

# Kadant Reports Fourth Quarter and Fiscal Year 2018 Results

February 13, 2019

### Record Revenue, Bookings and Diluted EPS in FY 2018

WESTFORD, Mass., Feb. 13, 2019 (GLOBE NEWSWIRE) -- Kadant Inc. (NYSE: KAI) reported its financial results for the fourth quarter and fiscal year ended December 29, 2018.

## **Fourth Quarter Financial Highlights**

- Revenue increased 10% to \$164 million
- Gross margin was 43.3%
- GAAP diluted EPS increased to \$1.61 compared to \$0.07 in 2017
- Adjusted diluted EPS increased 46% from \$1.14 to a record \$1.66
- Net income increased to \$18.4 million compared to \$0.8 million in 2017
- Adjusted EBITDA increased 20% to \$32 million
- Bookings were \$147 million
- Cash flows from operations decreased 68% to \$10 million

#### **Fiscal Year Financial Highlights**

- Revenue increased 23% to a record \$634 million
- Gross margin was 43.9%
- GAAP diluted EPS increased 93% to a record \$5.30
- Adjusted diluted EPS increased 19% to a record \$5.34
- Net income increased 94% to \$60 million
- Adjusted EBITDA increased 26% to a record \$115 million
- Bookings increased 29% to a record \$670 million
- Cash flows from operations decreased 3% to \$63 million

Note: Adjusted diluted EPS and adjusted EBITDA are non-GAAP measures that exclude certain items as detailed later in this press release under the heading "Use of Non-GAAP Financial Measures."

## **Management Commentary**

"Our strong performance in the fourth quarter led to record diluted EPS for full-year 2018 driven by solid execution from our existing businesses and excellent contributions from our newly acquired businesses," said Jonathan Painter, president and chief executive officer. "Our internal revenue growth in 2018, which excludes the impact of acquisitions and foreign currency translation, was 10 percent reflecting the strength of our business. We had record performance for the year in revenue, bookings, adjusted EBITDA, and adjusted diluted EPS.

"Favorable market conditions, especially in North America, contributed to a 10 percent increase in revenue in the fourth quarter of 2018 compared to the prior year period. In particular, our Wood Processing product line had strong double-digit revenue growth to a record \$42 million. Our GAAP diluted EPS in the fourth quarter was a strong beat at \$1.61 and our adjusted diluted EPS increased 46 percent to a record \$1.66. This strong finish to the year helped make 2018 the best year in our history."

### Fourth Quarter 2018 Financials

Revenue increased 10 percent to \$163.9 million compared to \$149.1 million in the fourth quarter of 2017, and included a \$5.0 million decrease from the unfavorable effect of foreign currency translation. Excluding the impact of foreign currency translation, revenue was up 13 percent compared to the fourth quarter of 2017. Gross margin was 43.3 percent. Net income was \$18.4 million, or \$1.61 per diluted share, compared to \$0.8 million, or \$0.07 per diluted share, in the fourth quarter of 2017. Adjusted diluted EPS increased 46 percent to a record \$1.66 in the fourth quarter of 2018, compared to \$1.14 in the fourth quarter of 2017. Adjusted diluted EPS in the fourth quarter of 2018 excludes a \$0.14 benefit from discrete tax adjustments made to the provisional amounts recognized as a result of the U.S. tax legislation enacted in December 2017. Adjusted diluted EPS in the fourth quarter of 2018 also excludes \$0.10 of acquisition costs and a \$0.09 curtailment loss associated with the termination of defined benefit plans at one of our U.S. operations. Adjusted diluted EPS in the fourth quarter of 2017 excludes \$0.90 of discrete tax expense related to the U.S. tax legislation enacted in December 2017, \$0.17 of acquisition-related costs, and \$0.01 of restructuring costs.

Adjusted EBITDA increased 20 percent to \$32.0 million compared to \$26.7 million in the fourth quarter of 2017. Adjusted EBITDA excludes \$1.3 million of acquisition costs in the fourth quarter of 2018. Adjusted EBITDA excludes \$2.6 million of acquisition-related costs and \$0.2 million of restructuring costs in the fourth quarter of 2017. Cash flows from operations decreased to \$10.4 million compared to \$32.8 million in the fourth quarter of 2017. Bookings increased to \$147.1 million compared to \$146.6 million in the fourth quarter of 2017 and included a \$4.2 million decrease from the unfavorable effect of foreign currency translation. Excluding the impact of foreign currency translation, bookings increased three percent compared to the fourth quarter of 2017 as stronger bookings in North America and Europe were largely offset by weaker bookings in Asia and South America.

### Fiscal Year 2018 Financials

Revenue increased 23 percent to a record \$633.8 million compared to \$515.0 million in 2017 and included \$64.6 million from acquisitions and a \$2.6 million increase from the favorable effect of foreign currency translation. Excluding the impact of acquisitions and foreign currency translation, revenue increased 10 percent compared to 2017. Gross margin was 43.9 percent. Net income was \$60.4 million, or a record \$5.30 per diluted share, compared

to \$31.1 million, or \$2.75 per diluted share, in 2017. Adjusted diluted EPS increased 19 percent to a record \$5.34 in 2018, compared to \$4.49 in 2017. Adjusted diluted EPS in 2018 excludes a \$0.29 benefit from discrete tax items, \$0.12 of acquisition-related costs, \$0.11 of restructuring costs, and a \$0.09 curtailment loss. Adjusted diluted EPS in 2017 excludes \$0.90 of discrete tax expense, \$0.82 of acquisition-related costs, and \$0.01 of restructuring costs.

Adjusted EBITDA increased 26 percent to a record \$115.2 million compared to \$91.7 million in 2017. Adjusted EBITDA excludes \$1.7 million of restructuring costs and \$1.6 million of acquisition-related costs in 2018. Adjusted EBITDA excludes \$12.0 million of acquisition-related costs and \$0.2 million of restructuring costs in 2017. Cash flows from operations decreased three percent to \$63.0 million in 2018 compared to \$65.2 million in 2017. Bookings increased 29 percent to a record \$670.4 million compared to \$521.2 million in 2017 and included \$78.5 million from acquisitions and a \$5.7 million increase from the favorable effect of foreign currency translation. Excluding the impact of acquisitions and foreign currency translation, bookings increased 12 percent compared to 2017.

### **Summary and Outlook**

"Overall, we expect 2019 will be another good year," Mr. Painter continued. "However, the favorable economic conditions in North America and Europe are somewhat tempered by the weaker economy in China, due in part to uncertainty in trade relations between the U.S. and China, and the potential softening of the U.S. housing market. In addition, the unfavorable effect of foreign currency translation will have a negative effect on our revenue and diluted EPS guidance in 2019.

"We expect to report full year GAAP diluted EPS of \$4.75 to \$4.90 on revenue of \$700 to \$710 million. The 2019 guidance includes pre-tax acquisition costs of \$0.9 million, or \$0.07 per diluted share, pre-tax amortization expense associated with acquired profit in inventory of \$4.1 million, or \$0.29 per diluted share, and pre-tax amortization expense associated with acquired backlog of \$1.2 million, or \$0.09 per diluted share. Excluding these items, we expect adjusted diluted EPS of \$5.20 to \$5.35 for 2019. The 2019 guidance includes a negative effect from foreign currency translation, which is lowering revenue by \$16 million and adjusted diluted EPS by \$0.21. For the first quarter of 2019, we expect GAAP diluted EPS of \$0.77 to \$0.83 on revenue of \$160 to \$165 million. The first quarter of 2019 guidance includes pre-tax acquisition costs of \$0.9 million, or \$0.07 per diluted share, pre-tax amortization expense associated with acquired profit in inventory of \$2.8 million, or \$0.20 per diluted share, and pre-tax amortization expense associated with acquired backlog of \$1.0 million, or \$0.07 per diluted share. Excluding these items, we expect adjusted diluted EPS of \$1.11 to \$1.17 for the first quarter of 2019."

#### **Conference Call**

Kadant will hold a webcast with a slide presentation for investors on Thursday, February 14, 2019, at 11:00 a.m. eastern time to discuss its fourth quarter and fiscal year performance, as well as future expectations. To access the webcast, including the slideshow and accompanying audio, go to <a href="https://www.kadant.com">www.kadant.com</a> and click on "Investors." To listen to the webcast via teleconference, call 888-326-8410 within the U.S., or +1-704-385-4884 outside the U.S. and reference participant passcode 4619678. Prior to the call, our earnings release and the slides used in the webcast presentation will be filed with the Securities and Exchange Commission and will be available at <a href="https://www.sec.gov">www.sec.gov</a>. A replay of the webcast will be available on our website through March 15, 2019.

Shortly after the webcast, Kadant will post its updated general investor presentation incorporating the fourth quarter and fiscal year results on our website at <a href="https://www.kadant.com">www.kadant.com</a> under the "Investors" section.

# **Use of Non-GAAP Financial Measures**

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including increases or decreases in revenue excluding the effect of foreign currency translation, increases or decreases in revenue excluding the effect of acquisitions and foreign currency translation, adjusted operating income, adjusted net income, adjusted diluted earnings per share (EPS), adjusted earnings before interest, taxes, depreciation, and amortization (adjusted EBITDA), and adjusted EBITDA margin.

We believe that these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe that the inclusion of such measures helps investors to gain an understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Revenue included a \$5.0 million unfavorable foreign currency translation effect in the fourth quarter of 2018. Revenue included \$64.6 million from acquisitions and a \$2.6 million favorable foreign currency translation effect in 2018. We present increases or decreases in revenue excluding the effect of acquisitions and foreign currency translation to provide investors insight into underlying revenue trends.

Adjusted operating income, adjusted EBITDA, adjusted EBITDA margin, adjusted net income, and adjusted diluted EPS exclude acquisition costs, restructuring costs, other income, and expense related to acquired profit in inventory and backlog. Adjusted net income and adjusted diluted EPS also exclude discrete tax items. All these items are excluded as they are not indicative of our core operating results and are not comparable to other periods, which have differing levels of incremental costs or income or none at all.

### Fourth Quarter

Adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin exclude:

- Pre-tax acquisition costs of \$1.3 million in 2018 and \$0.4 million in 2017.
- Pre-tax restructuring costs of \$0.2 million in 2017.
- Pre-tax expense related to acquired profit in inventory and backlog of \$2.3 million in 2017.

Adjusted net income and adjusted diluted EPS exclude:

- After-tax acquisition costs of \$1.1 million (\$1.3 million net of tax of \$0.2 million) in 2018 and \$0.2 million (\$0.4 million net of tax of \$0.2 million) in 2017.
- After-tax restructuring costs of \$0.2 million in 2017.
- After-tax expense related to acquired profit in inventory and backlog of \$1.7 million (\$2.3 million net of tax of \$0.6 million) in 2017.
- After-tax curtailment loss of \$1.1 million (\$1.4 million net of tax of \$0.3 million) in 2018.
- A discrete tax benefit of \$1.6 million in 2018 and discrete tax expense of \$10.2 million in 2017. The discrete tax expense in 2017 is related to U.S. tax legislation enacted in December 2017. The largest component is tax expense for the deemed repatriation of unremitted foreign earnings. This was partially offset in 2017 by a tax benefit related to adjusting U.S. deferred taxes to the lower enacted tax rate. The discrete tax benefit in 2018 is related to adjustments to the provisional amounts recognized due to the U.S. tax legislation enacted in December 2017.

#### Fiscal Year

Adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin exclude:

- Pre-tax restructuring costs of \$1.7 million in 2018 and \$0.2 million in 2017.
- Pre-tax acquisition costs of \$1.3 million in 2018 and \$5.4 million in 2017.
- Pre-tax expense related to acquired profit in inventory and backlog of \$0.3 million in 2018 and \$6.6 million in 2017.

Adjusted net income and adjusted diluted EPS exclude:

- After-tax restructuring costs of \$1.3 million (\$1.7 million net of tax of \$0.4 million) in 2018 and \$0.2 million in 2017.
- After-tax acquisition costs of \$1.1 million (\$1.3 million net of tax of \$0.2 million) in 2018 and \$4.5 million (\$5.4 million net of tax of \$0.9 million) in 2017.
- After-tax expense related to acquired profit in inventory and backlog of \$0.2 million (\$0.3 million net of tax of \$0.1 million) in 2018 and \$4.9 million (\$6.6 million net of tax of \$1.7 million) in 2017.
- After-tax curtailment loss of \$1.1 million (\$1.4 million net of tax of \$0.3 million) in 2018.
- A discrete tax benefit of \$3.2 million in 2018 and discrete tax expense of \$10.2 million in 2017. The discrete tax benefit in 2018 is related to the reversal of tax reserves associated with uncertain tax positions and adjustments to the provisional amounts recognized due to the U.S. tax legislation enacted in December 2017.

Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in this press release.

#### Financial Highlights (unaudited)

(In thousands, except per share amounts and percentages)

		Three Mo	nths	Twelve Months Ended				
	Dec. 29,			Dec. 30,		Dec. 29,		Dec. 30,
Consolidated Statement of Income (a)		2018		2017		2018		2017
Revenues	\$	163,935	\$	149,140	\$	633,786	\$	515,033
Costs and Operating Expenses:								
Cost of revenues		92,990		84,517		355,505		283,886
Selling, general, and administrative expenses		43,618		43,820		177,414		159,756
Research and development expenses		2,503		2,559		10,552		9,563
Restructuring costs		-		203		1,717		203
		139,111		131,099		545,188		453,408
Operating Income		24,824		18,041		88,598		61,625
Interest Income		44		147		379		447
Interest Expense		(1,712) (1,525		(1,525)	) (7,032)			(3,547)
Other Expense, Net		(1,681)		(235)		(2,417)		(872)
Income Before Provision for Income Taxes		21,475		16,428		79,528		57,653
Provision for Income Taxes		2,907		15,520		18,482		26,070

Net Income		18,568		908		61,046		31,583
Net Income Attributable to Noncontrolling Interest		(146)		(148)		(633)		(491)
Net Income Attributable to Kadant	\$	18,422	\$	760	\$	60,413	\$	31,092
Earnings per Share Attributable to Kadant:								
Basic	\$	1.66	\$	0.07	\$	5.45	\$	2.83
Diluted	\$	1.61	\$	0.07	\$	5.30	\$	2.75
Weighted Average Shares:								
Basic		11,107		11,007		11,086		10,991
Diluted		11,436		11,402		11,400		11,312
		Three Mor	nths E	nded		Three Mor	nths E	Ended
Adjusted Net Income and Adjusted Diluted EPS (b)	[	Dec. 29, 2018		ec. 29, 2018		Dec. 30, 2017	D	ec. 30, 2017
Net Income and Diluted EPS Attributable to Kadant, as Reported Adjustments for the Following:	\$	18,422	\$	1.61	\$	760	\$	0.07
Curtailment Loss, Net of Tax (c)		1,078		0.09		_		_
Restructuring Costs, Net of Tax		-,0.0		-		154		0.01
Acquisition Costs, Net of Tax		1,096		0.10		184		0.02
Amortization of Acquired Profit in Inventory and Backlog, Net of								
Tax (g,h)		-		-		1,667		0.15
Discrete Tax Items		(1,577)		(0.14)		10,205		0.90
Adjusted Net Income and Adjusted Diluted EPS (b)	\$	19,019	\$	1.66	\$	12,970	\$	1.14
		Twelve Mo	nths E	Ended		Ended		
	[	Dec. 29,	D	ec. 29,		Dec. 30,	D	ec. 30,
		2018		2018		2017		2017
Net Income and Diluted EPS Attributable to Kadant, as Reported Adjustments for the Following:	\$	60,413	\$	5.30	\$	31,092	\$	2.75
Curtailment Loss, Net of Tax (c)		1,078		0.09		-		-
Restructuring Costs, Net of Tax		1,308		0.11		154		0.01
Acquisition Costs, Net of Tax		1,096		0.10		4,458		0.39
Amortization of Acquired Profit in Inventory and Backlog, Net of		400		0.00		4.050		0.40
Tax (g,h)		189		0.02		4,858		0.43
Discrete Tax Items		(3,249)		(0.29)	-	10,205		0.90
Adjusted Net Income and Adjusted Diluted EPS (b)	\$	60,835	\$	5.34	\$	50,767	\$	4.49
Three Months Ended		Increase				Increa		
Revenues by Product		in	creas	5		(Decrea	15 <del>U</del> )	
Line Dec. 29, 2018 Dec. 30, 201	7	(De	ecreas	e)		Excluding F	X (b,	d)

Stock-Preparation Fluid-Handling	\$	57,091 33,330	\$	54,442 31,037	\$	2,649 2,293	\$	4,156 3,195
Doctoring, Cleaning, & Filtration		28,667		26,710		1,957		2,925
Papermaking Systems Wood Processing		119,088		112,189		6,899		10,276
Systems		42,031		34,003		8,028		9,646
Fiber-Based Products		2,816		2,948		(132)		(132)
•								
	\$	163,935	\$	149,140		14,795	\$	19,790
							Ir	icrease
								ccluding
		Twelve Mor		<del></del>	_			quisitions
	Dec.	29, 2018	Dec.	30, 2017		ncrease	and	FX (b,d)
Stock-Preparation	\$	221,933	\$	193,838	\$	28,095	\$	23,888
Fluid-Handling	•	131,830	•	104,136	*	27,694	•	14,809
Doctoring, Cleaning, &								
Filtration		116,136		109,631		6,505		6,604
Papermaking Systems Wood Processing		469,899		407,605		62,294		45,301
Systems		151,366		95,053		56,313		6,133
Fiber-Based Products		12,521		12,375		146		146
	\$	633,786	\$	515,033	\$	118,753	\$	51,580
		Three Mon	the Ende	4		oorooo	- In	orogo
Revenues by Geography		THIEG MOH	IIIS ETIGE	<u>u</u>	"	ncrease	11	icrease
(e)	Dec. 29, 2018		Dec.	30, 2017	(Decrease)		Exclud	ling FX (b,d)
N. a. A	Φ.	70.500	•	00.004	•	40.447	•	44.400
North America Europe	\$	78,538 43,244	\$	68,391 44,816	\$	10,147 (1,572)	\$	11,126 169
Asia		31,151		24,785		6,366		7,758
Rest of World		11,002		11,148		(146)		737
11001 01 World		,002		,		(1.10)		
	\$	163,935	\$	149,140	\$	14,795	\$	19,790
							In	ıcrease
								cluding
		Twelve Mor	ths Ende	ed				quisitions
	Dec.	29, 2018		30, 2017	li	ncrease		FX (b,d)
		·						V - 1 - 1
North America	\$	305,618	\$	238,483	\$	67,135	\$	21,257
Europe		174,681		157,994		16,687		692
Asia		109,688		78,443		31,245		29,407
Rest of World		43,799		40,113		3,686		224
	\$	633,786	\$	515,033	\$	118,753	\$	51,580
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		Three Mont	hs Ende	d	li	ncrease	Increase (Decrease)			
Bookings by Product Line	Dec.	29, 2018	Dec.	Dec. 30, 2017		ecrease)	Excluding FX (d)			
Stock-Preparation Fluid-Handling	\$	41,371 30,867	\$	50,435 30,689	\$	(9,064) 178	\$	(8,313) 1,071		
Doctoring, Cleaning, & Filtration		32,938		26,715		6,223		7,319		
Papermaking Systems Wood Processing		105,176		107,839		(2,663)		77		
Systems		38,971		35,076		3,895		5,350		
Fiber-Based Products		2,940		3,704		(764)		(764)		
	\$	147,087	\$	146,619	\$	468	\$	4,663		
							(De	crease ecrease) ccluding		
	Twelve Months Ended					ncrease	Acquisitions			
	Dec.	29, 2018	Dec.	30, 2017	(D	ecrease)	an	d FX (d)		
Stock-Preparation Fluid-Handling	\$	228,444 138,230	\$	199,720 110,441	\$	28,724 27,789	\$	22,714 12,652		
Doctoring, Cleaning, & Filtration		119,541		113,069		6,472		6,539		
Papermaking Systems Wood Processing		486,215		423,230		62,985		41,905		
Systems		172,184		85,248		86,936		23,839		
Fiber-Based Products		12,028		12,703		(675)		(675)		
	\$	670,427	\$	521,181	\$	149,246	\$	65,069		

		Three Mor	nths Er	nded	Twelve Months Ended				
Business Segment Information (a)	Dec	29, 2018	Dec	2. 30, 2017	Dec	29, 2018	De	c. 30, 2017	
Gross Margin:									
Papermaking Systems		44.1%		45.6%		44.9%		46.7%	
Wood Processing Systems		40.2%		34.8%		40.3%		36.3%	
Fiber-Based Products		53.1%		54.5%		50.8%		51.2%	
		43.3%		43.3%		43.9%		44.9%	
Operating Income:									
Papermaking Systems	\$	22,052	\$	19,822	\$	83,454	\$	73,069	
Wood Processing Systems		9,857		3,494		31,237		10,005	
Corporate and Other		(7,085)		(5,275)		(26,093)		(21,449)	

	\$	24,824	\$	18,041	\$	88,598	\$	61,625
Adjusted Operating Income (b, f): Papermaking Systems	\$	22,052	\$	20,219	\$	85,171	\$	74,059
Wood Processing Systems	•	9,857	Ψ	5,930	*	31,489	Ψ	21,168
Corporate and Other		(5,764)		(5,275)		(24,772)		(21,449)
·								<u> </u>
	\$	26,145	\$	20,874	\$	91,888	\$	73,778
Capital Expenditures:								
Papermaking Systems	\$	2,880	\$	7,792	\$	12,717	\$	14,359
Wood Processing Systems		686		684		3,272		2,333
Corporate and Other		176		87		570		589
	\$	3,742	\$	8,563	\$	16,559	\$	17,281
		Three Mor	nths Er	nded		Twelve Mo	nths E	inded
Cash Flow and Other Data	Dec	c. 29, 2018		:. 30, 2017	De	c. 29, 2018		2. 30, 2017
		<u> </u>		<u> </u>		<u> </u>		<u> </u>
Cash Provided by Operations	\$	10,435	\$	32,836	\$	62,985	\$	65,164
Depreciation and Amortization Expense		5,829		6,319		23,568		19,375
Balance Sheet Data					De	c. 29, 2018	Dec	2. 30, 2017
Assets								
Cash, Cash Equivalents, and Restricted Cash					\$	46,117	\$	76,846
Accounts Receivable, net						92,624		89,624
Inventories						86,373		84,933
Unbilled Revenues						15,741		2,374
Property, Plant and Equipment, net						80,157		79,723
Intangible Assets						113,347		133,036
Goodwill						258,174		268,001
Other Assets						33,216		26,557
					\$	725,749	\$	761,094
Liabilities and Stockholders' Equity								
Accounts Payable					\$	35,720	\$	35,461
Debt Obligations						171,434		237,011
Capital Lease Obligations						4,387		5,069
Other Liabilities						139,637		151,049
Total Liabilities						351,178		428,590
Stockholders' Equity						374,571		332,504
					\$	725,749	\$	761,094
					<u> </u>	725,749	<b>D</b>	761,094

Adjusted Operating Income and Adjusted EBITDA	Three Mor	nths Ended	Twelve Months Ended			
Reconciliation (a, b)	Dec. 29, 2018	Dec. 30, 2017	Dec. 29, 2018	Dec. 30, 2017		

Consolidated								
Net Income Attributable to Kadant	\$	18,422	\$	760	\$	60,413	\$	31,092
Net Income Attributable to Noncontrolling Interest		146		148		633		491
Provision for Income Taxes		2,907		15,520		18,482		26,070
Interest Expense, Net		1,668		1,378		6,653		3,100
Other Expense, Net		1,681		235		2,417		872
Operating Income		24,824		18,041		88,598		61,625
Restructuring Costs		24,024		203		1,717		203
Acquisition Costs		1,321		373		1,321		5,375
Acquired Backlog Amortization (g)		1,021		480		252		1,438
Acquired Profit in Inventory (h)		_		1,777		-		5,137
Acquired Front in inventory (ii)				1,111				3,137
Adjusted Operating Income (b)		26,145		20,874		91,888		73,778
Depreciation and Amortization		5,829		5,839		23,316		17,937
Adjusted EBITDA (b)	\$	31,974	\$	26,713	\$	115,204	\$	91,715
Adjusted EBITDA Margin (b, i)		19.5%		17.9%		18.2%		17.8%
							-	
Papermaking Systems			•		_			
Operating Income	\$	22,052	\$	19,822	\$	83,454	\$	73,069
Restructuring costs		-		203		1,717		203
Acquisition Costs		-		124		-		611
Acquired Profit in Inventory (h)		-		70		-		176
Adjusted Operating Income (b)		22,052		20,219		85,171		74,059
Depreciation and Amortization		3,154		3,134		12,561		11,239
Adjusted EBITDA (b)	\$	25,206	\$	23,353	\$	97,732	\$	85,298
Wood Processing Systems								
Operating Income	\$	9,857	\$	3,494	\$	31,237	\$	10,005
Acquisition Costs	φ	9,001	φ	3,494 249	φ	31,231	φ	4,764
Acquired Backlog Amortization (g)		-		480		- 252		1,438
Acquired Profit in Inventory (h)		_		1,707		202		4,961
Acquired Front in inventory (ii)				1,707			-	4,901
Adjusted Operating Income (b)		9,857		5,930		31,489		21,168
Depreciation and Amortization		2,480		2,530		10,065		6,077
Adjusted EBITDA (b)	\$	12,337	\$	8,460	\$	41,554	\$	27,245
Cornerate and Other								
Corporate and Other Operating Loss	\$	(7,085)	\$	(E 07E)	\$	(26,093)	\$	(21,449)
•	Ф		Ф	(5,275)	Ф		Ф	(21,449)
Acquisition Costs		1,321		<u>-</u>		1,321		<u>-</u>
Adjusted Operating Income (b)	\$	(5,764)	\$	(5,275)	\$	(24,772)	\$	(21,449)
Depreciation and Amortization		195		175		690		621
Adinated EDITO A /LV	¢	(5 560 <u>)</u>	¢	(5 100)	¢	(24.002)	Ф	(20 929)
Adjusted EBITDA (b)	\$	(5,569)	\$	(5,100)	\$	(24,082)	\$	(20,828)

Prior period amounts have been restated to conform to the current period presentation as a result of the adoption of (a) the Financial Accounting Standards Board's Accounting Standards Update No. 2017-07.

- (b) Represents a non-GAAP financial measure.
- (c) Represents a curtailment loss associated with the termination of defined benefit plans at one of our U.S. operations.
- (d) Represents the increase (decrease) resulting from the exclusion of acquisitions and from the conversion of current period amounts reported in local currencies into U.S. dollars at the exchange rate of the prior period compared to the U.S. dollar amount reported in the prior period.
- (e) Geographic revenues are attributed to regions based on customer location.

See reconciliation to the most directly comparable GAAP financial measure under "Adjusted Operating Income and Adjusted (f) EBITDA Reconciliation."

- (g) Represents intangible amortization expense associated with acquired backlog.
- (h) Represents expense within cost of revenues associated with acquired profit in inventory.
- (i) Calculated as adjusted EBITDA divided by revenue in each period.

#### **About Kadant**

Kadant Inc. is a global supplier of high-value, critical components and engineered systems used in process industries worldwide. The Company's products, technologies, and services play an integral role in enhancing process efficiency, optimizing energy utilization, and maximizing productivity in resource-intensive industries. Kadant is based in Westford, Massachusetts, with 2,800 employees in 20 countries worldwide. For more information, visit <a href="https://www.kadant.com">www.kadant.com</a>.

#### **Safe Harbor Statement**

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our future financial and operating performance, demand for our products, and economic and industry outlook. These forward-looking statements represent Kadant's expectations as of the date of this press release. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause our actual results to differ materially from these forward-looking statements as a result of various important factors, including those set forth under the heading "Risk Factors" in Kadant's annual report on Form 10-K for the year ended December 30, 2017 and subsequent filings with the Securities and Exchange Commission. These include risks and uncertainties relating to adverse changes in global and local economic conditions; the variability and difficulty in accurately predicting revenues from large capital equipment and systems projects; our customers' ability to obtain financing for capital equipment projects; the variability and uncertainties in sales of capital equipment in China; international sales and operations; the oriented strand board market and levels of residential construction activity; development and use of digital media; currency fluctuations; price increases or shortages of raw materials; dependence on certain suppliers; our acquisition strategy; failure of our information systems or breaches of data security; changes in government regulations and policies and compliance with laws; our internal growth strategy; competition; soundness of suppliers and customers; changes in our tax provision or exposure to additional tax liabilities; our ability to successfully manage our manufacturing operations; disruption in production; future restructurings; economic conditions and regulatory changes caused by the United Kingdom's likely exit from the European Union; our debt obligations; restrictions in our credit agreement; loss of key personnel; protection of patents and proprietary rights; fluctuations in our share price; soundness of financial institutions; environmental laws and regulations; anti-takeover provisions; and reliance on third-party research.

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