## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 2, 2022

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-11406



(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

52-1762325 (I.R.S. Employer Identification No.)

One Technology Park Drive Westford, Massachusetts 01886

(Address of principal executive offices, including zip code)

(978) 776-2000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

<u>Title of each class</u> Common Stock, \$.01 par value Trading Symbol(s) KAI Name of each exchange on which registered New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	$\boxtimes$	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

As of July 29, 2022, the registrant had 11,662,000 shares of common stock outstanding.

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## PART 1 – FINANCIAL INFORMATION

## Item 1 - Financial Statements

## KADANT INC. Condensed Consolidated Balance Sheet (Unaudited)

(In thousands, except share and per share amounts)		July 2, 2022		January 1, 2022
Assets				
Current Assets:				
Cash and cash equivalents	\$	76,540	\$	91,186
Restricted cash (Note 1)		1,486		2,975
Accounts receivable, net of allowances of \$2,980 and \$2,735		124,704		117,209
Inventories		156,426		134,356
Contract assets		11,861		8,626
Other current assets		22,975		29,530
Total Current Assets		393,992		383,882
Property, Plant, and Equipment, net of accumulated depreciation of \$116,612 and \$114,032		105,919		107,989
Other Assets		56,666		44,111
Intangible Assets, Net		183,317		199,343
Goodwill		384,109		396,887
Total Assets	\$	1,124,003	\$	1,132,212
Liabilities and Stockholders' Equity				
Current Liabilities:				
Short-term obligations and current maturities of long-term obligations (Note 5)	\$	4,543	\$	5,356
Accounts payable		55,924		59,250
Accrued payroll and employee benefits		31,688		37,203
Customer deposits		66,088		59,262
Advanced billings		11,663		11,894
Other current liabilities		43,065		48,532
Total Current Liabilities		212,971		221,497
Long-Term Obligations (Note 5)		223,769		264,158
Long-Term Deferred Income Taxes		36,919		34,944
Other Long-Term Liabilities		44,180		45,997
Commitments and Contingencies (Note 11)				
Stockholders' Equity:				
Preferred stock, \$.01 par value, 5,000,000 shares authorized; none issued		_		_
Common stock, \$.01 par value, 150,000,000 shares authorized; 14,624,159 shares issued		146		146
Capital in excess of par value		114,825		115,888
Retained earnings		613,146		551,848
Treasury stock at cost, 2,962,186 and 3,003,419 shares		(72,586)		(73,596)
Accumulated other comprehensive items (Note 7)		(51,379)		(30,350)
Total Kadant Stockholders' Equity		604,152		563,936
Noncontrolling interest		2,012		1.680
Total Stockholders' Equity	_	606,164		565,616
	¢		¢	1,132,212
Total Liabilities and Stockholders' Equity	\$	1,124,003	\$	1,132,212

## KADANT INC. Condensed Consolidated Statement of Income (Unaudited)

	,							
	Three Mo	nths E	nded	Six Mon	nths Ended			
(In thousands, except per share amounts)	 July 2, 2022		July 3, 2021	 July 2, 2022		July 3, 2021		
Revenue (Notes 1 and 10)	\$ 221,649	\$	195,811	\$ 448,129	\$	368,274		
Costs and Operating Expenses:								
Cost of revenue	125,611		110,493	253,880		207,241		
Selling, general, and administrative expenses	55,319		49,267	114,487		98,698		
Research and development expenses	3,251		3,041	6,329		5,898		
Gain on sale and other expense, net (Note 2)	 			(20,008)				
	184,181		162,801	354,688		311,837		
Operating Income	 37,468		33,010	93,441		56,437		
Interest Income	277		56	379		121		
Interest Expense	(1,366)		(1,066)	(2,600)		(2,177)		
Other Expense, Net	 (19)		(24)	(41)		(48)		
Income Before Provision for Income Taxes	36,360		31,976	91,179		54,333		
Provision for Income Taxes (Note 4)	 9,951		8,949	23,329		14,510		
Net Income	26,409		23,027	 67,850		39,823		
Net Income Attributable to Noncontrolling Interest	(239)		(163)	(488)		(398)		
Net Income Attributable to Kadant	\$ 26,170	\$	22,864	\$ 67,362	\$	39,425		
Earnings per Share Attributable to Kadant (Note 3)								
Basic	\$ 2.24	\$	1.97	\$ 5.78	\$	3.41		
Diluted	\$ 2.24	\$	1.96	\$ 5.77	\$	3.39		
Weighted Average Shares (Note 3)								
Basic	11,660		11,579	11,645		11,566		
Diluted	11,689		11,650	11,672		11,631		

## KADANT INC. Condensed Consolidated Statement of Comprehensive Income (Unaudited)

	Three Mor	nths H	Ended	Six Months Ended					
(In thousands)	 July 2, 2022		July 3, 2021		July 2, 2022		July 3, 2021		
Net Income	\$ 26,409	\$	23,027	\$	67,850	\$	39,823		
Other Comprehensive Items:									
Foreign currency translation adjustment	(19,364)		4,089		(21,648)		(661)		
Post-retirement liability adjustments, net (net of tax provision of \$11, \$2, \$13 and \$12)	31		5		40		33		
Deferred gain on cash flow hedges (net of tax provision of \$46, \$21, \$114 and \$40)	146		65		423		178		
Other comprehensive items	(19,187)		4,159		(21,185)		(450)		
Comprehensive Income	 7,222		27,186		46,665		39,373		
Comprehensive Income Attributable to Noncontrolling Interest	(129)		(171)		(332)		(345)		
Comprehensive Income Attributable to Kadant	\$ 7,093	\$	27,015	\$	46,333	\$	39,028		

## KADANT INC. Condensed Consolidated Statement of Cash Flows (Unaudited)

	Six Months Ended							
(In thousands)	July 2, 2022		July 3, 2021					
Operating Activities	 							
Net income attributable to Kadant	\$ 67,362	\$	39,425					
Net income attributable to noncontrolling interest	488		398					
Net income	 67,850		39,823					
Adjustments to reconcile net income to net cash provided by operating activities:			,					
Depreciation and amortization	17,931		15,402					
Stock-based compensation expense	4,536		4,026					
Provision for losses (benefit) on accounts receivable	433		(241					
Gain on the sale of assets (Note 2)	(20,190)							
Noncash impairment costs (Note 2)	182							
Other items, net	6,964		1,752					
Changes in assets and liabilities, net of effects of acquisitions:	,							
Accounts receivable	(12,336)		(15,321					
Unbilled revenue	(3,694)		1,005					
Inventories	(26,816)		(7,312					
Other assets	686		(3,209					
Accounts payable	(287)		12,904					
Customer deposits	9,329		11,112					
Other liabilities	(2,023)		3,537					
Net cash provided by operating activities	42,565		63,478					
Investing Activities								
Acquisitions, net of cash acquired	(62)		(159					
Purchases of property, plant, and equipment	(9,815)		(4,318					
Proceeds from sale of property, plant, and equipment	1,942		71					
Other	41		537					
Net cash used in investing activities	 (7,894)		(3,869					
Financing Activities								
Repayment of short- and long-term obligations	(51,379)		(47,138					
Proceeds from issuance of short- and long-term obligations	16,516		88,888					
Tax withholding payments related to stock-based compensation	(4,589)		(3,388					
Dividends paid	(5,936)		(5,664					
Net cash (used in) provided by financing activities	(45,388)		32,698					
Exchange Rate Effect on Cash, Cash Equivalents, and Restricted Cash	(5,418)		(803					
(Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash	(16,135)		91,504					
Cash, Cash Equivalents, and Restricted Cash at Beginning of Period	94,161		66,640					
Cash, Cash Equivalents, and Restricted Cash at End of Period	\$ 78,026	\$	158,144					

See <u>Note 1</u>, Nature of Operations and Summary of Significant Accounting Policies, under the heading *Supplemental Cash Flow Information* for further details.

## KADANT INC. Condensed Consolidated Statement of Stockholders' Equity (Unaudited)

		Three Months Ended July 2, 2022														
(In thousands, except share and per	Common Stock			Capital in Excess of Par Retained –			Treasury Stock			Accumulated Other Comprehensive			oncontrolling	Ste	Total ockholders'	
share amounts)	Shares	Am	nount		Value		Earnings	Shares		Amount		Items		Interest		Equity
Balance at April 2, 2022	14,624,159	\$	146	\$	112,651	\$	590,009	2,964,786	\$	(72,649)	\$	(32,302)	\$	1,883	\$	599,738
Net income	—		—		—		26,170	—		—		—		239		26,409
Dividend declared – Common Stock, \$0.26 per share	_		_		_		(3,033)	_		_		_		_		(3,033)
Activity under stock plans	—		_		2,174		—	(2,600)		63						2,237
Other comprehensive items	—		_				—	—		—		(19,077)		(110)		(19,187)
Balance at July 2, 2022	14,624,159	\$	146	\$	114,825	\$	613,146	2,962,186	\$	(72,586)	\$	(51,379)	\$	2,012	\$	606,164

						S	ix Months End	ed J	uly 2, 2022						
(In thousands, except share and per	Common Stock		Capital in Excess of Par		Retained	Treasury Stock			Accumulated Other Comprehensive			Noncontrolling	St	Total ockholders'	
share amounts)	Shares	An	nount	Value		Earnings	Shares		Amount		Items		Interest		Equity
Balance at January 1, 2022	14,624,159	\$	146	\$ 115,888	\$	551,848	3,003,419	\$	(73,596)	\$	(30,350)	\$	1,680	\$	565,616
Net income	—					67,362	—		—		—		488		67,850
Dividends declared – Common Stock, \$0.52 per share	_		_	_		(6,064)	_		_		_		_		(6,064)
Activity under stock plans	_		—	(1,063)		_	(41,233)		1,010		_		—		(53)
Other comprehensive items	—		—	—		—	—		—		(21,029)		(156)		(21,185)
Balance at July 2, 2022	14,624,159	\$	146	\$ 114,825	\$	613,146	2,962,186	\$	(72,586)	\$	(51,379)	\$	2,012	\$	606,164

		Three Months Ended July 3, 2021														
(In thousands, except share and per					Capital in Excess of Par Retained			Treasury Stock				Accumulated Other Comprehensive	No	oncontrolling	St	Total ockholders'
share amounts)	Shares	An	nount	2.10	Value		Earnings	Shares		Amount		Items		Interest		Equity
Balance at April 3, 2021	14,624,159	\$	146	\$	108,064	\$	493,067	3,046,379	\$	(74,649)	\$	(24,040)	\$	1,720	\$	504,308
Net income	—		—		_		22,864			—				163		23,027
Dividend declared – Common Stock, \$0.25 per share	_		_		_		(2,895)	_		_		_		_		(2,895)
Activity under stock plans	_		—		2,465		—	(2,525)		62				—		2,527
Other comprehensive items	—		—		—		—	—		—		4,151		8		4,159
Balance at July 3, 2021	14,624,159	\$	146	\$	110,529	\$	513,036	3,043,854	\$	(74,587)	\$	(19,889)	\$	1,891	\$	531,126

						S	ix Months End	ed J	uly 3, 2021						
(In thousands, except share and per	Common Stock			Capital in Excess of Par Retained			Treasury Stock			Accumulated Other Comprehensive			Joncontrolling	St	Total tockholders'
share amounts)	Shares	Aı	nount	Value		Earnings	Shares		Amount		Îtems		Interest		Equity
Balance at January 2, 2021	14,624,159	\$	146	\$ 110,824	\$	479,400	3,081,919	\$	(75,519)	\$	(19,492)	\$	1,546	\$	496,905
Net income	_		—			39,425							398		39,823
Dividends declared – Common Stock, \$0.50 per share	_		_	_		(5,789)	_		_		_		_		(5,789)
Activity under stock plans	_		—	(295)		—	(38,065)		932						637
Other comprehensive items	—		—	—		—	—		—		(397)		(53)		(450)
Balance at July 3, 2021	14,624,159	\$	146	\$ 110,529	\$	513,036	3,043,854	\$	(74,587)	\$	(19,889)	\$	1,891	\$	531,126

### 1. Nature of Operations and Summary of Significant Accounting Policies

## Nature of Operations

Kadant Inc. was incorporated in Delaware in November 1991 and trades on the New York Stock Exchange under the ticker symbol "KAI." Kadant Inc. (together with its subsidiaries, the Company) is a global supplier of technologies and engineered systems that drive Sustainable Industrial Processing. Its products and services play an integral role in enhancing efficiency, optimizing energy utilization, and maximizing productivity in process industries while helping customers advance their sustainability initiatives with products that reduce waste or generate more yield with fewer inputs, particularly fiber, energy, and water. Producing more while consuming less is a core aspect of Sustainable Industrial Processing and a major element of the strategic focus of the Company's three reportable operating segments: Flow Control, Industrial Processing, and Material Handling.

### Interim Financial Statements

The interim condensed consolidated financial statements and related notes presented have been prepared by the Company, are unaudited, and, in the opinion of management, reflect all adjustments of a normal recurring nature necessary for a fair statement of the Company's financial position at July 2, 2022, its results of operations, comprehensive income, and stockholders' equity for the three- and six-month periods ended July 2, 2022 and July 3, 2021 and its cash flows for the six-month periods ended July 2, 2022 and July 3, 2021. Interim results are not necessarily indicative of results for a full year or for any other interim period.

The condensed consolidated balance sheet presented as of January 1, 2022 has been derived from the consolidated financial statements contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2022 (the Annual Report). The condensed consolidated financial statements and related notes are presented as permitted by the rules and regulations of the Securities and Exchange Commission (SEC) for Form 10-Q and do not contain certain information included in the annual consolidated financial statements and related notes of the Company. The condensed consolidated financial statements and notes included herein should be read in conjunction with the consolidated financial statements and related notes included in the Annual Report.

#### Financial Statement Presentation

Certain reclassifications have been made to prior periods to conform with the current period presentation. Specifically, the Company reclassified the change in customer deposits within operating activities from other liabilities to a separate line item and the changes in long-term assets and liabilities from other items, net to other assets and other liabilities, respectively, in the Condensed Consolidated Statement of Cash Flows.

#### Use of Estimates and Critical Accounting Policies

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Although the Company makes every effort to ensure the accuracy of the estimates and assumptions used in the preparation of its condensed consolidated financial statements or in the application of accounting policies, if business conditions were different, or if the Company were to use different estimates and assumptions, it is possible that materially different amounts could be reported in the Company's condensed consolidated financial statements.

Note 1 to the consolidated financial statements in the Annual Report describes the significant accounting estimates and policies used in preparation of the consolidated financial statements. There have been no material changes in the Company's significant accounting policies during the six months ended July 2, 2022.

#### Supplemental Cash Flow Information

	 Six Mon	ths E	Ended
	July 2,		July 3,
(In thousands)	 2022		2021
Cash Paid for Interest	\$ 2,408	\$	1,968
Cash Paid for Income Taxes, Net of Refunds	\$ 19,167	\$	12,475

		Six Mon	ths E	nded
(In thousands)		July 2, 2022		July 3, 2021
Non-Cash Investing Activities:				
Fair value of assets acquired	\$	(1,568)	\$	197
Cash paid for acquired businesses		(62)		(159)
Liabilities Assumed of Acquired Businesses	\$	(1,630)	\$	38
Purchases of property, plant, and equipment in accounts payable	\$	26	\$	169
Non-Cash Financing Activities:				
Issuance of Company common stock upon vesting of restricted stock units	\$	5,040	\$	3,628
Dividends declared but unpaid	\$	3,033	\$	2,895
Non-Cash Financing Activities: Issuance of Company common stock upon vesting of restricted stock units	\$ \$ \$	5,040	•	3,0

#### Restricted Cash

The Company's restricted cash generally serves as collateral for certain banker's acceptance drafts issued to vendors and for bank guarantees associated with providing assurance to customers that the Company will fulfill certain customer obligations entered into in the normal course of business. The majority of the bank guarantees will expire over the next twelve months.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the Company's condensed consolidated balance sheet that are shown in aggregate in the accompanying condensed consolidated statement of cash flows:

(In thousands)	July 2, 2022	July 3, 2021	January 1, 2022	January 2, 2021
Cash and cash equivalents	\$ 76,540	\$ 73,436	\$ 91,186	\$ 65,682
Restricted cash	1,486	84,708	2,975	958
Total Cash, Cash Equivalents, and Restricted Cash	\$ 78,026	\$ 158,144	\$ 94,161	\$ 66,640

#### Inventories

The components of inventories are as follows:

(In thousands)	July 2, 2022	January 1, 2022
Raw Materials	\$ 64,717	\$ 59,177
Work in Process	37,978	29,448
Finished Goods	53,731	45,731
	\$ 156,426	\$ 134,356

### Intangible Assets, Net

Gross intangible assets were \$340,947,000 at July 2, 2022 and January 1, 2022. Intangible assets are recorded at fair value at the date of acquisition. Subsequent impairment charges are reflected as a reduction in the gross balance, as applicable. Definite-lived intangible assets are stated net of accumulated amortization and currency translation in the accompanying condensed consolidated balance sheet. The Company amortizes definite-lived intangible assets over lives that have been determined based on the anticipated cash flow benefits of the intangible asset. Accumulated amortization was \$146,117,000 at July 2, 2022 and \$135,327,000 at January 1, 2022.

### Goodwill

The changes in the carrying amount of goodwill by segment are as follows:

(In thousands)	Flow	Control	Industrial Processing	Ma	terial Handling	Total
Balance at January 1, 2022						
Gross balance	\$	123,589	\$ 214,982	\$	143,825	\$ 482,396
Accumulated impairment losses			(85,509)			(85,509)
Net balance		123,589	 129,473		143,825	 396,887
2022 Activity						
Acquisitions (a)		(33)	—		(502)	(535)
Currency translation		(5,905)	(3,271)		(3,067)	(12,243)
Total 2022 activity		(5,938)	 (3,271)		(3,569)	 (12,778)
Balance at July 2, 2022						
Gross balance		117,651	211,711		140,256	469,618
Accumulated impairment losses		—	(85,509)			(85,509)
Net balance	\$	117,651	\$ 126,202	\$	140,256	\$ 384,109

(a) Relates to adjustments to the purchase price allocation for acquisitions completed in 2021, principally for inventory, machinery and equipment, and deferred taxes. Measurement period adjustments in 2022 were not material to the Company's results of operations.

### Warranty Obligations

The Company's contracts covering the sale of its products include warranty provisions that provide assurance to its customers that the products will comply with agreed-upon specifications during a defined period of time. The Company provides for the estimated cost of product warranties at the time of sale based on historical occurrence rates and repair costs, as well as knowledge of any specific warranty problems that indicate projected warranty costs may vary from historical patterns. The Company negotiates the terms regarding warranty coverage and length of warranty depending on the products and applications.

The Company's liability for warranties is included in other current liabilities in the accompanying condensed consolidated balance sheet. The changes in the carrying amount of product warranty obligations are as follows:

	Siz	Six Months Ended					
(In thousands)	July 2, 2022		July 3, 2021				
Balance at Beginning of Year	\$ 7	,298	\$ 7,064				
Provision charged to expense	2	,657	2,709				
Usage	(2	,548)	(2,255)				
Currency translation		(429)	(74)				
Balance at End of Period	\$ 6	,978	\$ 7,444				

#### Revenue Recognition

Most of the Company's revenue relates to products and services that require minimal customization and is recognized at a point in time for each performance obligation under the contract when the customer obtains control of the goods or service. The remaining portion of the Company's revenue is recognized over time based on an input method that compares the costs incurred to date to the total expected costs required to satisfy the performance obligation. Contracts are accounted for on an over time basis when they include products which have no alternative use and an enforceable right to payment over time. Most of the contracts recognized on an over time basis are for large capital projects. These projects are highly customized for the customer and, as a result, would include a significant cost to rework in the event of cancellation.

The following table presents revenue by revenue recognition method:

		Three Mo	nths	Ended	Six Months Ended				
	July 2,			July 3,	July 2,			July 3,	
(In thousands)		2022		2021	2022			2021	
Point in Time	\$	198,249	\$	175,479	\$	401,560	\$	329,896	
Over Time		23,400		20,332		46,569		38,378	
	\$	221,649	\$	195,811	\$	448,129	\$	368,274	

The Company disaggregates its revenue from contracts with customers by reportable operating segment, product type and geography as this best depicts how its revenue is affected by economic factors.

The following table presents the disaggregation of revenue by product type and geography:

	Three Mo	nths E	Ended	Six Months Ended				
	July 2,		July 3,		July 2,		July 3,	
2022			2021		2022		2021	
\$	145,680	\$	124,975	\$	291,924	\$	243,082	
	75,969		70,836		156,205		125,192	
\$	221,649	\$	195,811	\$	448,129	\$	368,274	
\$	123,964	\$	106,767		248,300		201,859	
	52,249		55,827		110,615		100,468	
	30,851		24,729		62,838		46,542	
	14,585		8,488		26,376		19,405	
\$	221,649	\$	195,811	\$	448,129	\$	368,274	
	\$	July 2, 2022 \$ 145,680 75,969 \$ 221,649 \$ 123,964 52,249 30,851 14,585	July 2, 2022           \$ 145,680         \$ 75,969           \$ 221,649         \$           \$ 123,964         \$ 52,249           30,851         14,585	2022         2021           \$ 145,680         \$ 124,975           75,969         70,836           \$ 221,649         \$ 195,811           \$ 123,964         \$ 106,767           52,249         55,827           30,851         24,729           14,585         8,488	July 2, 2022         July 3, 2021           \$ 145,680         \$ 124,975           \$ 75,969         70,836           \$ 221,649         \$ 195,811           \$ 123,964         \$ 106,767           \$ 52,249         \$ 55,827           30,851         24,729           14,585         \$ 8,488	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	

See <u>Note 10</u>, Business Segment Information, for information on the disaggregation of revenue by reportable operating segment. The following table presents contract balances from contracts with customers:

(In thousands)	July 2, 2022	January 1, 2022
Contract Assets	\$ 11,861	\$ 8,626
Contract Liabilities	\$ 82,408	\$ 77,004

Contract assets represent unbilled revenue associated with revenue recognized on contracts accounted for on an over time basis, which will be billed in future periods based on the contract terms. Contract liabilities consist of short- and long-term customer deposits, advanced billings, and deferred revenue. Deferred revenue is included in other current liabilities and long-term customer deposits are included in other long-term liabilities in the accompanying condensed consolidated balance sheet. Contract liabilities will be recognized as revenue in future periods once the revenue recognition criteria are met. The majority of the contract liabilities relate to advance payments on contracts accounted for at a point in time. These advance payments will be recognized as revenue when the Company's performance obligations have been satisfied, which typically occurs when the product has shipped and control of the asset has transferred to the customer.

The Company recognized revenue of \$13,424,000 in the second quarter of 2022 and \$10,070,000 in the second quarter of 2021, \$47,901,000 in the first six months of 2022 and \$27,210,000 in the first six months of 2021 that was included in the contract liabilities balance at the beginning of 2022 and 2021, respectively. The majority of the Company's contracts for capital equipment have an original expected duration of one year or less. Certain capital contracts require long lead times and could take up to 24 months to complete. For contracts with an original expected duration of over one year, the aggregate amount of the transaction price allocated to the remaining unsatisfied or partially unsatisfied performance obligations as of July 2, 2022 was \$61,659,000. The Company will recognize revenue for these performance obligations as they are satisfied, approximately 52% of which is expected to occur within the next twelve months and the remaining 48% after the second quarter of 2023.

#### Banker's Acceptance Drafts Included in Accounts Receivable

The Company's Chinese subsidiaries may receive banker's acceptance drafts from customers as payment for their trade accounts receivable. The drafts are non-interest bearing obligations of the issuing bank and generally mature within six months of the origination date. The Company's Chinese subsidiaries may sell the drafts at a discount to a third-party financial institution or transfer the drafts to vendors in settlement of current accounts payable prior to the scheduled maturity date. These drafts, which totaled \$7,107,000 at July 2, 2022 and \$8,049,000 at January 1, 2022, are included in accounts receivable in the accompanying condensed consolidated balance sheet until the subsidiary sells the drafts to a bank and receives a discounted amount, transfers the banker's acceptance drafts in settlement of current accounts payable prior to maturity, or obtains cash payment on the scheduled maturity date.

#### Recent Accounting Pronouncements Not Yet Adopted

Reference Rate Reform (Topic 848), Facilitation of the Effects of Reference Rate Reform on Financial Reporting. In March 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2020-04, which provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions affected by the discontinuation of reference rates, such as the London Interbank Offered Rate (LIBOR), if certain criteria are met. Generally, contract modifications related to reference rate reform may be considered an event that does not require remeasurement or reassessment of a previous accounting determination at the modification date. The guidance in this ASU is applicable to the Company's existing contracts and hedging relationships that reference LIBOR and may be adopted prospectively through December 31, 2022. The Company does not expect that the adoption of this ASU will have an impact on its consolidated financial statements.

Business Combinations (Topic 805), Accounting for Contract Assets and Contract Liabilities from Contracts with Customers. In October 2021, the FASB issued ASU No. 2021-08, which requires entities to recognize and measure contract assets and contract liabilities acquired in a business combination in accordance with ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). The guidance in this ASU will generally result in the Company recognizing contract assets and contract liabilities at amounts consistent with those recorded by the acquiree immediately before the acquisition date rather than at fair value. This new guidance is effective on a prospective basis in fiscal 2023, with early adoption permitted. The impact of the adoption of this ASU on the Company's consolidated financial statements will be dependent on the contract assets and liabilities acquired in future business combinations.

### 2. Gain on Sale and Other Expense, Net

The Company entered into several agreements with the local government in China to sell the existing manufacturing building and land use rights of one of its subsidiaries in China for approximately \$25,159,000. This subsidiary, which is part of the stock-preparation product line within the Company's Industrial Processing segment, will continue to occupy its current facility until construction of a new facility is complete. The agreements became effective in the first quarter of 2022 after a 31% down payment was received, including 25% in 2021 and 6% in the first quarter of 2022, and a land use right in a new location was secured. As a result, the Company recognized a gain on the sale of these assets of \$20,190,000, or \$15,143,000, net of deferred taxes of \$5,047,000, in the first quarter of 2022. A receivable of \$16,082,000 was recognized for the present value of the remaining amount of the sale proceeds, which is due the earlier of when the government sells the property or within two years from the effective date of the agreements. The amount of the receivable recorded at July 2, 2022 was \$15,398,000. This receivable is included in other assets in the accompanying condensed consolidated balance sheet.

In addition, the Company recognized an impairment charge of \$182,000 in the first quarter of 2022 associated with the write-down of certain fixed assets that will not be moved to the new facility.



## 3. Earnings per Share

Basic and diluted earnings per share (EPS) were calculated as follows:

	_	Three Mor	nths	Ended	Six Months Ended				
(In thousands, except per share amounts)		July 2, 2022		July 3, 2021		July 2, 2022		July 3, 2021	
Net Income Attributable to Kadant	\$	26,170	\$	22,864	\$	67,362	\$	39,425	
Basic Weighted Average Shares		11,660		11,579		11,645		11,566	
Effect of Stock Options, Restricted Stock Units and Employee Stock Purchase Plan Shares		29		71		27		65	
Diluted Weighted Average Shares		11,689		11,650		11,672		11,631	
Basic Earnings per Share	\$	2.24	\$	1.97	\$	5.78	\$	3.41	
Diluted Earnings per Share	\$	2.24	\$	1.96	\$	5.77	\$	3.39	

The effect of outstanding and unvested restricted stock units (RSUs) of the Company's common stock totaling 8,000 shares in the second quarter of 2022 and 9,000 shares in the second quarter of 2021, 13,000 shares in the first six months of 2022 and 27,000 in the first six months of 2021 were not included in the computation of diluted EPS for the respective periods as the effect would have been antidilutive or, for unvested performance-based RSUs, the performance conditions had not been met as of the end of the reporting periods.

## 4. Provision for Income Taxes

The provision for income taxes was \$23,329,000 in the first six months of 2022 and \$14,510,000 in the first six months of 2021. The effective tax rates of 26% and 27% in the first six months of 2022 and 2021, respectively, were higher than the Company's statutory rate of 21% primarily due to the distribution of the Company's worldwide earnings, nondeductible expenses, and state taxes, and for the first six months of 2021, tax expense associated with the Global Intangible Low-Taxed Income provisions. For the first six months of 2022 and 2021, these increases in tax expense were offset in part by a decrease in tax related to the net excess income tax benefits from stock-based compensation arrangements.

### 5. Short- and Long-Term Obligations

Short- and long-term obligations are as follows:

(In thousands)	July 2, 2022	January 1, 2022
Revolving Credit Facility, due 2023	\$ 210,450	\$ 250,267
Senior Promissory Notes, due 2023 to 2028	10,000	10,000
Finance Leases, due 2022 to 2026	1,569	1,610
Other Borrowings, due 2022 to 2028	6,293	7,637
Total	 228,312	 269,514
Less: Short-term Obligations and Current Maturities of Long-Term Obligations	(4,543)	(5,356)
Long-Term Obligations	\$ 223,769	\$ 264,158

See <u>Note 9</u>, Fair Value Measurements and Fair Value of Financial Instruments, for the fair value information related to the Company's long-term obligations.

#### Revolving Credit Facility

The Company entered into an unsecured multi-currency revolving credit facility, dated as of March 1, 2017 (as amended and restated to date, the Credit Agreement), which matures on December 14, 2023. Pursuant to the Credit Agreement, the Company has a borrowing capacity of \$400,000,000, with an uncommitted, unsecured incremental borrowing facility of \$150,000,000. Interest on borrowings outstanding accrues and is payable in arrears calculated at one of the following rates selected by the Company: (i) the Base Rate, as defined, plus an applicable margin of 0% to 1.25%, or (ii) Eurocurrency Rate,

CDOR Rate and RFR (with a zero percent floor), as applicable and as defined, plus an applicable margin of 1% to 2.25%. The margin is determined based upon the ratio of the Company's total debt, net of unrestricted cash up to \$30,000,000 and certain debt obligations, to earnings before interest, taxes, depreciation, and amortization as defined in the Credit Agreement.

The obligations under the Credit Agreement may be accelerated upon the occurrence of an event of default, which includes customary events of default under such financing arrangements. In addition, the Credit Agreement contains negative covenants applicable to the Company and its subsidiaries, including financial covenants requiring the Company to maintain a maximum consolidated leverage ratio of 3.75 to 1.00, or, if the Company elects, for the quarter during which a material acquisition occurs and for the three fiscal quarters thereafter, 4.00 to 1.00, and limitations on making certain restricted payments (including dividends and stock repurchases).

Loans under the Credit Agreement are guaranteed by certain domestic subsidiaries of the Company.

As of July 2, 2022, the outstanding balance under the Credit Agreement was \$210,450,000, which included \$70,450,000 of euro-denominated borrowings. As of July 2, 2022, the Company had \$189,004,000 of borrowing capacity available under its Credit Agreement, which was calculated by translating its foreign-denominated borrowings using borrowing date foreign exchange rates.

The weighted average interest rate for the outstanding balance under the Credit Agreement was 2.49% as of July 2, 2022.

See Note 8, Derivatives, under the heading Interest Rate Swap Agreement, for information relating to the swap agreement.

#### Senior Promissory Notes

In 2018, the Company entered into an uncommitted, unsecured Multi-Currency Note Purchase and Private Shelf Agreement (Note Purchase Agreement). Simultaneous with the execution of the Note Purchase Agreement, the Company issued senior promissory notes (Initial Notes) in an aggregate principal amount of \$10,000,000, with a per annum interest rate of 4.90% payable semiannually, and a maturity date of December 14, 2028. The Company is required to prepay a portion of the principal of the Initial Notes beginning on December 14, 2023 and each year thereafter, and may optionally prepay the principal on the Initial Notes, together with any prepayment premium, at any time in accordance with the Note Purchase Agreement. The obligations of the Initial Notes may be accelerated upon an event of default as defined in the Note Purchase Agreement, which includes customary events of default under such financing arrangements.

The Initial Notes are *pari passu* with the Company's indebtedness under the Credit Agreement, and any other senior debt of the Company, subject to certain specified exceptions, and participate in a sharing agreement with respect to the obligations of the Company and its subsidiaries under the Credit Agreement. The Senior Promissory Notes are guaranteed by certain of the Company's domestic subsidiaries.

### Debt Compliance

As of July 2, 2022, the Company was in compliance with the covenants related to its debt obligations.

#### Finance Leases

The Company's finance leases primarily relate to contracts for vehicles.

#### Other Borrowings

Other borrowings include a sale-leaseback financing arrangement for a manufacturing facility in Germany. Under this arrangement, the quarterly lease payment includes principal, interest, and a payment to the landlord toward a loan receivable. The interest rate on the outstanding obligation is 1.79%. The secured loan receivable, which is included in other current assets in the accompanying condensed consolidated balance sheet, was \$1,414,000 at July 2, 2022. The lease arrangement provides for a fixed price purchase option, net of the projected loan receivable, of \$1,387,000 at the end of the lease term in August 2022, In the second quarter of 2022, the Company exercised its purchase option and issued a notice of intent to the landlord to purchase the facility. As of July 2, 2022, \$2,920,000 was outstanding under this obligation.

Other borrowings also include \$804,000 of short-term obligations and \$2,563,000 of debt obligations outstanding at July 2, 2022 assumed in the acquisition of The Clouth Group of Companies (Clouth), which mature on various dates ranging from 2022 through 2028.

### 6. Stock-Based Compensation

The Company recognized stock-based compensation expense of \$2,276,000 in the second quarter of 2022 and \$2,527,000 in the second quarter of 2021, \$4,536,000 in the first six months of 2022, and \$3,516,000 in the first six months of 2021 within selling, general, and administrative (SG&A) expenses in the accompanying condensed consolidated statement of income. The Company recognizes compensation expense for all stock-based awards granted to employees and directors based on the grant date estimate of fair value for those awards. The fair value of RSUs is based on the grant date price of the Company's common stock, reduced by the present value of estimated dividends foregone during the requisite service period. For time-based RSUs, compensation expense is recognized ratably over the requisite service period for the entire award based on the grant date fair value, and net of actual forfeitures recorded when they occur. For performance-based RSUs, compensation expense is recognized ratably over the grant date fair value, net of actual forfeitures recorded when they occur, and remeasured each reporting period until the total number of RSUs to be issued is known. Unrecognized compensation expense related to stock-based compensation totaled approximately \$10,331,000 at July 2, 2022, which will be recognized over a weighted average period of 1.8 years.

In May 2022, the Company granted an aggregate of 5,175 RSUs to its non-employee directors with a grant date fair value of \$935,000. Of these 5,175 RSUs, 4,705 were granted to its incumbent non-employee directors with the remaining 470 RSUs granted to the Company's new non-employee director who became a director effective as of May 1, 2022. For the incumbent non-employee directors, half of these RSUs vested on June 1, 2022 with the remaining RSUs to vest ratably on the last day of the third and fourth fiscal quarters of 2022. For the new non-employee director, half of the RSUs will vest on the last day of the third fiscal quarter and the other half on the last day of the fourth fiscal quarter of 2022.

### 7. Accumulated Other Comprehensive Items

Comprehensive income combines net income and other comprehensive items, which represent certain amounts that are reported as components of stockholders' equity in the accompanying condensed consolidated balance sheet.

Changes in each component of accumulated other comprehensive items (AOCI), net of tax, are as follows:

(In thousands)	Foreign Currency Translation Adjustment	В	ost-Retirement enefit Liability Adjustments	D	eferred Loss on Cash Flow Hedges	Total
Balance at January 1, 2022	\$ (29,096)	\$	(792)	\$	(462)	\$ (30,350)
Other comprehensive items before reclassifications	(21,492)		27		276	(21,189)
Reclassifications from AOCI			13		147	160
Net current period other comprehensive items	 (21,492)		40		423	 (21,029)
Balance at July 2, 2022	\$ (50,588)	\$	(752)	\$	(39)	\$ (51,379)

Amounts reclassified from AOCI are as follows:

	Three M	onths Ended	ded Six Months Ended			
(In thousands)	July 2, 2022	July 3 2021	,	July 2, 2022	July 3, 2021	Statement of Income Line Item
Post-retirement Benefit Plans						
Recognized net actuarial loss	\$ (6	) \$	(11) \$	\$ (13)	\$ (22)	Other expense, net
Amortization of prior service cost	(2	)	(3)	(5)	(6)	Other expense, net
Total expense before income taxes	(8	)	(14)	(18)	(28)	
Income tax benefit	2		4	5	8	Provision for income taxes
	(6	)	(10)	(13)	(20)	
Cash Flow Hedges (a)						
Interest rate swap agreements	(83	)	(113)	(194)	(222)	Interest expense
Income tax benefit	20		27	47	53	Provision for income taxes
	(63	)	(86)	(147)	(169)	
Total Reclassifications	\$ (69	) \$	(96) \$	\$ (160)	\$ (189)	

(a) See <u>Note 8</u>, Derivatives, for additional information.

### 8. Derivatives

#### Interest Rate Swap Agreement

In 2018, the Company entered into an interest rate swap agreement (2018 Swap Agreement) with Citizens Bank to hedge its exposure to movements in USD LIBOR on its U.S. dollar-denominated debt. The 2018 Swap Agreement has a \$15,000,000 notional value and expires on June 30, 2023. On a quarterly basis, the Company receives three-month USD LIBOR, which is subject to a zero percent floor, and pays a fixed rate of interest of 3.15% plus an applicable margin as defined in the Credit Agreement.

The Company designated its 2018 Swap Agreement as a cash flow hedge and structured it to be 100% effective. Unrealized gains and losses related to the fair value of the 2018 Swap Agreement are recorded to AOCI, net of tax. In the event of early termination, the Company will receive from or pay to the counterparty the fair value of the 2018 Swap Agreement, and the unrealized gain or loss outstanding will be recognized in earnings.

The counterparty to the 2018 Swap Agreement could demand an early termination of that agreement if the Company were to be in default under the Credit Agreement, or any agreement that amends or replaces the Credit Agreement in which the counterparty is a member, and if it were to be unable to cure the default. See <u>Note 5</u>, Short- and Long-Term Obligations, for further details.

### Forward Currency-Exchange Contracts

The Company uses forward currency-exchange contracts that generally have maturities of twelve months or less to hedge exposures resulting from fluctuations in currency exchange rates. Such exposures result from assets and liabilities that are denominated in currencies other than the functional currencies of the Company's subsidiaries.

Forward currency-exchange contracts that hedge forecasted accounts receivable or accounts payable are designated as cash flow hedges and unrecognized gains and losses are recorded to AOCI, net of tax. Deferred gains and losses are recognized in the statement of income in the period in which the underlying transaction occurs. The fair values of forward currency-exchange contracts that are designated as fair value hedges and forward currencyexchange contracts that are not designated as hedges are recognized currently in earnings.

Gains and losses reported within SG&A expenses in the accompanying condensed consolidated statement of income associated with the Company's forward currency-exchange contracts that were not designated as hedges were not material for the three- and six-month periods ended July 2, 2022 and July 3, 2021.

The following table summarizes the fair value of derivative instruments in the accompanying condensed consolidated balance sheet:

		July 2, 2022					January 1, 2022			
(In thousands)	Balance Sheet Location	Asset (Liability) (a)			Notional Amount (b)		Asset (Liability) (a)		Notional Amount	
Derivatives Designated as Hedging In	struments:									
Derivative in an Asset Position:										
2018 Swap Agreement	Other Current Assets	\$	3	\$	15,000	\$	—	\$	—	
Derivatives in a Liability Position:										
Forward currency-exchange contracts	Other Current Liabilities	\$	(56)	\$	430	\$	(44)	\$	842	
2018 Swap Agreement	Other Long-Term Liabilities	\$		\$	—	\$	(550)	\$	15,000	
Derivatives Not Designated as Hedgir	g Instruments:									
Derivatives in an Asset Position:										
Forward currency-exchange contracts	Other Current Assets	\$	_	\$	_	\$	14	\$	1,200	
Derivative in a Liability Position:										
Forward currency-exchange contract	Other Current Liabilities	\$	(2)	\$	189	\$	_	\$	_	

(a) See <u>Note 9</u>, Fair Value Measurements and Fair Value of Financial Instruments, for the fair value measurements relating to these financial instruments.

(b) The 2022 notional amounts are indicative of the level of the Company's recurring derivative activity.

The following table summarizes the activity in AOCI associated with the Company's derivative instruments designated as cash flow hedges as of and for the six months ended July 2, 2022:

(In thousands)	Int	erest Rate Swap Agreement	Exe	d Currency- change ontract	Total
Unrealized Loss, Net of Tax, at January 1, 2022	\$	(429)	\$	(33)	\$ (462)
Loss reclassified to earnings (a)		147			147
Gain (loss) recognized in AOCI		284		(8)	276
Unrealized Gain (Loss), Net of Tax, at July 2, 2022	\$	2	\$	(41)	\$ (39)

(a) See Note 7, Accumulated Other Comprehensive Items, for the income statement classification.

As of July 2, 2022, the Company expects to reclassify losses of \$39,000 from AOCI to earnings over the next twelve months based on the estimated cash flows of the 2018 Swap Agreement and the maturity date of the forward currency-exchange contract.

### 9. Fair Value Measurements and Fair Value of Financial Instruments

Fair value measurement is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy is established, which prioritizes the inputs used in measuring fair value into three broad levels as follows:

- Level 1-Quoted prices in active markets for identical assets or liabilities.
- Level 2—Inputs, other than quoted prices in active markets, that are observable either directly or indirectly.
- Level 3—Unobservable inputs based on the Company's own assumptions.

The following table presents the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis:

	Fair Value as of July 2, 2022												
(In thousands)		Level 1		Level 2		Level 3	Total						
Assets:													
Money market funds and time deposits	\$	15,729	\$	—	\$	—	\$	15,729					
Banker's acceptance drafts (a)	\$	_	\$	7,107	\$	_	\$	7,107					
2018 Swap Agreement	\$		\$	3	\$		\$	3					
Liabilities:													
Forward currency-exchange contracts (b)	\$	_	\$	58	\$	_	\$	58					

	Fair Value as of January 1, 2022												
(In thousands)	Ι		Level 2		Level 3	Total							
Assets:													
Money market funds and time deposits	\$	13,458	\$	—	\$		\$	13,458					
Banker's acceptance drafts (a)	\$	_	\$	8,049	\$		\$	8,049					
Forward currency-exchange contracts	\$	_	\$	14	\$		\$	14					
Liabilities:													
2018 Swap Agreement	\$	_	\$	550	\$		\$	550					
Forward currency-exchange contract	\$		\$	44	\$		\$	44					

(a) Included in accounts receivable in the accompanying condensed consolidated balance sheet.

(b) Includes derivatives designated as hedging instruments of \$56,000 and derivatives not designated as hedging instruments of \$2,000.

The Company uses the market approach technique to value its financial assets and liabilities, and there were no changes in valuation techniques during the first six months of 2022. Banker's acceptance drafts are carried at face value, which approximates their fair value due to the short-term nature of the negotiable instrument. The fair values of the forward currency-exchange contracts are based on quoted forward foreign exchange rates at the reporting date. The fair value of the 2018 Swap Agreement is based on USD LIBOR yield curves at the reporting date. The forward currency-exchange contracts and the 2018 Swap Agreement are hedges of either recorded assets or liabilities or anticipated transactions and represent the estimated amount the Company would receive or pay upon liquidation of the contracts. Changes in values of the underlying hedged assets and liabilities or anticipated transactions are not reflected in the table above.

The carrying value and fair value of debt obligations, excluding lease obligations, are as follows:

		July 2	January 1, 2022					
(In thousands)	Car	rying Value	F	air Value	Carrying Value			Fair Value
Debt Obligations:								
Revolving credit facility	\$	210,450	\$	210,450	\$	250,267	\$	250,267
Senior promissory notes		10,000		10,023		10,000		10,947
Other		3,367		3,367		4,331		4,331
	\$	223,817	\$	223,840	\$	264,598	\$	265,545

The carrying value of the Company's revolving credit facility approximates the fair value as the obligation bears variable rates of interest, which adjust frequently, based on prevailing market rates. The fair value of the senior promissory notes is primarily calculated based on quoted market rates plus an applicable margin available to the Company at the respective period end, which represent Level 2 measurements.

### 10. Business Segment Information

The Company has combined its operating entities into three reportable operating segments: Flow Control, Industrial Processing, and Material Handling. The Flow Control segment consists of the fluid-handling and doctoring, cleaning, & filtration product lines; the Industrial Processing segment consists of the wood processing and stock-preparation product lines; and the Material Handling segment consists of the conveying and vibratory, baling, and fiber-based product lines. A description of each segment follows.

- Flow Control Custom-engineered products, systems, and technologies that control the flow of fluids used in industrial and commercial applications to keep critical processes running efficiently in the packaging, tissue, food, metals, and other industrial sectors. The Company's primary products include rotary sealing devices, steam systems, expansion joints, doctor systems, roll and fabric cleaning devices, and filtration and fiber recovery systems.
- *Industrial Processing* Equipment, machinery, and technologies used to recycle paper and paperboard and process timber for use in the packaging, tissue, wood products and alternative fuel industries, among others. The Company's primary products include stock-preparation systems and recycling equipment, chemical pulping equipment, debarkers, stranders, chippers, and logging machinery. In addition, the Company provides industrial automation and digitization solutions to process industries.
- Material Handling Products and engineered systems used to handle bulk and discrete materials for secondary processing or transport in the
  aggregates, mining, food, and waste management industries, among others. The Company's primary products include conveying and vibratory
  equipment and balers. In addition, the Company manufactures and sells biodegradable, absorbent granules used as carriers in agricultural
  applications and for oil and grease absorption.

## The following table presents financial information for the Company's reportable operating segments:

	Three Mo	nths	Six Months Ended					
(In thousands)	 July 2, 2022		July 3, 2021		July 2, 2022		July 3, 2021	
Revenue								
Flow Control (a)	\$ 85,220	\$	70,762	\$	171,046	\$	134,516	
Industrial Processing	84,402		82,681		177,487		151,835	
Material Handling (b)	52,027		42,368		99,596		81,923	
	\$ 221,649	\$	195,811	\$	448,129	\$	368,274	
Income Before Provision for Income Taxes								
Flow Control (a,c)	\$ 22,707	\$	19,324	\$	44,432	\$	34,770	
Industrial Processing (d,f)	15,285		17,248		53,444		28,354	
Material Handling (b,e,f)	8,701		5,281		14,545		9,450	
Corporate (g,f)	(9,225)		(8,843)		(18,980)		(16,137)	
Total operating income	 37,468		33,010		93,441		56,437	
Interest expense, net (h)	(1,089)		(1,010)		(2,221)		(2,056)	
Other expense, net (h)	(19)		(24)		(41)		(48)	
	\$ 36,360	\$	31,976	\$	91,179	\$	54,333	
Capital Expenditures								
Flow Control	\$ 1,031	\$	368	\$	1,556	\$	702	
Industrial Processing (i)	5,073		1,191		7,025		2,995	
Material Handling	843		495		1,227		616	
Corporate			5		7		5	
	\$ 6,947	\$	2,059	\$	9,815	\$	4,318	

(a) Includes results in 2022 from Clouth, which was acquired between July 19, 2021 and August 10, 2021.

(b) Includes results in 2022 from the East Chicago Machine Tool Corporation (Balemaster), which was acquired on August 23, 2021.

(c) Includes acquisition costs of \$62,000 in the six months ended July 2, 2022 and \$239,000 and \$1,236,000 in the three and six months ended July 3, 2021, respectively.

- (d) Includes a gain on the sale of a facility of \$20,190,000, non-cash charges for the write-off of an indemnification asset of \$575,000, and the write-down of machinery and equipment of \$182,000 in the six months ended July 2, 2022. Includes acquisition-related expenses of \$53,000 and \$140,000 in the three and six months ended July 3, 2021, respectively. Acquisition-related expenses include acquisition costs and amortization expense associated with acquired backlog.
- (e) Includes acquisition-related expenses of \$717,000 in the six months ended July 2, 2022 and \$338,000 and \$612,000 in the three and six months ended July 3, 2021, respectively.
- (f) Includes a reclassification of acquisition costs from Corporate to the Industrial Processing and Material Handling segments in the three and six months ended July 3, 2021. The results in the three months ended July 3, 2021, include a decrease in operating loss for Corporate of \$364,000 and a decrease in operating income of \$53,000 and \$311,000 for the Industrial Processing and Material Handling segments, respectively, and a decrease in operating loss for Corporate of \$665,000 and a decrease in operating income of \$80,000 and \$585,000 for the Industrial Processing and Material Handling segments, respectively, and a decrease in operating loss for Corporate of \$665,000 and a decrease in operating income of \$80,000 and \$585,000 for the Industrial Processing and Material Handling segments, respectively, in the six months ended July 3, 2021.
- (g) Represents general and administrative expenses.

(h) The Company does not allocate interest and other expense, net to its segments.

(i) Includes capital expenditures of \$3,128,000 and \$3,242,000 in the three and six months ended July 2, 2022, respectively, associated with the construction of a manufacturing facility and building relocation project in China. See <u>Note 2</u>, Gain on Sale and Other Expense, Net.

## 11. Commitments and Contingencies

### Right of Recourse

In the ordinary course of business, the Company's Chinese subsidiaries may receive banker's acceptance drafts from customers as payment for their trade accounts receivable. The drafts are non-interest bearing obligations of the issuing bank and generally mature within six months of the origination date. The Company's Chinese subsidiaries may use these banker's acceptance drafts prior to the scheduled maturity date to settle outstanding accounts payable with vendors. Banker's acceptance drafts transferred to vendors are subject to customary right of recourse provisions prior to their scheduled maturity dates. The Company had \$11,080,000 at July 2, 2022 and \$9,593,000 at January 1, 2022 of banker's acceptance drafts subject to recourse, which were transferred to vendors and had not reached their scheduled maturity dates. Historically, the banker's acceptance drafts have settled upon maturity without any claim of recourse against the Company.

#### Litigation

From time to time, the Company is subject to various claims and legal proceedings covering a range of matters that arise in the ordinary course of business. Such litigation may include, but is not limited to, claims and counterclaims by and against the Company for breach of contract or warranty, canceled contracts, product liability, or bankruptcy-related claims. For legal proceedings in which a loss is probable and estimable, the Company accrues a loss based on the low end of the range of estimated loss when there is no better estimate within the range. If the Company were found to be liable for any of the claims or counterclaims against it, the Company would incur a charge against earnings for amounts in excess of legal accruals.

## Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

When we use the terms "we," "us," "our," and the "Company," we mean Kadant Inc., a Delaware corporation, and its consolidated subsidiaries, taken as a whole, unless the context otherwise indicates.

This Quarterly Report on Form 10-Q and the documents we incorporate by reference in this report include forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act), and Section 27A of the Securities Act of 1933, as amended. These forward-looking statements are not statements of historical fact and may include statements regarding possible or assumed future results of operations. Forward-looking statements are subject to risks and uncertainties and are based on the beliefs and assumptions of our management, using information currently available to our management. When we use words such as "believes," "expects," "anticipates," "intends," "plans," "estimates," "seeks," "should," "likely," "will," "would," "may," "continue," "could," or similar expressions, we are making forward-looking statements.

Forward-looking statements are not guarantees of performance. They involve risks, uncertainties, and assumptions. Our future results of operations may differ materially from those expressed in the forward-looking statements. Many of the important factors that will determine these results and values are beyond our ability to control or predict. You should not put undue reliance on any forward-looking statements. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. For a discussion of important factors that may cause our actual results to differ materially from those suggested by the forward-looking statements, you should read carefully *Risk Factors* included in <u>Part II, Item 1A</u>, of this report and Part I, Item 1A, of our Annual Report on Form 10-K for the fiscal year ended January 1, 2022 (the Annual Report) and as may be further amended and/or restated in subsequent filings with the SEC.

#### Overview

### Company Background

We are a global supplier of technologies and engineered systems that drive Sustainable Industrial Processing. Our products and services play an integral role in enhancing efficiency, optimizing energy utilization, and maximizing productivity in process industries while helping our customers advance their sustainability initiatives with products that reduce waste or generate more yield with fewer inputs, particularly fiber, energy, and water. Producing more while consuming less is a core aspect of Sustainable Industrial Processing and a major element of the strategic focus of our operating segments.

Our financial results are reported in three reportable operating segments: Flow Control, Industrial Processing, and Material Handling. The Flow Control segment consists of our fluid-handling and doctoring, cleaning, & filtration product lines; the Industrial Processing segment consists of our wood processing and stock-preparation product lines; and the Material Handling segment consists of our conveying and vibratory, baling, and fiber-based product lines. A description of each segment is as follows:

- *Flow Control* Custom-engineered products, systems, and technologies that control the flow of fluids used in industrial and commercial applications to keep critical processes running efficiently in the packaging, tissue, food, metals, and other industrial sectors. Our primary products include rotary sealing devices, steam systems, expansion joints, doctor systems, roll and fabric cleaning devices, and filtration and fiber recovery systems.
- *Industrial Processing* Equipment, machinery, and technologies used to recycle paper and paperboard and process timber for use in the packaging, tissue, wood products, and alternative fuel industries, among others. Our primary products include stock-preparation systems and recycling equipment, chemical pulping equipment, debarkers, stranders, chippers, and logging machinery. In addition, we provide industrial automation and digitization solutions to process industries.
- *Material Handling* Products and engineered systems used to handle bulk and discrete materials for secondary processing or transport in the aggregates, mining, food, and waste management industries, among others. Our primary products include conveying and vibratory equipment and balers. In addition, we manufacture and sell biodegradable, absorbent granules used as carriers in agricultural applications and for oil and grease absorption.

#### Industry and Business Overview

We had consolidated bookings of \$265.9 million in the second quarter of 2022 down slightly from our record bookings of \$266.1 million in the first quarter of 2022. Our consolidated bookings in the second quarter of 2022 included \$25.9 million attributable to our acquisitions. See *Acquisitions* below for further details. We also had a higher unfavorable foreign currency translation impact compared to prior quarters due to the strengthening U.S. dollar resulting in a \$9.9 million, or 4%, decrease in bookings compared to the second quarter of 2021. Following our record first quarter 2022 bookings, we continued

to see strong demand for both parts and consumables and capital equipment products. We expect a lower level of bookings in the second half of the year compared to the record bookings in the first half of 2022 as end-market demand slows in response to actions taken by the central banks to control inflation. We ended the second quarter of 2022 with record consolidated backlog of \$379.2 million. An overview of our business by segment is as follows:

- Flow Control Our Flow Control segment had its second highest bookings quarter, following our record bookings in the first quarter, increasing 36% compared to the second quarter of 2021. This increase included a 19% increase from our acquisition of The Clouth Group of Companies (Clouth) and a 5% decrease from the unfavorable effect of foreign currency translation. Orders for both parts and consumables products and capital equipment at our existing Flow Control businesses continue to be strong due to growth in the industries we serve. We expect bookings to moderate in the second half of 2022 compared with the record-setting booking performance achieved during the first half of the year.
- Industrial Processing Our Industrial Processing segment bookings increased 3% sequentially and 8% compared to the second quarter of 2021 resulting from strong demand for our capital equipment at our wood processing business due to the robust U.S. housing market and high demand for lumber, oriented strand board and plywood. Capital bookings at our stock-preparation business were lower in the second quarter of 2022 compared to the record bookings levels in the second and third quarters of 2021. While we continue to experience robust capital project activity, we expect a lower level of capital bookings in our Industrial Processing segment in the third quarter of 2022 compared to prior quarters as customers assess new capital expenditures, and as the pace of capacity expansion moderates and new equipment is brought online. Orders for parts and consumables products at our Industrial Processing segment increased over the second quarter of 2021 due to continued improvement in market conditions.
- *Material Handling* Our Material Handling segment bookings increased 49% compared to the second quarter of 2021, including a 30% increase from our acquisition of East Chicago Machine Tool Corporation (Balemaster) and a 19% increase in capital bookings at our conveying and vibratory business. We expect demand for baling products at our European operations to moderate in the second half of 2022.

Many of our operations continue to be impacted by labor availability and supply chain constraints, the latter of which resulted in inflationary pressure on material costs, longer lead times, and increased freight costs. Our businesses are alleviating supply chain constraints through various measures, including advance purchases of raw materials to prevent potential manufacturing disruptions and mitigating increased material and freight costs through price adjustments, when possible. We believe that the fundamentals of our business will remain positive, particularly given our high backlog levels, continued strong bookings, and ongoing strength in the markets we serve. Despite this optimism, we expect our operating environment to continue to be challenging as a result of the factors impacting our business discussed above and the uncertainties and risks surrounding the COVID-19 pandemic, including China's zero-COVID policy. For more information related to these challenges, and other factors impacting our business, including recent geopolitical tensions, please see *Risk Factors* included in <u>Part II, Item 1A</u>, of this report, and Part 1, Item 1A, of our Annual Report and subsequent filings with the SEC.

### International Sales

Slightly more than half of our sales are to customers outside the United States, mainly in Europe, Asia, and Canada. As a result, our financial performance can be materially affected by currency exchange rate fluctuations between the U.S. dollar and foreign currencies. In the first half of 2022, we experienced a significant unfavorable foreign currency translation effect on our results of operations compared to 2021 due to the strengthening of the U.S. dollar against foreign currencies in countries in which we operate, especially the euro. We expect this trend to continue throughout the remainder of the year. We currently do not use derivative instruments to hedge our exposure to exchange rate fluctuations created by the translation into the U.S. dollar of our foreign subsidiaries' results that are in functional currencies other than the U.S. dollar. To mitigate the impact of foreign currency transaction fluctuations, we generally seek to charge our customers in the same currency in which our operating costs are incurred. Additionally, we may enter into forward currency exchange contracts to hedge certain firm purchase and sale commitments denominated in currencies other than our subsidiaries' functional currencies.

### Global Trade

The United States imposes tariffs on certain imports from China, which has and will continue to increase the cost of some of the equipment that we import. Although we have worked to mitigate the impact of tariffs through pricing and sourcing strategies, we cannot be sure these strategies will effectively mitigate the impact of these costs. For more information on risks associated with our global operations, including tariffs, please see Part I, Item 1A, *Risk Factors*, included in our Annual Report and subsequent filings with the SEC.



#### Acquisitions

We expect that a significant driver of our growth over the next several years will be the acquisition of businesses and technologies that complement or augment our existing products and services or may involve entry into a new process industry. We continue to pursue acquisition opportunities.

In the third quarter of 2021, we acquired Clouth for \$92.9 million, net of cash acquired plus debt assumed. Clouth, which is included in our Flow Control segment, is a leading manufacturer of doctor blades and related equipment used in the production of paper, packaging, and tissue. We expect several synergies in connection with this acquisition, including deepening our presence in the growing ceramic blade market and expansion of product sales at our existing businesses by leveraging Clouth's complementary global geographic footprint. Clouth has three manufacturing facilities in Germany and one in Poland.

In the third quarter of 2021, we also acquired Balemaster for \$53.5 million, net of cash acquired. Balemaster, which is included in our Material Handling segment, is a leading U.S. manufacturer of horizontal balers and related equipment used primarily for recycling packaging waste at corrugated box plants and large retail and distribution centers. We expect several synergies in connection with this acquisition, including expanding our presence in the secondary material processing sector and creating new opportunities for leveraging our high-performance balers produced in Europe.

## **Results of Operations**

### Second Quarter 2022 Compared With Second Quarter 2021

#### Revenue

The following table presents the change in revenue by segment between the second quarters of 2022 and 2021, and those changes excluding the effect of foreign currency translation and acquisitions which we refer to as change in organic revenue. The presentation of the change in organic revenue is a non-GAAP measure. We believe this non-GAAP measure helps investors gain an understanding of our underlying operations consistent with how management measures and forecasts its performance, especially when comparing such results to prior periods. This non-GAAP measure should not be considered superior to or a substitute for the corresponding U.S. generally accepted accounting principles (GAAP) measure.

Revenue by segment in the second quarters of 2022 and 2021 was as follows:

												(Non-C	GAAP)
	Three Mo	nths	Ended									<u> </u>	n Organic enue
(In thousands, except percentages)	 July 2, 2022		July 3, 2021	То	tal Increase	% Change	-	Currency Translation	I	Acquisitions	1	ncrease	% Change
Flow Control	\$ 85,220	\$	70,762	\$	14,458	20 %	\$	(2,949)	\$	11,949	\$	5,458	8 %
Industrial Processing	84,402		82,681		1,721	2 %		(3,683)		185		5,219	6 %
Material Handling	52,027		42,368		9,659	23 %		(2,431)		7,778		4,312	10 %
Consolidated Revenue	\$ 221,649	\$	195,811	\$	25,838	13 %	\$	(9,063)	\$	19,912	\$	14,989	8 %

Consolidated revenue increased 13% in the second quarter of 2022, including a 10% increase from acquisitions and a 5% decrease from the negative effect of foreign currency translation. Organic revenue increased 8% due to higher demand for parts and consumables products, principally at our Flow Control segment and capital equipment at our Material Handling and Industrial Processing segments as described below.

Revenue at our Flow Control segment increased 20% in the second quarter of 2022, while organic revenue increased 8%. Organic revenue increased due to higher demand for parts and consumables products in North America resulting from improved market conditions.

Revenue at our Industrial Processing segment increased 2% in the second quarter of 2022, while organic revenue increased 6%. Organic revenue increased due to higher demand for parts and consumables products at our wood processing business due in part to maintenance spending by our customers. Also contributing to the organic revenue increase was an increase in demand for capital equipment at our European stock-preparation business due to several large projects.

Revenue at our Material Handling segment increased 23% in the second quarter of 2022, while organic revenue increased 10% due to higher demand for capital equipment at our European baling operations due to improved business conditions.

## Gross Profit Margin

Gross profit margin by segment in the second quarters of 2022 and 2021 was as follows:

	Three Months	s Ended	
	July 2, 2022	July 3, 2021	Basis Point Change
Flow Control	52.8%	52.8%	0 bps
Industrial Processing	38.4%	40.1%	(170) bps
Material Handling	35.9%	34.9%	100 bps
Consolidated Gross Profit Margin	43.3%	43.6%	(30) bps

Consolidated gross profit margin decreased to 43.3% in the second quarter of 2022 compared with 43.6% in the second quarter of 2021 due to the inclusion of \$0.5 million of benefits received from government employee retention assistance programs, which increased gross profit margin in the 2021 period by 0.3 percentage points.

Within our operating segments, gross profit margin:

- Decreased to 38.4% from 40.1% at our Industrial Processing segment due to the impact of lower-margin capital equipment revenue at our Chinese stock-preparation business and the inclusion of \$0.4 million for benefits received from government employee retention assistance programs, which increased gross profit margin in the 2021 period by 0.5 percentage points.
- Increased to 35.9% from 34.9% at our Material Handling segment primarily due to a higher gross profit margin profile from our Balemaster business acquired in 2021.

## Selling, General, and Administrative Expenses

Selling, general, and administrative (SG&A) expenses by segment in the second quarters of 2022 and 2021 were as follows:

(In thousands, except percentages)	July 2, 2022	% of Revenue	July 3, 2021	% of Revenue	Increase	% Change
Flow Control	\$ 20,969	25%	\$ 17,064	24%	\$ 3,905	23%
Industrial Processing	15,614	18%	14,420	17%	1,194	8%
Material Handling	9,498	18%	8,993	21%	505	6%
Corporate	9,238	N/A	8,790	N/A	448	5%
Consolidated SG&A Expenses	\$ 55,319	25%	\$ 49,267	25%	\$ 6,052	12%

Consolidated SG&A expenses as a percentage of revenue remained flat at 25% in the second quarter of 2022 compared with the second quarter of 2021. Consolidated SG&A expenses increased \$6.1 million due to the inclusion of \$5.0 million of SG&A expenses from acquisitions, increased sellingrelated costs associated with improved business conditions, and the inclusion of benefits received from government employee retention assistance programs of \$1.0 million in the second quarter of 2021. These increases were offset by a \$2.1 million favorable effect of foreign currency translation and a decrease of \$0.6 million in acquisition costs.

Within our operating segments, SG&A expenses:

- Increased \$3.9 million at our Flow Control segment principally due to the inclusion of \$3.5 million of SG&A expenses from Clouth, increased selling-related costs, and \$0.5 million of benefits received from government employee retention assistance programs which lowered SG&A in the 2021 period. These increases were partially offset by a \$0.8 million favorable effect of foreign currency translation and a \$0.2 million decrease in acquisition costs.
- Increased \$1.2 million at our Industrial Processing segment principally due to increased selling-related costs, partially offset by a \$0.9 million favorable effect of foreign currency translation.
- Increased \$0.5 million at our Material Handling segment principally due to the inclusion of \$1.4 million of SG&A expenses from Balemaster, partially offset by a \$0.4 million favorable effect of foreign currency translation and a \$0.3 million decrease in acquisition costs.

#### Interest Expense

Interest expense increased to \$1.4 million in the second quarter of 2022 from \$1.1 million in the second quarter of 2021 due to a higher weightedaverage interest rate in the second quarter of 2022 as compared to the second quarter of 2021.

#### Provision for Income Taxes

Provision for income taxes increased to \$10.0 million in the second quarter of 2022 from \$8.9 million in the second quarter of 2021. The effective tax rate of 27% in the second quarter of 2022 was higher than our statutory rate of 21% primarily due to the distribution of our worldwide earnings, state taxes, nondeductible expenses, and the cost of repatriating the earnings of certain foreign subsidiaries. The effective tax rate of 28% in the second quarter of 2021 was higher than our statutory rate of 21% primarily due to the distribution of our worldwide earnings, state taxes, and tax expense associated with Global Intangible Low-Taxed Income (GILTI) provisions.

#### Net Income

Net income increased to \$26.4 million in the second quarter of 2022 from \$23.0 million in the second quarter of 2021 primarily due to a \$4.5 million increase in operating income, offset in part by a \$1.0 million increase in provision for income taxes (see discussions above for further details).

### First Six Months 2022 Compared With First Six Months 2021

#### Revenue

The following table presents changes in revenue by segment between the first six months of 2022 and 2021, and those changes excluding the effect of foreign currency translation and acquisitions which we refer to as change in organic revenue. The presentation of the change in organic revenue is a non-GAAP measure. We believe this non-GAAP measure helps investors gain an understanding of our underlying operations consistent with how management measures and forecasts its performance, especially when comparing such results to prior periods. This non-GAAP measure should not be considered superior to or a substitute for the corresponding GAAP measure.

Revenue by segment in the first six months of 2022 and 2021 was as follows:

							(Non-C	GAAP)			
	 Six Mon	ths E	Ended							 0	n Organic enue
(In thousands, except percentages)	July 2, 2022		July 3, 2021	Tot	tal Increase	% Change	Currency Translation	1	Acquisitions	Increase	% Change
Flow Control	\$ 171,046	\$	134,516	\$	36,530	27 %	\$ (4,377)	\$	24,222	\$ 16,685	12 %
Industrial Processing	177,487		151,835		25,652	17 %	(5,072)		319	30,405	20 %
Material Handling	99,596		81,923		17,673	22 %	(3,494)		15,371	5,796	7 %
Consolidated Revenue	\$ 448,129	\$	368,274	\$	79,855	22 %	\$ (12,943)	\$	39,912	\$ 52,886	14 %

Consolidated revenue in the first six months of 2022 increased 22%, including an 11% increase from acquisitions and a 3% decrease from the negative effect of foreign currency translation. Organic revenue increased 14%, principally driven by higher demand for capital equipment at our Industrial Processing segment and, to a lesser extent, parts and consumables at our Flow Control and Industrial Processing segments, as described below.

Revenue at our Flow Control segment increased 27% in the first six months of 2022, while organic revenue increased 12%. Organic revenue increased due to higher demand for our parts and consumables products in North America and capital equipment in Europe, resulting from improved market conditions.

Revenue at our Industrial Processing segment increased 17% in the first six months of 2022, while organic revenue increased 20% due to higher demand for capital equipment, especially in Europe and, to a lesser extent, China and North America. Demand for our wood processing business products was driven by high mill activity resulting in increased capital investment and higher parts consumption. Increased demand for capital equipment at our stock-preparation business primarily occurred at our European and Chinese operations due to improved market conditions. Also contributing to the organic revenue increase was an increase in demand for parts and consumables products at our wood processing business due to maintenance spending by our customers.

Revenue at our Material Handling segment increased 22% in the first six months of 2022, while organic revenue increased 7% due to higher demand for capital equipment at our European baling operations due to improved business

conditions, and parts and consumables at our conveying business resulting from a strong demand in the aggregate and food and packaging industries.

## Gross Profit Margin

Gross profit margin by segment in the first six months of 2022 and 2021 was as follows:

	Six Months	Ended	
	July 2, 2022	July 3, 2021	Basis Point Change
Flow Control	52.6%	53.0%	(40) bps
Industrial Processing	38.5%	40.3%	(180) bps
Material Handling	36.1%	34.8%	130 bps
Consolidated Gross Profit Margin	43.3%	43.7%	(40) bps

Consolidated gross profit margin decreased to 43.3% in the first six months of 2022 compared with 43.7% in the first six months of 2021 due to the inclusion of \$0.9 million of benefits received from government employee retention assistance programs, which increased gross profit margin in the 2021 period by 0.2 percentage points, and the impact of lower margin capital equipment revenue.

Within our operating segments, gross profit margin:

- Decreased to 52.6% from 53.0% at our Flow Control segment due to a lower gross profit margin profile from our recently acquired Clouth business.
- Decreased to 38.5% from 40.3% at our Industrial Processing segment due to the impact of lower-margin capital equipment revenue at our Chinese stock-preparation business and the inclusion of \$0.7 million for benefits received from government employee retention assistance programs, which increased gross profit margin in the 2021 period by 0.4 percentage points.
- Increased to 36.1% from 34.8% at our Material Handling segment primarily due to a higher gross profit margin profile from our Balemaster business acquired in 2021.

### Selling, General, and Administrative Expenses

SG&A expenses by segment in the first six months of 2022 and 2021 were as follows:

(In thousands, except percentages)	 July 2, 2022	% of Revenue	July 3, 2021	% of Revenue	Increase	% Change
Flow Control	\$ 43,053	25 %	\$ 34,568	26 %	\$ 8,485	25%
Industrial Processing	31,983	18 %	30,110	20 %	1,873	6%
Material Handling	20,502	21 %	18,053	22 %	2,449	14%
Corporate	18,949	N/A	15,967	N/A	2,982	19%
Consolidated SG&A Expenses	\$ 114,487	26 %	\$ 98,698	27 %	\$ 15,789	16%

Consolidated SG&A expenses as a percentage of revenue decreased to 26% in the first six months of 2022 compared with 27% in the first six months of 2021 principally due to higher revenue. Consolidated SG&A expenses increased \$15.8 million due to the inclusion of \$11.1 million of SG&A expenses from acquisitions, increased compensation expense associated with existing and new personnel, and increased selling-related costs associated with improved business conditions. These increases were offset in part by a \$3.1 million favorable effect of foreign currency translation. Within our operating segments, SG&A expenses:

- Increased \$8.5 million at our Flow Control segment principally due to the inclusion of \$7.8 million of SG&A expenses from Clouth and increased personnel and selling-related costs. These increases were partially offset by a \$1.2 million favorable effect of foreign currency translation.
- Increased \$1.9 million at our Industrial Processing segment due to increased selling-related costs and a \$0.6 million reversal of an indemnification asset related to the release of tax reserves. These increases were partially offset by a \$1.2 million favorable effect of foreign currency translation.
- Increased \$2.4 million at our Material Handling segment principally due to the inclusion of \$3.1 million of SG&A expenses from Balemaster, partially offset by a \$0.7 million favorable effect of foreign currency translation.

 Increased \$3.0 million at Corporate primarily due to increased incentive compensation and travel expense due to improved business conditions.

### Gain on Sale and Other Expense, Net

We entered into several agreements with the local government in China to sell the existing manufacturing building and land use rights at one of our subsidiaries in China for \$25.2 million. The agreements became effective in the first quarter of 2022 after a 31% down payment was received, including 25% in 2021 and 6% in the first quarter of 2022, and a land use right in a new location was secured. As a result, we recognized a gain on the sale of these assets of \$20.2 million, or \$15.1 million, net of deferred taxes of \$5.1 million, in the first quarter of 2022. A receivable of \$16.1 million was recognized for the present value of the remaining amount of the sale proceeds, which is due the earlier of when the government sells the property or within two years from the effective date of the agreements. The amount of the receivable recorded at July 2, 2022 was \$15.4 million. Our subsidiary, which is part of our Industrial Processing segment, will continue to occupy its current facility until construction of its new facility is complete.

In the first quarter of 2022, we recognized an impairment charge of \$0.2 million related to the write-down of certain fixed assets that will not be moved to the new facility.

#### Interest Expense

Interest expense increased to \$2.6 million in the first six months of 2022 from \$2.2 million in the first six months of 2021 due to a higher weighted-average interest rate for the first six months of 2022 compared to the first six months of 2021.

#### Provision for Income Taxes

Provision for income taxes increased to \$23.3 million in the first six months of 2022 from \$14.5 million in the first six months of 2021. The effective tax rate of 26% in the first six months of 2022 was higher than our statutory rate of 21% primarily due to the distribution of our worldwide earnings, nondeductible expenses, and state taxes. These increases in tax expense were offset in part by a decrease in tax related to the net excess income tax benefits from stock-based compensation arrangements. The effective tax rate of 27% in the first six months of 2021 was higher than our statutory rate of 21% primarily due to the distribution of our worldwide earnings, nondeductible expenses, state taxes, and tax expense associated with GILTI. These increases in tax related to the net excess income tax benefits from stock-based compensation arrangements.

#### Net Income

Net income increased to \$67.9 million in the first six months of 2022 from \$39.8 million in the first six months of 2021 primarily due to a \$37.0 million increase in operating income, offset in part by a \$8.8 million increase in provision for income taxes (see discussions above for further details).

#### Non-GAAP Key Performance Indicators

In addition to the financial measures prepared in accordance with GAAP, we use certain non-GAAP financial measures, including organic revenue (defined as revenue excluding the effect of foreign currency translation and acquisitions), adjusted operating income, earnings before interest, taxes, depreciation, and amortization (EBITDA), adjusted EBITDA, adjusted EBITDA margin (defined as adjusted EBITDA divided by revenue), and free cash flow (defined as cash flow provided by operations less capital expenditures).

We use organic revenue in order to understand our trends and to forecast and evaluate our financial performance and compare revenue to prior periods (see discussion in *Revenue* above). Adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin exclude impairment costs, acquisition costs, amortization expense related to acquired profit in inventory and backlog, and certain gains or losses. These items are excluded as they are not indicative of our core operating results and are not comparable to other periods, which have differing levels of incremental costs, expenditures or income, or none at all. Additionally, we use free cash flow in order to provide insight on our ability to generate cash for acquisitions and debt repayments, as well as for other investing and financing activities.

We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe that the inclusion of such measures helps investors gain an understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making



and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

Our non-GAAP financial measures are not meant to be considered superior to or a substitute for the results of operations or cash flow prepared in accordance with GAAP. In addition, our non-GAAP financial measures have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies. A reconciliation of adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin is as follows:

	Three Mor	nths E	Ended	Six Months Ended			
(In thousands, except percentages)	 July 2, 2022		July 3, 2021		July 2, 2022		July 3, 2021
Net Income Attributable to Kadant	\$ 26,170	\$	22,864	\$	67,362	\$	39,425
Net Income Attributable to Noncontrolling Interest	239		163		488		398
Provision for Income Taxes	9,951		8,949		23,329		14,510
Interest Expense, Net	1,089		1,010		2,221		2,056
Other Expense, Net	19		24		41		48
Operating Income	 37,468		33,010		93,441		56,437
Gain on Sale of Assets (a)	_				(20,190)		
Acquisition Costs	_		603		76		1,901
Indemnification Asset Reversal (b)	_				575		
Impairment Costs	—				182		
Acquired Backlog Amortization (c)			27		703		87
Acquired Profit in Inventory Amortization (d)	—				(218)		
Adjusted Operating Income (non-GAAP measure)	 37,468		33,640		74,569		58,425
Depreciation and Amortization	8,486		7,689		17,228		15,315
Adjusted EBITDA (non-GAAP measure)	\$ 45,954	\$	41,329	\$	91,797	\$	73,740
Adjusted EBITDA Margin (non-GAAP measure)	 20.7%		21.1%		20.5%		20.0%

A reconciliation of free cash flow from cash flow provided by operating activities is as follows:

	Three Months Ended			Six Months Ended				
(In thousands)	July 2, 2022		July 3, 2021		July 2, 2022		July 3, 2021	
Cash Provided by Operating Activities	\$	18,797	\$	44,386	\$	42,565	\$	63,478
Less: Capital Expenditures (e)		(6,947)		(2,059)		(9,815)		(4,318)
Free Cash Flow (non-GAAP measure)	\$	11,850	\$	42,327	\$	32,750	\$	59,160

(a) Consists of a \$20.2 million gain on the sale of a Chinese facility in our Industrial Processing segment pursuant to a relocation plan.

(b) Represents an indemnification asset reversal related to the release of tax reserves associated with uncertain tax positions.

(c) Represents intangible amortization expense associated with acquired backlog.

(d) Represents income within the cost of revenue associated with amortization of acquired profit in inventory.

(e) Includes capital expenditures of \$3.1 million and \$3.2 million in the three and six months ended July 2, 2022, respectively, associated with the construction of a new manufacturing facility in China (as discussed below).

### Liquidity and Capital Resources

Consolidated working capital was \$181.0 million at July 2, 2022, compared with \$162.4 million at January 1, 2022. Cash and cash equivalents were \$76.5 million at July 2, 2022, compared with \$91.2 million at January 1, 2022, which included cash and cash equivalents held by our foreign subsidiaries of \$70.1 million at July 2, 2022 and \$83.8 million at January 1, 2022.

### Cash Flows

Cash flow information in the first six months of 2022 and 2021 was as follows:

		Six Months Ended		
(In thousands)	Ju 2		July 3, 2021	
Net Cash Provided by Operating Activities	\$	42,565	\$	63,478
Net Cash Used in Investing Activities		(7,894)		(3,869)
Net Cash (Used in) Provided by Financing Activities		(45,388)		32,698
Exchange Rate Effect on Cash, Cash Equivalents, and Restricted Cash		(5,418)		(803)
(Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash	\$	(16,135)	\$	91,504

#### **Operating Activities**

Cash provided by operating activities decreased to \$42.6 million in the first six months of 2022 from \$63.5 million in the first six months of 2021. Our operating cash flows are primarily generated from cash received from customers, offset by cash payments for items such as inventory, employee compensation, operating leases, income taxes and interest payments on outstanding debt obligations.

Cash provided by income in the first six months of 2022 was offset in part by investments in working capital. Increases in inventory and accounts receivable used cash of \$39.2 million, including \$26.8 million from inventory primarily related to capital equipment orders that will ship in the latter half of fiscal 2022 and early fiscal 2023. These uses of cash were offset in part by an increase in cash provided of \$9.3 million from customer deposits.

Cash provided by income in the first six months of 2021 was offset in part by investments in working capital. Cash provided by working capital in 2021 included \$12.9 million from accounts payable related to inventory purchases for increased order activity and \$11.1 million in customer deposits for capital equipment orders. These sources of cash were offset in part by cash used of \$22.6 million for accounts receivable and inventory as a result of revenue growth and to support increased demand.

### Investing Activities

Cash used in investing activities was \$7.9 million in the first six months of 2022, compared with \$3.9 million in the first six months of 2021. Cash used in investing activities in the first six months of 2022 included capital expenditures of \$9.8 million, which included \$3.2 million for expenditures associated with the manufacturing facility and building relocation project in China. This use of cash was partially offset by proceeds received from the sale of assets of \$1.9 million. Cash used in investing activities in the first six months of 2021 included capital expenditures of \$4.3 million.

### **Financing** Activities

Cash used in financing activities was \$45.4 in the first six months of 2022, compared with cash provided by financing activities of \$32.7 million in the first six months of 2021. Repayment of short- and long-term obligations was \$51.4 million in the first six months of 2022, partially offset by borrowings under our revolving credit facility of \$16.5 million compared to borrowings under our revolving credit facility of \$88.9 million in the first six months of 2021, partially offset by repayment of short- and long-term obligations of \$47.1 million. In addition, taxes paid related to the vesting of equity awards was \$4.6 million in the first six months of 2022 compared to \$3.4 million in the first six months of 2021.

### Exchange Rate Effect on Cash, Cash Equivalents, and Restricted Cash

The exchange rate effect on cash, cash equivalents, and restricted cash represents the impact of translation of cash balances at our foreign subsidiaries. The \$5.4 million reduction in cash, cash equivalents, and restricted cash in the first six months of 2022 was primarily attributable to the strengthening of the U.S. dollar against the euro and Chinese renminbi and, to a lesser extent, the British pound sterling.

### Borrowing Capacity and Debt Obligations

We entered into an unsecured multi-currency revolving credit facility, dated as of March 1, 2017 (as amended and restated to date, the Credit Agreement). As of July 2, 2022, the outstanding balance under the Credit Agreement was \$210.5 million, which included \$70.5 million of eurodenominated borrowings. As of July 2, 2022, we have a borrowing capacity available under the Credit Agreement of \$189.0 million in addition to a \$150.0 million uncommitted, unsecured incremental



borrowing facility. Under our debt agreements, our leverage ratio must be less than 3.75, or, if we elect, for the quarter during which a material acquisition occurs and for the three fiscal quarters thereafter, must be less than 4.00. As of July 2, 2022, our leverage ratio was 1.05 and we were in compliance with our debt covenants. We expect to renew our Credit Agreement prior to its maturity date of December 14, 2023. See <u>Note 5</u>, Short- and Long-Term Obligations, in the accompanying condensed consolidated financial statements for additional information regarding our debt obligations.

#### Additional Liquidity and Capital Resources

On May 19, 2022, our board of directors approved the repurchase of up to \$50 million of our equity securities during the period from May 19, 2022 to May 19, 2023. We have not repurchased any shares of our common stock under this authorization or under our previous \$20 million authorization which expired on May 20, 2022.

We paid cash dividends of \$5.9 million in the first six months of 2022. On May 19, 2022, we declared a quarterly cash dividend of \$0.26 per share totaling \$3.0 million that will be paid on August 11, 2022. Future declarations of dividends are subject to our board of directors' approval and may be adjusted as business needs or market conditions change. The declaration of cash dividends is subject to our compliance with the covenant in our revolving credit facility related to our consolidated leverage ratio.

We plan to make expenditures of approximately \$21 to \$23 million during the remainder of 2022 for property, plant, and equipment, including \$9 million for a new manufacturing facility. One of our Chinese subsidiaries is building a new manufacturing facility and relocating over the next two years. Capital expenditures for the new facility are estimated to be approximately \$20 million, including \$12 million in 2022. The cost of the new facility will be offset by the proceeds received from the sale of our existing facility. See <u>Note 2</u>, Gain on Sale and Other Expense, Net, in the accompanying condensed consolidated financial statements for additional information regarding the relocation of our Chinese manufacturing facility.

As of July 2, 2022, we had approximately \$217.7 million of total unremitted foreign earnings. It is our intent to indefinitely reinvest \$182.2 million of these earnings to support the current and future capital needs of our foreign operations, including debt repayments, if any. In the first six months of 2022, we recorded withholding taxes on the earnings in certain foreign subsidiaries that we plan to repatriate in the foreseeable future. The foreign withholding taxes that would be required if we were to remit the indefinitely-reinvested foreign earnings to the United States would be approximately \$3.0 million.

In the future, our liquidity position will be affected by cash flows from operations, cash paid to service our debt obligations, acquisitions, capital projects, dividends, and stock repurchases. We believe that existing cash and cash equivalents, along with cash generated from operations, our existing borrowing capacity and continued access to debt markets, will be sufficient to meet the capital requirements of our operations for the next 12 months and foreseeable future.

#### Contractual Obligations and Other Commercial Commitments

There have been no material changes to our contractual obligations and other commercial commitments during the first six months of 2022 compared with those disclosed in Management's Discussion and Analysis of Financial Condition and Results of Operations, set forth in Part II, Item 7, of our Annual Report.

#### Application of Critical Accounting Policies and Estimates

Management's discussion and analysis of financial condition and results of operations is based upon our condensed consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities, and the reported amounts of revenue and expenses during the reporting period. Our critical accounting policies are defined as those that entail significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. Management evaluates its estimates on an ongoing basis based on historical experience, current economic and market conditions, and other assumptions management believes are reasonable. We believe that our most critical accounting policies which are significant to our consolidated financial statements, and which involve the most complex or subjective decisions or assessments, are those described in "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the section captioned "Application of Critical Accounting Estimates" in Part II, Item 7, of our Annual Report. There have been no material changes to these critical accounting policies since the end of fiscal 2021 that warrant disclosure.

#### Recent Accounting Pronouncements

See <u>Note 1</u>, under the headings *Recent Accounting Pronouncements Not Yet Adopted*, in the accompanying condensed consolidated financial statements for details.

## Item 3 - Quantitative and Qualitative Disclosures About Market Risk

Our exposure to market risk from changes in interest rates and foreign currency exchange rates has not changed materially from our exposure as disclosed in Part II, Item 7A, of our Annual Report.

## Item 4 - Controls and Procedures

### Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of July 2, 2022. The term "disclosure controls and procedures," as defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by the company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based upon the evaluation of our disclosure controls and procedures as of July 2, 2022, our Chief Executive Officer and Chief Financial Officer concluded that as of July 2, 2022, our disclosure controls and procedures were effective at the reasonable assurance level.

#### Changes in Internal Control over Financial Reporting

There have not been any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended) during the fiscal quarter ended July 2, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II - OTHER INFORMATION

### Item 1A - Risk Factors

In addition to the revised risk factors below regarding "We have significant international sales and operations and face risks related to health epidemics and pandemics, including the COVID-19 pandemic, which has and continues to present challenges to our business and results of operations" and "Operating globally subjects us to changes in government regulations and policies in multiple jurisdictions around the world, including those related to tariffs and trade barriers, taxation, exchange controls and political risks," careful consideration should be given to the risk factors disclosed in Part I, Item 1A, Risk Factors, in our Annual Report, which could materially affect our business, financial condition or future results, in addition to the information set forth in this Quarterly Report on Form 10-Q.

We have significant international sales and operations and face risks related to health epidemics and pandemics, including the COVID-19 pandemic, which has and continues to present challenges to our business and results of operations.

Our business and operations have been and may continue to be challenged by the effects of the COVID-19 pandemic and may be challenged by other adverse public health developments, including disruptions or restrictions on our employees' and other service providers' ability to travel, reductions in our workforce, temporary closures of our facilities or the facilities of our customers, suppliers or other vendors in our supply chain, potentially including single source suppliers, and other disruptions in the supply chain. In addition, the COVID-19 pandemic has impacted and other disease outbreaks could impact global trade and reduce demand for our products, and adversely affect the U.S. or global economy and capital markets.

The COVID-19 pandemic has negatively affected the global economy, disrupted global supply chains, resulted in significant travel and transport restrictions, including mandated closures and orders to "shelter-in-place," and initially created significant disruption of the financial markets. The COVID-19 pandemic has adversely affected, and may adversely affect in the future, our business and results of operations, as government authorities have imposed, and may in the future impose, temporary mandatory closures of our facilities, travel restrictions, work-from-home orders, vaccine or testing mandates and social distancing protocols and other restrictions that have impacted our ability to adequately staff and maintain our operations at normal levels. China's zero-COVID strategy heightens the risk that our facilities in China may be closed by government authorities as a result of any COVID cases in a particular facility. Additionally, our financial results have been adversely



impacted and may be adversely impacted in the future by decreased levels of bookings, customer-requested delays on certain capital projects and service work, customer downtime and shutdowns, and visitation restrictions at many customer facilities, all of which have affected and may adversely affect in the future our ability to recognize revenue for sales of our products and services. We may also incur future costs related to COVID-19, such as increased employee benefit costs if a significant number of our employees contract COVID-19 and require hospitalization or other costly medical treatment, or expenses related to repeated cleaning and sanitizing of our facilities, which may also adversely affect our financial results. In March 2020, we experienced a significant decrease in market capitalization due to a decline in our stock price, and the overall U.S. stock market also declined significantly amid market volatility driven by the uncertainty surrounding the outbreak of COVID-19. The future impact of the COVID-19 pandemic could include further disruption and volatility in the global capital markets, which, depending on future developments, could impact our capital resources and liquidity in the future.

The COVID-19 pandemic has evolved and continues to evolve rapidly. As a result, we cannot reasonably estimate the scope of the impact of the COVID-19 pandemic, including the potential impact of emerging variants or the response of government authorities to any such variants or other developments, on our business and the adverse effect and impact the COVID-19 pandemic may ultimately have on our business and our stock price. For instance, we may face additional requests from customers to delay the production or delivery of our products, particularly capital equipment products, which would affect our ability to recognize revenue for sales of such products. Other customers may decide not to proceed with large capital equipment orders in order to conserve their cash. A delay on our part of the production of our products may lead to liquidated damages owed to our customers. Further implementation, extension or renewal of government-mandated closures, "shelter-in-place" orders or vaccine or testing mandates related to the COVID-19 pandemic may create further disruption to our operations, our workforce, the supply chain, and our customer and vendor operations. The evolving effects of the COVID-19 pandemic on the global economy are uncertain, and we may be further adversely affected by general economic conditions, even if government mandates are repealed. The impact of COVID-19 could worsen if new and more virulent or transmissible variants emerge which result in a resurgence of COVID-19 infection in affected regions.

In addition, travel, commercial and other similar restrictions put in place by various government authorities in response to COVID-19 have contributed to global supply disruptions and we have, and may in the future, incur costs to mitigate such disruptions, which could be significant. New information may emerge concerning the severity of COVID-19 or any of its variants, the pace and method through which it is transmitted, contained and/or treated, and the nature of the approach of the local governments in the jurisdictions in which we operate to handling the outbreak, any of which could impact our employees, operations, suppliers, customers and/or operating and financial results, including our ability to determine our quarterly results. We operate in 20 countries and the government responses in each of those countries have differed and resulted in varying levels of containment of COVID-19, degree and duration of closures, and nature of safety precautions, all of which we have and will continue to manage. Although we have worked and continue to work diligently to ensure that our global facilities can operate with minimal disruption, mitigate the impact of the outbreak on our employees' health and safety, and address the supply chain impact on ourselves and our customers, the full extent to which COVID-19 has affected and will affect the global economy and our results will depend on future developments and factors that cannot be predicted.

# Operating globally subjects us to changes in government regulations and policies in multiple jurisdictions around the world, including those related to tariffs and trade barriers, taxation, exchange controls and political risks.

Changes in government policies, political unrest, economic sanctions, trade embargoes, or other adverse trade regulations can negatively impact our business. Non-U.S. markets contribute a substantial portion of our revenues, and we intend to continue expanding our presence in these regions. For example, we operate businesses in Mexico and Canada, and we benefited from the North American Free Trade Agreement, which has been replaced by the United States-Mexico-Canada Agreement (USMCA), from which we also benefit. If the United States were to withdraw from or materially modify the USMCA or impose significant tariffs or taxes on goods imported into the United States, the cost of our products could significantly increase or no longer be priced competitively, which in turn could have a material adverse effect on our business and results of operations.

In addition, the Office of the United States Trade Representative has imposed tariffs on a wide variety of products from China, including pulp and paper machinery equipment, pursuant to Section 301 of the Trade Act of 1974. The tariffs on pulp and paper machinery are set at 25%. In addition, the U.S. Department of Commerce has imposed tariffs of 25% on numerous categories of steel imports, and 10% on numerous categories of aluminum imports, from most countries under Section 232 of the Trade Expansion Act of 1962. While we try to mitigate the impact of the existing and other proposed tariffs through pricing and sourcing strategies, we cannot be certain how our customers and competitors will react to the actions we take. The tariffs have and could in the future negatively affect our ability to compete against competitors who do not manufacture in China and/or are not subject to the tariffs.

The United States has tightened trade sanctions targeting countries like China and Russia. For example, since 2018 the United States has imposed various trade and economic sanctions targeting certain persons in Russia and certain types of business with Russia. The United States has continued to expand export control restrictions applicable to certain Chinese firms and continued its assessment of new controls for "emerging foundational technologies," escalating U.S.-China tension concerning technology. In response, Russia and China have begun considering and, in some cases, implementing trade sanctions that could affect U.S.-owned businesses. The imposition of trade sanctions may make it generally more difficult to do business in Russia and China and cause delays or prevent shipment of products or services performed by our personnel, or to receive payment for products or services.

Additionally, the military conflict between Russia and Ukraine and the global response to it could adversely impact our revenues, gross margins and financial results. The United States, the European Union, and many other countries have imposed sanctions on Russia, individuals in Russia and Russian businesses, including several large banks. In 2021, our sales to Russia were \$10.7 million, or 1% of our revenue. It is not possible to predict the broader or longer-term consequences of this conflict, which could include further sanctions, embargoes, regional instability, geopolitical shifts and adverse effects on macroeconomic conditions, security conditions, currency exchange rates and financial markets. Such geopolitical instability and uncertainty has and could continue to have in the future a negative impact on our ability to sell to, ship products to, collect payments from, and support customers in certain regions based on trade restrictions, embargoes and export control law restrictions, and logistics restrictions, and could increase the costs, risks and adverse impacts from these new challenges. To the extent the current conflict between Russia and Ukraine adversely affects our business and results of operations. Such risks include, but are not limited to, adverse effects on macroeconomic conditions, including inflation and business and consumer spending; disruptions to our global technology infrastructure, including through cyberattack, ransomware attack, or cyber-intrusion; adverse changes in international trade policies and relations; our ability to maintain or increase our prices, including any fuel surcharges in response to rising fuel costs; our ability to implement and execute our business strategy; disruptions in global supply chains; our exposure to foreign currency fluctuations; and constraints, volatility, or disruption in the capital markets. Such restrictions could have a material adverse impact on our business and operating results going forward.

#### Item 6 - Exhibits

Exhibit Number	Description of Exhibit
10.1*	Employment Agreement between Kadant Johnson Europe B.V. and Fredrik H. Westerhout dated May 16, 2022.
	p
31.1	Certification of the Principal Executive Officer of the Registrant Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
31.2	Certification of the Principal Financial Officer of the Registrant Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities
51.2	Exchange Act of 1934, as amended.
32	Cartification of the Chief Free stine Officer and the Chief Financial Officer of the Desistant Demonstrate 10 U.C.C. Section 1250 or
32	Certification of the Chief Executive Officer and the Chief Financial Officer of the Registrant Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.5011	mine XBRE Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).
104	Cover i age interactive Data File (formatted as infile ABRE and contained in Exhibit 101).

\* Indicates management contract or compensatory plan or arrangement.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KADANT INC.

Date: August 10, 2022

/s/ Michael J. McKenney

Michael J. McKenney Executive Vice President and Chief Financial Officer (Principal Financial Officer)

## **EMPLOYMENT AGREEMENT**

## THE UNDERSIGNED PARTIES:

- 1. **Kadant Johnson Europe B.V.**, having its registered office in Weesp, legally represented for this purpose by Jeffrey L. Powell, hereinafter to be referred to as: the 'Employer', and
- 2. <u>Mr Fredrik Han Westerhout</u>, born on 9 April 1964, residing in Hilversum, the Netherlands, hereinafter to be referred to as: the 'Employee';

Collectively referred to as: the 'Parties',

## DECLARE TO HAVE AGREED AS FOLLOWS:

## **Article 1 - Commencement and Duration**

- 1.1 The Employee enters the employment of the Employer as of May 16, 2022 on the basis of a (new) employment agreement for an indefinite period.
- 1.2 The years of service that the Employee has accrued with (the legal predecessor of) the Employer shall be taken into account. Therefore, the original start date of employment is 14 July 1997.
- 1.3 The employment agreement may be terminated by the Employer with observance of a notice period of four months and by the Employee by observance of a notice period of two months. The notice period shall end on the last day of a calendar month.
- 1.4 The Employee has been appointed managing director (in Dutch: 'statutair directeur') under the articles of association of the Employer as per 1 May 2003, and by signing this employment agreement the Employee (again) confirms the appointment as managing director as well as the acceptance of the appointment. In his capacity as managing director under the articles of association, the Employee shall have the rights and obligations conferred on directors by law and the current articles of association of the Employer, albeit with due observance of the powers of any co-directors under the articles of association.
- 1.5 The Employee undertakes to do or refrain from doing everything a good director ought to do or not to do. The Employee shall devote his person and working capacity to the interests of the Employer to the best of his ability.

- 1.6 While performing his tasks under this agreement, the Employee shall observe the governance code(s) that may apply to the Employer from time to time, as well as any applicable Board Regulations in effect (from time to time).
- 1.7 The Employee shall also perform any tasks the Employer may reasonably charge him with for the benefit of affiliated organizations of the Employer. Such tasks shall be deemed to be governed and to have been remunerated by the terms of employment set out in this employment agreement.
- 1.8 From the commencement date of the employment, the Employer shall take out a director's and officer's liability insurance for the Employee. The contributions shall be for the account of the Employer.

## Article 2 - Position

2.1 The Employee shall hold the position of Managing Director of the Employer, and is registered as such in the trade registers of the Dutch Chamber of Commerce.

## Article 3 – Working Time, Working Hours and Working Location

- 3.1 The Employee shall perform his work during 39 hours per week, but shall be prepared, if the performance of the position so requires, to perform work outside the established working time, without receiving any extra payment for this work.
- 3.2 The Employee will perform the work from The Netherlands. The Employee will travel to other locations/offices, when needed from time to time.

## Article 4 - Salary and Holiday Allowance

- 4.1 Upon taking up employment, the gross monthly base salary of the Employee shall amount to EUR 27,073.84 and shall be subject to adjustment by the Board of Directors of Kadant Inc. Employee remains responsible for timely advising any changes in bank account details. By signing this employment agreement, the Employee agrees to being provided by the Employer with a digital pay slip.
- 4.2 Each year in the month of May the Employee shall receive a holiday allowance amounting to 8% of the gross salary as referred to in article 4.1 of this employment agreement earned with the Employer over the preceding 12 months.
- 4.3 All the statutory deductions such as wage withholding tax will be deducted from the gross base salary and the gross holiday allowance.

## Article 5 - Sickness

- 5.1 In the event of incapacity for work due to sickness during his employment, the Employee shall be entitled during a maximum of 104 weeks to a continued payment of salary; i.e. during the first 52 weeks up to 100% and during the second 52 weeks up to 90%, both percentages referring to his gross base salary including 8% holiday allowance as referred to in article 4.1 and article 4.2 of this employment agreement. Any benefits to which the Employee is entitled owing to his sickness will be deducted from his salary.
- 5.2 During his sickness, the Employee must comply with the regulations for checks in the case of sickness as in force with the Employer. During the term of the employment agreement the Employee shall report sick in the manner determined by the Employer.

## Article 6 - Holiday and ATV

- 6.1 The Employee shall be entitled to 29 days holiday per calendar year. The Employee shall take these days holiday in consultation with his superior. The Parties shall strive for it that all holidays are taken in the year in which they are accumulated. While taking holidays, the Employee will need to pay heed to the interests of the Employer and the Employee's responsibilities as Managing Director.
- 6.2 The Employee shall be entitled to 6,5 ATV days per calendar year.

## Article 7 - Pension

- 7.1 The Employee shall participate in the industry-wide pension fund PME (in Dutch: '*pensioenfonds van de metalektro*'), which is applicable at the Employer, in conformity with the stipulations and conditions of the pension regulations of the pension fund PME.
- 7.2 In addition to article 7.1, the Employer will pay to the Employee an additional gross pension allowance, in line with the so-called 'key numbers' as set each year by the pension fund PME. This additional gross pension allowance will be paid in 12 monthly instalments to the Employee. This additional gross pension allowance will not be taken into account for calculating other salary components, which depend on the monthly base salary as referred to in article 4.1 of the employment agreement, including, but not limited to holiday allowance, bonus, other variable pay, severance payments etc. The additional pension allowance will be paid after deducting the required withholdings.

## Article 8 – Stock Plan and Cash Incentive Plan

8.1 Subject to approval of the Board of Directors of Kadant Inc. the Employee is eligible for participation in the stock-based compensation plan (the "Stock Plan") of Kadant Inc., in conformity with the stipulations and conditions of the

Stock Plan, which permits awards to those employees who are expected to make significant contributions to the future of Kadant.

- 8.2 The Employee is eligible for participation in the Cash Incentive Plan of Kadant Inc., in conformity with the stipulations and conditions of the Cash Incentive Plan, which permits bonus awards to officers of the Kadant Group based on certain financial metrics set forth in the Cash Incentive Plan and as further described in the Kadant proxy statement on file with the U.S. Securities and Exchange Commission.
- 8.3 The Employer may adjust these plans from time to time in full discretion. The award of a payment or bonus in one year does not imply any entitlement to a payment or bonus in another year.

## Article 9 – Other Emoluments

- 9.1 The Employer shall pay the Employee a tax free reimbursement allowance of EUR 150 net per month and a home internet allowance for a fixed net amount per month based on actual costs of the Employee.
- 9.2 The Employee participates in the life insurance plan and WIA insurance, applicable at the Employer.
- 9.3 Business expenses reasonably made by the Employee in the context of the performance of his position and which cannot be considered as costs reimbursed otherwise, shall be reimbursed by the Employer to the Employee following the prior approval by the Employer on submission of original invoices and proofs of payment, if and insofar as these costs are reasonable at the discretion of the Employer.
- 9.4 The Employer has provided the Employee with a lease car.
- 9.5 The Employer shall provide the Employee with a mobile telephone and laptop. The Employee shall take care of any devices provided to him in such manner as may be expected of a good employee.
- 9.6 The Employer reserves the right to terminate the making available of this company property or to change the conditions thereof, if, as a result of changes in tax regulations, an unchanged continuation would increase the costs for the Employer.

## Article 10 - Extracurricular Activities and Gifts

- 10.1 Except with the prior written approval of the Employer, during his employment the Employee shall refrain from performing any extracurricular (personal or business) activities, paid or unpaid. The Employer may attach conditions to this approval.
  - 4

10.2 The Employee shall not accept any money or other forms of remuneration or gifts from third parties in connection with his work for the Employer.

## **Article 11 - Intellectual Property Rights**

- 11.1 Within the scope of this employment agreement, the Employee may perform work which will directly or indirectly lead to intellectual property rights, know-how (such as information, data and knowledge) or materials (such as research materials, software, including source code, designs, plans and texts), to be jointly referred to within the scope of this article: 'Results'. All these Results shall accrue to the Employer, also if not explicitly mentioned in, or provided for by this employment agreement. The same applies if these Results have been realised outside the official working hours of the Employee. The Employee hereby transfers all current and future Results that do not already accrue to the Employer in a different way. All Results that have thus been transferred or otherwise accrue to the Employee shall fully cooperate in their most comprehensive form and application, including any future applications. The Employee shall fully cooperate in the realisation of the transfer of the Results and the realisation of a worldwide intellectual property protection for this purpose. To this end, the Employee grants the Employer in advance an irrevocable and unconditional power of attorney to perform all relevant acts or sign documents in his name.
- 11.2 The Employee waives his right to patents as set out in Section 12 (1) of the Dutch Patent Act ('DPA'). The equitable remuneration contemplated by Section 12 (6) DPA is deemed by the Parties to this employment agreement to be included in the Employee's salary. The Employee shall not claim any further compensation for loss of patent. To avoid misunderstandings: the power of attorney mentioned in the previous article also includes the right of the Employee to submit patent applications in the Employee's name in territories where this is necessary.
- 11.3 If the Employee has any moral rights (such as attribution or opposition against change) with regard to the Results, the Employee hereby waives these rights, in so far as permitted by law.
- 11.4 The Employee shall not make any registrations in his name or in the name of a third party (such as registration of intellectual property or domain registration) with regard to the Results or other activities of the Employer and/or its affiliated companies.
- 11.5 The Employee shall not do or refrain from doing anything that may result in damage to, or decrease in value of the Results or other intellectual property rights, know-how or materials of the Employer and/or its affiliates.

## Article 12 - Confidentiality

12.1. Both during and after the end of the employment agreement, the Employee

shall observe strict confidentiality with regard to all company matters (including personal data which he has become aware of in the context of the employment agreement) of the Employer's company, its affiliated companies and relations of the Employer, the confidential nature of which information the Employee is or should be aware of, all in the broadest possible sense.

## Article 13 – Non-Competition Clause

- 13.1 Except with the prior written approval of the Employer, the Employee shall not be allowed, both during the employment agreement and until 12 months after its end:
  - a) to be working for or being involved otherwise with any person or company in any way, either directly or indirectly, paid or unpaid, that engages in equal, similar, related or otherwise competitive activities as the Employer and/or its affiliated companies, or to have any (financial) interest therein;
  - b) to develop activities for his own account in any way, directly or indirectly, paid or unpaid, that are equal, similar, related or otherwise competitive activities to those of the Employer and/or its affiliated companies.

## Article 14 - Non-Solicitation Clause

14.1 Except with the prior written permission of the Employer, the Employee shall not be allowed, during 12 months after the end of the employment agreement, to have or maintain business contacts in any way, directly or indirectly, with customers, suppliers or other relations of the Employer and its affiliated companies with whom the Employer and/or the Employee have/has been in contact on a business level during the last two years preceding the end of the employment agreement of the Employee.

## Article 15 - Non-Recruitment Clause

15.1 The Employee shall not be allowed, both during the employment agreement and until 12 months after its end, to induce employees who have an employment agreement with the Employer and/or its affiliated companies to terminate their employment agreement, to employ these employees, or to deploy them in any other way.

## Article 16 - Return of Property and Data

- 16.1 At the first request of the Employer, but no later than on the last day of the employment, the Employee shall return to the Employer all company property including but not limited to the lease car, the laptop and the mobile phone, as well as all correspondence, notes, drawings, models, automated files, and other data carriers relating to company matters of the Employer and its affiliated companies, all in the broadest possible sense.
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## Article 17 – Golden Parachute

- 17.1 In the event of termination of this employment agreement at the initiative of the Employer, or termination at the initiative of the Employee, due to a change of circumstances that is of such a nature that it cannot be required of the Employee to remain employed by the Employer (for example, but not limited to, the occurrence of a merger or acquisition by which the Employee's position will change substantially, or in which context another director will be appointed, causing the Employee's responsibilities to decrease substantially), the Employer will have to pay the Employee the compensation as specified below in this article 17 (the "Severance Compensation").
- 17.2 The Employee will not be entitled to a Severance Compensation if the employment agreement is terminated at the Employer's initiative through a legally valid summary dismissal, for an urgent reason that was promptly notified to him as envisaged in Section 7:677 (1) Dutch Civil Code, or if the employment is terminated at the initiative of the Employer due to a (seriously) culpable act or omission by the Employee.
- 17.3. The Severance Compensation will amount to:
  - a minimum of 12 times the last-earned monthly salary, plus 1.5 monthly salary for each full year of service that the Employee has been employed by the Employer since 1 May 2006 from the age of 40 to 50 and 2 monthly salaries for each year of service from the age of 50 onwards. A period of six months plus one day is counted as one full year of service;
  - However, the Severance Compensation is capped at 36 months of monthly salaries (as defined below).
- 17.4 The "monthly salary" referred to in article 17.3 of this employment agreement comprises the following elements:
  - the fixed monthly base salary (as referred to in article 4.1 of the employment agreement);
    - the holiday allowance for one fixed monthly base salary (as referred to in article 4.2 of the employment agreement);
    - 1/12 of the average annual bonus on the basis of the Cash Incentive Plan for the past 3 fiscal years as applicable.
- 17.5 All amounts referred to above are gross amounts. The Severance Compensation will be paid out by the Employer to the Employee after deducting the required withholdings within one month after the end of the employment agreement.
- 17.6 If the Employee is entitled to the statutory transition payment as laid down in article 7:673 Dutch Civil Code, the Employer will pay the Employee the statutory transition payment, but the statutory transition payment will be deducted from

the Severance Compensation and so the Employer will only pay out the remainder of the Severance Compensation to the Employee.

- 17.7 The Employee will not lay claim to any other contractual termination arrangement, severance payment and/or (termination) compensation in connection with the termination of the employment agreement with the Employer, other than referred to in article 17.8. In the event a Court nevertheless awards a severance payment and/or (termination) compensation, in whatever form (including but not limited to the statutory transition payment or the reasonable compensation (in Dutch: *'billijke vergoeding'*) to the Employee in connection with the termination of his employment agreement, this amount or these amounts shall be deducted from the payments due to the Employee under this article 17 or the Executive Retention Agreement as referred to in article 17.8.
- 17.8 The Parties acknowledge that the Executive Retention Agreement was also signed between the Employee and Kadant Inc. on May 16, 2022 (the "Executive Retention Agreement"). The Parties agree and confirm that the Employee can only be entitled to a payment on the basis of either the Executive Retention Agreement or on the basis of article 17 of this employment agreement, whatever amount is higher for the Employee. Therefore, the Parties agree and confirm that the Employee shall never be entitled to receive a double payment.

## Article 18 - Applicable (Collective) Regulations

- 18.1 The collective labour agreement ('cao') of the Metalektro applies to this employment agreement.
- 18.2 The Employee shall be obliged to comply with the regulations and the other collective regulations, as applicable at the Employer from time to time. They are an integral part of this employment agreement. The Employee certifies that upon taking up employment he has received the following regulations and is aware of and agrees to them.

## Article 19 – Unilateral Alteration

19.1 The Employer reserves the right to change the employment conditions of the Employee unilaterally if he has such an important interest in the alteration that, according to standards of reasonableness and fairness, the interest of the Employee which would be harmed by the alteration must be overridden. In addition, as the case may be, the Employee may be required by virtue of being a good employee to accept an alteration to his employment conditions.

## Article 20 – Applicable Law

- 20.1 This employment agreement shall be governed by Dutch law.
- 20.2 The Stock Plan and the Cash Incentive Plan as referred to in article 8 of this employment agreement and the Executive Retention Agreement as referred to in article 17 of this employment agreement are separate plans that are governed by US law.

## Article 21 – Final Provisions

- 21.1 This employment agreement constitutes all obligations of both Parties towards each other, and supersedes all previous negotiations, promises, correspondence and agreements, including but not limited to the employment agreement that was concluded between the legal predecessor of the Employer and the Employee on 29 November 2004.
- 21.2 In the event that any provision of this employment agreement will be declared non-binding by a court, the Parties will replace it with another, legally valid provision, which corresponds as much as possible to the provision that was declared non-binding. If any provision is declared non-binding, this shall not affect the validity of the other provisions.

Agreed and signed in duplicate:

For approval:

<u>/s/ Jeffrey L. Powell</u> Kadant Johnson Europe B.V.

Name: Jeffrey L. Powell Position: Managing Director

Date: May 16, 2022

For approval:

<u>/s/ Fredrik Han Westerhout</u> **Mr. Fredrik Han Westerhout** 

Date: May 16, 2022

## **CERTIFICATION**

I, Jeffrey L. Powell, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended July 2, 2022 of Kadant Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2022

/s/ Jeffrey L. Powell Jeffrey L. Powell President and Chief Executive Officer

## **CERTIFICATION**

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended July 2, 2022 of Kadant Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2022

/s/ Michael J. McKenney

Michael J. McKenney Executive Vice President and Chief Financial Officer

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Jeffrey L. Powell, Chief Executive Officer, and Michael J. McKenney, Chief Financial Officer, of Kadant Inc., a Delaware corporation (the "Company"), do hereby certify, to our best knowledge and belief, that:

The Quarterly Report on Form 10-Q for the period ended July 2, 2022 of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and the information contained in this Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 10, 2022

/s/ Jeffrey L. Powell Jeffrey L. Powell President and Chief Executive Officer

/s/ Michael J. McKenney

Michael J. McKenney Executive Vice President and Chief Financial Officer

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Exchange Act. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.