#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): December 12, 2024

# KADANT INC.

(Exact name of registrant as specified in its charter)

Commission file number 001-11406

**Delaware** (State or other jurisdiction of incorporation or organization)

52-1762325 I.R.S. Employer Identification No.)

One Technology Park Drive Westford, Massachusetts 01886 (Address of principal executive offices, including zip code)

(978) 776-2000 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

Title of each class
Common Stock, \$.01 par value

Trading Symbol(s)

Name of each exchange on which registered
New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 ( $\S230.405$  of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 ( $\S240.12b-2$  of this chapter). Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### KADANT INC.

#### Item 7.01 Regulation FD Disclosure.

Kadant Inc. (the "Company") will host an investor day webcast today beginning at 11:30 a.m. Eastern Standard Time. To access the webcast, go to the Company's website at www.kadant.com and click on "Investors." The full text of the press release issued providing details on the investor day event is furnished as Exhibit 99.1 to this Current Report on Form 8-K. A copy of the slides that will be presented on the webcast is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

The information contained in this Item 7.01 (including Exhibits 99.1 and 99.2) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

The following exhibits relating to Item 7.01 shall be deemed to be furnished and not filed.

Exhibit	
No.	Description of Exhibits
99.1	Investor Day Press Release issued by the Company on December 12, 2024.
99.2	Investor Day Slides to be presented by the Company on December 12, 2024.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### KADANT INC.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KADANT INC.

Date: December 12, 2024

By /s/ Michael J. McKenney

Michael J. McKenney Executive Vice President and Chief Financial Officer



Cone Technology Park Drive
Westford, MA 01886 USA
Tel: +1 978-776-2000

## PRESS RELEASE

#### **Kadant Hosts 2024 Investor Day**

Event Theme: Pioneering Industrial Solutions for a Sustainable Future
Presents New Five-Year Financial Goals

WESTFORD, Mass., December 12, 2024 – Kadant Inc. (NYSE: KAI) will host its 2024 Investor Day today at the Lotte New York Palace Hotel in New York City. Members of Kadant's executive leadership team will discuss the Company's business outlook, growth opportunities, and new five-year financial goals followed by a question and answer session.

The theme of the event is Pioneering Industrial Solutions for a Sustainable Future and will feature presentations from members of Kadant's executive leadership team and other business leaders including:

- Jeffrey Powell, President and Chief Executive Officer
  - Michael McKenney, Executive Vice President and Chief Financial Officer
- Michael Colwell, Senior Vice President, Industrial Processing
- Dara Mitchell, Senior Vice President, Corporate Development
- Chris Demler, President, Kadant Black Clawson
- Chad Greenfield, Commercial Director, Syntron Material Handling
- Craig Heley, President, Kadant PAAL
- Wes Martz, Vice President, Flow Control Americas
- · Bilal Mehmood, President, Kadant Solutions

Kadant will showcase how its products and services play an integral role in enhancing efficiency, optimizing energy utilization, and maximizing productivity in process industries while helping its customers advance their sustainability initiatives. The Company's innovative solutions and experienced leadership team has Kadant well positioned to continue to deliver value to its stakeholders.

#### Webcast Information

Kadant's presentation will be webcast live beginning at 11:30 a.m. Eastern Standard Time and may be accessed on the Company's website at www.kadant.com under the "Investors" section. Participants will be able to submit questions online through the webcast link. A replay of the webcast will be available on the Company's website through December 12, 2025.

#### About Kadant

Kadant Inc. is a global supplier of technologies and engineered systems that drive Sustainable Industrial Processing®. The Company's products and services play an integral role in enhancing efficiency, optimizing energy utilization, and maximizing productivity in process industries. Kadant is based in Westford, Massachusetts, with approximately 3,500 employees in 20 countries worldwide. For more information, visit www.kadant.com.

#### Contacts

Investor Day Event Coordinator: Alpha IR KAI@alpha-ir.com Kadant Hosts 2024 Investor Day December 12, 2024 Page 2

KĀDANT

Investor Contact Information: Michael McKenney, 978-776-2000 IR@kadant.com

Media Contact Information: Wes Martz, 269-278-1715 media@kadant.com

# Forward-Looking Statements

Reform Act of 1995: This presentation contains forward-looking statements that involve a number of risks and uncertainties, including forward-looking statements about our future financial and operating performance, demand for our products, and economic and industry outlook. These forward-looking statements represent our expectations as of December 12, 2024. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause our actual results to differ materially from these forward-looking statements as a result of various important factors, including those set forth under the heading "Risk Factors" in Kadant's annual report on Form 10-K for the fiscal year ended December 30, 2023 and subsequent filings with the Securities and Exchange Commission. These include risks and uncertainties relating to adverse changes in global and local economic conditions; the variability and difficulty in accurately predicting revenues from large capital equipment and systems projects; our acquisition strategy; levels of residential construction activity; reductions by our wood processing customers of their capital spending or production of oriented strand board; changes to the global timber supply; development and use of digital media; cyclical economic conditions affecting the global mining industry; demand for coal, including economic and environmental risks associated with coal; failure of our information systems or breaches of data security and

cybertheft; implementation of our internal growth strategy; supply chain constraints, inflationary pressure, price increases and shortages in raw materials; competition; changes to tax laws and regulations; our ability to successfully manage our manufacturing operations; disruption in production; future restructurings; loss of key personnel and effective succession planning; protection of intellectual property; climate change; adequacy of our insurance coverage; global operations; policies of the Chinese government; the variability and uncertainties in sales of capital equipment in China; currency fluctuations; changes to government regulations and policies around the world; compliance with government regulations and policies and compliance with laws; environmental laws and regulations; environmental, health and safety laws and regulations impacting the mining industry; our debt obligations; restrictions in our credit agreement and note purchase agreement; soundness of financial institutions; fluctuations in our share price; and anti-takeover provisions.

The following slides and related commentary address certain current goals and targets for Kadant over a five year period. There can be no assurance that these goals and targets will be achieved and, in addition to the general risks and uncertainties of our business, they are based on a number of assumptions that may or may not prove accurate or achievable. These goals and targets may change at any time and we undertake no obligation to update

# Use of Non-GAAP Financial Measures & Company Estimates

NON-GAAP FINANCIAL MEASURES

In addition to the financial measures prepared in accordance with U.S. generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including increases or decreases in revenue excluding the effect of acquisitions and foreign currency translation (organic revenue), adjusted operating income, adjusted ent income, adjusted EBITOA), adjusted earnings before interest, taxes, depreciation, and amortization (adjusted EBITOA), adjusted EBITOA margin, adjusted selling, general and administrative (SG&A) expenses, adjusted SG&A as a percentage of revenue, free cash flow, and adjusted free cash flow. All references to EPS (earnings per share) are to our EPS as calculated on a diluted basis.

Specific non-GAAP financial measures have been marked with an \* (asterisk) within this presentation. A reconciliation of those numbers to the most directly comparable GAAP financial measures is shown in the Appendix.

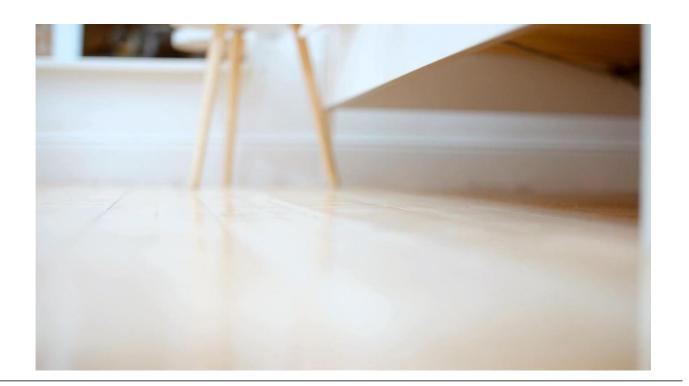
We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe the inclusion of such measures helps investors gain an understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to

previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

The non-GAAP financial measures included in this presentation are not meant to be considered superior to or a substitute for the results of operations or cash flows prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this presentation have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

#### COMPANY ESTIMATES

We make estimates of global market share, revenue and market opportunities and total market size for various product lines. These estimates are based on Company information and are not derived from published studies or other market data unless otherwise noted.



# Pioneering Industrial Solutions for a Sustainable Future

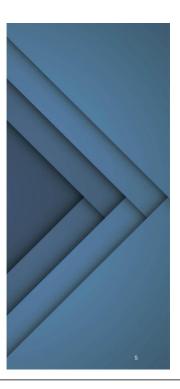
KADANT INVESTOR DAY 2024



JEFFREY L. POWELL
President and Chief Executive Officer

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# Kadant Leadership Team & Business Leaders

# TODAY'S PRESENTERS



































# **About Kadant**

## DELIVERING SMART & EFFICIENT SOLUTIONS TO PROCESS INDUSTRIES

Our products and services play an integral role in enhancing efficiency, optimizing energy utilization, and maximizing productivity in process industries while helping our customers advance their sustainability initiatives.



Adj. EBITDA\* \$201 EMPLOYEES ~3,500

LOCATIONS 20 countries

Revenue and adjusted EBITDA\* are for FY 2023 and in USD millions.



Headquartered in Westford, Massachusetts, with 22 major manufacturing locations around the world.

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# Agenda

**INVESTOR DAY 2024** 

Kadant Business Overview
Jeff Powell, President & CEO

Flow Control Segment
Wes Martz, Vice President, Flow Control America:
Bilal Mehmood, President, Kadant Solutions

Material Handling Segment
Chad Greenfield, Commercial Director, Syntron
Craig Heley, President, Kadant PAAL

Industrial Processing Segment
Michael Colwell, SVP, Industrial Processing
Chris Demler, President, Kadant Black Clawson

Acquisition Strategy & 80/20
Dara Mitchell, SVP, Corporate Development

Delivering Sustainable Value
Mike McKenney, Executive Vice President & CFO

7 Summary & Conclusio Jeff Powell, President & CEO

Q&A and Product Demonstrations

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# Kadant's DNA

## TECHNOLOGY THAT DRIVES SUSTAINABLE INDUSTRIAL PROCESSING®

- Stable business model with recurring revenue resulting from high-impact solutions and "sticky" customer relationships
- Over 60% of revenue from aftermarket parts
- Growing end markets driven by global macro trends
- Decentralized structure, asset-light operating model
- Excellent financial performance and free cash flow\* generation
- Disciplined capital allocation and proven record of value-creating acquisitions
- Experienced management team

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# Global Platform, Local Presence

EMPLOYING A DECENTRALIZED OPERATING MODEL AROUND THE WORLD



FY 2023 revenue based on customer location.

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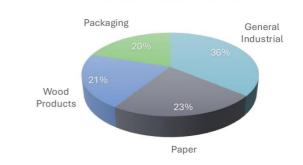
# Advantages of Geographic and Market Diversity

2023 REVENUE SOURCE

## REVENUE BY CUSTOMER LOCATION

# ROW Asia U.S. 47% Canada & Mexico

#### **REVENUE BY END MARKET**

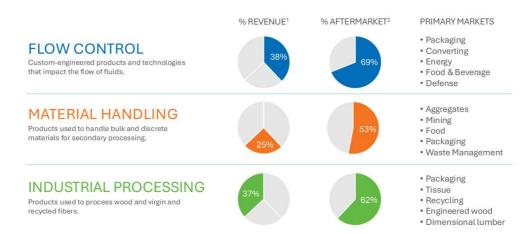


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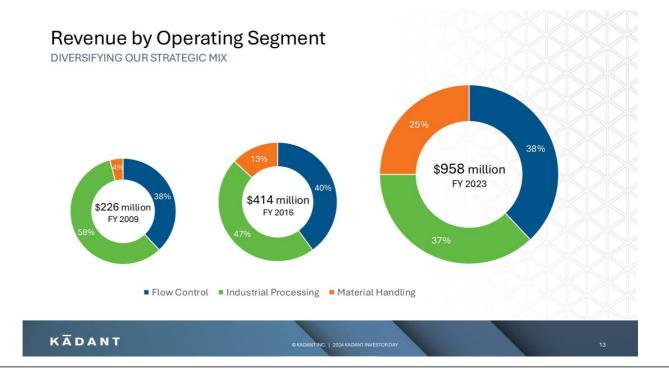
# Strategic Operating Segments

TECHNOLOGY THAT DRIVES SUSTAINABLE INDUSTRIAL PROCESSING®

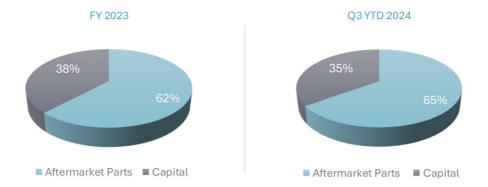


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# Steady and Predictable Recurring Revenue BUSINESS MODEL SUPPORTS HIGHER MARGINS AND STRONG CASH FLOW



# Video: Introduction to Kadant Operating Segments TECHNOLOGY THAT DRIVES SUSTAINABLE INDUSTRIAL PROCESSING®

Video: Introduction to Kadant Operating Segments TECHNOLOGY THAT DRIVES SUSTAINABLE INDUSTRIAL PROCESSING®					

# **FLOW CONTROL**

 $\label{thm:continuous} Accelerating \ profitable \ revenue \ growth \ via \ innovation, \ geographic \ expansion, \ and \ market \ penetration.$ 



WES MARTZ Vice President, Flow Control Americas

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# Flow Control

## PRODUCT LINES

Custom-engineered products, systems, and technologies used to enable fluid, power, and data transfer to optimize energy utilization, improve machine runnability, and enhance productivity.

## FLUID HANDLING







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# Flow Control

KEY ATTRIBUTES



Highly diversified end markets



Strong aftermarket component to business



Geographic expansion opportunities with latest business additions



Secular market drivers highly favorable for sustainable growth

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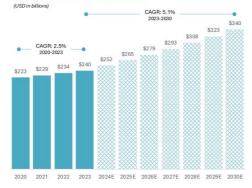
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# Flow Control

## **MARKET TRENDS**

Favorable market trends driving demand growth and multiple value creation levers provide a compelling story for Kadant.

#### GLOBAL FLOW CONTROL MARKET





Decarbonization and electrification leading to increased demand for energy-optimized systems and new technologies utilizing green energy.



Disruptive technologies enabling new applications by increasing adoption of automation, advanced robotics, artificial intelligence, and rapidly expanding connectivity within process industries.



Population growth and demographic shifts create new opportunities compounded by labor shortages, aging workforce, and skills gaps.



**Urbanization and aging infrastructure** stimulating demand for convenience goods and services; recycling and waste management; and investments in infrastructure.



Sustainability and environmental responsibility fueling demand for increased use of recyclable (cellulose) materials to preserve and secure Earth's natural resources.



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# Fluid Handling Product Line



Vice President, Flow Control Americas



# Primary Product Offerings FLOW CONTROL • FLUID HANDLING

STANDARD ROTARY JOINTS





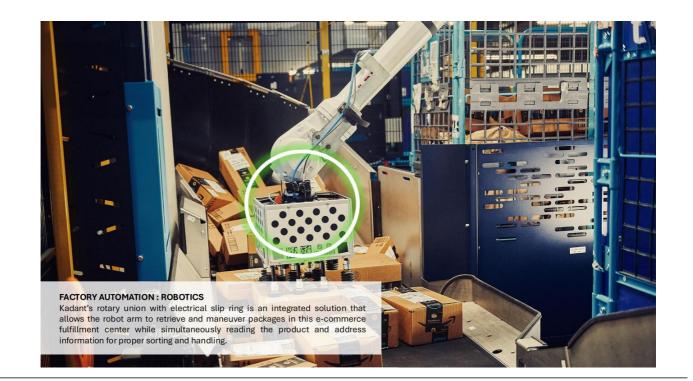


PRECISION ROTARY UNIONS

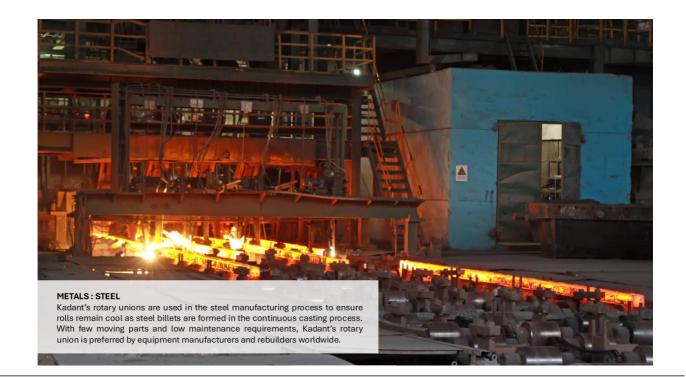














# Market Position and Opportunity FLOW CONTROL • FLUID HANDLING

INDUSTRY	KADANT POSITION <sup>3</sup>	SIZE <sup>3</sup>	GROWTH <sup>3</sup>	POTENTIAL	
Packaging, Paper & Tissue	1	***	*		)
Converting	1	**	**		
Energy	2	***	***		
Food & Beverage	1	**	**		
Defense & Aerospace	1	**	***	• • • • • • • • •	
Plastic	2	**	*	• • • • • • • • •	
Metals & Mining	1	**	*	• • • • • • • • •	
Specialty Machinery	-	***	**		
Construction	-	***	***		D
Chemical	1	**	*	• • • • • • • • •	
Textile	1	*	*	• 0 0 0 0 0 0 0 0	
Machine Tool	2	**	**		
Medical		*	**	• • • • • • • • •	
Factory Automation	-	***	***		D

A global leader in fluid sealing with diversified end-market exposure.

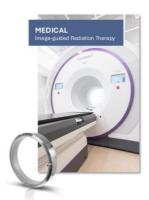
# Market Position and Opportunity FLOW CONTROL • FLUID HANDLING

INDUSTRY	KADANT POSITION <sup>3</sup>	SIZE <sup>3</sup>	GROWTH <sup>3</sup>	POTENTIAL						
Packaging, Paper & Tissue	1	***	*							
Converting	1	**	**		•					
Energy	2	***	***		•	•	•	•	•	•
Food & Beverage	1	**	**		•					
Defense & Aerospace	1	**	***		•	•	•			
Plastic	2	**	*	• • •						
Metals & Mining	1	**	*	• • •						
Specialty Machinery	-	***	**		•	•	•			
Construction		***	***		•	•	•	•	•	•
Chemical	1	**	*	• • •						
Textile	1	*	*	• 0 0						
Machine Tool	2	**	**		•					
Medical		*	**	• • •						
Factory Automation	-	***	***		•	•	•	•	•	•

A global leader in fluid sealing with diversified end-market exposure.

# Innovation

## FLOW CONTROL • FLUID HANDLING





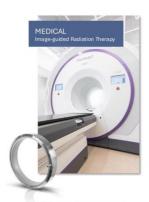


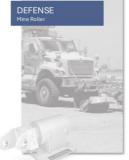


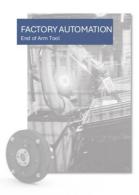
- Low torque, high-reliabilityDesigned to acuate beam shapeHighly targeted radiation delivery

- High vibration and shock
  Load bearing, mounting flexibility
  Increased safety and accuracy
- Simplify robot vision system
  Load bearing + minimal weight
  Power and data transfer
- Alert system + remote monitoring
   Simplified operator interface
   Integrated control systems

### FLOW CONTROL • FLUID HANDLING





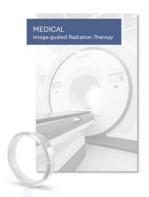


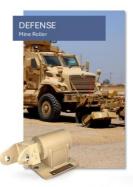


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### FLOW CONTROL • FLUID HANDLING



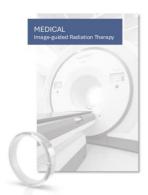


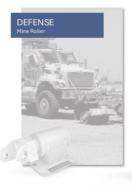




- Low torque, high-reliabilityDesigned to acuate beam shapeHighly targeted radiation delivery
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### FLOW CONTROL • FLUID HANDLING





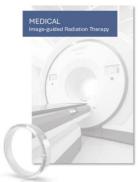




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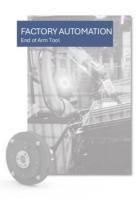
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### FLOW CONTROL • FLUID HANDLING





DEFENSE Mine Roller





- Low torque, high-reliabilityDesigned to acuate beam shapeHighly targeted radiation delivery
- High vibration and shock
  Load bearing, mounting flexibility
  Increased safety and accuracy
- Simplify robot vision systemLoad bearing + minimal weightPower and data transfer
- Alert system + remote monitoring
   Simplified operator interface
   Integrated control systems

# Doctoring, Cleaning & Filtration Product Line

FLOW CONTROL



BILAL MEHMOOD President, Kadant Solutions



# Primary Product Offerings FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

### **DOCTORING**



### Increased machine efficiency and product quality

Water removal, roll cleaning, and scraping products to maximize productivity and machine uptime.

### **CLEANING**



### Water and energy reduction

Fabric and belt cleaning products to improve product quality, runnability, and optimize energy utilization.

### **FILTRATION**



### Reduction of water resources and energy savings

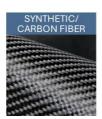
Filtration products to recover fiber, reduce water consumption, and improve energy efficiency.

Key End Markets
FLOW CONTROL • DOCTORING, CLEANING & FILTRATION













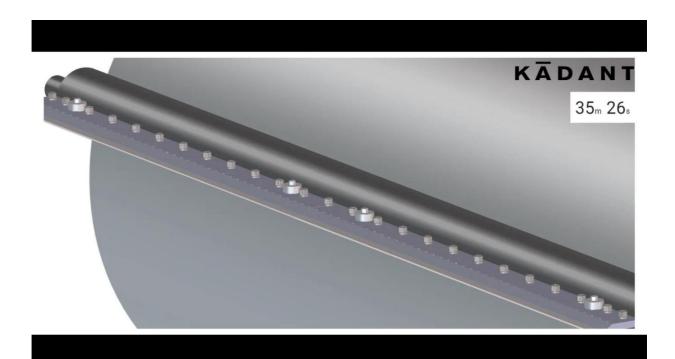




# Market Position and Opportunity FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

Packaging, Paper & Tissue		KADANT POSITION <sup>3</sup>	SIZE³  ★★★	GROWTH³  ★ ★	POTENTIAL								
					•	•	•	•	•	•	0	0	0
Construction (Buildin	g Materials)	2	**	**	•	•	•	•					
Food		1	***	***	•	•	•	•	•	•	•	•	•
Metals		2	**	**	•		•	•					
Energy		1	***	***	•	•	•	•	•	•	•	•	•
Converting		-	**	*	•	•							
Synthetic/Carbon Fib	er	1	**	**	•	•	•	•					
Nonwovens		2	**	*	•	•							
Chemical		-	**	*	•	•							
Factory Automation		-	***	***									

A global leader in doctoring, cleaning & filtration with diversified end-market exposure.



# Key Market: Tissue & Hygiene Products FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

### **End Use**

- · Bath and facial tissue, kitchen napkin and towel
- · Home and hospitality/commercial grades

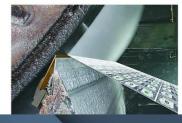
Kadant Products: Patented, proprietary Conformatic™ creping holders and ProCrepe® bi-metal and CeraEdge  $^{\!\mathsf{TM}}$ ceramic blade technology. Our proprietary, patented technology has become the industry standard for highquality production

### ROI/Payback

- · Improved uptime and runnability
- Consistent, high-quality production
- Up to \$1 million in production savings annually from reduced downtime due to blade changes







Key Market: Food FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

End Use: Crackers/Cookies, Chocolate Bars, Snack/Breakfast Bars, Food Ingredients, Starches, Yeasts, Potato Flakes, Cereal

Kadant Products: Proprietary Accuflake™ Holder, Proflake™ Blades for roll cleaning systems

### ROI/Payback:

- Increased production 12% by modifying an OEM-supplied machine
- Our holder and roll-cleaning equipment increased blade life 5-7 days
- · Quality improved addressing contaminants, burnt product, and wet pieces

### **HACCP International-certified products**

- Cleaning devices: improve product quality and increase throughput while ensuring food safety requirements are met
- · Holders and blades: reduce downtime associated with blade changes to increase production









# Key Market: Nonwovens FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

End Use: Fiberglass Mat, Wipes, Hygiene Products, Filters, Geo-Textiles, Insulation, Grocery bags

Kadant Product: M-Clean™ Cleaning & Conditioning System

ROI/Payback: Sustainability Goals

- Reduce water usage by 95% over current methods
- Reduced maintenance of key process equipment by 4x
- Water reuse
- · Fiber recovery





# Key Market: Nonwovens FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

M Clean Cleaning and Conditioning System enables our customers to benefit from water reuse and fiber recovery.



# Key Market: Nonwovens FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

End Use: Fiberglass Mat, Wipes, Hygiene Products, Filters, Geo-Textiles, Insulation, Grocery bags

Kadant Product: M-Clean™ Cleaning & Conditioning System

ROI/Payback: Sustainability Goals

- Reduce water usage by 95% over current methods
- Reduced maintenance of key process equipment by 4x
- Water reuse
- · Fiber recovery





# Key Market: Molded Fiber FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

**End Use: Food Containers, Packaging** 

Kadant Products: Filtration Systems

ROI/Payback: Sustainability Goals - Reuse process water to enhance machine operation and increase fiber recovery







Our products filter 1.2 billion gallons of water per day, saving approximately \$569 million per year in heating energy.

FLOW CONTROL • DOCTORING, CLEANING & FILTRATION

The kConnect $^{\text{\tiny{IM}}}$  series is a group of smart-connected products and services designed to provide access to real-time metrics important for inventory management and machine performance.



## Flow Control

KEY TAKEAWAYS



Highly diversified end markets



Secular market drivers highly favorable for sustainable growth



Geographic expansion opportunities with latest business additions



Strong aftermarket component to business

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4

## MATERIAL HANDLING

Driving sustainability through recycling solutions for industries and communities.



CHAD GREENFIELD
Commercial Director, Syntron Material Handling



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# Material Handling KEY ATTRIBUTES



Infrastructure-critical end markets



Continuous growth through industry expansion



Resource sustainability initiatives provide strong growth



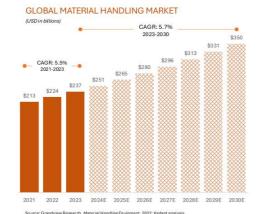
Strong global market share



Strong aftermarket component to business

## Material Handling MARKETTRENDS

 $Favorable\ market\ trends\ driving\ demand\ growth\ and\ multiple\ value-creation\ levers\ provide\ a\ compelling\ story\ for\ Kadant.$ 





Decarbonization and electrification leading to increased demand for energy-optimized systems and new technologies utilizing green energy.



Disruptive technologies enabling new applications by increasing adoption of automation, advanced robotics, artificial intelligence, and rapidly expanding connectivity within process industries.



Population growth and demographic shifts create new opportunities compounded by labor shortages, aging workforce, and skills gaps.



**Urbanization and aging infrastructure** stimulating demand for convenience goods and services; recycling and waste management; and investments in infrastructure.



Sustainability and environmental responsibility fueling demand for increased use of recyclable (cellulose) materials to preserve and secure Earth's natural resources.



# Material Handling PRODUCT LINES

### CONVEYING AND VIBRATORY FEEDING



## BALERS



# Conveying & Vibratory Feeding Product Line MATERIAL HANDLING



CHAD GREENFIELD
Commercial Director, Syntron Material Handling





# Markets and Applications MATERIAL HANDLING • CONVEYING & VIBRATORY FEEDING



# Primary Product Offerings MATERIAL HANDLING • CONVEYING & VIBRATORY FEEDING

CONVEYING

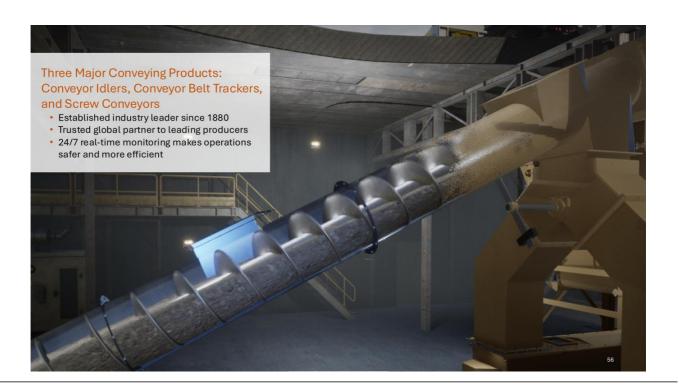


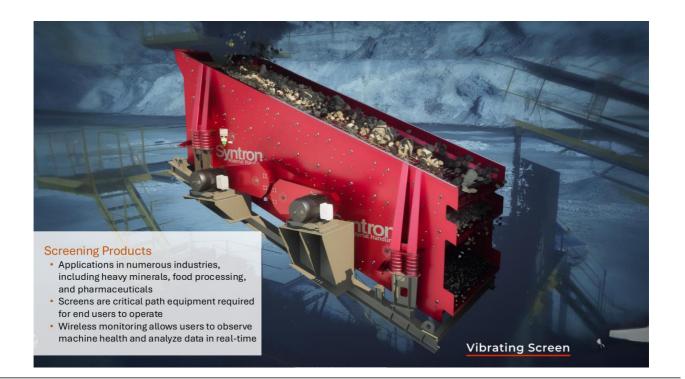
SCREENING

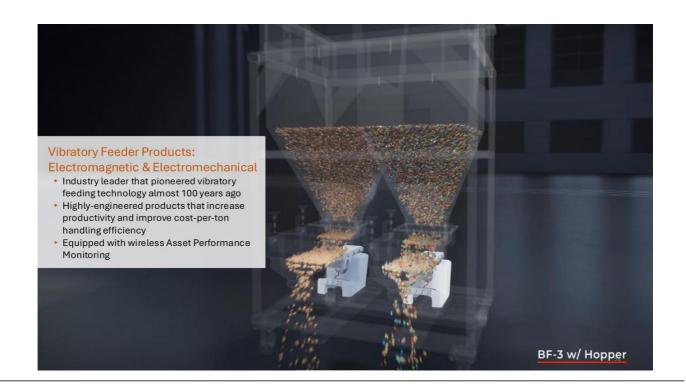


VIBRATORY FEEDING









# Innovation MATERIAL HANDLING • CONVEYING & VIBRATORY FEEDING

### **Automation: Asset Performance Monitoring**

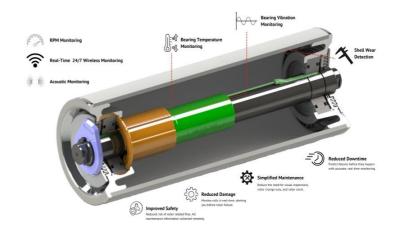
- 24/7 wireless monitoring sensor system collects and analyzes data in real-time on vibratory feeders and screens
- Provide alerts for operational anomalies and potential failures
- Users see increased production and decreased unplanned downtime



# Innovation MATERIAL HANDLING • CONVEYING & VIBRATORY FEEDING

### **Automation: Smart Idler**

- 24/7 wireless monitoring alerts users of potential failures before they happen
- Provides increased efficiency, reduced downtime, and a safer operating environment



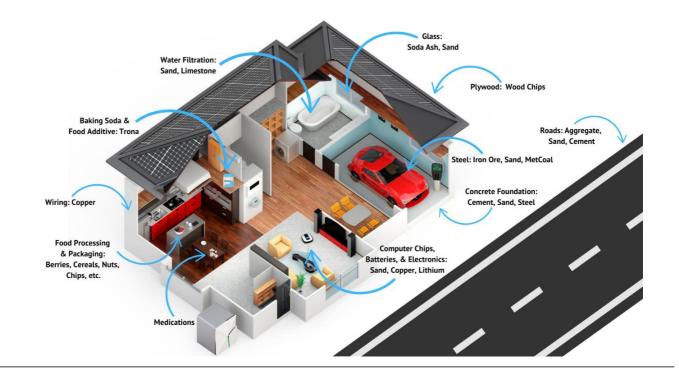
# Longest Conveyor in the Western Hemisphere MATERIAL HANDLING • CONVEYING & VIBRATORY FEEDING

### **Atlas Energy Solutions - Dune Express Project**

- Longest overland conveyor in the Americas (42 miles) and the largest built in the world in the last 45 years
- Dune Express is the most technologically advanced bulk material handling conveyor in the world
- Expected to reduce emissions and road traffic by 70%







# Baler Product Line MATERIAL HANDLING



CRAIG HELEY
President, Kadant PAAL

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# Primary Product Offerings MATERIAL HANDLING • BALERS

Kadant offers the largest range of balers and is the best at providing customer solutions.



AUTO-TIE CHANNEL BALER

High throughput, high efficiency



HOGGER & SHREDDER

Process boxboard to make baling more efficient



TWIN RAM BALER

Suitable for wet waste containing organics



PP TWINE AUTO-TIE BALER

Complete bale can be incinerated



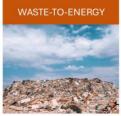
# Key Markets MATERIAL HANDLING • BALERS

Kadant balers are utilized in a diverse range of applications.











# MRF AUTOMATED SORTING PLANT

## Key Markets MATERIAL HANDLING • BALERS

Kadant balers are utilized in a diverse range of applications.











### **End Markets**

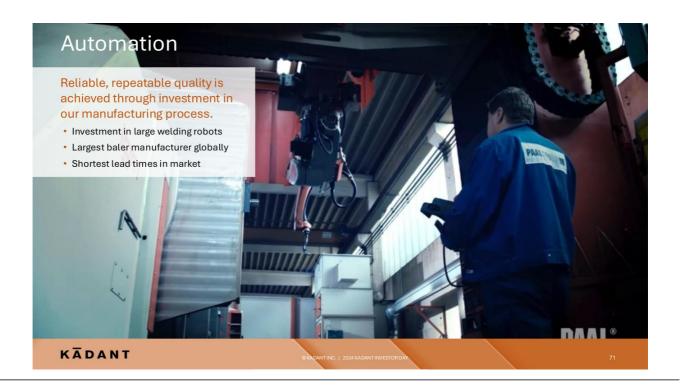
MATERIAL HANDLING • BALERS

A single Kadant baler can process a broad range of materials.

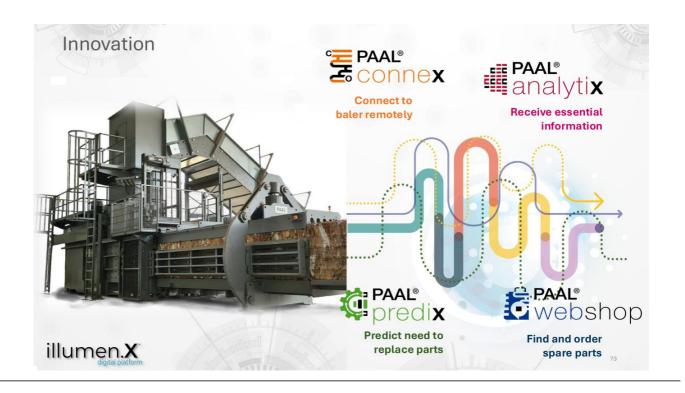


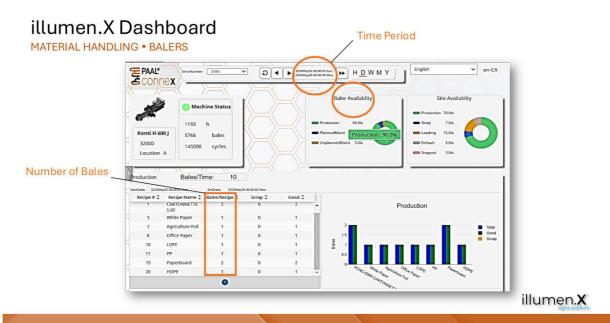
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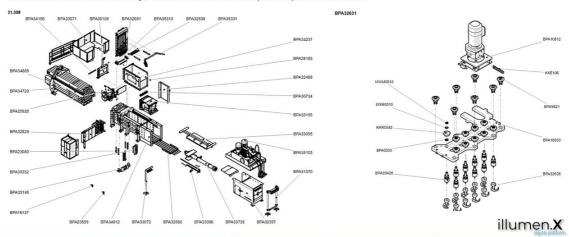
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### illumen.X Dashboard: Work Shop and Web Shop

MATERIAL HANDLING • BALERS

Select the sub-assembly; drill down to the required part and order



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## Key Takeaways



Infrastructure-critical end markets



Continuous growth through industry expansion



Resource sustainability initiatives provide strong growth



Strong global market share



Strong aftermarket component to business

### INDUSTRIAL PROCESSING

Solutions to help customers maximize the production of fiber-based, renewable products.



MICHAEL COLWELL Senior Vice President, Industrial Processing

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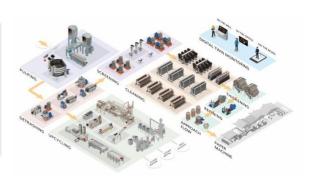
### Industrial Processing

PRODUCT LINES

#### WOOD PROCESSING

#### FIBER PROCESSING 4





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### **Industrial Processing**

KEY ATTRIBUTES



Critical material breakdown equipment Has the biggest impact on fiber recovery and system profitability



Replace-and-run wear parts
Strong aftermarket and service revenue stream



Large installed base Dominant and established global market share



Strong growth and demand Fiber is a regenerative, renewable, and sustainable resource

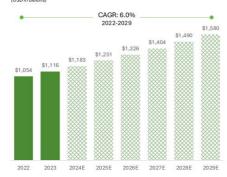


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### Industrial Processing MARKETTRENDS

 $Favorable\ market\ trends\ driving\ demand\ growth\ and\ multiple\ value\ creation\ levers\ provide\ a\ compelling\ story\ for\ Kadant.$ 

#### GLOBAL WOOD, PULP, & PAPER MARKET





Decarbonization and electrification leading to increased demand for energy-optimized systems and new technologies utilizing green energy.



Disruptive technologies enabling new applications by increasing adoption of automation, advanced robotics, artificial intelligence, and rapidly expanding connectivity within process industries.



Population growth and demographic shifts create new opportunities compounded by labor shortages, aging workforce, and skills gaps.



Urbanization and aging infrastructure stimulating demand for convenience goods and services; recycling and waste management; and investments in infrastructure.



Sustainability and environmental responsibility fueling demand for increased use of recyclable (cellulose) materials to preserve and secure Earth's natural resources.



### Industrial Processing MARKETTRENDS

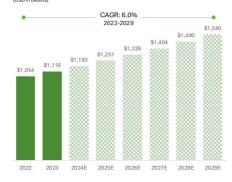
Key Drivers: U.S. Housing Starts



### Industrial Processing MARKETTRENDS

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Sustainability and environmental responsibility fueling demand for increased use of recyclable (cellulose) materials to preserve and secure Earth's natural resources.



## Wood Processing Product Line INDUSTRIAL PROCESSING



MICHAEL COLWELL Senior Vice President, Industrial Processing



Key Inputs
INDUSTRIAL PROCESSING • WOOD

Can you imagine a machine that:

- is 100% solar powered;
- removes carbon from the air;
- · converts it to a strong, beautiful, sustainable building product; and,
- releases pure oxygen in the process?



Number one in global market share for debarkers and stranders.  $^{3}$ 

DEBARKERS STRANDERS CHIPPERS KNIFE SYSTEMS

Number one in global market share for debarkers and stranders.  $^{3}$ 

**DEBARKERS** STRANDERS CHIPPERS KNIFE SYSTEMS

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Number one in global market share for debarkers and stranders.  $^{3}$ 



Number one in global market share for debarkers and stranders.  $^{3}$ 

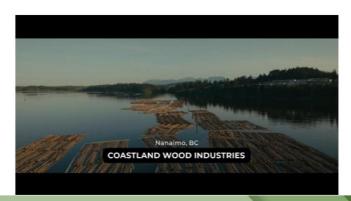


### Value Proposition

INDUSTRIAL PROCESSING • WOOD

#### Nicholson

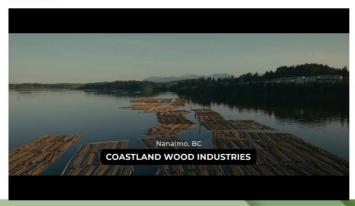
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### Value Proposition

INDUSTRIAL PROCESSING • WOOD

#### Nicholson



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#### **End Markets**

INDUSTRIAL PROCESSING • WOOD

Our mill customers produce wood products for end markets with dynamic growth.



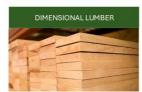














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#### **End Markets**

INDUSTRIAL PROCESSING • WOOD



ource: West Fraser Investor Presentation, October 2024

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### Innovation

INDUSTRIAL PROCESSING • WOOD

• Variable Flare Reducer

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### Innovation

INDUSTRIAL PROCESSING • WOOD

- Variable Flare Reducer
- Disposable Knife Systems

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### Innovation

INDUSTRIAL PROCESSING • WOOD

- Variable Flare Reducer
- Disposable Knife Systems
- Argus real-time Vision Systems featuring illumen.X technology

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### Value Proposition

INDUSTRIAL PROCESSING • WOOD



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### Value Proposition

INDUSTRIAL PROCESSING • WOOD



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## Fiber Processing Product Line INDUSTRIAL PROCESSING



**CHRIS DEMLER** President, Kadant Black Clawson



## Whole-System Offerings INDUSTRIAL PROCESSING • FIBER

We engineer solutions and manufacture equipment for entire fiber processing systems.

#### PAPER RECYCLING SYSTEMS



REJECT HANDLING / UPCYCLING



#### VIRGIN FIBER SYSTEMS



#### **End Markets**

INDUSTRIAL PROCESSING • FIBER

Our customers produce products for end markets with stable demand.



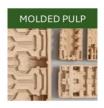










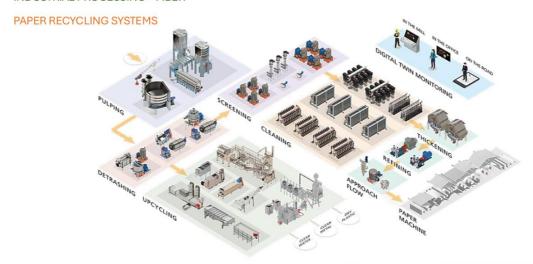




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## Paper Recycling Systems Encompass Multiple Systems INDUSTRIAL PROCESSING • FIBER



## Paper Recycling System Case Study INDUSTRIAL PROCESSING • FIBER

#### PAPER RECYCLING SYSTEMS

#### CASE STUDY

- A brownfield opportunity to revitalize a small town/facility
- Creative layout to utilize available equipment and adapt to the existing building space
- Worldclass system design to provide one-of-akind product quality



# Reject Handling and Upcycling Systems

INDUSTRIAL PROCESSING • FIBER

# REJECT HANDLING / UPCYCLING

#### CASE STUDY

- The client was paying €5 million per year to landfill 100 tons per day of plastic rejects and desired to reduce operating expense
- Our enhanced dewatering technology improved dryness by 50% and reduced water consumption and landfill expenses
- The client reported €1.5 million per year in disposal costs savings with a simple payback of about 6 months
- This success led to other projects including helping the client with mixed metal and plastic optimization



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# Virgin Fiber Systems Comprise Multiple Systems INDUSTRIAL PROCESSING • FIBER

VIRGIN FIBER SYSTEMS



RECAUTISIZING



FIBERLINE & WASHING



HEAT TRANSFER EVAPORATION



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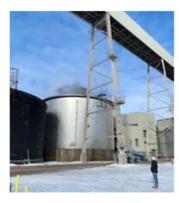
# Virgin Fiber Systems Case Study

INDUSTRIAL PROCESSING • FIBER

#### VIRGIN FIBER SYSTEMS

#### CASE STUDY

- Paper producer had an emergency failure of a critical clarifier costing 300 tons per day and \$75,000 per day in lost production and increased costs
- They recognized Kadant had premium product and responsive support
- We provided system design, critical components, detail engineering, and balance of plant purchasing
- A new 70-ft diameter clarifier was up and running in just 28 weeks
- We saved them over \$5 million based on typical 12-month project schedule



**UP & RUNNING** 

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# **Innovation Process**

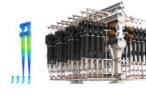
INDUSTRIAL PROCESSING • FIBER

# Systematic Inventive Thinking (SIT)

- A reproducible process using cross-functional teams to develop innovative and elegant solutions
- In use for over a decade to drive new product development











Patented; market-leading clarifier system

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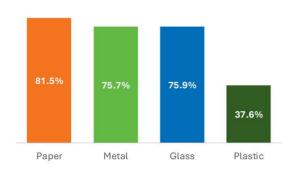
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# Market Trends – Key Stats INDUSTRIAL PROCESSING • FIBER

# Paper and board is the most recycled packaging in Europe

Source: EUROSTAT, 2020 Packaging Recycling Rates

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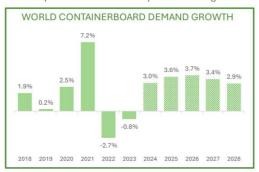


PROGRAM TYPE	POPULATION WITH ACCESS		COMMUNITIES WITH ACCESS	
	Population (Millions)	Perception of U.S. Total	Number of comms.	Percent of U.S. Total
Curbside	197	79%	24,236	61%
Drop-off	138	55%	21,165	53%
Total	235	94%	33,360	84%
		94%		

# Market Trends – Key Stats INDUSTRIAL PROCESSING • FIBER

### Containerboard has been consolidating and is rebounding.

• Kadant has performed well providing aftermarket parts and expanded services and is positioned for growth



Source: RISI Fastmarkets, July 2024

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# Market Trends – Key Stats INDUSTRIAL PROCESSING • FIBER

#### Containerboard has been consolidating and is rebounding.

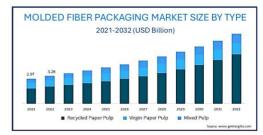
• Kadant has performed well providing aftermarket parts and expanded services and is positioned for growth



Source: RISI Fastmarkets, July 2024

#### Demand for molded fiber packaging is forecast to rise 7.8% annually.

- Recyclable, compostable, biodegradable, and increasingly made from agricultural waste
- Coatings and additives, like Kadant BioFiber®, will increase molded fiber applications
- · New products such as molded fiber beverage bottles



https://www.freedoniagroup.com/industry-study/us-molded-fiber-packaging

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# Market Trends - Key Stats

INDUSTRIAL PROCESSING • FIBER

- 35% of microplastics in oceans come from clothing
- 92 million tons per year of textile becomes waste
- Only 1% of clothing is recycled into new garments



Source: TheRoundup.org

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# **Expanding Our Growth Prospects**

INDUSTRIAL PROCESSING • FIBER



- Offer digital twin process modeling and training
- Provide machine health sensor packages and monitoring services
- Develop AI process health analytics and optimization tools / services



- People-first service bundles: engineers, process, and digital support products
- Provide EPC plant design and installation services that mill teams are no longer able to do



- Advance upcycling products and integrate with recycling system solutions
- Utilize our fiber processing expertise to lead the emerging textile recycling business

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# Industrial Processing KEY ATTRIBUTES



Critical material breakdown equipment Has the biggest impact on fiber recovery and system profitability



Replace-and-run wear parts Strong aftermarket and service revenue stream



Large installed base Dominant and established global market share



Strong growth and demand Fiber is a regenerative, renewable, and sustainable resource



# 10 Minute Break



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# Acquisition Strategy and 80/20



DARA MITCHELL Senior Vice President, Corporate Development

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# Proven Track Record of Successful M&A



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# Types of Acquisitions and Where They Come From

# TUCK-INS

Driven by Kadant's divisions to ramp their strategic initiatives

# STRATEGIC STAND-ALONES

Over 500 identified targets with the goal to avoid a process or at least be the "favorite"

# **NEW PLATFORMS**

Relationships with 150+ bankers who show us new platform ideas

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# Identifying and Acquiring the Best Businesses

# TYPICAL YEAR



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# Predominantly Proprietary Acquisitions Since 2019

# Flow Control Solcera Industrial Processing Celtec Frontway Tornado Pulper Lindsay Material Handling Conveyors Plus MacService

# Flow Control Clouth DSTI Industrial Processing Kadant India Cogent Key Knife Material Handling Balemaster KWS



**14/16**acquisitions sourced via existing relationships

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# Our Approach to Making Acquisitions Successful

- Acquisition Criteria
- Acquisition Price Paid
- Unlocking Value



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# Key Knife: Acquired in 2024

#### Strong Business

- Mission Critical: Significant impact on wood fiber optimization
- Attractive Market: Key market for Kadant
- Market Position: Market leader in disposable knife systems
- Robust Financials: 100% aftermarket parts with excellent margins
- Customer Retention: Large worldwide installed customer base

#### Reasonable Prices

 Leveraged relationships to position Kadant as the best "home" for a unique ESOP business and avoid a process.

### Preserve and Enhance Value

- · Decentralized model ideal platform for ESOP
- Key Knife working with other wood processing businesses to leverage growth synergies

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# Creating Value: Best of Both Worlds

INDEPENDENCE THROUGH DECENTRALIZATION WITH ACCESS TO KADANT VALUE ENHANCERS

- 80/20 program
- Pricing engine
- LEAN manufacturing
- Focus on driving aftermarket parts
- Leveraging illumen.X digital platform
- Geographic footprint and internal networking
- Support for acquisitions
- Being part of a public company

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# Financial Impact of Acquisitions

# Since 2013:

- Completed 24 acquisitions
- Average deal multiple 8.8x through the period
- Represent 56% of forecasted 2024 revenue
- Represent 64% of forecasted 2024 adjusted EBITDA

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# **Acquisition Performance**

Average adjusted ROIC<sup>6</sup> for 2023: 15%





















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# The Next 5 Years: Acquisition Strategy

- Continue to add strategic stand-alones and tuck-ins to leverage core markets
- Selectively acquire new platforms in ancillary markets that strengthen the depth and breadth of Kadant
- Maintain decentralized operating model
- Maintain discipline in acquisition criteria



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# 80/20

Serving our best customers even better.



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# 80/20 Explained

20% of efforts lead to 80% of results

- Products
- Customers



# FOCUS ON TREATING YOUR BEST CUSTOMERS EVEN BETTER

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# 80/20 Benefits

- Reduces complexity
- Deepens key customer relationships
- Drives profitable revenue growth
- Provides focus
- Frees up time
- Empowers employees
- · Improves profit
- Decreases invested capital



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# Our 80/20 Process

- Heavily data-driven
- Cross-functional teams focused on simplifying the business and expanding growth
- Large numbers of people within the business working on teams
- Recommendations are bottom-up not top-down
- Not a "project" but a way of running the business
- Typically takes 18-24 months to see meaningful results



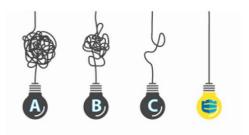
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# **Product Simplification Team**

NORTH AMERICAN DOCTOR BLADE BUSINESS

- Team objective was to reduce number of materials and configurations offered, removing complexity
- Multi-function team: Applications, R&D, Engineering, Manufacturing, Sales, Stock Room
- Systematically analyzed data from both product and customer perspective
- Then able to apply the process to European blades business reducing ceramic and composite blade materials



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# **Product Simplification: Doctor Blades**

# **REDUCTIONS**

North America 37% Materials 50% Configurations



Europe 74% Materials 85% Configurations



# **RESULTS**

- Simplified manufacturing process
- Easier sales process
- Streamlined supply chain
- Reduced inventory

"Keeping inventory is much easier. We are now standardizing which saves production time by allowing us to make more standard products."

- Tommy B., metal line lead and assistant supervisor

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# Transformative Qualitative Benefits

- Identifying top talent
- Employee engagement through meaningful work, and empowerment through impacting change
- Increased communication across business functions
- Focused new product development
- Targeted market expansion
- Efficiency mindset applied to other processes

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# 80/20 and Acquisitions: The Fit

# Challenge

Synergies are elusive and difficult to obtain making it challenging to achieve strong returns in a competitive deal market.

# Value Enhancer

80/20 is highly effective, value enhancing and works especially well with a decentralized operating model.



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# Actual Results of 80/20 on Acquired Entity

ACQUISITION MADE IN 2019; STARTED 80/20 IN 2020

(\$ millions)	2023	2020	CHANGE
Revenue	\$112.6	\$79.3	42.0%
Gross Margin	35.2%	30.7%	450 bps
SG&A, excluding intangible amortization, as % of revenue	10.8%	13.4%	260 bps
Adjusted EBITDA*	\$28.9	\$15.2	90.1%
Adjusted EBITDA Margin*	25.7%	19.1%	660 bps
Number of Parts	11,319	13,763	(17.8%)

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# Delivering Sustainable Value FINANCIAL REVIEW



MICHAEL J. MCKENNEY Executive Vice President & CFO

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# Value Creation for Kadant Shareholders

KEY FINANCIAL ATTRIBUTES



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# Driving Profitable Growth KADANT 2018 v. 2023 (USD in militans, accept per share amound) 280 bps 163% 51% \$166 OPERATING INCOME \$10.04 Adj. EBITDA\* Adj. EBITDA\* \$166 CASH FLOW

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### Baird Industrial Company Composite Benchmarking

KADANT PERFORMANCE COMPS



The Baird Industrial Company Composite represents **484 companies** which Baird views as indicative of the publicly traded industrial company universe.

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# Kadant Comparison to Other Industrials BAIRD INDUSTRIAL COMPANY COMPOSITE (BICC)

### 2024F REVENUE GROWTH



### 2023 GROSS MARGIN



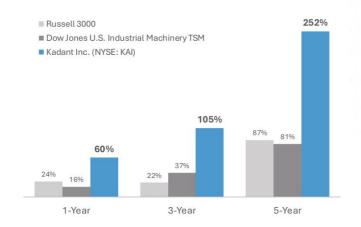
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# Kadant Comparison to Other Industrials BAIRD INDUSTRIAL COMPANY COMPOSITE (BICC)





# Strong Track Record of High Performance TOTAL SHAREHOLDER RETURN (2023)



### Steady and Predictable Recurring Revenue Stream

AFTERMARKET PARTS v. CAPITAL REVENUE



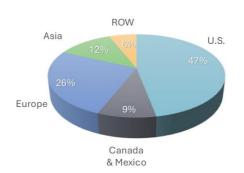
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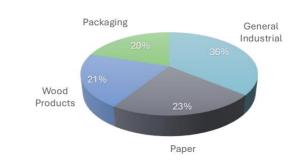
### Advantages of Geographic and Market Diversity

2023 REVENUE SOURCE

### REVENUE BY CUSTOMER LOCATION



### REVENUE BY END MARKET

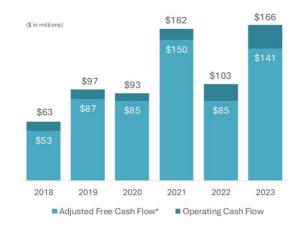


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### Strong Adjusted Free Cash Flow\*

DRIVEN BY PREMIUM POSITIONING AND LARGE INSTALLED BASE



### **HIGHLIGHTS**

- Solid track record of debt paydowns
- Leverage ratio<sup>7</sup> target ≤ 2.5%, currently at 1.13
- Capex as % of revenue approximately 2% to 2.5%
- Working capital target 12% to 15% of revenue
- R&D approximately 1.5% of revenue

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### Disciplined Capital Deployment

CAPITAL ALLOCATION 2019-2023



### **HIGHLIGHTS**

- \$345 million invested in acquisitions
- Average acquisition multiple of 9.2x
- Average adjusted ROIC<sup>6</sup> for significant acquisitions completed since 2013 is 15%
- Cash dividends have increased every year with 6.5% CAGR
- Adjusted free cash flow\* as a % of adjusted net income\* averaged 130%

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### FIVE-YEAR FINANCIAL TARGETS

HISTORICAL PERFORMANCE



# Five-Year Financial Targets for 2017

	Base 2012	Target for 2017	Actual 2017
Revenue	\$332 million	\$500 - \$550 million	\$515 million
Adjusted EBITDA*	\$45 million	\$60 - \$80 million	\$92 million
Adjusted EPS*	\$2.29	\$4.00 - \$5.00	\$4.49
Free Cash Flow*	\$25 million	\$45 - \$60 million	\$48 million
Net (Cash) Debt	(\$48) million	\$45 million	\$165 million

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# Five-Year Financial Targets for 2021

	Base 2016	Target for 2021	Actual 2021
Revenue	\$414 million	\$700 - \$800 million	\$787 million
Adjusted EBITDA*	\$62 million	\$100 - \$125 million	\$159 million
Adjusted EPS*	\$3.10	\$5.00 - \$6.00	\$7.83
Free Cash Flow*	\$45 million	\$70 - \$80 million	\$150 million
Net (Cash) Debt	(\$7) million	\$60 - \$140 million	\$175 million

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# Five-Year Financial Targets for 2023

Base 2018	Target for 2023	Actual 2023
\$634 million	\$1 - \$1.2 billion	\$958 million
\$115 million	\$210 - \$230 million	\$201 million
18.2%	20.0%	21.0%
\$5.34	\$8.00 - \$9.00	\$10.04
\$53 million	\$140 - \$160 million	\$141 million
\$130 million	\$225 - \$245 million	\$4.4 million
1.19x	1.10 – 1.20x	0.27x
	\$634 million \$115 million 18.2% \$5.34 \$53 million	\$634 million \$1 - \$1.2 billion \$115 million \$210 - \$230 million 18.2% 20.0% \$5.34 \$8.00 - \$9.00 \$53 million \$140 - \$160 million \$130 million \$225 - \$245 million

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### Revenue and Adjusted EPS\* Performance

DELIVERING CONSISTENT LONG-TERM GROWTH





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### Targeted Growth in EBITDA Margin\*

ENHANCING OUR MARGIN PROFILE



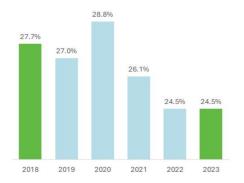


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# Improving Operating Leverage to Maximize Value STRONG EXECUTION CAPABILITIES ENHANCE PROFITABLE GROWTH

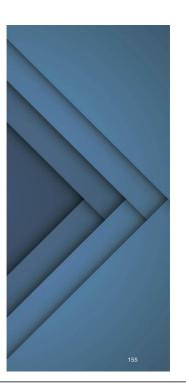
Adjusted SG&A\* as a % of Revenue



- 320 bps improvement over 5 years
- 880 bps improvement over 10 years
- Contributions from 80/20 program
- Leverage automation and lean operating principles
- Continue to improve operating leverage

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## 2024-2028 FIVE-YEAR PLAN



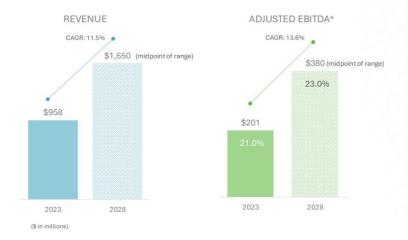
# 2024-2028 Five Year Plan FINANCIAL TARGETS & ASSUMPTIONS

	2023	2028 TARGET
Revenue	\$958	\$1,500 - \$1,800
Adjusted EBITDA*	\$201	\$340 - \$405
Adjusted EBITDA Margin*	21.0%	23.0% +
Adjusted EPS*	\$10.04	\$15.00 - \$18.00
Adjusted Free Cash Flow*	\$141	\$240 - \$280

- Economic growth will be moderate yet steady throughout the period
- Industrial demand will track closely to GDP growth
- Organic growth of 3% to 5% will benefit from numerous internal programs, including 80/20 and other initiatives
- Growth via acquisitions expected to be 6% to 8%

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# Excellent Long-Term Outlook REVENUE AND ADJUSTED EBITDA\* GROWTH





### Value Creation for Kadant Shareholders

TECHNOLOGY THAT DRIVES SUSTAINABLE INDUSTRIAL PROCESSING®

- Growing end markets driven by global macro trends
- Decentralized structure, asset-light operating model
- Strong track record of financial performance
- Strong free cash flows\*
- Disciplined capital allocation and proven record of value-creating acquisitions
- Experienced management team

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### Value Creation for Kadant Shareholders

CONSISTENTLY DELIVERING GROWTH FOR OUR SHAREHOLDERS



### Value Creation for Kadant Shareholders

CONSISTENTLY DELIVERING GROWTH FOR OUR SHAREHOLDERS

(\$ in millions except per share amounts)



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# Appendix KADANT 2024 INVESTOR DAY



# Adjusted EPS\* Reconciliation

	2009	2010	2011	2012	2013	2014	2015	2016	2017
GAAP EPS from Continuing Operations, as reported	\$ (0.48)	\$ 1.48	\$ 2.74	\$ 2.66	\$ 2.07	\$ 2.56	\$ 3.09	\$ 2.88	\$ 2.75
Restructuring Costs and Other Expense (Income), net of tax	0.24	(0.07)	(0.13)	0.03	-	0.05	0.03	(0.02)	0.01
Acquisition Costs, net of tax	-	50	(*)	-	-	-	-	0.15	0.39
Amortization of Acquired Profit in Inventory and Backlog, net of tax	-	2	-	-	0.17	0.17	0.01	0.12	0.43
Discrete Tax Items	0.37	-	(0.51)	(0.40)			-	(0.02)	0.90
Adjusted EPS*	\$ 0.13	\$ 1.41	\$ 2.10	\$ 2.29	\$ 2.24	\$ 2.78	\$ 3.13	\$ 3.10	\$ 4.49

# Adjusted EPS\* Reconciliation

	2018	2019	2020	2021	2022	2023
GAAP EPS, as reported	\$ 5.30	\$ 4.54	\$ 4.77	\$ 7.21	\$ 10.35	\$ 9.90
Settlement and Curtailment Losses, net of tax	0.09	0.55	0.50		17.0	1-
Gain on Sale of Buildings and Other Income, net of tax	-	7.	((=)	(0.03)	(1.30)	(0.05)
Impairment and Restructuring Costs, net of tax	0.11	0.17	0.19	0.08	0.11	0.04
Relocation Costs, net of tax	-	41	(+)	-	(4)	0.05
Acquisition Costs, net of tax	0.10	0.06	0.03	0.26	0.04	0.10
Amortization of Acquired Profit in Inventory and Backlog, net of tax	0.02	0.32	0.04	0.34	0.03	-
Discrete Tax Items	(0.29)	(0.29)	(0.03)	(0.04)	-	-
Adjusted EPS*	\$ 5.34	\$ 5.36	\$ 5.00	\$ 7.83	\$ 9.24	\$ 10.04

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# Adjusted Free Cash Flow\* Reconciliation

(\$ in millions)	2018	2019	2020	2021	2022	2023
Operating Cash Flow, as reported	\$ 63.0	\$ 97.4	\$ 92.9	\$ 162.4	\$ 102.6	\$ 165.5
Capital Expenditures, as reported	(16.6)	(9.9)	(7.6)	(12.8)	(28.2)	(31.8)
Free Cash Flow*	\$ 46.4	\$ 87.5	\$ 85.3	\$ 149.6	\$ 74.4	\$ 133.7
Capital Expenditures for Facility Projects	6.4	¥	2	-	10.4	7.4
Adjusted Free Cash Flow*	\$ 52.8	\$ 87.5	\$ 85.3	\$ 149.6	\$ 84.8	\$ 141.1

## Adjusted EBITDA\* Reconciliation

(\$ in millions)	2009	2010	2011	2012	2013	2014	2015	2016	2017
Net Income Attributable to Kadant	\$ (5.9)	\$ 18.5	\$ 33.6	\$ 31.6	\$ 23.4	\$ 28.7	\$ 34.4	\$ 32.1	\$ 31.1
Net Income Attributable to Noncontrolling Interest	-	0.3	0.3	0.2	0.2	0.4	0.3	0.4	0.5
Provision for Income Taxes	3.7	5.2	4.3	4.8	9.3	12.4	14.7	12.1	26.1
Interest Expense, net	1.8	1.1	0.5	0.5	0.3	0.6	0.7	1.0	3.1
(Income) Loss from Discontinued Operations and Other Expense, net	-	(0.1)	-	(0.7)	0.1	-	-	-	0.9
Operating Income (Loss)	\$ (0.4)	\$ 25.0	\$ 38.7	\$ 36.4	\$ 33.3	\$ 42.1	\$ 50.1	\$ 45.6	\$ 61.7
Restructuring Costs and Other Income	4.4	(1.1)	(1.9)		0.1	8.0	0.5	(0.3)	0.2
Acquisition Costs	-	-	-	5	-	9	-	1.8	5.4
Acquired Profit in Inventory and Backlog Amortization	127	-	2	2	2.6	2.6	0.2	1.9	6.5
Adjusted Operating Income*	\$ 4.0	\$ 23.9	\$ 36.8	\$ 36.4	\$ 36.0	\$ 45.5	\$ 50.8	\$ 49.0	\$ 73.8
Depreciation and Amortization	7.4	7.3	8.0	8.4	8.7	10.8	10.7	12.9	17.9
Adjusted EBITDA*	\$11.4	\$31.2	\$ 44.8	\$ 44.8	\$ 44.7	\$ 56.3	\$61.5	\$61.9	\$91.7
Revenue	\$225.6	\$270.0	\$335.5	\$331.8	\$344.5	\$402.1	\$390.1	\$414.1	\$515.0
Adjusted EBITDA Margin*	5.1%	11.5%	13.3%	13.5%	13.0%	14.0%	15.8%	14.9%	17.8%

## Adjusted EBITDA\* Reconciliation

(\$ in millions)	2018	2019	2020	2021	2022	2023
Net Income Attributable to Kadant	\$ 60.4	\$ 52.1	\$ 55.2	\$ 84.0	\$ 120.9	\$ 116.1
Net Income Attributable to Noncontrolling Interest	0.6	0.5	0.5	0.8	8.0	0.7
Provision for Income Taxes	18.5	16.3	17.9	27.2	43.9	42.2
nterest Expense, net	6.7	12.5	7.2	4.6	5.6	6.7
Other Expense, net	2.4	6.4	0.3	0.1	0.1	0.1
Operating Income	\$ 88.6	\$ 87.8	\$ 81.1	\$ 116.7	\$ 171.3	\$ 165.8
Gain on Sale of Buildings and Other Income	-	-	-	(0.5)	(20.2)	(0.9)
Indemnification Asset Reversals	-	-	-	100	1.3	0.1
Impairment and Restructuring Costs	1.7	2.5	3.0	1.0	1.3	0.8
Relocation Costs	-	-		(+)	_	0.8
Acquisition Costs	1.3	0.8	0.5	3.6	0.7	1.4
Acquired Profit in Inventory and Backlog Amortization	0.3	4.9	0.5	5.6	0.5	81=
Adjusted Operating Income*	\$ 91.9	\$ 96.0	\$ 85.1	\$ 126.4	\$ 154.9	\$ 168.0
Depreciation and Amortization	23.3	31.1	30.8	33.0	34.2	33.3
Adjusted EBITDA*	\$ 115.2	\$127.1	\$ 115.9	\$ 159.4	\$ 189.1	\$ 201.3
Revenue	\$ 633.8	\$704.6	\$635.0	\$ 786.6	\$ 904.7	\$ 957.7
Adjusted EBITDA Margin*	18.2%	18.0%	18.3%	20.3%	20.9%	21.0%

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# Adjusted SG&A\* Reconciliation

(\$ in millions)	2009	2010	2011	2012	2013	2014	2015	2016	2017
SG&A	\$81.2	\$89.2	\$ 102.7	\$ 103.1	\$117.6	\$ 129.3	\$ 122.8	\$134.8	\$ 159.8
Acquisition Costs	-	8	(0.2)	(0.2)	(1.8)	(0.3)	8	(1.8)	(5.4
Amortization of Acquired Backlog	(5)	5.	-		(1.1)	(0.4)	(0.1)	(1.5)	(1.4
Adjusted SG&A*	\$81.2	\$89.2	\$ 102.5	\$ 102.9	\$ 114.7	\$128.6	\$ 122.7	\$131.5	\$ 153.0
Revenue	\$ 225.6	\$ 270.0	\$ 335.5	\$ 331.8	\$ 344.5	\$ 402.1	\$ 390.1	\$ 414.1	\$ 515.0
Adjusted SG&A as a % of Revenue*	36.0%	33.0%	30.6%	31.0%	33.3%	32.0%	31.5%	31.8%	29.79

# Adjusted SG&A\* Reconciliation

(\$ in millions)	2018	2019	2020	2021	2022	2023
SG&A	\$ 177.4	\$ 192.5	\$ 181.9	\$ 208.8	\$ 224.4	\$ 236.3
Government Assistance Programs		-	2.2	1.4	-	
Acquisition Costs	(1.3)	(8.0)	(0.5)	(3.6)	(0.7)	(1.4)
Amortization of Acquired Backlog	(0.3)	(1.3)	(0.5)	(1.4)	(0.7)	
Indemnification Asset Reversals		-		(5)	(1.3)	(0.1)
Adjusted SG&A*	\$ 175.8	\$ 190.4	\$ 183.1	\$ 205.2	\$ 221.7	\$ 234.8
Revenue	\$ 633.8	\$ 704.6	\$ 635.0	\$ 786.6	\$ 904.7	\$ 957.7
Adjusted SG&A as a % of Revenue*	27.7%	27.0%	28.8%	26.1%	24.5%	24.5%

### **Notes**

### PRESENTATION NOTES

- All references to EPS (earnings per share) are to our EPS as calculated on a diluted basis.
   Specific non-GAAP financial measures have been marked with an \* (asterisk) within this presentation. A reconciliation of those numbers to the most directly comparable GAAP financial measures is shown in the Appendix.
   All third-party company names, logos, product names, trademarks, and copyrights are property of their respective owners.

### FOOTNOTES

- Percent of total FY 2023 revenue.

  Company estimate based on Company information and not derived from published studies or other market data unless otherwise noted.

  Fiber Processing was formerly referred to as the stock-preparation product line.

  Fiber Processing was formerly referred to as the stock-preparation product line.

  Return on invested capital (ROIC) is defined as adjusted net income less dividends divided by the average of the last four quarters' total capital. Total capital equals (total assets cash goodwill) less (current liabilities current debt)

  Adjusted return on invested capital (ROIC) is calculated based on adjusted net income, excluding intangible amortization, over consideration paid net of cash acquired. Average adjusted ROIC is calculated using the adjusted ROIC for each acquisition weighted based on consideration paid net of cash acquired.

  Leverage ratio is calculated by dividing total debt by EBITDA. For purposes of this calculation, EBITDA is calculated by adding or subtracting certain items from Adjusted EBITDA, as required by our amended and restated credit facility ("Credit Facility"). Our Credit Facility defines total debt as debt less worldwide cash of up to \$50 million.

