## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549

## FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934
Date of report (Date of earliest event reported): April 25, 2012

## KADANT INC.

(Exact Name of Registrant as Specified in its Charter)

| Delaware <br> (State or Other Jurisdiction <br> of Incorporation) | 1-11406 <br>  <br> (Commission File Number) | $52-1762325$ <br> (IRS Employer |
| :--- | ---: | ---: |
| Identification No.) |  |  |
| Westford, Massachusetts |  | 01886 |
| (Address of Principal Executive Offices) | (Zip Code) |  |

(978) 776-2000

Registrant's telephone number, including area code

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On April 25, 2012, Kadant Inc. (the "Company") announced its financial results for the fiscal quarter ended March 31, 2012. The full text of the press release issued in connection with the announcement is furnished as Exhibit 99 to this Current Report on Form 8-K.

The information in this Form 8-K (including Exhibit 99) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibit

The following exhibit relating to Item 2.02 shall be deemed to be furnished and not filed.

## Exhibit

No Description of Exhibit

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## KADANT INC.

/s/ Thomas M. O’Brien
Executive Vice President and Chief Financial Officer
[LOGO]
NEWS
KADANT
AN ACCENT ON INNOVATION
One Technology Park Drive
Westford, MA 01886
Investor contact: Thomas M. O’Brien, 978-776-2000
Media contact: Wes Martz, 269-278-1715

# Kadant Reports 2012 First Quarter Results Achieves Record EBITDA And Raises Full Year 2012 Revenue and EPS Guidance 

WESTFORD, Mass., April 25, 2012 - Kadant Inc. (NYSE:KAI) reported its financial results for the first quarter ended March 31, 2012.

## First Quarter 2012 Financial Highlights

- GAAP diluted earnings per share (EPS) from continuing operations was $\$ 0.61$ in the first quarter of 2012, an increase of $30 \%$ over $\$ 0.47$ in the first quarter of 2011.
- Revenues were $\$ 84$ million in the quarter, increasing $17 \%$ over the first quarter of 2011.
- Gross profit margins were $45.6 \%$ in the first quarter of 2012, one of the highest levels in the Company's history, although lower than the record $47.6 \%$ achieved in the first quarter of 2011.
- Net income was $\$ 7.1$ million in the first quarter of 2012, up $22 \%$ from the first quarter of 2011.
- EBITDA was a record $\$ 12.6$ million in the first quarter of 2012, up $24 \%$ over the first quarter of 2011 , and was $15.0 \%$ of revenues compared to $14.2 \%$ last year.
- Repurchases of common stock were \$1.3 million in the first quarter of 2012.

Note: EBITDA is a non-GAAP measure that excludes certain items as detailed later in this press release under the heading "Use of Non-GAAP Financial Measures" and in the reconciliation tables below.

## Management Commentary

"We are off to a great start in 2012," said Jonathan W. Painter, president and chief executive officer of Kadant. "Diluted EPS from continuing operations was $\$ 0.61$ in the first quarter of 2012 and included $\$ 0.03$ of expense associated with a facility consolidation that was not included in our guidance, which was $\$ 0.41$ to $\$ 0.43$. The increase over guidance was largely due to higher than expected gross profit margins in all our major product lines.
"Revenues in the first quarter of 2012 were $\$ 84$ million, an increase of 17 percent over last year, and were at the high end of our guidance, which was $\$ 82$ to $\$ 84$ million. The revenue increase over last year was primarily the result of significant increases in our stock-preparation and water-management product lines, which increased 40 percent and 59 percent, respectively. The increase in our stock-preparation product line was entirely due to higher capital sales and was well distributed throughout our operations in North America, Europe, and China. Water-management revenues were also strong in North America and Europe and included \$1.6 million from Kadant M-Clean, which we acquired in May 2011.
"EBITDA was a record $\$ 12.6$ million in the first quarter of 2012, increasing 24 percent over the prior year's first quarter. Our operating cash flows from continuing operations, normally weak in the first quarter, were a negative $\$ 4$ million due to a $\$ 14$ million increase in working capital, much of which we expect will turn to cash later in the year. We ended the quarter with $\$ 43$ million in cash and $\$ 12$ million in debt, or a net cash position of $\$ 31$ million, down $\$ 4$ million from the net cash position at the end of 2011. We also purchased $\$ 1.3$ million of our common stock in the quarter, representing 58,100 shares at an average purchase price of slightly over $\$ 22$ per share.
"Bookings were $\$ 78$ million in the first quarter of 2012, down 8 percent from the first quarter of 2011. This decline was due to a decrease in capital bookings particularly in our stock-preparation and fluid-handling product lines in China. Our parts and consumables bookings, however, were strong at $\$ 49$ million, up 6 percent on a sequential basis."

## First Quarter 2012

Kadant reported revenues from continuing operations of $\$ 84.1$ million in the first quarter of 2012, an increase of $\$ 12.4$ million, or 17 percent, compared with $\$ 71.7$ million in the first quarter of 2011. Revenues for the first quarter of 2012 included a $\$ 1.6$ million increase from an acquisition and a $\$ 0.9$ million decrease from foreign currency translation compared to the first quarter of 2011. Operating income from continuing operations was $\$ 10.4$ million in the first quarter of 2012, including $\$ 0.3$ million in expense associated with a facility consolidation, compared to $\$ 8.3$ million in the first quarter of 2011.

Net income from continuing operations was $\$ 7.1$ million in the first quarter of 2012 , or $\$ 0.61$ per diluted share, compared to $\$ 5.8$ million, or $\$ 0.47$ per diluted share, in the first quarter of 2011. Net income from continuing operations in the first quarter of 2012 included a $\$ 0.3$ million, or $\$ 0.03$ per diluted share, after-

## Guidance

"For the second consecutive quarter our book to bill ratio was below 1.0, although we still ended the quarter with a healthy backlog position of $\$ 103$ million and we have good visibility to several projects," Jonathan W. Painter continued. "Since the quarter ended, we have received over \$13 million in orders and pending orders in a number of markets, including China. That said, and considering the higher than expected performance in the first quarter of 2012 , we now expect for the full year to achieve GAAP diluted EPS from continuing operations of $\$ 2.10$ to $\$ 2.20$ on revenues of $\$ 335$ to $\$ 345$ million, revised from our previous guidance of $\$ 1.95$ to $\$ 2.05$ on revenues of $\$ 330$ to $\$ 340$ million. For the second quarter of 2012, we expect to achieve GAAP diluted EPS from continuing operations of $\$ 0.50$ to $\$ 0.52$ on revenues of $\$ 83$ to $\$ 85$ million."

Note: The Company will not recognize the pending orders described in this release as bookings until the down payments have been received.

## Conference Call

Kadant will hold a webcast with a slide presentation for investors on Thursday, April 26, 2012, at 11 a.m. eastern time to discuss its first quarter performance, as well as future expectations. To access the webcast, including the slideshow and accompanying audio, go to www.kadant.com and click on the "Investors" tab. To listen to the webcast via teleconference, call 866-804-6926 within the U.S., or $+1-857-350-1672$ outside the U.S. and reference participant passcode 83375884 . Prior to the call, our earnings release and the slides used in the webcast presentation will be filed with the Securities and Exchange Commission and will be available at www.sec.gov. An archive of the webcast presentation will be available on our Web site until May 25, 2012.

Shortly after the webcast, Kadant will post its updated general investor presentation incorporating the first quarter results on its Web site at www.kadant.com under the "Investors" tab.

## Use of Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including increases or decreases in revenues excluding the effect of foreign currency translation and earnings before interest, taxes, depreciation, and amortization (EBITDA).

We present increases or decreases in revenues excluding the effect of foreign currency translation to provide investors insight into underlying revenue trends.
We believe that these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe that the inclusion of such measures helps investors to gain a better understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in this press release.

## Financial Highlights (unaudited)

(In thousands, except per share amounts and percentages)



| March 31, 2012 |  | Dec. 31, 2011 |  | (Decrease) |  | Translation (b,c) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 32,717 | \$ | 43,240 | \$ | $(10,523)$ | \$ | $(10,327)$ |
|  | 22,368 |  | 28,204 |  | $(5,836)$ |  | $(5,723)$ |
|  | 13,637 |  | 13,504 |  | 133 |  | 117 |
|  | 10,807 |  | 9,202 |  | 1,605 |  | 1,580 |
|  | 621 |  | 677 |  | (56) |  | (86) |
|  | 80,150 |  | 94,827 |  | $(14,677)$ |  | $(14,439)$ |
|  | 3,963 |  | 2,138 |  | 1,825 |  | 1,825 |
| \$ | 84,113 | \$ | 96,965 | \$ | $(12,852)$ | \$ | $(12,614)$ |



| $\underline{\text { Business Segment Information }}$ | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2012 |  | April 2, 2011 |  |
|  |  |  |  |  |
| Gross Profit Margin: |  |  |  |  |
| Papermaking Systems |  | 45.1\% |  | 47.4\% |
| Fiber-based Products |  | 56.3\% |  | 50.8\% |
|  |  |  |  |  |
|  |  | 45.6\% |  | 47.6\% |
|  |  |  |  |  |
| Operating Income: |  |  |  |  |
| Papermaking Systems | \$ | 12,104 | \$ | 10,697 |
| Corporate and Fiber-based Products |  | $(1,714)$ |  | $(2,389)$ |
|  |  |  |  |  |
|  | \$ | 10,390 | \$ | 8,308 |
|  |  |  |  |  |
| Bookings from Continuing Operations: |  |  |  |  |
| Papermaking Systems | \$ | 74,218 | \$ | 80,268 |
| Fiber-based Products |  | 3,376 |  | 4,031 |
|  |  |  |  |  |
|  | \$ | 77,594 | \$ | 84,299 |
|  |  |  |  |  |
| Capital Expenditures from Continuing Operations: |  |  |  |  |
| Papermaking Systems | \$ | 258 | \$ | 1,164 |


| Cash (Used In) Provided by Operations | $\$$ | $(4,026)$ | $\$$ |
| :--- | :---: | :---: | ---: |
| Depreciation and Amortization Expense |  | 2,243 | 1,865 |


| Balance Sheet Data | March 31, 2012 |  | Dec. 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and Cash Equivalents | \$ | 42,624 | \$ | 46,950 |
| Restricted Cash |  | 429 |  | 700 |
| Accounts Receivable, net |  | 59,947 |  | 59,492 |
| Inventories |  | 51,931 |  | 50,527 |
| Unbilled Contract Costs and Fees |  | 8,517 |  | 3,244 |
| Other Current Assets |  | 13,764 |  | 13,378 |
| Property, Plant and Equipment, net |  | 39,208 |  | 40,095 |
| Intangible Assets |  | 28,644 |  | 29,053 |
| Goodwill |  | 107,639 |  | 105,959 |
| Other Assets |  | 9,270 |  | 9,000 |
|  |  |  |  |  |
|  | \$ | 361,973 | \$ | 358,398 |
| Liabilities and Shareholders' Investment |  |  |  |  |
| Accounts Payable | \$ | 28,766 | \$ | 28,624 |
| Short- and Long-term Debt |  | 12,125 |  | 12,250 |
| Other Liabilities |  | 87,170 |  | 93,894 |
|  |  |  |  |  |
| Total Liabilities | \$ | 128,061 | \$ | 134,768 |
| Shareholders' Investment | \$ | 233,912 | \$ | 223,630 |
|  |  |  |  |  |
|  | \$ | 361,973 | \$ | 358,398 |
|  |  |  |  |  |
|  | Three Months Ended |  |  |  |
| EBITDA Reconciliation | March 31, 2012 |  | April 2, 2011 |  |
|  |  |  |  |  |
| Consolidated |  |  |  |  |
| Net Income Attributable to Kadant | \$ | 7,053 | \$ | 5,791 |
| Net Income Attributable to Noncontrolling Interest |  | 23 |  | 82 |
| Loss from Discontinued Operation, Net of Tax |  | 61 |  | 4 |
| Provision for Income Taxes |  | 3,138 |  | 2,273 |
| Interest Expense, net |  | 115 |  | 158 |
|  |  |  |  |  |
| Operating Income |  | 10,390 |  | 8,308 |
| Depreciation and Amortization |  | 2,243 |  | 1,865 |
|  |  |  |  |  |
| EBITDA (c) | \$ | 12,633 | \$ | 10,173 |
|  |  |  |  |  |
| Papermaking Systems |  |  |  |  |
| Operating Income | \$ | 12,104 | \$ | 10,697 |
| Depreciation and Amortization |  | 2,124 |  | 1,744 |
|  |  |  |  |  |
| EBITDA (c) | \$ | 14,228 | \$ | 12,441 |
|  |  |  |  |  |
| Corporate and Fiber-based Products |  |  |  |  |
| Operating Loss | \$ | $(1,714)$ | \$ | $(2,389)$ |
| Depreciation and Amortization |  | 119 |  | 121 |
|  |  |  |  |  |
| EBITDA (c) | \$ | $(1,595)$ | \$ | $\stackrel{(2,268)}{ }$ |

(a) Represents accelerated depreciation in the three-month period ended March 31, 2012 associated with the anticipated disposal of equipment in China related to a facility consolidation.
(b) Represents the increase (decrease) resulting from the conversion of current period amounts reported in local currencies into U.S. dollars at the exchange rate of the prior period compared to the U.S. dollar amount reported in the prior period.
(c) Represents a non-GAAP financial measure.
(d) Starting in the first quarter of 2012, geographic revenues are attributed to regions based on customer location. Prior period amounts have been recasted to conform to the current presentation.


#### Abstract

About Kadant

Kadant Inc. is a leading supplier to the global pulp and paper industry. Our stock-preparation, fluid-handling, doctoring, and water-management equipment and systems are designed to increase efficiency and improve quality in pulp and paper production. Many of our products, particularly in our fluid-handling product line, are also used to optimize production in other process industries. In addition, we produce granules from papermaking byproducts for agricultural and lawn and garden applications. Kadant is based in Westford, Massachusetts, with revenues of $\$ 335$ million in 2011 and 1,700 employees in 17 countries worldwide. For more information, visit www.kadant.com.

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our expected future financial and operating performance, demand for our products, economic and industry outlook, and pending orders. We will not recognize the pending orders described in this release as bookings until the down payments are received. The timing and receipt of down payments are subject to a number of uncertainties, and there can be no assurance that we will be able to record bookings or recognize revenues on the pending orders described in this release. Our actual results may differ materially from these forward-looking statements as a result of various important factors, including those set forth under the heading "Risk Factors" in Kadant's annual report on Form 10-K for the year ended December 31, 2011. These include risks and uncertainties relating to our dependence on the pulp and paper industry; significance of sales and operation of manufacturing facilities in China; our ability to adjust operating costs and manufacturing sufficiently in China to meet demand; commodity and component price increases or shortages; international sales and operations; competition; soundness of suppliers and customers; our effective tax rate; future restructurings; soundness of financial institutions; our debt obligations; restrictions in our credit agreement; litigation costs related to our discontinued operation; our acquisition strategy; protection of patents and proprietary rights; failure of our information systems or breaches of data security; fluctuations in our share price; and anti-takeover provisions. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise.


