

# **Kadant Reports Second Quarter 2020 Results**

July 28, 2020

WESTFORD, Mass., July 28, 2020 (GLOBE NEWSWIRE) -- Kadant Inc. (NYSE: KAI) reported its financial results for the second quarter ended June 27, 2020.

#### Second Quarter 2020 Financial Highlights

- Bookings decreased 24% to \$133 million.
- Revenue decreased 14% to \$153 million.
- GAAP diluted EPS decreased 30% to \$1.00.
- Adjusted diluted EPS decreased 25% to \$1.06.
- Net income decreased 29% to \$12 million.
- Adjusted EBITDA decreased 19% to \$27 million and represented 17.4% of revenue.
- Operating cash flow was \$22 million.
- Our balance sheet remains healthy and our liquidity position is solid.

Note: Adjusted diluted EPS, adjusted EBITDA, adjusted EBITDA margin, free cash flow, and changes in organic revenue are non-GAAP financial measures that exclude certain items as detailed later in this press release under the heading "Use of Non-GAAP Financial Measures."

#### **Management Commentary**

"Despite challenging circumstances, our workforce around the world continues to perform exceptionally well to meet the needs and expectations of our customers," said Jeffrey L. Powell, president and chief executive officer of Kadant. "While second quarter revenue was weaker year-over-year, especially given a difficult comparable period and pandemic-related challenges, our cash flow and healthy balance sheet continue to be a source of strength. Our operating cash flow was \$22 million for the second quarter, down three percent from the prior year, while our free cash flow increased to \$21 million.

"Our parts and consumables revenue made up 64 percent of our second quarter revenue and that aspect of our business continues to provide a relatively stable revenue stream. Our parts and consumables support the production of essential items found in health care facilities and grocery stores and in packaging shipped directly to consumers and businesses. They also support the requirements of critical infrastructure such as housing, highway construction and road repair, and other basic societal needs.

"Strategic acquisitions continue to be an important part of our growth strategy and today we announced our acquisition of a leading North American industrial automation and controls solution provider completed in the second quarter. This acquisition will help us enhance and expand our smart connected product offerings around the world."

## Second Quarter 2020 compared to 2019

Revenue decreased 14 percent to \$152.9 million compared to \$177.2 million in 2019. Organic revenue was down 12 percent, which excludes an acquisition and a two percent decrease from the unfavorable effect of foreign currency translation. Gross margin was 43.5 percent compared to 42.0 percent in 2019.

GAAP diluted earnings per share (EPS) decreased 30 percent to \$1.00 compared to \$1.42 in 2019. Adjusted diluted EPS decreased 25 percent to \$1.06 compared to \$1.42 in 2019. Adjusted diluted EPS in 2020 excludes \$0.03 of restructuring costs and \$0.03 of acquisition costs. Adjusted diluted EPS in 2019 excludes \$0.10 of amortization expense from acquired profit in inventory and backlog and an \$0.11 discrete tax benefit related to the exercise of employee stock options. Adjusted EBITDA decreased 19 percent to \$26.6 million compared to \$32.7 million in 2019. Cash flow from operations decreased three percent to \$22.0 million compared to \$22.6 million in 2019.

Bookings decreased 24 percent to \$133.0 million compared to \$174.0 million in 2019. Organic bookings were down 21 percent, which excludes an acquisition and a two percent decrease from the unfavorable effect of foreign currency translation.

## **Summary and Outlook**

"Our decentralized structure and global footprint combined with our strong aftermarket business have provided stability in this environment," Mr. Powell continued. "We were pleased with the solid execution by our divisions, resulting in \$21 million of free cash flow for the second quarter further strengthening our liquidity position. Looking ahead, we expect the third quarter will be our weakest quarter of the year and are anticipating an improvement in business activity in the fourth quarter assuming economies continue to re-open and consumer demand strengthens. However, given the current uncertainty surrounding the timing of the recovery in markets around the world, we will not be providing guidance at this time. Despite this, the underlying fundamentals of our markets and our business remain strong."

## **Conference Call**

Kadant will hold a webcast with a slide presentation for investors on Wednesday, July 29, 2020, at 11:00 a.m. eastern time to discuss its second quarter performance, as well as future expectations. To access the webcast, including the slideshow and accompanying audio, go to <a href="https://www.kadant.com">www.kadant.com</a> and click on "Investors." To listen to the webcast via teleconference, call 888-326-8410 within the U.S., or +1-704-385-4884 outside the U.S. and reference participant passcode 4880692. Prior to the call, our earnings release and the slides used in the webcast presentation will be filed with the Securities and Exchange Commission and will be available at <a href="https://www.sec.gov">www.sec.gov</a>. An archive of the webcast presentation will be available on our website until August 28, 2020.

Shortly after the webcast, Kadant will post its updated general investor presentation incorporating the second quarter results on its website at

www.kadant.com under the "Investors" section.

#### **Use of Non-GAAP Financial Measures**

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including increases or decreases in revenue excluding the effect of acquisitions and foreign currency translation (organic revenue), adjusted operating income, adjusted net income, adjusted diluted EPS, earnings before interest, taxes, depreciation, and amortization (EBITDA), adjusted EBITDA, adjusted EBITDA margin, and free cash flow.

We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe that the inclusion of such measures helps investors gain an understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Revenue in the second quarter of 2020 included a \$4.0 million unfavorable foreign currency translation effect and \$0.2 million from an acquisition. Revenue in the first six months of 2020 included a \$6.5 million unfavorable foreign currency translation effect and \$0.2 million from an acquisition. We present increases or decreases in organic revenue, which excludes the effect of acquisitions and foreign currency translation, to provide investors insight into underlying revenue trends.

Our non-GAAP financial measures exclude restructuring costs, acquisition costs, amortization expense related to acquired profit in inventory and backlog, and discrete tax items. These items are excluded as they are not indicative of our core operating results and are not comparable to other periods, which have differing levels of incremental costs, or none at all.

## Second Quarter

Adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin exclude:

- Pre-tax acquisition costs of \$0.4 million in 2020.
- Pre-tax restructuring costs of \$0.5 million in 2020.
- Pre-tax expense related to amortization of acquired profit in inventory and backlog of \$1.5 million in 2019.

Adjusted net income and adjusted diluted EPS exclude:

- After-tax acquisition costs of \$0.3 million (\$0.4 million net of tax of \$0.1 million) in 2020.
- After-tax restructuring costs of \$0.3 million (\$0.5 million net of tax of \$0.2 million) in 2020.
- After-tax expense related to amortization of acquired profit in inventory and backlog of \$1.2 million (\$1.5 million net of tax of \$0.3 million) in 2019.
- A discrete tax benefit of \$1.2 million in 2019.

Free cash flow is calculated as cash flow from operations less:

• Capital expenditures of \$0.9 million in 2020 and \$2.0 million in 2019.

#### First Six Months

Adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin exclude:

- Pre-tax acquisition costs of \$0.4 million in 2020 and \$0.8 million in 2019.
- Pre-tax restructuring costs of \$0.5 million in 2020.
- Pre-tax expense related to amortization of acquired profit in inventory and backlog of \$4.8 million in 2019.

Adjusted net income and adjusted diluted EPS exclude:

- After-tax acquisition costs of \$0.3 million (\$0.4 million net of tax of \$0.1 million) in 2020 and \$0.7 million (\$0.8 million net of tax of \$0.1 million) in 2019.
- After-tax restructuring costs of \$0.3 million (\$0.5 million net of tax of \$0.2 million) in 2020.
- After-tax expense related to amortization of acquired profit in inventory and backlog of \$3.7 million (\$4.8 million net of tax of \$1.1 million) in 2019.
- A discrete tax benefit of \$1.2 million in 2019.

Free cash flow is calculated as cash flow from operations less:

• Capital expenditures of \$3.6 million in 2020 and \$4.1 million in 2019.

# Financial Highlights (unaudited)

(In thousands, except per share amounts and percentages)

	Three Months Ended					Six Months Ended				
Consolidated Statement of Income		June 27, 2020		June 29, 2019		June 27, 2020		June 29, 2019		
Revenue	\$	152,860	\$	177,165	\$	311,987	\$	348,481		
Costs and Operating Expenses:										
Cost of revenue		86,412		102,794		177,216		203,595		
Selling, general, and administrative expenses		45,073		48,467		90,665		97,786		
Research and development expenses		2,798		2,762		5,874		5,383		
Restructuring costs		456		_		456				
		134,739		154,023		274,211		306,764		
Operating Income		18,121		23,142		37,776		41,717		
Interest Income		37		59		88		115		
Interest Expense		(1,931)		(3,573)		(4,390)		(7,077)		
Other Expense, Net		(31)		(99)		(63)		(198)		
Income Before Provision for Income Taxes		16,196		19,529		33,411		34,557		
Provision for Income Taxes		4,474		3,128		9,033		7,091		
Net Income		11,722		16,401		24,378		27,466		
Net Income Attributable to Noncontrolling Interest		(115)		(97)		(240)		(262)		
Net Income Attributable to Kadant	\$	11,607	\$	16,304	<u> </u>	24,138	\$	27,204		
Earnings per Share Attributable to Kadant:										
Basic	\$	1.01	\$	1.46	\$	2.11	\$	2.44		
Diluted	\$	1.00	\$	1.42	\$	2.09	\$	2.38		
Weighted Average Shares:										
Basic		11,482		11,194		11,457		11,164		
Diluted		11,552		11,448	_	11,530		11,416		
		Three Mo	nths	Ended	Three Months Ended					
		June 27,	111110	June 27,		June 29,	June 29,			
Adjusted Net Income and Adjusted Diluted EPS (a)		2020		2020		2019		2019		
Net Income and Diluted EPS Attributable to Kadant, as										
Reported	\$	11,607	\$	1.00	\$	16,304	\$	1.42		
Adjustments for the Following:										
Restructuring Costs, Net of Tax		332		0.03		_		_		
Acquisition Costs, Net of Tax		297		0.03		_		_		
Amortization of Acquired Profit in Inventory and										
Backlog, Net of Tax (f,g)		20		_		1,158		0.10		
Discrete Tax Items	_		-	_	_	(1,235)	-	(0.11)		
Adjusted Net Income and Adjusted Diluted EPS (a)	\$	12,256	\$	1.06	\$	16,227	\$	1.42		
	Six Months Ended				Six Months Ended					
		June 27,	June 27,		June 29,			June 29,		
N. C. S.		2020		2020		2019		2019		
Net Income and Diluted EPS Attributable to Kadant, as Reported	\$	24,138	\$	2.09	\$	27,204	\$	2.38		

Adjustments for the Following:								
Restructuring Costs, Net of Tax		332		0.03		_		_
Acquisition Costs, Net of Tax		297		0.03		699		0.06
Amortization of Acquired Profit in Inventory and Backlog, Net of Tax (f,g)		26				3,671		0.32
Discrete Tax Items		20		_		(1,235)		
	\$	24,793	_	0.45	\$	30,339	Φ.	(0.11)
Adjusted Net Income and Adjusted Diluted EPS (a)	Ψ	24,793	= \$	2.15	φ	30,339	\$	2.66
								Increase
								Decrease)
		Three Mo	onths	Ended	_		,	Excluding
		June 27,		June 29,		Increase		cquisition
Revenue by Segment (b)		2020		2019	(	Decrease)	ar	nd FX (a,c)
Flow Control	\$	51,365	\$	65,273	\$	(13,908)	\$	(11,784)
Industrial Processing		65,673		76,396		(10,723)		(9,387)
Material Handling		35,822		35,496		326		641
	\$	152,860	\$	177,165	\$	(24,305)	\$	(20,530)
								Increase Decrease)
		Six Mor	nths E	nded	_		•	Excluding
		June 27,		June 29,		Acquisition		
		2020		2019		Decrease	ar	nd FX (a,c)
Flow Control	\$	108,514	\$	126,417	\$	(17,903)	\$	(14,469)
Industrial Processing		130,382		148,670		(18,288)		(16,069)
Material Handling		73,091		73,394		(303)	. <u> </u>	373
	\$	311,987	\$	348,481	\$	(36,494)	\$	(30,165)
								_
								Increase
		Three Mo	onths	Ended			,	Decrease)
		June 27,		June 29,				Excluding acquisition
Revenue by Geography (d)		2020		2019		Decrease		nd FX (a,c)
North America	\$	88,718	\$	98,667	\$	(9,949)	\$	(9,082)
Europe	•	37,916	•	43,813	*	(5,897)	,	(4,890)
Asia		16,237		23,696		(7,459)		(6,845)
Rest of World		9,989		10,989		(1,000)		287
	\$	152,860	\$	177,165	\$	(24,305)	\$	(20,530)
					-			
								Increase
		Six Mor	nths E	nded			•	Decrease)
	June 27, June 29,							Excluding acquisition
		2020		2019		Decrease		nd FX (a,c)
North America	\$	182,541	\$	199,543	\$	(17,002)	\$	(16,040)
Europe	•	73,930	•	82,798	•	(8,868)	•	(6,779)
Asia		32,145		40,774		(8,629)		(7,500)
Rest of World		23,371		25,366		(1,995)		154
	\$	311,987	\$	348,481	\$	(36,494)	\$	(30,165)
							_	
								Decrease
	_	Three Mo	onths	Ended	_	Decrease		Excluding

		l 07		l 00				
Bookings by Segment (b)		June 27, 2020		June 29, 2019				Acquisition and FX (c)
Flow Control	\$	49,361	\$	60,694	\$	(11,333)	\$	(9,287)
Industrial Processing	Ψ	53,144	Ψ	75,008	Ψ	(21,864)	Ψ	(20,604)
· ·		30,471		38,258		(7,787)		(7,504)
Material Handling	\$		\$	173,960	\$		\$	
	<u> </u>	132,976	<b>—</b>	173,960	<u> </u>	(40,984)	<u> </u>	(37,395)
		Six Mon	ths E	Decrease Excluding				
		June 27,		June 29,			Acquisition	
		2020		2019		Decrease	á	and FX (c)
Flow Control	\$	117,105	\$	125,429	\$	(8,324)	\$	(4,759)
Industrial Processing		118,982		154,079		(35,097)		(33,077)
Material Handling		72,506		78,064		(5,558)		(4,948)
That on a manufing	\$	308,593	\$	357,572	\$	(48,979)	\$	(42,784)
		Three Mo	nths		-		ths Ended	
Paratirana Communication (1)		June 27,		June 29,		June 27,		June 29,
Business Segment Information (b)		2020		2019		2020		2019
Gross Margin:								
Flow Control		53.5 %		51.0%		53.2%		51.0%
Industrial Processing		40.9 %		39.4%		39.7%		39.2%
Material Handling		33.8 %		30.9 %		34.7 %		30.1 %
	_	43.5 %		42.0 %		43.2 %		41.6%
Operating Income:								
Flow Control	\$	10,260	\$	15,133	\$	23,590	\$	28,117
Industrial Processing	·	10,639		13,869	·	20,075		25,723
Material Handling		3,593		1,259		7,727		1,990
Corporate		(6,371)		(7,119)		(13,616)		(14,113)
•	\$	18,121	\$	23,142	\$	37,776	\$	41,717
Adjusted Operating Income (a,e):								
Flow Control	\$	10,716	\$	15,133	\$	24,046	\$	28,117
Industrial Processing		11,074		13,869		20,510		25,723
Material Handling		3,593		2,782		7,735		7,664
Corporate		(6,371)		(7,119)		(13,616)		(14,113)
	\$	19,012	\$	24,665	\$	38,675	\$	47,391
Capital Expenditures:								
Flow Control	\$	337	\$	707	\$	1,158	\$	1,178
Industrial Processing	Ψ	211	Ψ	807	Ψ	1,675	Ψ	2,170
Material Handling		283		415		681		748
Corporate		80		46		83		47
Corporate	\$	911	\$	1,975	\$	3,597	\$	4,143
		Throa Ma	ntho		Siv Mon	the E	ndad	
		Three Months Ended				Six Mon	u 15 🖺	
Cash Flow and Other Data		June 27, 2020		June 29, 2019	June 27, 2020		June 29, 2019	
Cash Provided by Operations	\$	22,039	\$	22,612	\$	28,208	\$	32,488
Less: Capital Expenditures	Ψ	(911)	Ψ	(1,975)	Ψ	(3,597)	Ψ	(4,143)
2000. Οαριίαι Επροπαιίαιου		(311)		(1,010)	_	(3,337)		(T, 1-TO)

Free Cash Flow (a)	\$	21,128	\$	20,637	\$	24,611	\$	28,345
Depreciation and Amortization Expense	\$	7,576	\$	8,310	\$	15,174	\$	16,541
						June 27,	De	cember 28,
Balance Sheet Data						2020		2019
Assets					_		_	
Cash, Cash Equivalents, and Restricted Cash					\$	60,949	\$	68,273
Accounts Receivable, net						89,393		95,740
Inventories						109,663		102,715
Unbilled Revenue						10,444		13,162
Property, Plant, and Equipment, net						82,242		86,032
Intangible Assets						167,314		173,896
Goodwill						337,993		336,032
Other Assets					_	57,294		63,537
					\$	915,292	\$	939,387
Liabilities and Stockholders' Equity								
Accounts Payable					\$	39,922	\$	45,852
Debt Obligations						277,525		294,717
Other Borrowings						5,622		6,308
Other Liabilities						151,864		165,431
Total Liabilities						474,933		512,308
Stockholders' Equity						440,359		427,079
					\$	915,292	\$	939,387
		Three Mo	nths E	nded		Six Mon	ths E	nded
Adjusted Operating Income and Adjusted EBITDA Reconciliation (a,b)	,	June 27, 2020	,	June 29, 2019		June 27, 2020		June 29, 2019
								_0.0
Consolidated								
	\$	11,607	\$	16,304	\$	24,138	\$	27,204
Consolidated	\$	11,607 115	\$		\$		\$	
Consolidated  Net Income Attributable to Kadant	\$	•	\$	16,304	\$	24,138	\$	27,204
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest	\$	115	\$	16,304 97	\$	24,138 240	\$	27,204 262
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes	\$	115 4,474	\$	16,304 97 3,128	\$	24,138 240 9,033	\$	27,204 262 7,091
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net	\$	115 4,474 1,894	\$	16,304 97 3,128 3,514	\$	24,138 240 9,033 4,302	\$	27,204 262 7,091 6,962
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net	\$	115 4,474 1,894 31	\$	16,304 97 3,128 3,514 99	\$	24,138 240 9,033 4,302 63	\$	27,204 262 7,091 6,962 198
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income	\$	115 4,474 1,894 31 18,121	\$	16,304 97 3,128 3,514 99	\$	24,138 240 9,033 4,302 63 37,776	\$	27,204 262 7,091 6,962 198
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income Restructuring Costs	\$	115 4,474 1,894 31 18,121 456	\$	16,304 97 3,128 3,514 99	\$	24,138 240 9,033 4,302 63 37,776 456	\$	27,204 262 7,091 6,962 198 41,717
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income Restructuring Costs Acquisition Costs	\$	115 4,474 1,894 31 18,121 456 407	\$	16,304 97 3,128 3,514 99 23,142 —	\$	24,138 240 9,033 4,302 63 37,776 456 407	\$	27,204 262 7,091 6,962 198 41,717 — 843
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income Restructuring Costs Acquisition Costs Acquired Backlog Amortization (f)	\$	115 4,474 1,894 31 18,121 456 407	\$	16,304 97 3,128 3,514 99 23,142 — 284	\$	24,138 240 9,033 4,302 63 37,776 456 407	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income Restructuring Costs Acquisition Costs Acquired Backlog Amortization (f) Acquired Profit in Inventory (g)	\$	115 4,474 1,894 31 18,121 456 407 28	\$	16,304 97 3,128 3,514 99 23,142 — 284 1,239	\$	24,138 240 9,033 4,302 63 37,776 456 407 36	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)	\$	115 4,474 1,894 31 18,121 456 407 28 —	\$	16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665	\$	24,138 240 9,033 4,302 63 37,776 456 407 36 —	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)  Depreciation and Amortization	_	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548		16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026		24,138 240 9,033 4,302 63 37,776 456 407 36 — 38,675 15,138		27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)  Depreciation and Amortization	_	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548		16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026		24,138 240 9,033 4,302 63 37,776 456 407 36 — 38,675 15,138		27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income Restructuring Costs Acquisition Costs Acquired Backlog Amortization (f) Acquired Profit in Inventory (g) Adjusted Operating Income (a) Depreciation and Amortization Adjusted EBITDA (a)	_	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548 26,560		16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026 32,691		24,138 240 9,033 4,302 63 37,776 456 407 36 — 38,675 15,138 53,813		27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259 62,650
Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, Net Other Expense, Net Operating Income Restructuring Costs Acquisition Costs Acquired Backlog Amortization (f) Acquired Profit in Inventory (g) Adjusted Operating Income (a) Depreciation and Amortization Adjusted EBITDA (a)  Adjusted EBITDA Margin (a,h)	_	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548 26,560		16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026 32,691		24,138 240 9,033 4,302 63 37,776 456 407 36 — 38,675 15,138 53,813		27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259 62,650
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)  Depreciation and Amortization  Adjusted EBITDA (a)  Flow Control	\$	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548 26,560  17.4%	\$	16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026 32,691 18.5 %	\$	24,138	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259 62,650 18.0 %
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)  Depreciation and Amortization  Adjusted EBITDA (a)  Flow Control  Operating Income	\$	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548 26,560  17.4%	\$	16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026 32,691 18.5 %	\$	24,138 240 9,033 4,302 63 37,776 456 407 36 — 38,675 15,138 53,813 17.2%	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259 62,650 18.0 %
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)  Depreciation and Amortization  Adjusted EBITDA (a)  Adjusted EBITDA Margin (a,h)  Flow Control  Operating Income  Restructuring Costs	\$	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548 26,560  17.4%	\$	16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026 32,691 18.5%	\$	24,138 240 9,033 4,302 63 37,776 456 407 36 — 38,675 15,138 53,813 17.2% 23,590 456	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259 62,650  18.0 %
Consolidated  Net Income Attributable to Kadant  Net Income Attributable to Noncontrolling Interest  Provision for Income Taxes  Interest Expense, Net  Other Expense, Net  Operating Income  Restructuring Costs  Acquisition Costs  Acquired Backlog Amortization (f)  Acquired Profit in Inventory (g)  Adjusted Operating Income (a)  Depreciation and Amortization  Adjusted EBITDA (a)  Flow Control  Operating Income  Restructuring Costs  Adjusted Operating Income (a)	\$	115 4,474 1,894 31 18,121 456 407 28 — 19,012 7,548 26,560  17.4%  10,260 456 10,716	\$	16,304 97 3,128 3,514 99 23,142 — 284 1,239 24,665 8,026 32,691 18.5%	\$	24,138	\$	27,204 262 7,091 6,962 198 41,717 — 843 1,282 3,549 47,391 15,259 62,650  18.0 %  28,117 — 28,117

Adjusted EBITDA Margin (a,h)	 23.9%	 25.6%	 25.1 %	 24.8%
Industrial Processing				
Operating Income	\$ 10,639	\$ 13,869	\$ 20,075	\$ 25,723
Acquisition Costs	407	_	407	_
Acquired Backlog Amortization (f)	28	_	28	_
Adjusted Operating Income (a)	 11,074	 13,869	 20,510	25,723
Depreciation and Amortization	3,126	3,238	6,287	6,482
Adjusted EBITDA (a)	\$ 14,200	\$ 17,107	\$ 26,797	\$ 32,205
Adjusted EBITDA Margin (a,h)	 21.6%	 22.4 %	 20.6 %	 21.7%
Material Handling				
Operating Income	\$ 3,593	\$ 1,259	\$ 7,727	\$ 1,990
Acquisition Costs	_	_	_	843
Acquired Backlog Amortization (f)	_	284	8	1,282
Acquired Profit in Inventory (g)	 	 1,239	 	 3,549
Adjusted Operating Income (a)	3,593	2,782	7,735	7,664
Depreciation and Amortization	 2,795	 3,115	 5,592	 5,458
Adjusted EBITDA (a)	\$ 6,388	\$ 5,897	\$ 13,327	\$ 13,122
Adjusted EBITDA Margin (a,h)	 17.8%	 16.6%	18.2 %	 17.9%
Corporate				
Operating Loss	\$ (6,371)	\$ (7,119)	\$ (13,616)	\$ (14,113)
Depreciation and Amortization	 48	65	94	125
EBITDA (a)	\$ (6,323)	\$ (7,054)	\$ (13,522)	\$ (13,988)

- (a) Represents a non-GAAP financial measure.
- (b) Reflects our new reportable operating segments announced on April 22, 2020. Prior period information has been recast to conform to the current period presentation.
- (c) Represents the increase (decrease) resulting from the exclusion of an acquisition and from the conversion of current period amounts reported in local currencies into U.S. dollars at the exchange rate of the prior period compared to the U.S. dollar amount reported in the prior period.
- (d) Geographic revenues are attributed to regions based on customer location.
- (e) See reconciliation to the most directly comparable GAAP financial measure under "Adjusted Operating Income and Adjusted EBITDA Reconciliation."
- (f) Represents intangible amortization expense associated with acquired backlog.
- (g) Represents expense within cost of revenues associated with amortization of acquired profit in inventory.
- (h) Calculated as adjusted EBITDA divided by revenue in each period.

## **About Kadant**

Kadant Inc. is a global supplier of high-value, critical components and engineered systems used in process industries worldwide. The Company's products, technologies, and services play an integral role in enhancing process efficiency, optimizing energy utilization, and maximizing productivity in resource-intensive industries. Kadant is based in Westford, Massachusetts, with approximately 2,700 employees in 20 countries worldwide. For more

information, visit www.kadant.com.

#### Safe Harbor Statement

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our future financial and operating performance, demand for our products, and economic and industry outlook. These forward-looking statements represent our expectations as of the date of this press release. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause our actual results to differ materially from these forward-looking statements as a result of various important factors, including those set forth under the heading "Risk Factors" in Kadant's annual report on Form 10-K for the year ended December 28, 2019 and subsequent filings with the Securities and Exchange Commission. These include risks and uncertainties relating to the impact of the COVID-19 pandemic on our operating and financial results; adverse changes in global and local economic conditions; the variability and difficulty in accurately predicting revenues from large capital equipment and systems projects; our customers' ability to obtain financing for capital equipment projects; international sales and operations; health epidemics; changes to government regulations and policies around the world; policies of the Chinese government; the variability and uncertainties in sales of capital equipment in China; levels of residential construction activity; reductions by our wood processing customers of their capital spending or production of oriented strand board; changes to the global timber supply; cyclical economic conditions affecting the global mining industry; development and use of digital media; currency fluctuations; demand for coal, including economic and environmental risks associated with coal; price increases or shortages of raw materials; dependence on certain suppliers; our acquisition strategy; failure of our information systems or breaches of data security and cybertheft; compliance with government regulations and policies and compliance with laws; implementation of our internal growth strategy; competition; soundness of suppliers and customers; changes in our tax provision or exposure to additional tax liabilities; our ability to successfully manage our manufacturing operations; disruption in production; future restructurings; economic conditions and regulatory changes caused by the United Kingdom's exit from the European Union; our debt obligations; restrictions in our credit agreement and note purchase agreement; substitution of an alternative index for LIBOR; loss of key personnel and effective succession planning; protection of intellectual property; fluctuations in our share price; soundness of financial institutions; environmental laws and regulations; climate change; environmental, health and safety laws and regulations; adequacy of our insurance coverage; anti-takeover provisions; and reliance on third-party research.

#### Contacts

Investor Contact Information:
Michael McKenney, 978-776-2000
IR@kadant.com
or
Media Contact Information:
Wes Martz, 269-278-1715
media@kadant.com



Source: Kadant Inc