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## Kadant Reports Results for First Quarter 2007

## May 2, 2007

WESTFORD, Mass.--(BUSINESS WIRE)--May 2, 2007--Kadant Inc. (NYSE:KAI) reported that revenues from continuing operations grew 17 percent in the first quarter of 2007 to $\$ 88.2$ million, compared with $\$ 75.6$ million in the first quarter of 2006 . The 2007 quarter included a 4 percent revenue increase from the company's Kadant Jining subsidiary acquired in June 2006 and a 3 percent increase from foreign currency. Excluding these items, revenues from continuing operations grew 10 percent in the 2007 period. Operating income from continuing operations in the 2007 quarter increased 53 percent to $\$ 7.4$ million versus $\$ 4.8$ million in 2006 . Income from continuing operations (after-tax) was $\$ 4.7$ million in 2007 , or $\$ .33$ of diluted earnings per share (EPS), versus income of $\$ 2.8$ million, or $\$ .20$ of diluted EPS, a year ago. Including the discontinued operation, net income in the first quarter of 2007 was $\$ 4.3$ million, or $\$ .30$ per diluted share, versus $\$ 2.7$ million, or $\$ .19$ per diluted share, in the 2006 quarter.

Three Months Ended

| (\$ in millions) | $\begin{gathered} \text { March } \\ 31, \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { April } \\ & \text { 1, } \\ & 2006 \end{aligned}$ | Change \% | Change |
| :---: | :---: | :---: | :---: | :---: |
| Revenues, as reported | \$88. 2 | \$75.6 | \$12.6 | 17\% |
| Adjustment to revenues for the following: |  |  |  |  |
| Kadant Jining acquisition | (2.8) | - | (2.8) | (4) |
| Favorable foreign currency effect | (2.4) | - | (2.4) | (3) |
| Revenues, as adjusted | \$83.0 | \$75.6 | \$7.4 | 10\% |

"We had an excellent start to the year." said William A. Rainville, chairman and chief executive officer of Kadant. "For the third consecutive quarter, revenues grew in every product line in the papermaking systems segment over the prior year, including an increase of 29 percent in our stockpreparation systems and 23 percent in our water management product lines. We were pleased that we exceeded our expectations both in revenues and diluted EPS for the quarter. In addition, EBITDA was up 36 percent compared to a year ago, and our cash flows from operations of $\$ 6.5$ million almost quadrupled from the 2006 quarter. The strong cash flows allowed us to end the quarter with $\$ 11$ million in net debt, down over $\$ 3$ million from the end of 2006. Also, we purchased over $\$ 5$ million of our stock in the quarter.
"Our bookings in the first quarter of 2007 were over $\$ 100$ million, one of the few times we've exceeded this level, and we ended the quarter with over $\$ 84$ million in backlog -- our second highest ever. Stock preparation orders in China were very strong, exceeding $\$ 24$ million in the first quarter of 2007. Moreover, just after the quarter ended, we received two orders for over $\$ 7$ million from Lee and Man, one of the largest paper and board producers in Asia, for OCC systems in Vietnam and China. Both systems will be used to produce linerboard from recycled fiber. As we have noted in the past, our larger system orders often impact our revenues to a greater extent than our operating income. We continue to focus on opportunities to improve our operating margins in our worldwide stock preparation business.
"Our accessories, water management, and fluid-handling product lines continue to perform well, despite the challenging and uneven market environments of the paper industry in North America and Europe. We expect to report GAAP diluted EPS of $\$ .36$ to $\$ .38$ from continuing operations in the second quarter of 2007, (including an estimated loss of $\$ .01$ per diluted share on the disposition of our Kadant Johnson Casting Products business which we sold earlier this week), on revenues of $\$ 84$ to $\$ 86$ million. For the full year, including the $\$ .01$ loss per diluted share on the disposition of the Casting Products business, we expect GAAP diluted EPS of $\$ 1.49$ to $\$ 1.59$ from continuing operations on revenues of $\$ 360$ to $\$ 370$ million."

## Use of Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including earnings before interest, taxes, depreciation, and amortization (EBITDA) and revenues adjusted to exclude both the results from our acquisition and the effects of foreign currency translation. We believe that the inclusion of such measures helps investors to gain a better understanding of our underlying operations and future prospects, consistent with how management measures and forecasts Kadant's performance, especially when comparing such results to previous periods or forecasts. We also believe this information is responsive to investors' requests and gives them an additional measure of Kadant's performance.

We use non-GAAP financial measures, in addition to GAAP financial measures, as the basis for measuring our underlying operating performance and comparing such performance to that of prior periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in this press release and in the accompanying tables.

## Conference Call

Kadant will hold its earnings conference call on Thursday, May 3, 2007, at 11 a.m. Eastern time. To listen, call 800-709-2159 within the U.S., or $973-582-2810$ outside the U.S. You can also listen to the call live on the Web by visiting www.kadant.com and clicking on "Investors." An audio archive of the call will be available on our Web site until May 31, 2007.

Financial Highlights (unaudited)
(In thousands, except per share amounts and percentages)


| Business Segment Information (a) | $\begin{array}{cc} \text { March 31, April 1, } \\ 2007 & 2006 \end{array}$ |
| :---: | :---: |
| Revenues: |  |
| Pulp and Papermaking Systems | \$84,034 \$71,073 |
| Other | 4,207 4,518 |
|  | \$88,241 \$75,591 |
| Gross Profit Margin: |  |
| Pulp and Papermaking Systems | 37\% 38\% |
| Other | 34\% 29\% |
|  | 37\% 38\% |
| Operating Income: |  |
| Pulp and Papermaking Systems | \$9,570 \$6,751 |
| Corporate and Other | $(2,186) \quad(1,938)$ |
|  | \$7,384 \$4,813 |
| Bookings from Continuing Operations: |  |
| Pulp and Papermaking Systems | \$96,207 \$98,200 |
| Other | 4,017 5,421 |
|  | \$100,224 \$103,621 |
| Capital Expenditures from Continuing Operations: |  |
| Corporate and Other | 63 46 |
|  | \$838 \$383 |
|  | Three Months Ended |
| Cash Flow and Other Data from Continuing Operations | $\begin{gathered} \text { March 31, April 1, } \\ 2007 \\ 2006 \end{gathered}$ |
| Cash Provided by Operations | \$6,452 \$1,682 |
| Depreciation and Amortization Expense | 1,757 1,930 |
| Balance Sheet Data | $\begin{gathered} \text { March 31, Dec. 30, } \\ 2007 \\ 2006 \end{gathered}$ |
| Cash and Cash Equivalents | \$41,233 \$39,634 |
| Short- and Long-term Debt | 52,150 53,982 |
| Shareholders' Investment | 238,660 237,965 |
|  | Three Months Ended |
| EBITDA Data | $\begin{gathered} \text { March 31, April 1, } \\ 2007 \\ 2006 \end{gathered}$ |


| Operating Income | \$7,384 | \$4,813 |
| :---: | :---: | :---: |
| Depreciation and Amortization | 1,757 | 1,930 |
| EBITDA | \$9,141 | \$6,743 |
| Pulp and Papermaking Systems |  |  |
| Operating Income | \$9,570 | \$6,751 |
| Depreciation and Amortization | 1,624 | 1,752 |
| EBITDA | \$11,194 | \$8,503 |
| Corporate and Other (a) |  |  |
| Operating Loss | \$ $(2,186)$ | \$ (1, 938) |
| Depreciation and Amortization | 133 | 178 |
| EBITDA | \$ $(2,053)$ | \$ (1, 760) |
| (a) "Other" includes the results | ased Produ | ts busin |

## About Kadant

Kadant Inc. is a leading supplier to the global pulp and paper industry, with a range of products and services for improving efficiency and quality in pulp and paper production, including paper machine accessories and systems for stock preparation, fluid handling, and water management. Our fluidhandling products are also used to optimize production in the steel, rubber, plastics, food, and textile industries. In addition, we produce granules from papermaking byproducts for agricultural and lawn and garden applications. Kadant is based in Westford, Massachusetts, with revenues of $\$ 342$ million in 2006 and 2,000 employees in 16 countries worldwide. For more information, visit www.kadant.com.

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our expected future financial and operating performance, demand for our products, and growth opportunities and strategies. Important factors that could cause actual results to differ materially from those indicated by such statements are set forth under the heading "Risk Factors" in Kadant's annual report on Form 10-K for the period ended December 30, 2006. These include risks and uncertainties relating to our dependence on the pulp and paper industry; significance of sales and operation of manufacturing facilities in China; international sales and operations; competition; our debt obligations; restrictions in our credit agreement; future warranty claims associated with the discontinued operation; our acquisition strategy; future restructurings; risks associated with our fiber-based products business; protection of patents and proprietary rights; fluctuations in quarterly operating results; and anti-takeover provisions. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise.

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SOURCE: Kadant Inc.

