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## Kadant Reports Results for Second Quarter 2007

July 25, 2007
WESTFORD, Mass., Jul 25, 2007 (BUSINESS WIRE) -- Kadant Inc. (NYSE:KAI) reported revenues from continuing operations in the second quarter of 2007 of $\$ 89.1$ million, compared with $\$ 89.6$ million in the second quarter of 2006 , a decrease of 1 percent. Revenues for the second quarter of 2007 included a 3 percent increase from foreign currency translation. Operating income from continuing operations in the 2007 quarter increased 5 percent to $\$ 9.2$ million versus $\$ 8.7$ million in 2006. Income from continuing operations (after-tax) was $\$ 5.9$ million in 2007, or $\$ .42$ of diluted earnings per share (EPS), versus income of $\$ 5.6$ million, or $\$ .40$ of diluted EPS, a year ago. The results in 2007 include a loss of $\$ .02$ per diluted share from the sale of our Casting Products business in April 2007, and $\$ .01$ per diluted share of employee equity compensation expense. Including the discontinued operation, net income in the second quarter of 2007 was $\$ 4.9$ million versus $\$ 5.0$ million in the 2006 quarter, or $\$ .35$ per diluted share in both periods.
"We had another solid quarter exceeding the upper range of our revenue guidance by $\$ 3$ million and the upper range of our EPS guidance from continuing operations by $\$ .04$." said William A. Rainville, chairman and chief executive officer of Kadant. "Our bookings were over $\$ 91$ million in the second quarter of 2007, and we ended the quarter with $\$ 87$ million in backlog, our highest level ever, which we believe positions us well for the second half of 2007. We had record bookings in our fluid-handling product line of $\$ 27$ million, a 19 percent increase over the prior year's quarter. Our stock preparation orders in China continue to be strong, exceeding $\$ 21$ million in the second quarter of 2007.
"We expect to report GAAP diluted EPS of $\$ .37$ to $\$ .39$ from continuing operations in the third quarter of 2007, on revenues of $\$ 90$ to $\$ 92$ million. For the full year, including the $\$ .02$ loss per diluted share from the sale of our Casting Products business, we continue to expect GAAP diluted EPS of $\$ 1.49$ to $\$ 1.59$ from continuing operations on revenues of $\$ 360$ to $\$ 370$ million. The guidance for the third quarter and full year of 2007 includes employee equity compensation expense of $\$ .02$ and $\$ .05$ per diluted share, respectively."

## Use of Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including earnings before interest, taxes, depreciation, and amortization (EBITDA) adjusted to exclude the loss from the sale of our Casting Products business. We exclude this item because its occurrence is outside of our normal operating activities. We believe that the inclusion of this measure helps investors to gain a better understanding of our underlying operations and future prospects, consistent with how management measures and forecasts Kadant's performance, especially when comparing such results to previous periods or forecasts. We also believe this information is responsive to investors' requests and gives them an additional measure of Kadant's performance.

We use non-GAAP financial measures, in addition to GAAP financial measures, as the basis for measuring our underlying operating performance and comparing such performance to that of prior periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes.

The non-GAAP financial measure included in this press release is not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measure included in this press release has limitations associated with its use as compared to the most directly comparable GAAP measure, in that it may be different from, and therefore not comparable to, similar measures used by other companies.

EBITDA in the 2007 periods exclude:
-- Pre-tax loss from the sale of our Casting Products business as we believe this charge to be outside of our normal operating costs and infrequent in nature.

A reconciliation of the non-GAAP financial measure to our most directly comparable GAAP financial measure is set forth in the accompanying tables.

## Conference Call

Kadant will hold its earnings conference call on Thursday, July 26, 2007, at 11 a.m. Eastern time. To listen, call 800-709-2159 within the U.S., or 973-582-2810 outside the U.S. You can also listen to the call live on the Web by visiting www.kadant.com and clicking on "Investors." An audio archive of the call will be available on our Web site until August 24, 2007.

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Financial Highlights (unaudited)
(In thousands, except per share
    amounts and percentages)
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|  | Three Months Ended |  | Six Months | Ended |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Statement of Income | $\begin{gathered} \text { June } 30 \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { July 1, } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { June } 30, \\ & 2007 \end{aligned}$ | $\begin{aligned} & \text { July 1, } \\ & 2006 \end{aligned}$ |
| Revenues | \$89,107 | \$89,567 | \$177,348 | \$165, 158 |


| Cost of revenues | 54,964 | 56,847 | 110,658 | 103,821 |
| :---: | :---: | :---: | :---: | :---: |
| Selling, general, and administrative expenses | 23,087 | 22,498 | 46,583 | 44,619 |
| Research and development expenses | 1,493 | 1,496 | 3,160 | 3,041 |
| Loss on sale of subsidiary (a) | 388 | - | 388 | - |
| Restructuring costs | - | - | - | 138 |
|  | 79,932 | 80,841 | 160,789 | 151,619 |
| Operating Income | 9,175 | 8,726 | 16,559 | 13,539 |
| Interest Income | 342 | 251 | 693 | 510 |
| Interest Expense | (789) | (804) | $(1,595)$ | $(1,598)$ |
| Income from Continuing Operations Before Provision for Income |  |  |  |  |
|  |  |  |  |  |
| Taxes and Minority Interest |  |  |  |  |
| Expense | 8,728 | 8,173 | 15,657 | 12,451 |
| Provision for Income Taxes | 2,705 | 2,529 | 4,895 | 3,984 |
| Minority Interest Expense | 87 | 47 | 135 | 105 |
| Income from Continuing Operations | 5,936 | 5,597 | 10,627 | 8,362 |
| Loss from Discontinued Operation, |  |  |  | (741) |
| Net Income \$ | \$ 4,914 | \$ 4,970 | \$ 9,213 | \$ 7,621 |
| Basic Earnings per Share |  |  |  |  |
| Income from Continuing Operations \$ | \$ . 42 | \$ . 41 | . 76 | . 61 |
| Loss from Discontinued Operation | (.07) | (.05) | (.10) | (.05) |
| Net Income \$ | \$ . 35 | \$ . 36 | \$ . 66 | \$ . 56 |
|  |  |  |  |  |
| Income from Continuing Operations | \$ . 42 | \$ . 40 | . 75 | . 60 |
| Loss from Discontinued Operation | (.07) | (.05) | (.10) | (.05) |
| Net Income \$ | \$ . 35 | \$ . 35 | \$ . 65 | \$ . 55 |
| Weighted Average Shares |  |  |  |  |
| Diluted | 14,202 | 14,056 | 14,208 | 13,948 |
|  | Three M Ende | onths <br> d | Six Month | s Ended |
| Business Segment Information (b) | $\begin{gathered} \text { June } 30, \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { July 1, } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2007 \end{aligned}$ | $\begin{aligned} & \text { July 1, } \\ & 2006 \end{aligned}$ |


| Revenues: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pulp and Papermaking Systems Other | $\begin{gathered} \$ 86,609 \\ 2,498 \end{gathered}$ | $\begin{gathered} \$ 85,427 \\ 4,140 \end{gathered}$ | $\begin{gathered} \$ 170,643 \\ 6,705 \end{gathered}$ | $\begin{gathered} \$ 156,500 \\ 8,658 \end{gathered}$ |
|  | \$89,107 | \$89,567 | \$177,348 | \$165,158 |
| ```Gross Profit Margin: Pulp and Papermaking Systems Other``` | $\begin{aligned} & 38 \% \\ & 34 \% \end{aligned}$ | $\begin{aligned} & 37 \% \\ & 31 \% \end{aligned}$ | $\begin{aligned} & 38 \% \\ & 34 \% \end{aligned}$ | $\begin{aligned} & 38 \% \\ & 30 \% \end{aligned}$ |
|  | 38\% | 37\% | 38\% | 37\% |
| Operating Income: <br> Pulp and Papermaking Systems <br> Corporate and Other | $\begin{aligned} & \$ 12,238 \\ & (3,063) \end{aligned}$ | $\begin{aligned} & \$ 11,016 \\ & (2,290) \end{aligned}$ | $\begin{array}{r} \$ 21,808 \\ (5,249) \end{array}$ | $\begin{array}{r} \$ 17,767 \\ (4,228) \end{array}$ |
|  | \$ 9,175 | \$ 8,726 | \$ 16,559 \$ | \$ 13,539 |
| Bookings from Continuing Operations: <br> Pulp and Papermaking Systems <br> Other | $\begin{gathered} \$ 89,310 \\ 2,343 \end{gathered}$ | $\begin{gathered} \$ 85,914 \\ 2,936 \end{gathered}$ | $\begin{gathered} \$ 185,517 \\ 6,360 \end{gathered}$ | $\begin{gathered} \$ 184,114 \\ 8,357 \end{gathered}$ |
|  | \$91,653 | \$88,850 | \$191,877 | \$192,471 |
| Capital Expenditures from Continuing Operations: Pulp and Papermaking Systems Corporate and Other | $\begin{array}{r} 846 \\ 40 \end{array}$ | $\begin{array}{r} 638 \\ 85 \end{array}$ | $\begin{array}{r} 1,621 \\ 103 \end{array}$ | $\begin{aligned} & \$ \quad 975 \\ & 131 \end{aligned}$ |
|  | \$ 886 | \$ 723 | \$ 1,724 \$ | \$ 1,106 |
|  | Three M Ende | Months | Six Months | s Ended |
| Cash Flow and Other Data from Continuing Operations | June 30, 2007 | $\begin{gathered} \text { July 1, } \\ 2006 \end{gathered}$ | June 30, 2007 | $\begin{gathered} \text { July 1, } \\ 2006 \end{gathered}$ |
| Cash (Used in) Provided by |  |  |  |  |
| Depreciation and Amortization |  |  |  | 3,755 |
| Balance Sheet Data |  |  | June $2007$ | $\begin{gathered} \text { Dec. } 30, \\ 2006 \end{gathered}$ |



## About Kadant

Kadant Inc. is a leading supplier to the global pulp and paper industry, with a range of products and services for improving efficiency and quality in pulp and paper production, including paper machine accessories and systems for stock preparation, fluid handling, and water management. Our fluidhandling products are also used to optimize production in the steel, rubber, plastics, food, and textile industries. In addition, we produce granules from papermaking byproducts for agricultural and lawn and garden applications. Kadant is based in Westford, Massachusetts, with revenues of $\$ 342$ million in 2006 and 2,000 employees in 16 countries worldwide. For more information, visit www.kadant.com.

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our expected future financial and operating performance, demand for our products, and growth opportunities and strategies. Important factors that could cause actual results to differ materially from those indicated by such statements are set forth under the heading "Risk Factors" in Kadant's quarterly report on Form 10-Q for the period ended March 31, 2007. These include risks and uncertainties relating to our dependence on the pulp and paper industry; significance of sales and operation of manufacturing facilities in China; international sales and operations; competition; our debt obligations; restrictions in our credit agreement; future warranty claims associated with the discontinued operation; our acquisition strategy; future restructurings; risks associated with our
fiber-based products business; protection of patents and proprietary rights; fluctuations in quarterly operating results; and anti-takeover provisions. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise.

SOURCE: Kadant Inc.

## For Kadant Inc.

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