u>
Name: Robert Anastasio
Title: Senior Vice President

 $[Signature\ Page-Third\ Amendment\ to\ Amended\ and\ Restated\ Credit\ Agreement]\\ (S-3)$ 

# CITIZENS BANK, N.A., as Multicurrency Administrative Agent and as a Lender

By: <u>/s/ Robert Anastasio</u>
Name: Robert Anastasio
Title: Senior Vice President

 $[Signature\ Page-Third\ Amendment\ to\ Amended\ and\ Restated\ Credit\ Agreement]\\ (S-4)$ 

# CITIZENS BANK, N.A., as a Lender

By: <u>/s/ Robert Anastasio</u>
Name: Robert Anastasio
Title: Senior Vice President

[Signature Page- Third Amendment to Amended and Restated Credit Agreement] (S-5)

# WELLS FARGO BANK, NATIONAL ASSOCIATION

By: <u>/s/ Christopher S. Allen</u>
Name: Christopher S. Allen
Title: Senior Vice President

[Signature Page- Third Amendment to Amended and Restated Credit Agreement] (S-6)

# U.S. BANK NATIONAL ASSOCIATION

By: /s/ Kenneth R. Fieler
Name: Kenneth R. Fieler
Title: Vice President

[Signature Page- Third Amendment to Amended and Restated Credit Agreement] (S-7)

# HSBC BANK USA, N.A.

By: /s/ Andrew Everett
Name: Andrew Everett
Title: Vice President

[Signature Page- Third Amendment to Amended and Restated Credit Agreement] (S-8)

# SANTANDER BANK, N.A.

By: /s/ Benjamin Hildreth Name: Benjamin Hildreth Title: VP Underwriting

 $[Signature\ Page-\ Third\ Amendment\ to\ Amended\ and\ Restated\ Credit\ Agreement]\\ (S-9)$ 

# JPMORGAN CHASE BANK, N.A.

By: /s/ Brian Keenan Name: Brian Keenan Title: Vice President

[Signature Page- Third Amendment to Amended and Restated Credit Agreement] (S-10)

# HSBC BANK CANADA

By: <u>/s/ Hai Pham</u>

Name: Hai Pham

Title: Head of International Subsidiary

By: <u>/s/ Douglas Remington</u>
Name: Douglas Remington
Title: Assistant Vice President

# BANK OF AMERICA, N.A.

By: <u>/s/ Robert C. Megan</u>
Name: Robert C. Megan
Title: Senior Vice President

### **CERTIFICATION**

#### I, Jeffrey L. Powell, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended March 28, 2020 of Kadant Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2020 /s/ Jeffrey L. Powell

Jeffrey L. Powell

President and Chief Executive Officer

### **CERTIFICATION**

### I, Michael J. McKenney, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended March 28, 2020 of Kadant Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2020 /s/ Michael J. McKenney

Michael J. McKenney

Executive Vice President and Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Jeffrey L. Powell, Chief Executive Officer, and Michael J. McKenney, Chief Financial Officer, of Kadant Inc., a Delaware corporation (the "Company"), do hereby certify, to our best knowledge and belief, that:

The Quarterly Report on Form 10-Q for the period ended March 28, 2020 of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and the information contained in this Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 6, 2020 /s/ Jeffrey L. Powell

Jeffrey L. Powell

President and Chief Executive Officer

/s/ Michael J. McKenney

Michael J. McKenney

Executive Vice President and Chief Financial Officer

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Exchange Act. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.