## K $\overline{\text { A }} \mathbf{D A N T}$

## Kadant Reports Results for Third Quarter 2006

## November 1, 2006

## More Than Doubles EPS from Continuing Operations

WESTFORD, Mass.--(BUSINESS WIRE)--Nov. 1, 2006--Kadant Inc. (NYSE:KAI) reported that revenues from continuing operations grew 40 percent in the third quarter of 2006 to a record $\$ 90.6$ million, compared with $\$ 64.8$ million in the third quarter of 2005 . The 2006 period included $\$ 3.2$ million in revenues from recently acquired Kadant Jining and a $\$ 1.6$ million favorable foreign currency effect. Excluding the acquisition and favorable foreign currency effect, revenues grew 32 percent to $\$ 85.8$ million in 2006, from $\$ 64.8$ million in 2005 . Operating income from continuing operations in the 2006 quarter increased 95 percent to $\$ 9.3$ million, versus $\$ 4.7$ million in 2005. Income from continuing operations (after-tax) was $\$ 5.8$ million in 2006, or $\$ .41$ of diluted earnings per share (EPS), versus income of $\$ 2.6$ million, or $\$ .19$ of diluted EPS a year ago. Including the discontinued operation, net income in the 2006 period was $\$ 5.6$ million, or $\$ .40$ per diluted share, versus $\$ 0.4$ million, or $\$ .03$ per diluted share, in 2005.
"We are pleased to report another great quarter," said William A. Rainville, chairman and chief executive officer of Kadant. "We exceeded the high end of our EPS guidance by $\$ .04$ per diluted share on slightly higher than expected revenues. We had solid revenue growth in all our major product lines, with particularly strong performance from our stock preparation and fluid-handling product lines. Stock preparation revenues in China, which now include those of Kadant Jining, reached a record $\$ 21.8$ million in the third quarter of 2006, more than triple the level of revenues achieved in the third quarter of 2005. Our European-based stock preparation revenues grew 49 percent over last year, including a 7 percent favorable foreign currency effect. Sales of our fluid-handling products, which grew 31 percent, continue to benefit from investments in energy saving technologies by our customers worldwide.
"Our bookings in the third quarter were $\$ 83$ million, up 25 percent over last year. Our bookings performance illustrates the scope and breadth of our global presence. During the quarter, we received a repeat order of more than $\$ 7$ million from Sappi Saiccor of South Africa for two Chemi-Washers(R) to be used in textile production. We also received an order for approximately $\$ 3$ million from a Chinese customer that produces corrugated container board from recycled fiber.
"During the year we have forecasted a sequentially lower fourth quarter in GAAP diluted EPS, based on the extraordinary bookings performance in the first half of 2006 which contributed to the record sales levels in the second and third quarters. Although bookings were strong in the third quarter of 2006, as we expected they were not at the same levels as earlier in the year, partly due to the variability from quarter to quarter of large stock preparation systems orders. As a result, we expect to report GAAP diluted earnings per share from continuing operations of $\$ .24$ to $\$ .27$, including $\$ .01$ of restructuring costs, for the fourth quarter of 2006, on revenues of $\$ 82$ to $\$ 84$ million. For the full year, we are increasing the low end of our guidance and now expect to earn $\$ 1.25$ to $\$ 1.28$ of GAAP diluted EPS from continuing operations, from an earlier estimate of $\$ 1.20$ to $\$ 1.28$. We are also raising our 2006 revenue guidance and now expect revenues of $\$ 338$ to $\$ 340$ million, from our previous forecast of $\$ 320$ to $\$ 330$ million."

## Use of Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including revenues that exclude the results from our acquisition and the effects of foreign currency translation, and earnings before interest, taxes, depreciation and amortization (EBITDA). We believe that the inclusion of such measures helps investors to gain a better understanding of our underlying operations and future prospects, consistent with how management measures and forecasts Kadant's performance, especially when comparing such results to previous periods or forecasts. We also believe this information is responsive to investors' requests and gives them an additional measure of Kadant's performance.

We use non-GAAP financial measures, in addition to GAAP financial measures, as the basis for measuring our underlying operating performance and comparing such performance to that of prior periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measure, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in the accompanying tables.

## Conference Call

Kadant will hold its earnings conference call on Thursday, November 2, 2006, at 11 a.m. Eastern time. To listen, call 800-709-2159 within the U.S., or $973-582-2810$ outside the U.S. You can also listen to the call live on the Web by visiting www.kadant.com and clicking on "Investors." An audio archive of the call will be available on our Web site until November 30, 2006.

Financial Highlights (unaudited)
(In thousands, except per share amounts and percentages)

|  | Three Months Ended | Nine Months Ended |
| :---: | :---: | :---: |
| Consolidated Statement of Income | $\begin{gathered} \text { Sept. 30, Oct. 1, } \\ 2006 \\ 2005 \end{gathered}$ | $\begin{array}{cl} \text { Sept. } 30, & \text { Oct. 1, } \\ 2006 & 2005 \end{array}$ |


| Revenues | \$90,586 | \$64,799 | \$255,744 | \$180,629 |
| :---: | :---: | :---: | :---: | :---: |
| Costs and Operating Expenses: |  |  |  |  |
| Cost of revenues | 58,366 | 38,557 | 162,187 | 110,924 |
| Selling, general, and administrative expenses | 21,536 | 20,267 | 66,155 | 53,658 |
| Research and development expenses | 1,429 | 1,315 | 4,470 | 3,610 |
| Restructuring and other costs (income), net | - | (78) | 138 | (78) |
|  | 81,331 | 60,061 | 232,950 | 168,114 |
| Operating Income | 9,255 | 4,738 | 22,794 | 12,515 |
| Interest Income | 233 | 337 | 743 | 1,188 |
| Interest Expense | (881) | (826) | $(2,479)$ | $(1,301)$ |
|  |  |  |  |  |
| Operations Before Provision for Income Taxes and Minority Interest Expense | 8,607 | 4,249 | 21,058 | 12,402 |
| Provision for Income Taxes (a) | 2,693 | 1,519 | 6,677 | 3,376 |
| Minority Interest Expense | 90 | 96 | 195 | 158 |
| Income from Continuing |  |  |  |  |
| Loss from Discontinued Operation, Net of Tax | Loss from Discontinued |  |  | $(2,408)$ |
| Net Income | \$5,641 | \$382 | \$13,262 | \$6,460 |
| Basic Earnings per Share |  |  |  |  |
| Income from Continuing Operations (a) | \$. 42 | \$. 19 | \$1.03 | \$. 64 |
| Loss from Discontinued Operation | (.02) | (.16) | (.06) | (.18) |
| Net Income | \$. 40 | \$. 03 | \$. 97 | \$. 46 |
| Diluted Earnings per Share |  |  |  |  |
| Income from Continuing Operations (a) | \$. 41 | \$. 19 | \$1.01 | \$. 63 |
| Loss from Discontinued Operation | (.01) | (.16) | (.07) | (.17) |
| Net Income | \$. 40 | \$. 03 | \$. 94 | \$. 46 |
| Weighted Average Shares |  |  |  |  |
| Diluted | 14,216 | 14,167 | 14,038 | 14,186 |


| Business Segment Information <br> (b) | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Sept. } 30, \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Oct. 1, } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Sept. } 30, \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Oct. 1, } \\ & 2005 \end{aligned}$ |
| Revenues: |  |  |  |  |
| Pulp and Papermaking Systems Other | s \$88,101 | \$62,879 | \$244,601 | \$172,978 |
|  | 2,485 | 1,920 | 11,143 | 7,651 |
|  | \$90,586 | \$64,799 | \$255,744 | \$180,629 |
| Gross Profit Margin: |  |  |  |  |
| Pulp and Papermaking Systems | 36\% | 42\% | 37\% | 39\% |
| Other | 27\% | 7\% | 29\% | 32\% |
|  | 36\% | 40\% | 37\% | 39\% |
| Operating Income (c) : |  |  |  |  |
| Pulp and Papermaking Systems | s \$11,651 | \$6,388 | \$29,418 | \$16,163 |
| Corporate and Other | $(2,396)$ | $(1,650)$ | $(6,624)$ | $(3,648)$ |
|  | \$9,255 | \$4,738 | \$22,794 | \$12,515 |
| Bookings from Continuing |  |  |  |  |
| Operations: |  |  |  |  |
| Pulp and Papermaking Systems | s \$80,148 | \$63,997 | \$264,262 | \$169,542 |
|  | 2,748 | 2,061 | 11,105 | 7,529 |
|  | \$82,896 | \$66,058 | \$275,367 | \$177,071 |
| Capital Expenditures from |  |  |  |  |
| Continuing Operations: |  |  |  |  |
| Pulp and Papermaking Systems | S \$1,339 | \$741 | \$2,314 | \$1,493 |
| Corporate and Other | 105 | 303 | 236 | 426 |
|  | \$1,444 | \$1,044 | \$2,550 | \$1,919 |
|  | Three Months Ended |  | Nine Months Ended |  |
| Cash Flow and Other Data from Continuing Operations | $\begin{gathered} \text { Sept. } 30, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Oct. } 1, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Sept. } 30, \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Oct. 1, } \\ & 2005 \end{aligned}$ |
| Cash Provided by Operations Depreciation and Amortization | \$4,109 | \$6,267 | \$3,753 | \$11,150 |
|  | \$1,859 | $\$ 2,148$ | $\$ 5,614$ | $\$ 4,867$ |
| Balance Sheet Data |  |  | $\begin{gathered} \text { Sept. 30, Dec. 31, } \\ 2006 \\ 2005 \end{gathered}$ |  |
| Cash and Cash Equivalents |  |  | \$39,089 | \$40,822 |
| Short- and Long-term Debt |  |  | \$55,947 | \$55,500 |
| Shareholders' Investment |  |  | \$232,516 | \$207, 625 |


| EBITDA Data (b) | Three Months Ended Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sept. } 30, \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Oct. 1, } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Sept. } 30, \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Oct. 1, } \\ & 2005 \end{aligned}$ |
| Consolidated |  |  |  |  |
| Operating Income | \$9,255 | \$4,738 | \$22,794 | \$12,515 |
| Depreciation and Amortization | 1,859 | 2,148 | 5,614 | 4,867 |
| EBITDA (d) | \$11,114 | \$6,886 | \$28,408 | \$17,382 |
| Pulp and Papermaking Systems |  |  |  |  |
| Operating Income (c) | \$11,651 | \$6,388 | \$29,418 | \$16,163 |
| Depreciation and Amortization | 1,734 | 1,952 | 5,164 | 4,385 |
| EBITDA (d) | \$13,385 | \$8,340 | \$34,582 | \$20,548 |
| Corporate and Other |  |  |  |  |
| Operating Loss (c) | \$ $(2,396)$ | \$ $(1,650)$ | \$ $(6,624)$ | \$ $(3,648)$ |
| Depreciation and |  |  |  |  |
| Amortization | 125 | 196 | 450 | 482 |
| EBITDA | \$ $(2,271)$ | \$ (1, 454) | \$ (6, 174) | \$ $(3,166)$ |

(a) Includes a tax benefit of $\$ 882$, or $\$ .06$ per diluted share, in the nine-month period ended October 1, 2005, received from our former parent company under a tax agreement.
(b) "Other" includes the results from the Fiber-based Products business and the Casting Products business.
(c) Information in the 2005 period has been reclassified to conform to the 2006 presentation.
(d) Includes $\$ 406$ and $\$ 626$ of costs associated with acquired profit in inventory in the three-month and nine-month periods ended October 1, 2005, respectively, related to the sale of inventory that was revalued at the Kadant Johnson acquisition date. Also includes restructuring and other costs (income) of $\$ 138$ in the nine-month period ended September 30, 2006 and (\$78) in the three- and ninemonth periods ended October 1, 2005.

## About Kadant

Kadant Inc. is a leading supplier to the global pulp and paper industry, with a range of products and services for improving efficiency and quality in pulp and paper production, including paper machine accessories, and systems for stock preparation, fluid handling, and water management. Our fluidhandling products are also used to optimize production in the steel, rubber, plastics, food, and textile industries. In addition, we produce granules from papermaking byproducts for agricultural and lawn and garden applications. Kadant is based in Westford, Massachusetts, with revenues of $\$ 244$ million in 2005 and approximately 2,000 employees in 16 countries worldwide. For more information, visit www.kadant.com.

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our expected future financial and operating performance, demand for our products, and growth opportunities and strategies. Important factors that could cause actual results to differ materially from those indicated by such statements are set forth under the heading "Risk Factors" in Kadant's quarterly report on Form 10-Q for the period ended July 1, 2006. These include risks and uncertainties relating to our dependence on the pulp and paper industry; significance of sales from China; international sales and operations; competition; our debt obligations; restrictions in our credit agreement; retention of liabilities and warranty
claims associated with composite building products manufactured prior to the sale of the business; our ability to successfully integrate Kadant Johnson; our ability to successfully integrate Kadant Jining; our acquisition strategy; our ability to realize the anticipated benefits from the restructuring of our French subsidiary; the impact of high natural gas prices on the manufacture of fiber-based products; availability of raw materials related to the manufacture of fiber-based products; protection of patents and proprietary rights; fluctuations in quarterly operating results; and anti-takeover provisions. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise.

CONTACT: Investor contact:
Thomas M. O'Brien, 978-776-2000
SOURCE: Kadant Inc.

