

Kadant Reports 2011 Fourth Quarter and Full-Year Results

February 22, 2012

Record Quarterly Revenues and EPS

Provides Financial Guidance for 2012

WESTFORD, Mass.--(BUSINESS WIRE)--Feb. 22, 2012-- Kadant Inc. (NYSE:KAI) reported its financial results for the fourth quarter and year ended December 31, 2011.

Fourth Quarter and Full-Year 2011 Financial Highlights

- Record GAAP diluted earnings per share (EPS) from continuing operations was \$0.90 in the fourth quarter of 2011, including restructuring costs and a benefit from discrete tax items, compared to \$0.41 in the fourth quarter of 2010. For the full year, GAAP diluted EPS was \$2.74, compared to \$1.48 in 2010.
- Adjusted diluted EPS was \$0.59 in the fourth quarter and \$2.10 for the year, up 40% and 49%, respectively, over the corresponding prior periods.
- Revenues were a record \$97 million in the quarter, increasing 32% over the fourth quarter of 2010.
- Operating income was \$9 million in the fourth quarter of 2011, up 36% over the prior period, and a record \$39 million for the full-year 2011, up 55% over 2010.
- Cash flow from continuing operations was \$15 million in the fourth quarter of 2011, one of the highest quarterly performances in the Company's history.
- Repurchases of common stock were \$7 million in the fourth quarter of 2011 and \$16 million for full-year 2011.

Adjusted diluted EPS is a non-GAAP measure that excludes certain items as detailed later in this press release under the heading "Use of Non-GAAP Financial Measures" and in the reconciliation tables below.

Management Commentary

"Our financial performance in 2011 was outstanding and ended with one of the best quarters in our Company's history," said Jonathan W. Painter, president and chief executive officer of Kadant. "Diluted EPS from continuing operations was a record \$0.90 in the fourth quarter of 2011 compared to last year's \$0.41. Excluding restructuring costs and a benefit from discrete tax items, adjusted diluted EPS was \$0.59 in the fourth quarter of 2011, increasing 40 percent over last year's \$0.42. This compares to our GAAP guidance of \$0.56 to \$0.58 for the quarter.

"Revenues in the fourth quarter of 2011 were a record \$97 million, up 32 percent over last year, and exceeded our guidance of \$92 to \$94 million largely due to higher stock-preparation revenues. Encouragingly, we saw significant increases in all our major product lines with the exception of doctoring. In our stock-preparation product line, revenues were up 49 percent compared to the fourth quarter of 2010, and included particularly strong capital revenues in both North America and China. Fluid-handling revenues in the fourth quarter of 2011 were \$28 million, up 31 percent over last year, the highest quarterly performance since we acquired this business in 2005.

"Adjusted EBITDA was \$11.5 million in the fourth quarter of 2011, 32 percent higher than the fourth quarter of 2010. For the full year 2011, adjusted EBITDA was \$45 million, or a record 13.3 percent of revenues, and increased 44 percent from \$31 million in 2010.

"Further, we had another excellent quarter in operating cash flows. Cash flows from continuing operations were \$15 million in the fourth quarter of 2011, one of the highest performances we've ever achieved. Moreover, for the full year 2011, cash flows were \$34 million, up 22 percent over a solid performance in 2010. We ended the quarter with \$48 million in cash and our net cash position, that is, cash less debt, was \$35 million, up \$5 million from the third quarter of 2011, despite having purchased \$7 million of our common stock in the fourth quarter. For the full year 2011, we purchased \$16 million in common stock, which represented approximately 748,000 shares at an average purchase price of \$21.52 per share."

Fourth Quarter 2011

Kadant reported record revenues from continuing operations of \$97.0 million in the fourth quarter of 2011, an increase of \$23.7 million, or 32 percent, compared with \$73.3 million in the fourth quarter of 2010. Revenues for the fourth quarter of 2011 included \$1.1 million from acquisitions and a \$0.2 million increase from foreign currency translation compared to the fourth quarter of 2010. Operating income from continuing operations was \$9.1 million in the fourth quarter of 2011, including a \$0.4 million restructuring charge, compared to \$6.7 million in the fourth quarter of 2010, including a \$0.1 million restructuring charge.

Net income from continuing operations was a record \$10.7 million in the fourth quarter of 2011, or \$0.90 per diluted share, compared to \$5.1 million, or \$0.41 per diluted share, in the fourth quarter of 2010. Net income from continuing operations in the fourth quarter of 2011 included a \$4.1 million, or \$0.34 per diluted share, benefit from discrete tax items and a \$0.4 million, or \$0.03 per diluted share, after-tax restructuring charge. Income from the discontinued operation was \$1.1 million, or \$0.10 per diluted share, primarily due to tax benefits associated with the reversal of a valuation allowance. Net income from continuing operations in the fourth quarter of 2010 included a \$0.1 million, or \$0.01 per diluted share, after-tax restructuring charge. Adjusted net income, a non-GAAP measure, was \$7.0 million, or \$0.59 per diluted share, in the fourth quarter of 2011, increasing 35 percent compared to \$5.2 million, or \$0.42 per diluted share, in the fourth quarter of 2010.

	TI	hree Mon	ths E	Ended	Th	ree Mon	ths Ended		
		<u>Dec. 31</u>	, 20	<u>11</u>		<u>Jan. 1.</u>	<u>, 2011</u>		
Adjusted Net Income and Adjusted Diluted EPS Reconciliation (non-GAAP)	(\$ in	millions)	Dilu	ited EPS	<u>(\$ in</u>	millions)	Dilu	ted EPS	
Net Income and Diluted EPS Attributable to Kadant, as reported	\$	11.8	\$	1.00	\$	5.2	\$	0.42	
Income from discontinued operation		(1.1)		(0.10)		(0.1)		(0.01)	
Income and Diluted EPS from Continuing Operations, as reported		10.7		0.90		5.1		0.41	
Adjustments for the following:									
Restructuring costs		0.4		0.03		0.1		0.01	
Benefit from discrete tax items		(4.1)		(0.34)					
Adjusted Net Income and Adjusted Diluted EPS	\$	7.0	\$	0.59	\$	5.2	\$	0.42	

Full-Year 2011

For full-year 2011, Kadant reported revenues from continuing operations of \$335.5 million, an increase of \$65.5 million, or 24 percent, compared with \$270.0 million in 2010. Revenues for 2011 included \$2.9 million from acquisitions and a \$9.8 million increase from foreign currency translation. Operating income from continuing operations was a record \$38.7 million in 2011, including a \$1.9 million gain, net of restructuring costs, compared to \$24.9 million in 2010, including a \$1.0 million gain, net of restructuring costs.

Net income from continuing operations was a record \$33.6 million in 2011, or \$2.74 per diluted share, compared to \$18.4 million, or \$1.48 per diluted share, in 2010. Net income from continuing operations in 2011 included a \$6.2 million, or \$0.51 per diluted share, benefit from discrete tax items and a \$1.7 million, or \$0.13 per diluted share, after-tax gain, net of restructuring costs. Net income from continuing operations in 2010 included a \$0.9 million, or \$0.07 per diluted share, after-tax gain, net of restructuring costs. Adjusted net income, a non-GAAP measure, was a record \$25.7 million or \$2.10 per diluted share in 2011, increasing 47 percent compared to \$17.5 million, or \$1.41 per diluted share, in 2010.

	Tv	velve Mor <u>Dec. 31</u>			Tw	velve Mor Jan. 1		
Adjusted Net Income and Adjusted Diluted EPS Reconciliation (non-GAAP)	(\$ in	millions)	Dilu	ted EPS	<u>(\$ in</u>	millions)	Dilu	ted EPS
Net Income and Diluted EPS Attributable to Kadant, as reported	\$	33.6	\$	2.74	\$	18.5	\$	1.48
Loss (income) from discontinued operation		-				(0.1)		-
Income and Diluted EPS from Continuing Operations, as reported		33.6		2.74		18.4		1.48
Adjustments for the following:								
Restructuring costs and other income, net		(1.7)		(0.13)		(0.9)		(0.07)
Benefit from discrete tax items		(6.2)		(0.51)				
Adjusted Net Income and Adjusted Diluted EPS	\$	25.7	\$	2.10	\$	17.5	\$	1.41

Guidance

"We ended the quarter with a healthy backlog position of \$108 million, 14 percent higher than the backlog at the end of 2010," Jonathan W. Painter continued. "However, our bookings of \$79 million in the fourth quarter of 2011 were at the lowest quarterly level of the year. Although we see good project activity to start 2012 in some of our markets, we are concerned about the macroeconomic environment, particularly in Europe and China, where we have seen softening of demand in some product lines. As a result, we expect to achieve GAAP diluted EPS from continuing operations of \$1.95 to \$2.05 in 2012 on revenues of \$330 to \$340 million. Our full-year diluted EPS guidance includes an unfavorable effect of \$0.06 from the stronger U.S. dollar and \$0.06 from a higher effective tax rate compared to 2011. For the first quarter of 2012, we expect to achieve diluted EPS from continuing operations of \$0.41 to \$0.43 on revenues of \$82 to \$84 million."

Conference Call

Kadant will hold a webcast with a slide presentation for investors on Thursday, February 23, 2012, at 11 a.m. eastern time to discuss its fourth quarter and full-year performance, as well as future expectations. To view the webcast, go to http://www.kadant.com and click on the "Investors" tab. To listen to the webcast via teleconference, call 866-804-6926 within the U.S., or +1-857-350-1672 outside the U.S. and reference participant passcode 83375884. Prior to the call, our earnings release and the slides used in the webcast presentation will be filed with the Securities and Exchange Commission and will be available at http://www.sec.gov. An archive of the webcast presentation will be available on our Web site until March 23, 2012.

Shortly after the webcast, Kadant will post its updated general investor presentation incorporating the fourth quarter and full-year results on its Web site at http://www.kadant.com under the "Investors" tab.

Use of Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including increases or decreases in revenues excluding the effect of foreign currency translation, adjusted operating income, adjusted net income, adjusted diluted EPS, and adjusted earnings before interest, taxes, depreciation, and amortization (EBITDA).

We present increases or decreases in revenues excluding the effect of foreign currency translation to provide investors insight into underlying revenue trends. In addition, we exclude from certain financial measures restructuring costs and certain gains and losses to give investors additional insight into our quarterly and annual operating performance, especially when compared to quarters in which such items had greater or lesser effect, or no effect. In addition, these items are excluded as they are either isolated or cannot be expected to occur again with any regularity or predictability and we believe are not indicative of our normal operating results.

We believe that these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe that the inclusion of such measures helps investors to gain a better understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Adjusted diluted EPS in the three-month and twelve-month periods ended December 31, 2011 and January 1, 2011 was calculated using the reported weighted average diluted shares for each period.

- Restructuring costs of \$0.4 million and \$0.1 million in the fourth quarter of 2011 and 2010, respectively, and other income, net, of \$1.7 million and \$0.9 million in the twelve-month periods ended December 31, 2011 and January 1, 2011, respectively. Other income, net, includes gains on the sale of assets of \$2.0 million, net of tax of \$0.3 million, and restructuring costs of \$0.3 million, net of tax of \$0.1 million, in the twelve-month period ended December 31, 2011. Other income, net, includes gains on the sale of assets and pension curtailment of \$1.1 million, net of tax of \$0.2 million, and restructuring costs of \$0.2 million, net of tax of \$0.1 million, in the twelve-month period ended January 1, 2011. We believe that the restructuring costs and other income are not indicative of our core operating results and not comparable to other periods, which have differing levels of incremental costs and other income or none at all.
- A benefit from discrete tax items of \$4.1 million and \$6.2 million, in the three-month and twelve-month periods ended December 31, 2011, respectively. These tax benefits were primarily due to the reversal of valuation allowances on certain deferred tax assets in the U.S. and China. We believe that these tax benefits are not comparable to other periods, which may have differing levels of discrete tax items or none at all.

Adjusted EBITDA and adjusted operating income exclude pre-tax restructuring costs of \$0.4 million and \$0.1 million in the three-month periods ended December 31, 2011 and January 1, 2011, respectively. Adjusted EBITDA and adjusted operating income exclude pre-tax gains of \$2.3 million and \$1.3 million, net of restructuring costs of \$0.4 million and \$0.3 million, in the twelve-month periods ended December 31, 2011 and January 1, 2011, respectively. These items are excluded as they are not indicative of our core operating results and not comparable to other periods, which have differing levels of incremental costs or other income or none at all.

Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in this press release.

Financial Highlights (unaudited)

(In thousands, except per share amounts and percentages)

		Three Mon	ths	Ended		Twelve Me	onth	ths Ended		
Consolidated Statement of Income	De	c. 31, 2011	Ja	n. 1, 2011	Dε	ec. 31, 2011	Já	an. 1, 2011		
Revenues	\$_	96,965	<u>\$</u>	73,256	\$	335,460	\$	270,029		
Costs and Operating Expenses:										
Cost of revenues		59,562		42,176		190,247		151,604		
Selling, general, and administrative expenses		26,286		22,942		102,660		89,212		
Research and development expenses		1,594		1,365		5,717		5,269		
Restructuring costs and other income, net (a)		408		66_		(1,874)		(1,005)		
		87,850		66,549		296,750		245,080		
Occupation Income		0.445		0.707		20.740		04.040		
Operating Income Interest Income		9,115 156		6,707 90		38,710 499		24,949 214		
Interest Expense		(256)		(307)		(1,066)		(1,315)		
interest Expense		(230)	_	(307)	_	(1,000)		(1,313)		
Income from Continuing Operations before Income Taxes		9,015		6,490		38,143		23,848		
Income Tax (Benefit) Provision		(1,689)	_	1,334	_	4,285		5,198		
Income from Continuing Operations		10,704		5,156		33,858		18,650		
Income (Loss) from Discontinued Operation, Net of Tax (b)		1,156	_	112		(9)		98		
Net Income		11,860		5,268		33,849		18,748		
Net Income Attributable to Noncontrolling Interest		(28)	_	(89)	_	(274)		(241)		
Net Income Attributable to Kadant	\$	11,832	\$	5,179	\$	33,575	\$	18,507		

Amounts Attributable to Kadant:	æ	10.676	¢	E 067	¢	22 504	ď	10 100	
Income from Continuing Operations	\$	10,676	\$	5,067	\$	33,584	\$	18,409	
Income (Loss) from Discontinued Operation, Net of Tax (b)		1,156	_	112	_	(9)		98	
Net Income Attributable to Kadant	\$	11,832	\$	5,179	\$	33,575	\$	18,507	
Earnings per Share from Continuing Operations									
Attributable to Kadant:									
Basic	\$	0.91	\$	0.42	\$	2.77	\$	1.49	
Diluted	\$	0.90	\$	0.41	\$	2.74	\$	1.48	
Facility and Oham Attility to black to Kadast									
Earnings per Share Attributable to Kadant:	Φ.	4.04	Φ.	0.40	•	0.77	Φ.	4.50	
Basic	\$	1.01	\$	0.42	\$	2.77	\$	1.50	
Diluted	\$	1.00	\$	0.42	\$	2.74	\$	1.48	
Weighted Average Shares:									
Basic		11,751		12,186		12,124		12,339	
Diluted	_	11,884	_	12,335		12,261		12,466	
							ı	ncrease	
								Decrease)	
						Excluding Effect			
	_	Three Mon	_			Increase	of Currency		
Revenues by Product Line	De	c. 31, 2011	Ja	n. 1, 2011	(L	Decrease)	Trar	slation (c,d	
Stock-Preparation	\$	43,240	\$	28,928	\$	14,312	\$	13,728	
Fluid-Handling		28,204		21,570		6,634		6,710	
Doctoring		13,504		13,812		(308)		(165)	
Water-Management		9,202		6,584		2,618		2,721	
Other		677	_	603_	_	74		142	
Papermaking Systems Segment		94,827		71,497		23,330		23,136	
Fiber-based Products		2,138	_	1,759	_	379		379	
	\$	96,965	\$	73,256	\$	23,709	\$	23,515	
								ncrease	
								uding Effec	
	_	Twelve Mor	nths	Ended			of	Currency	
	De	c. 31, 2011	Ja	n. 1, 2011		Increase	Trar	slation (c,d)	
Stock-Preparation	\$	131,914	\$	95,542	\$	36,372	\$	32,349	
Fluid-Handling	•	100,618	,	83,302		17,316	•	13,530	
Doctoring		55,278		51,290		3,988		2,722	
Water-Management		34,465		28,570		5,895		5,258	
Other		2,590	_	2,484	_	106		67	
Papermaking Systems Segment		324,865	:	261,188		63,677		53,926	
Fiber-based Products		10,595		8,841		1,754		1,754	
		005.455	_		_				
	\$	335,460	\$:	270,029	\$	65,431	\$	55,680	
							ı	ncrease	
							(E	Decrease)	
							Excl	uding Effec	
		Three Mon	ths	Ended		Increase	of	Currency	
Sequential Revenues by Product Line	De	c. 31, 2011	O	ct. 1, 2011	([Decrease)	Tran	slation (c,d	

Stock-Preparation		43,240	\$ 33,031	\$	10,209	\$	10,302	
Fluid-Handling		28,204	25,310		2,894		3,136	
Doctoring		13,504	14,017		(513)		(154)	
Water-Management Other		9,202 677	9,933 592		(731) 85		(510) 163	
Other		677		_	65		103	
Papermaking Systems Segment		94,827	82,883		11,944		12,937	
Fiber-based Products		2,138	1,475	_	663		663	
	\$	96,965	\$ 84,358	\$	12,607	\$	13,600	
							ncrease uding Effec	
	Т	hree Mon	ths Ended				Currency	
Revenues by Geography (e)			Jan. 1, 2011		Increase		slation (c,c	
North America		45,458	\$ 35,151	\$	10,307	\$	10,722	
Europe		29,879	22,998		6,881		7,046	
China South America		18,747 2,396	12,339 2,317		6,408 79		5,499 226	
Australia		485	2,317 451		34		220	
		96,965	\$ 73,256	\$	23,709	\$	23,515	
	Ψ	30,303	ψ 73,230	Ψ	23,709	Ψ	23,313	
							ncrease	
		Twelve Months Ended						
	Dec.	31, 2011	Jan. 1, 2011		Increase	Trar	slation (c,d	
North America	\$ 1	57,747	\$ 138,339	\$	19,408	\$	18,766	
Europe	1	04,927	85,474		19,453		14,138	
China		61,929	37,087		24,842		21,663	
South America		8,401	7,152		1,249		918	
Australia		2,456	1,977	_	479		195	
	\$ 3	35,460	\$ 270,029	\$	65,431	\$	55,680	
							ncrease	
							Decrease)	
						Exc	uding Effec	
	T	hree Mon	ths Ended		Increase	of	Currency	
Sequential Revenues by Geography (e)	Dec.	31, 2011	Oct. 1, 2011	([Decrease)	Trar	slation (c,d	
North America	\$	45,458	\$ 34,875	\$	10,583	\$	11,188	
Europe		29,879	28,497	•	1,382	•	1,909	
China		18,747	18,716		31		(161)	
South America		2,396	1,741		655		688	
Australia		485	529	_	(44)		(24)	
	\$	96,965	\$ 84,358	\$	12,607	\$	13,600	
		hree Mon	ths Ended		Twelve M	10nths	: Ended	
Business Segment Information			Jan. 1, 2011	De			n. 1, 2011	
Gross Profit Margin: Papermaking Systems		38.3%	42.4%		43.1%		40.00	
Fiber-based Products		38.3% 49.9%		_	43.1% 50.2%		43.8% 45.8%	
		38.6%	42.4%		43.3%		43.9%	
		55.070	12.170	_	.0.070		10.070	

Operating Income: Papermaking Systems Corporate and Fiber-based Products	\$ 12,526 \$ 9,981 (3,411) (3,274)	\$ 50,869 \$ 37,281 (12,159) (12,332)
	\$ 9,115 \$ 6,707	\$ 38,710 \$ 24,949
Adjusted Operating Income (d,f): Papermaking Systems Corporate and Fiber-based Products	\$ 12,934 \$ 10,047 (3,411) (3,274)	\$ 48,995 \$ 36,276 (12,159) (12,332)
	\$ 9,523 \$ 6,773	\$ 36,836 \$ 23,944
Bookings from Continuing Operations: Papermaking Systems Fiber-based Products	\$ 75,181 \$ 97,037 3,487 2,799	\$ 334,978 \$ 293,749 10,599 8,932
	\$ 78,668 \$ 99,836	\$ 345,577 \$ 302,681
Capital Expenditures from Continuing Operations: Papermaking Systems Corporate and Fiber-based Products	\$ 2,470 \$ 1,312 87 61	\$ 7,751 \$ 3,022 279 386
	\$ 2,557 \$ 1,373	\$ 8,030 \$ 3,408
	Three Months Ended	Twelve Months Ended
Cash Flow and Other Data from Continuing Operations	Dec. 31, 2011 Jan. 1, 2011	Dec. 31, 2011 Jan. 1, 2011
Cash Provided by Operations Depreciation and Amortization Expense	\$ 14,863 \$ 13,843 1,989 1,947	\$ 34,362 \$ 28,263 7,936 7,228
Balance Sheet Data		Dec. 31, 2011 Jan. 1, 2011
Assets Cash and Cash Equivalents Restricted Cash		\$ 46,950 \$ 61,805 700 -
Accounts Receivable, net Inventories		59,492 49,897 50,527 41,628
Unbilled Contract Costs and Fees Other Current Assets Property, Plant and Equipment, net Intangible Assets		3,244 875 13,378 9,402 40,095 36,911 29,053 26,793
Goodwill Other Assets		105,959 97,988 9,000 11,473
		\$ 358,398 \$ 336,772
Liabilities and Shareholders' Investment Accounts Payable Short- and Long-term Debt Other Liabilities		\$ 28,624 \$ 23,756 12,250 22,750 93,894 82,965
Total Liabilities Shareholders' Investment		\$ 134,768 \$ 129,471 \$ 223,630 \$ 207,301
		\$ 358,398 \$ 336,772

Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest (Income) Loss from Discontinued Operation, Net of Tax (b) Income Tax (Benefit) Provision Interest Expense, net Restructuring costs and other income, net (a)	\$ 11,832 28 (1,156) (1,689) 100 408	\$	5,179 89 (112) 1,334 217 66	\$	33,575 274 9 4,285 567 (1,874)	\$ 18,507 241 (98) 5,198 1,101 (1,005)
Adjusted Operating Income (d)	9,523		6,773		36,836	23,944
Depreciation and Amortization	 1,989	_	1,947	_	7,936	7,228
Adjusted EBITDA (d)	\$ 11,512	\$	8,720	\$	44,772	\$ 31,172
Papermaking Systems						
Operating Income	\$ 12,526	\$	9,981	\$	50,869	\$ 37,281
Restructuring costs and other income, net (a)	 408	_	66	_	(1,874)	 (1,005)
Adjusted Operating Income (d)	12,934		10,047		48,995	36,276
Depreciation and Amortization	 1,866	_	1,820	_	7,455	 6,750
Adjusted EBITDA (d)	\$ 14,800	\$	11,867	\$	56,450	\$ 43,026
Corporate and Fiber-based Products						
Operating Loss	\$ (3,411)	\$	(3,274)	\$	(12,159)	\$ (12,332)
Depreciation and Amortization	 123	_	127	_	481	 478
Adjusted EBITDA (d)	\$ (3,288)	\$	(3,147)	\$	(11,678)	\$ (11,854)

- (a) Includes restructuring costs of \$408 and \$66 in the three-month periods ended December 31, 2011 and January 1, 2011, respectively. Includes a gain from the sale of assets of \$2,282, offset by restructuring costs of \$408 in the twelve-month period ended December 31, 2011. Includes gains from the sale of assets and pension curtailment of \$1,252, offset by restructuring costs of \$247 in the twelve-month period ended January 1, 2011.
- (b) Includes tax benefits of \$1,282 and \$157 in the three-month periods ended December 31, 2011 and January 1, 2011, respectively, and \$1,511 and \$164 in the twelve-month periods ended December 31, 2011 and January 1, 2011, respectively.
- (c) Represents the increase (decrease) resulting from the conversion of current period amounts reported in local currencies into U.S. dollars at the exchange rate of the prior period compared to the U.S. dollar amount reported in the prior period.
- (d) Represents a non-GAAP financial measure.
- (e) Geographic revenues data is attributed to regions based on selling locations. For North America and China, this usually approximates revenues based on where the equipment is shipped to and installed. Our European geographic data, however, includes revenues shipped to and installed outside of Europe, including South America, Africa, the Middle East, and certain countries in Asia (excluding China).
- (f) See reconciliation to the most directly comparable GAAP financial measure under "Adjusted Operating Income and Adjusted EBITDA Reconciliation."

About Kadant

Kadant Inc. is a leading supplier to the global pulp and paper industry. Our stock-preparation, fluid-handling, doctoring, and water-management equipment and systems are designed to increase efficiency and improve quality in pulp and paper production. Many of our products, particularly in our fluid-handling product line, are also used to optimize production in other process industries. In addition, we produce granules from papermaking byproducts for agricultural and lawn and garden applications. Kadant is based in Westford, Massachusetts, with revenues of \$335 million in 2011 and 1,700 employees in 17 countries worldwide. For more information, visit http://www.kadant.com.

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forward-looking statements that involve a number of risks and uncertainties, including forward-looking statements about our expected future financial and operating performance, demand for our products, and economic and industry outlook. Our actual results may differ materially from these forward-looking statements as a result of various important factors, including those set forth under the heading "Risk Factors" in Kadant's quarterly report on Form 10-Q for the period ended October 1, 2011. These include risks and uncertainties relating to our dependence on the pulp and paper industry; significance of sales and operation of manufacturing facilities in China; our ability to expand capacity in China to meet demand; commodity and

component price increases or shortages; international sales and operations; competition; soundness of suppliers and customers; our effective tax rate; future restructurings; soundness of financial institutions; our debt obligations; restrictions in our credit agreement; litigation and warranty costs related to our discontinued operation and the court approval of the recently filed settlement; our acquisition strategy; protection of patents and proprietary rights; failure of our information systems or breaches of data security; fluctuations in our share price; and anti-takeover provisions. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Source: Kadant Inc.

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